



ochieng odhiambo - 00:25

Sam, Just one second. I'm trying to connect my device. Sam.



William Myles - 03:25

Expenses.



Samuel Kimani Sikuku - 03:49

I don't know if Ochinos.



ochieng odhiambo - 03:58

Actually, I don't. Yes, it will. Let me check with. One second.



William Myles - 05:00

But actually. Actually.



ochieng odhiambo - 05:04

Yeah, sorry.



William Myles - 05:08

Okay.



ochieng odhiambo - 05:15

But it's okay. Yeah, just continue.



William Myles - 05:19

Okay. Nilukana plan Evata registration 3k plus around 8k. So.



ochieng odhiambo - 05:33

So.



William Myles - 05:36

Before Friday before Thursday. So at least Friday on Monday at least we have a company pending at least to legal plan.



ochieng odhiambo - 06:00

Yeah. All right. So part of the process they could find a name. That's something we can do. Yeah. Come up the names.



William Myles - 06:42

Suggest.



Samuel Kimani Sikuku - 06:51

Milli suggests to go to wave units and then when together could diversify to other livestock to neither find other names. Sorry. But for the meantime we can use wave units.



William Myles - 07:10

Okay, but with units then.



ochieng odhiambo - 07:21

With units group.



William Myles - 07:35

Okay, but the main agenda to calculate token price. But actually sir. So Mini Lukana issue up itoken price the cost of a hand easy expenses. So Ito can price itakua 1200 in a rise every time 1200 and stable but in a change depending the cost of the hand per market. Based on the market.



ochieng odhiambo - 08:24

So. So I think the price in a FAQ book could change depending on the market, right? So these are tokens in Amenti at the price you know of whenever the hand was bought. So come out only by next year. Maybe next year this year. Like you have all the cost somewhere.



William Myles - 09:09

To some random math averagely to 1250. But uni based on my expenses. Accessible Sai.



ochieng odhiambo - 09:50

Thank you.



William Myles - 09:56

Expenses expected ROI calculate our profits.



ochieng odhiambo - 10:41

It.



William Myles - 11:28

Yeah.



ochieng odhiambo - 11:32

It. Expenses.



William Myles - 12:58

Expenses Cage cost per unit. So E unit okay. E cage in a host how many hands like so unit margin is a coin a host 16 hands. Am I unit margin as a queen a host 128 hands so upper maybe 128 ends. So cage cost per unit. Based on 128. So EK cost per unit. So number of units needed. So installation cost in a Kwanga 3 as long as. So feed cost per bug in 50,000 grams. So averagely 120 grams per day 1 kg so feed sir. Okay. Feed cost per bug in a Kwanga 3170 kgs. So 50 kgs. So commonly 3170 kgs. So 50kgs around 45 shillings. So 45 times. So daily feed. Okay. Calculation period in days 2365 days. Okay. Vaccination. So vaccination after every three months vaccinated against. Most likely spend a lot of vaccination.



ochieng odhiambo - 15:13

Optional.



William Myles - 15:14

But either way to vaccinate too Much. Medication medication any other expenses but vaccination. Maybe weeks earlier for you to ensure like come 110 of the total value at 800 each so 800 times 180k. 80,000 shillings 10% of that cost 8k so 8k. So 8k divided by 100 unit aqua cost per hand but e 10% on the higher end Kuna insurance

companies even lower to come up 4% 5% but average on the lower end 4% now on the higher end 10% 7% so 7% here 80k 5600 so 5600 divided by 2:56. The actual thing. Maybe a thousand Hence I love to get another guy 128 say 128 pence labor costs. So daily water cost. 128. The kg CV maybe magic but cook was a consumer to consume more than 20 liters unit per month but trust me. Small farm.



William Myles - 18:49

Delivered cages is not delivered easy medication veterinary guy and a letter miscellaneous oh miscellaneous example. Any emergency stream Maybe okay maybe emergency coupon as a pattern maybe but use it to make sure but anyway miscellaneous cost anything can happen but so far emergency. Okay so upper excelling per price. But market rate in a conga 15 retail price but sir okay.



William Myles - 19:49

390 book so 393 eggs 390 divided by 3013 books so egg selling price per piece but Mina Z11 average eggs per hen predict but sir calculations eggs per day 20 hens 15 eggs per day so the number of hen lays per day the number of total number of ants and a total number of eggs you divide the number of eggs lays per day 15 divided by 20 uni average little in as a drop I mean as I increase but average linear so 15 divided by 20 0.75 manual revenue so far to lose any manure other daily revenue within like you are any opinions other than eggs. Like another source of revenue.



Samuel Kimani Sikuku - 21:27

Okay maybe not now but maybe in the future from maybe I don't know the very broad I think as in revenue from the chicken we are laying from all the end to end process yeah. Sometime last meeting mentioned about feed Coco maybe at some point we'll have to start processing by ourselves apple we can start maybe selling to other farmers who are keeping like when you're now on a kipizi cuckoo that can be a source of revenue but me I'm looking at it more long term because now unless you want to start selling the cages and start making other revenue I don't see or selling the Chicken before they. They stop laying eggs. So if it is possible, if they can be sold at a price and then they can be used as meat. It can be a source of revenue instead of.



Samuel Kimani Sikuku - 22:45

I don't know what maybe you tell us. Do you. Do you kill them or do you give them out? What do you do with them?



William Myles - 22:56

Okay, so far. So far. So okay so after one and a half years. But market price. Accumulate enough money to replace it. But so okay.



Samuel Kimani Sikuku - 23:42

I was just agreeing with you like.



William Myles - 24:00

Another source of revenue. But after two years at 500 shillings. Maybe one shilling per day. Two shillings per day. Maybe to our account known. So you need acquire another two source of revenue. So. Back in April. Broilers. So I think. Another source of revenue. So yeah.



Samuel Kimani Sikuku - 25:11

And then. And then you can. You can like the track back now say in two years you'll have 20 chicken that will be like being exposed to be sold. And then from there you know I can click daily amount of money in your Nazakuro potentially get from selling this chicken when they have already they are ready to be disposed. So maybe on a yearly or daily basis you can be getting like 20 shillings. We can calculate amma 10 shillings so that amma 5 shillings amma 1 shilling so that at the end of the year in two years all these things it add up to the amount of cocoa as broilers. Something like that.



William Myles - 26:23

Other daily revenue. So okay after one and a half years at 500 shillings somehow whatever the market rate at that time. But sonic predicted for 50 to 550. 500 so 500 for this period of 1 1/2 years unique to catch come turn 1 1/2 years into days comma 530 days up 540 days. 540 days accumulate 0.8 shillings every day. 500 so unicama other daily revenue. Daily Raven. 0.8 shillings per N. Okay it's UE behavior calculator. Inaccurate results. A Source of Revenue 0.8 Uni averagely so 0.8 times 400 and keep 490 for 32 sir to assume for that market crazy abroad at that time. So 0.8 shillings 128 pence. Okay so I think calculated Spence.



ochieng odhiambo - 28:09

But I just have an input upper.



William Myles - 28:15

Yeah.



ochieng odhiambo - 28:18

I think we put a lot of effort to create a calculator on HTML which is good.



William Myles - 28:23

Yeah but.



ochieng odhiambo - 28:27

No no put a lot of effort which is good. But I feel like for decision making YouTube and how dynamic. I think google.



William Myles - 28:55

Easy expenses easy values Google sheet the actual expenses. So sir represented Google sheets.



ochieng odhiambo - 29:14

Easier for us like if you have a shared document. The other thing so yesterday are fixed expenses versus variable expenses. So like what is the fixed expense? Does the business in anchor every month. So steamer Maggie. I don't know my kjs whatever.



William Myles - 29:42

So fixed expense. So fixed expense maybe in the feeds. Okay. Okay. So cages me one time expense. Easily

recurring expenses so far. Okay. Medication in case of emergency. One time expense.



ochieng odhiambo - 30:10

Yeah.



William Myles - 30:10

After three months vaccinated none to so recurring expenses. So easy expenses.



ochieng odhiambo - 30:35

I feel like it's not presented in a way that in. As the in the side they have to make a decision. So we don't know what is the ratio of fixed expenses versus variable. We don't know. I mean the information is there. It's just that it doesn't the easy code digest information. So like okay, create like a Google sheet. I would be happy. It would be nice. So for example, using this calculator how would you decide what the price per chicken or per token would be?



William Myles - 31:24

Unless Google sheet then.



ochieng odhiambo - 31:42

Yeah. So to be honest, I'm not sure. First of all and that's what I think part of your data. So for example cages what you want to integrate I mean 108 chicken in a cost of any cages.



William Myles - 32:01

For you to host 128 tens. Italy 38k for that cage.



ochieng odhiambo - 32:07

And so 128. What's 128 divided by 38?



William Myles - 32:15

300 to 9. 300. 300. 300.



ochieng odhiambo - 32:21

So if you have 128 you can. What about.



William Myles - 32:34

Okay, options are cool at 3k per month. But no nayo long term for example project for like 3 years per month. So for 3 years you only 36 months. 3k times 36 you're going to spend 108k for a cage that costs any 38k. So me I think maybe to one time expense.



ochieng odhiambo - 33:10

Okay, so.



William Myles - 33:13

Yeah.



ochieng odhiambo - 33:15

It sounds like that. But then I've not done the math. But let's say. Let's say like a 128 chicken player.



William Myles - 33:27

Yeah.

 ochieng odhiambo - 33:32

128 chicken in terms of cages is 3k per month, right?

 William Myles - 33:38

Yeah.

 ochieng odhiambo - 33:40

Just for cages. Yeah. I don't know whether like in a sound. Okay, it costs us this much for 36 months in a sound like expensive. But then is it really expensive? Are we making more money per month when you're listening. Are we making more money when you buy. You know. You know like I don't even know that answer because we. We don't have that data. We don't have. Yes. In terms of maybe how many months? Six months. They spent a lot of money on cages. You know, maybe you can you know, should you put more money in chicken like you know what I'm saying? Like kukuna.

 William Myles - 34:42

Yeah.

 ochieng odhiambo - 34:43

There's a lot of data that.

 William Myles - 34:46

Okay, okay so for example, But okay, daily, on a daily basis we are still making our money easier to run this thing. But to keep buy at one time fee for us to make profit a little bit longer. Okay to me Lisa 3k128 hence for 3k every month. Okay, the profits immediately.



ochieng odhiambo - 35:39

But.



William Myles - 35:42

The one time cost the profits immediately. But once the cage will start earning the profits maybe double. I think even though.



ochieng odhiambo - 36:02

Yeah so. And my whole point is not even that it's not about to lease a month to buy My whole point is that we don't even know what you're supposed to do because. What's the best what's the optimal model for that? And I think. Squeeze it but Claudicopo I don't know am I ether using chatgpt that's okay so to fiddle, right. It can even give us calculations our formulas Google sheets a lot of the information you're looking for. The other thing you know, at which point do we break even? At which point are you profitable? Do we know that like you maybe.



William Myles - 37:04

Decide the expenses the price of the hand. Okay, expense easy expenses. So for example. 0.75 eggs per day. Okay, Five eggs so Ehan to live by at 800. Negligible. 300 shillings 10 in a cost 800 shillings. 1100 shillings so far is on the expense biggest. At least to purchase some figure after which period of time even so 1100 shillings. So produce 5 eggs per week. 5 eggs 13 shillings per week in a man earn 65 shillings. So 65 shillings feeds okay, the most important feeds half of this half of these costs feeds likely the only profits we have near half of 65 shillings. 3232 shillings. The only per week that will buy 10 for 1100. 1100. So 32 shillings actually by you only 32 shillings per week. So after 30 weeks 35 weeks do okay, per week 32 shillings, 2 shillings per week.



William Myles - 39:28

How many weeks? 35 weeks.



ochieng odhiambo - 39:41

So the thing is even if you explain all that information, it still doesn't put us in a position could give any meaningful contribution regarding price of token whatever. I think, I think. You know what is the optimum price? I mean you know, approach cages break even at which point you know, like so I think your sheet is upset. Your san attack

would tell us I know to go in a hurry cost per token which is good which is fine but I think we do we still have enough information even do that also. Produce a token for reviewing it. This is the idea this is what we're doing. Exactly.



ochieng odhiambo - 41:05

What are the different types you know approaches token since you were thinking of you know it gives me more ideas on maybe what I'm feeling basically to on how to you know I think it yeah so I I think for me now the main thing presented in a way that we can all engage with it easier to understand not only as a calculate let's take comma break even any blah. I think that's number one the number two I think the registration whisker on a number of units I think NISA so yeah I think maybe we should start doing the registration so yeah but that's why I'm looking at it.



William Myles - 42:09

Okay so see okay after calling the corner the notes cloud so come up now a token price for these things. Okay you can let maybe some solutions okay document but actually each expense. Generate manually then we'll see. At least maybe to decide the token price in case. This project. Calculate. Solutions A lot of solutions.



Samuel Kimani Sikuku - 43:37

Yeah so I can give you some insights.



ochieng odhiambo - 43:52

So there's one more thing I want to show you guys. So co registration it will not be registered as me or she yeah it acquired three clubs. So the three clubs will be now a co founder here it will not be oching okay we have a registered entity club. So that will be now one of the four co founders. So that's something that we do because the value that in Ataka Kwangu really is also part of this thing that is the three clubs and that's how we sustain.



William Myles - 44:39

Okay. Maybe web3lab.



ochieng odhiambo - 44:58

So so I think maybe the next item now needs registration. Right because that's only managed to explore your BRS.



William Myles - 45:12

Anything registration then at that point near the street.



ochieng odhiambo - 45:20

Okay Are you happy to do that now like to at least one because I think we have like 15 minutes left on the call and then. Yeah yeah. Share screen there. It's. It. Yeah. Oh. Scroll to. Yeah for brs.



William Myles - 49:20

Plus. So collateral registry your accounts of.



ochieng odhiambo - 50:01

Limited. Company.



William Myles - 50:21

Nothing.



ochieng odhiambo - 50:41

Okay we'll go back. Okay so applications multi scroll to the right. There's nothing on the right.



William Myles - 51:38

Easy tabs. On yeah but I think LLC in a L in one of these seven options maybe 12.



ochieng odhiambo - 52:17

Yeah maybe 12 but I think so apply nasal 12 gonna. Let me check my versatile.



William Myles - 52:50

600 no.



ochieng odhiambo - 53:01

They don't just make you pay for everything. Okay. You do pay for everything in the end, but they actually.



William Myles - 53:22

640.



ochieng odhiambo - 55:23

I'm trying to see if there's any help. I guess this year 12 probably. Okay. The other thing you could do. Yeah, just ask them. I'm also googling now how to register an LLC. On. So I'm seeing there's a video tutorial here. I'll share the link with you. Athena 2024. I hope it's accurate. Let's just share it in the WhatsApp group. I think between that and you're talking to them, you should figure it out. It should not be a problem as you go through the process. I have a meeting at 10 sharp.



William Myles - 57:34

Okay.



ochieng odhiambo - 57:34

Okay.



William Myles - 57:34

Okay.



ochieng odhiambo - 57:34

Sorry. So, sir.



William Myles - 57:36

Okay, feedback and show the closes so that.



ochieng odhiambo - 57:43

And also say anything like. Guys, I'll catch you on the next one.