

Our Purpose



- To educate students about the fields within Real Estate
- To help students obtain internships and jobs within Real Estate

We achieve this by...

- Hosting Speaker Series with C-Suite executives and RE entrepreneurs
- Case Competitions
- Construction Site Tours
- Trips to Real Estate Conferences

Spring 2020 Executive Board



- Eshan Kadam President/Treasurer
- Biagio Caruso Vice President
- Lindsay Kase Social Media Manager
- William Lampe Marketing Manager
- Frank LoPiccolo Chief Accountability Officer

Speaker Series



- Features a guest who is a prominent figure in the world of real estate
 - Usually an executive of a Fortune 500 company or founder of their own firm within real estate
 - Informal and casual format; conversational rather than lecture
 - Ask any relevant question that you have don't feel scared
 - 45 60 minute talk with provided dinner

Site Tours



- Trips to construction sites and newly completed projects in and around the New Brunswick area
- Learn how a building is made from those who do it as a career
- Apply what you learn in RE classes and club meetings to projects you see
- Understand the financing, permits, zoning, and many other factors that go into constructing a building

Case Competition

RREC
Rutgers Real Estate Club

- RREC Case Competition
 - Open to all except Seniors
- Small case, one pager about a property at Rutgers
 - What you would develop in its place?
 - Basic parameters and financials given
- Winners will be given a prize and present in front of the club

Real Estate Conferences



- Free/discounted admission
 - Usually costs over \$300
 - Sometimes in exchange for working sign-in
- Incredible networking opportunities
 - Members have received internships and job offers from connections made at conferences

Mentorship Program



- Program run by the Rutgers Center for Real Estate Studies
 - Exclusively for students registered in the Real Estate Concentration
 - receive 1-on-1 guidance and advice from your mentor
 - Pairing based on your field of interest within Real Estate
 - Benefit from industry exposure
 - Build connections & relationships
 - Internships

Jobs & Internships

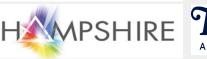


Club members have seen success in obtaining jobs & internships within the real estate industry.





















- 1. Development
- 2. Private Equity
- 3. REITS
- 4. Agents & Brokers
- 5. Property Management
- 6. Lending



Careers within Real Estate Continued...



- 7. Engineering (Civil & Environmental)
- Mortgage Backed Security Banking
- 9. Asset Management
- 10. Appraisal
- 11. Law
- 12. Architecture



Rutgers Real Estate Program



- Growing fast, began in 2015
- Open to all majors even though it is part of business school
- Scholarships and case competitions against other universities
- Concentration Classes
 - RE Law
 - RE Finance double counts as elective for Finance majors
 - Commercial Debt Markets
 - RE Development
- Professors
 - Ron Ladell
 - Morris Davis
 - David Frame
 - Michael Schonberger
 - George Jacobs





Scholarships

- Each semester over \$100,000 in scholarships given
 - In \$2,500 bundles, eligible for multiple semesters
- Attendance at RREC does influence decision
- "Name" Scholarship for high achieving RE students
 - Up to \$10,000





- Positions currently available:
 - Treasurer
 - Marketing Manager
 - Marketing and Social Media Chair
 - External Relations Manager

bit.ly/RRECeboard





- More relaxed than other clubs
- Phones on silent and away
- If you plan on talking to them after, wear presentable clothes (Preferably Business Clothing)
- Ask for business card
- Don't "ask" for a job but rather impress them by asking smart questions





- Tuesday, February 4 Kickoff meeting. CA Student Center, Room 411AB, 7:15pm 8:30pm.
- Tuesday, February 11 Walker & Dunlop Diversity Initiative and Q&A W/ Howard Smith RBS Newark, 5PM
- Wednesday, February 12 Lecture with Mark Roscioli, RBS Room 5085, 3:20pm 4:40pm
- Tuesday, February 25 Dinner w/ Clark McIntyre Kokes Properties, CASC Room 109, 7:15pm 8:30pm
- Friday, February 28 Rutgers Real Estate Alumni Networking Event Hudson Hall, Jersey City, 6:30pm

Rutgers Real Estate Club 2020 - 2021

Social Media





Rutgers Real Estate Club NB Official



Rutgers Real Estate Club



Email to get on the mailing list!

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