



market All
division All
customer All

P & L
By Fiscal Year

All Value In USD

Note: 21 vs 20 is not part of pivot table

Customer	Fiscal Year			
	2019	2020	2021	21 VS 20
Net Sales				
APAC	58.2M	113.6M	336.3M	296.1%
EU	12.9M	39.0M	139.7M	358.0%
NA	16.3M	44.1M	122.8M	278.6%
COGS				
APAC	33.1M	72.6M	217.6M	299.9%
EU	7.6M	24.3M	86.1M	354.9%
NA	10.5M	26.6M	77.0M	289.9%
Gross Margin				
APAC	25.1M	41.0M	118.7M	289.4%
EU	5.3M	14.8M	53.6M	363.0%
NA	5.8M	17.5M	45.9M	261.4%
GM%				
APAC	43.2%	36.1%	35.3%	97.7%
EU	41.2%	37.8%	38.4%	101.4%
NA	35.4%	39.8%	37.3%	93.8%
Total Net Sales:	87.5M	196.7M	598.9M	304.5%
Total COGS	51.2M	123.4M	380.7M	308.6%
Total Gross Ma	36.2M	73.3M	218.2M	297.6%
Total GM%	41.4%	37.3%	36.4%	97.7%