



# RREC

Rutgers Real Estate Club

# Our Purpose

- To educate students about the fields within Real Estate
- To help students obtain internships and jobs within Real Estate

## **We achieve this by...**

- Hosting Speaker Series with C-Suite executives and RE entrepreneurs
- Case Competitions
- Construction Site Tours
- Trips to Real Estate Conferences

# Spring 2020 Executive Board

- Eshan Kadam - President/Treasurer
- Biagio Caruso - Vice President
- Lindsay Kase - Social Media Manager
- William Lampe - Marketing Manager
- Frank LoPiccolo - Chief Accountability Officer

# Speaker Series



- Features a guest who is a prominent figure in the world of real estate
  - Usually an executive of a Fortune 500 company or founder of their own firm within real estate
  - Informal and casual format; conversational rather than lecture
  - Ask any relevant question that you have - don't feel scared
  - 45 - 60 minute talk with provided dinner

# Site Tours



- Trips to construction sites and newly completed projects in and around the New Brunswick area
- Learn how a building is made from those who do it as a career
- Apply what you learn in RE classes and club meetings to projects you see
- Understand the financing, permits, zoning, and many other factors that go into constructing a building

# Case Competition

- RREC Case Competition
  - Open to all except Seniors
- Small case, one pager about a property at Rutgers
  - What you would develop in its place?
  - Basic parameters and financials given
- Winners will be given a prize and present in front of the club

# Real Estate Conferences

- Free/discounted admission
  - Usually costs over \$300
  - Sometimes in exchange for working sign-in
- Incredible networking opportunities
  - Members have received internships and job offers from connections made at conferences



# Mentorship Program

- Program run by the Rutgers Center for Real Estate Studies
  - Exclusively for students registered in the Real Estate Concentration
  - receive 1-on-1 guidance and advice from your mentor
  - Pairing based on your field of interest within Real Estate
  - Benefit from industry exposure
  - Build connections & relationships
  - Internships



# Jobs & Internships



Club members have seen success in obtaining jobs & internships within the real estate industry.



# Careers within Real Estate

1. Development
2. Private Equity
3. REITS
4. Agents & Brokers
5. Property Management
6. Lending



# Careers within Real Estate Continued...

7. Engineering (Civil & Environmental)
8. Mortgage Backed Security Banking
9. Asset Management
10. Appraisal
11. Law
12. Architecture



# Rutgers Real Estate Program

- Growing fast, began in 2015
- Open to all majors even though it is part of business school
- Scholarships and case competitions against other universities
- Concentration Classes
  - RE Law
  - RE Finance - double counts as elective for Finance majors
  - Commercial Debt Markets
  - RE Development
- Professors
  - Ron Ladell
  - Morris Davis
  - David Frame
  - Michael Schonberger
  - George Jacobs

# Rutgers Real Estate Program

- **Scholarships**

- Each semester over \$100,000 in scholarships given
  - In \$2,500 bundles, eligible for multiple semesters
- Attendance at RREC does influence decision
- “Name” Scholarship for high achieving RE students
  - Up to \$10,000

# Club Leadership

- Positions currently available:
  - Treasurer
  - Marketing Manager
  - Marketing and Social Media Chair
  - External Relations Manager

**[bit.ly/RRECeboard](https://bit.ly/RRECeboard)**

# Speaker Etiquette

- More relaxed than other clubs
- Phones on silent and away
- If you plan on talking to them after, wear presentable clothes (Preferably Business Clothing)
- Ask for business card
- Don't "ask" for a job but rather impress them by asking smart questions



# February Events

- **Tuesday, February 4** - Kickoff meeting. CA Student Center, Room 411AB, 7:15pm - 8:30pm.
- **Tuesday, February 11** - Walker & Dunlop Diversity Initiative and Q&A W/ Howard Smith - RBS Newark, 5PM
- **Wednesday, February 12** - Lecture with Mark Roscioli, RBS Room 5085, 3:20pm - 4:40pm
- **Tuesday, February 25** - Dinner w/ Clark McIntyre - Kokes Properties, CASC Room 109, 7:15pm - 8:30pm
- **Friday, February 28** - Rutgers Real Estate Alumni Networking Event - Hudson Hall, Jersey City, 6:30pm

# Social Media



Rutgers Real Estate Club NB Official



Rutgers Real Estate Club



Email to get on the mailing list!

[RealEstateClubRutgers@gmail.com](mailto:RealEstateClubRutgers@gmail.com)