

ConfTalk May 2024 Tee Tran
teetran.com



## Agenda

- Introduction
- Business Understanding
- Data Understanding
- Data Analysis
- Recommendations
- Next Steps



#### Introduction

- \* Welcome to the presentation on "Unveiling Box Office Success: Guiding Microsoft's New Movie Studio."
- In this presentation, we will explore the data-driven insights that can guide Microsoft's entry into the film industry.
- Our objective is to provide actionable recommendations based on data analysis.
- Let's begin by setting the context.



#### **Business Understanding**

#### Microsoft's Business Background:

- Microsoft, a technology giant known for innovation.
- \* Expanding into the film industry marks a significant move.

#### **Domain of the Business:**

\* Entry into the film industry.

#### **Problem Statement:**

- \* The challenge is understanding factors contributing to box office success.
- Identifying popular movie genres, viewer preferences, and profitability drivers.



#### **Data Understanding**

#### Data Columns:

- \* Genres: Movie categorization.
- \* Production Budget: Expenditure on movie production.
- ' Worldwide Gross: Cumulative revenue from global screenings'
- \* Profit: Difference between worldwide gross and production budget.
- Others: Detailed in the analysis.

#### Data Relation:

\* Multiple datasets merged for analysis.

#### Data Cleaning:

\* Removed duplicates and missing values.



## Data Analysis - Part 1

- Analysis of Movie Genres:
  - Determining popular genres.
- Top Movie Genres:
  - Drama and Documentary.
- Visualization: Bar chart displaying top genres.



## Data Analysis - Part 2

- Viewer Preferences:
  - Analyzing preferences within top genres.
- Average Runtime:
  - Insights into runtime trends.
- Visualization: Line plot showcasing average runtime.



### Data Analysis - Part 3

Impact of Factors on Profitability:

Exploring average ratings, runtimes, budgets, and

production budgets.

Visualizations:

Line plots and bar charts demonstrating correlations.



## Recommendations

- Key Recommendations:
  - <sup>1</sup> Investment in High-Production Budget Films.
  - <sup>2.</sup> Genre Diversification.
  - <sup>3.</sup> Consideration of Audience Preferences.
  - <sup>4.</sup> Strategic Budget Allocation.
  - <sup>5.</sup> Collaboration and Industry Trends Monitoring.
- · Actionable insights for Microsoft's movie studio.

## Next Steps

- Future Actions:
  - Collect more data on missing areas.
  - Stay updated with industry trends.
  - Implement the recommendations.
- Preparing for the next phase.





- Summary:
  - Insights into the film industry.
  - Microsoft's potential for success.





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