AtliQ Hardwares



Filters

region All P & L byMarket
customer All All values in USD
division All

Fiscal Years

2019	2020	2021	21 vs 20
3.9M	10.7M	21.0M	96.2%
2.2M	5.8M	14.1M	143.2%
1.7M	4.9M	6.9M	40.8%
42.6%	45.9%	32.9%	-28%
	0.1M	2.8M	2301%
	0.1M	2.0M	2172%
	0.0M	0.9M	2665%
	26.1%	30.1%	15%
0.5M	2.3M	7.0M	208%
0.3M	1.4M	4.5M	234%
0.1M	0.9M	2.4M	168%
28.7%	39.6%	34.5%	-13%
4.8M	12.2M	35.1M	188%
2.8M	7.1M	21.7M	206%
2.0M	5.1M	13.4M	163%
41.7%	41.9%	38.2%	-9%
1.4M	5.4M	22.9M	322%
0.8M	3.3M	13.5M	306%
0.6M	2.1M	9.4M	348%
44.9%	38.7%	41.1%	6%
4.0M	7.5M	25.9M	247%
2.3M	4.3M	14.7M	246%
1.8M	3.2M	11.2M	248%
44.1%	43.1%	43.2%	0%
2.6M	4.7M	12.0M	156%
1.6M	3.0M	8.9M	194%
0.9M	1.7M	3.1M	88%
37.0%	35.6%	26.2%	-27%
30.8M	49.8M	161.3M	224%
17.8M	33.7M	109.7M	225%
13.1M	16.0M	51.6M	222%
	3.9M 2.2M 1.7M 42.6% 0.5M 0.3M 0.1M 28.7% 4.8M 2.8M 2.0M 41.7% 1.4M 0.8M 0.6M 44.9% 4.0M 2.3M 1.8M 44.1% 2.6M 1.6M 0.9M 37.0%	3.9M 10.7M 2.2M 5.8M 1.7M 4.9M 42.6% 45.9% 0.1M 0.1M 0.0M 26.1% 0.5M 2.3M 0.3M 1.4M 0.1M 0.9M 28.7% 39.6% 4.8M 12.2M 2.8M 7.1M 2.0M 5.1M 41.7% 41.9% 1.4M 5.4M 0.8M 3.3M 0.6M 2.1M 44.9% 38.7% 4.0M 7.5M 2.3M 4.3M 1.8M 3.2M 44.1% 43.1% 2.6M 4.7M 1.6M 3.0M 0.9M 1.7M 37.0% 35.6% 30.8M 49.8M 17.8M 33.7M	3.9M 10.7M 21.0M 2.2M 5.8M 14.1M 1.7M 4.9M 6.9M 42.6% 45.9% 32.9% 0.1M 2.8M 0.1M 2.0M 0.0M 0.9M 26.1% 30.1% 0.5M 2.3M 7.0M 0.3M 1.4M 4.5M 0.1M 0.9M 2.4M 28.7% 39.6% 34.5% 4.8M 12.2M 35.1M 2.8M 7.1M 21.7M 2.0M 5.1M 13.4M 41.7% 41.9% 38.2% 1.4M 5.4M 22.9M 0.8M 3.3M 13.5M 0.6M 2.1M 9.4M 44.9% 38.7% 41.1% 4.0M 7.5M 25.9M 2.3M 4.3M 14.7M 1.8M 3.2M 11.2M 44.1% 43.1% 43.2% 2.6M 4.7M 12.0M 1.6M 3.0M 8.9M 0.9M 1.7M 3.1M 37.0% 35.6% 26.2% 30.8M 49.8M 161.3M 17.8M 33.7M 109.7M

AtliQ Hardwares

-/

GM %	42.4%	32.2%	32.0%	-1%
Indonesia				_
Net Sales	2.5M	6.2M	18.4M	
total cogs	1.5M	3.5M	11.3M	
Gross Margin	1.1M	2.7M	7.1M	
GM %	42.0%	42.9%	38.4%	-10%
Italy				-
Net Sales	2.9M	4.5M	11.7M	
total cogs	1.6M	3.1M	8.2M	
Gross Margin	1.3M	1.4M	3.5M	
GM %	45.6%	30.7%	30.1%	-2%
Japan				_
Net Sales		1.9M	7.9M	
total cogs		1.2M	4.2M	
Gross Margin		0.7M	3.7M	
GM %		37.0%	46.5%	26%
Netherlands				
Net Sales	0.2M	3.4M	8.0M	
total cogs	0.1M	1.8M	4.6M	
Gross Margin	0.1M	1.6M	3.4M	109%
GM %	36.4%	47.8%	42.0%	-12%
Newzealand				
Net Sales		2.0M	11.4M	474%
total cogs		1.5M	5.9M	304%
Gross Margin		0.5M	5.5M	951%
GM %		26.4%	48.2%	83%
Norway				_
Net Sales		2.5M	13.7M	452%
total cogs		1.5M	9.6M	525%
Gross Margin		0.9M	4.0M	331%
GM %		37.7%	29.5%	-22%
Pakistan				
Net Sales	0.6M	4.7M	5.7M	21%
total cogs	0.4M	2.7M	3.6M	34%
Gross Margin	0.2M	2.0M	2.0M	2%
GM %	39.7%	42.8%	36.2%	-15%
Philiphines				
Net Sales	5.7M	13.4M	31.9M	138%
total cogs	3.4M	7.3M	19.4M	165%
Gross Margin	2.3M	6.0M	12.5M	106%
GM %	39.9%	45.1%	39.1%	-13%
Poland				
Net Sales	0.4M	2.8M	5.2M	86%
total cogs	0.3M	1.7M	3.0M	78%
Gross Margin	0.2M	1.1M	2.2M	97%
GM %	37.4%	40.2%	42.6%	6%
Portugal				

AtliQ Hardwares



Net Sales 0.7M 3.6M 11.8M 230% total cogs 0.5M 2.3M 6.8M 199% Gross Margin 0.3M 1.3M 5.0M 285% GM % 39.3% 36.1% 42.1% 17% South Korea Net Sales 12.8M 17.3M 49.0M 183% total cogs 6.7M 12.1M 31.4M 159% Gross Margin 6.1M 5.2M 17.6M 241% GM % 47.5% 29.8% 35.9% 20% Spain 1.8M 12.6M 611% 12.4M 663% GM % 47.5% 29.8% 35.9% 20% 20% Spain 1.8M 12.6M 611% 611% 611% 611% 611% 611% 611% 611% 611% 611% 614% 663% 663% 663% 663% 670% 670% 682% 663% 670% 682% 663% 600% 682% 600%					
Gross Margin 0.3M 1.3M 5.0M 285% GM % 39.3% 36.1% 42.1% 17% South Korea Net Sales 12.8M 17.3M 49.0M 183% total cogs 6.7M 12.1M 31.4M 159% Gross Margin 6.1M 5.2M 17.6M 241% GM % 47.5% 29.8% 35.9% 20% Spain Net Sales 1.8M 12.6M 611% total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden Net Sales 0.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom Net Sales 2.0M 8.1M 34.2M 32.3%	Net Sales	0.7M	3.6M		
GM % 39.3% 36.1% 42.1% 17% South Korea Net Sales 12.8M 17.3M 49.0M 183% total cogs 6.7M 12.1M 31.4M 159% Gross Margin 6.1M 5.2M 17.6M 241% GM % 47.5% 29.8% 35.9% 20% Spain Net Sales 1.8M 12.6M 611% total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden 38.3 37.7% 33.1% -12% Sweden 30.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom 38.1M 5.3M 18.7M 252% Gross Margin 0.7M <td>total cogs</td> <td>0.5M</td> <td>2.3M</td> <td>6.8M</td> <td>199%</td>	total cogs	0.5M	2.3M	6.8M	199%
South Korea Net Sales 12.8M 17.3M 49.0M 183% total cogs 6.7M 12.1M 31.4M 159% Gross Margin 6.1M 5.2M 17.6M 241% GM % 47.5% 29.8% 35.9% 20% Spain Net Sales 1.8M 12.6M 611% total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden 1.8M 1.8M 663% Sweden 0.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom Net Sales 2.0M 8.1M 34.2M 323% total cogs 1.3M 5.3M 18.7M 252% G	Gross Margin	0.3M	1.3M	5.0M	285%
Net Sales 12.8M 17.3M 49.0M 183% total cogs 6.7M 12.1M 31.4M 159% Gross Margin 6.1M 5.2M 17.6M 241% GM % 47.5% 29.8% 35.9% 20% Spain Net Sales 1.8M 12.6M 611% total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden Net Sales 0.1M 0.2M 1.8M 682% total cogs 0.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 682% United Kingdom 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom 0.7M 2.8M 15.4M 32.8 Gross Margin 0.	GM %	39.3%	36.1%	42.1%	17%
total cogs 6.7M 12.1M 31.4M 159% Gross Margin 6.1M 5.2M 17.6M 241% GM % 47.5% 29.8% 35.9% 20% Spain Net Sales 1.8M 12.6M 611% total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden 1.8M 682% total cogs 0.0M 0.1M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom Net Sales 2.0M 8.1M 34.2M 323% total cogs 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M	South Korea				
Gross Margin 6.1M 5.2M 17.6M 241% GM % 47.5% 29.8% 35.9% 20% Spain Net Sales 1.8M 12.6M 611% total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden 1.8M 682% Net Sales 0.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom Net Sales 2.0M 8.1M 34.2M 323% total cogs 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M	Net Sales	12.8M	17.3M	49.0M	183%
GM % 47.5% 29.8% 35.9% 20% Spain Net Sales 1.8M 12.6M 611% total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden 1.8M 682% Net Sales 0.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom 0.0M 0.1M 0.7M 3.1 3.23% total cogs 1.3M 5.3M 18.7M 2.25% 3.2% Gross Margin 0.7M 2.8M 15.4M 45.1% 32% USA 11.5M 3	total cogs	6.7M	12.1M	31.4M	159%
Spain Net Sales 1.8M 12.6M 611% total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden	Gross Margin	6.1M	5.2M	17.6M	241%
Net Sales 1.8M 12.6M 611% total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden	GM %	47.5%	29.8%	35.9%	20%
total cogs 1.1M 8.4M 663% Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden -12% 526% 526% Net Sales 0.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom 0.0M 8.1M 34.2M 323% total cogs 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA 0.28 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M<	Spain				
Gross Margin 0.7M 4.2M 526% GM % 37.7% 33.1% -12% Sweden -12% -12% Net Sales 0.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom -9% -9% United Kingdom -9% -9% United Kingdom -9% -9% United Kingdom -9% -9% Usa -53M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 45.9% GM % 36.2% 34.1% 45.1% 32% USA -5 -5 -5 -5 -5 Net Sales 11.5M 31.9M 87.8M <t< td=""><td>Net Sales</td><td></td><td>1.8M</td><td>12.6M</td><td>611%</td></t<>	Net Sales		1.8M	12.6M	611%
GM % 37.7% 33.1% -12% Sweden	total cogs		1.1M	8.4M	663%
Sweden Net Sales 0.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom 9% 9% 9% Net Sales 2.0M 8.1M 34.2M 323% total cogs 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 1	Gross Margin		0.7M	4.2M	526%
Net Sales 0.1M 0.2M 1.8M 682% total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom 9% 34.1% 34.2M 323% Losales 2.0M 8.1M 34.2M 323% Losales 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 19	GM %		37.7%	33.1%	-12%
total cogs 0.0M 0.1M 1.1M 736% Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom 90 0.0M 8.1M 34.2M 323% 100 1.3M 5.3M 18.7M 252% 100 1.3M 5.3M 18.7M 252% 100 1.3M 5.3M 18.7M 252% 100 1.3M 5.3M 15.4M 45.9% 100 36.2% 34.1% 45.1% 32% 100 1.5M 31.9M 87.8M 175% 175% 100 1.5M 31.9M 87.8M 175% 184% 175% 184% 175% 184% 175% 184%	Sweden				
Gross Margin 0.0M 0.1M 0.7M 614% GM % 38.3% 44.1% 40.2% -9% United Kingdom 2.0M 8.1M 34.2M 323% total cogs 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	Net Sales	0.1M	0.2M	1.8M	682%
GM % 38.3% 44.1% 40.2% -9% United Kingdom Net Sales 2.0M 8.1M 34.2M 323% total cogs 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	total cogs	0.0M	0.1M	1.1M	736%
United Kingdom Net Sales 2.0M 8.1M 34.2M 323% total cogs 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	Gross Margin	0.0M	0.1M	0.7M	614%
Net Sales 2.0M 8.1M 34.2M 323% total cogs 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	GM %	38.3%	44.1%	40.2%	-9%
total cogs 1.3M 5.3M 18.7M 252% Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	United Kingdom				
Gross Margin 0.7M 2.8M 15.4M 459% GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	Net Sales	2.0M	8.1M	34.2M	323%
GM % 36.2% 34.1% 45.1% 32% USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	total cogs	1.3M	5.3M	18.7M	252%
USA Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	Gross Margin	0.7M	2.8M	15.4M	459%
Net Sales 11.5M 31.9M 87.8M 175% total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	GM %	36.2%	34.1%	45.1%	32%
total cogs 7.7M 19.5M 55.3M 184% Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	USA				
Gross Margin 3.8M 12.4M 32.5M 161% GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	Net Sales	11.5M	31.9M	87.8M	175%
GM % 32.8% 39.0% 37.0% -5% Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	total cogs	7.7M	19.5M	55.3M	184%
Total Net Sales 87.5M 196.7M 598.9M 204% Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	Gross Margin	3.8M	12.4M	32.5M	161%
Total total cogs 51.2M 123.4M 380.7M 209% Total Gross Margin 36.2M 73.3M 218.2M 198%	GM %	32.8%	39.0%	37.0%	-5%
Total Gross Margin 36.2M 73.3M 218.2M 198%	Total Net Sales	87.5M	196.7M	598.9M	204%
Š	Total total cogs	51.2M	123.4M	380.7M	209%
Total GM % 41.4% 37.3% 36.4% -2%	Total Gross Margin	36.2M	73.3M	218.2M	198%
	Total GM %	41.4%	37.3%	36.4%	-2%