#### ONOVUGHAKPO RUTH OGOCHUKWU

CAPSTONE PROJECT FOR SQL

# **SOLUTION A**

```
1 --- How much is the total donation?
     select sum(donation) as Total_Donation
     from donation_data;
 4
 5
 6
 7
 8
                        Notifications
Data Output
            Messages
                         total_donation
      gender
     character varying (50)
                         bigint
      Female
                                 121457
2
      Male
                                 127628
```

## **SOLUTION B**

```
---What is the total donation by gender?
    select gender, sum(donation) as Total_Donation
 9
10
    from donation_data
11
    group by gender;
12
Data Output Messages Notifications
=+
                         total_donation
     gender
     character varying (50)
                         bigint
1
     Female
                                121457
2
     Male
                                127628
```

## SOLUTION C

```
13 --- Show the total donation and number of donations by gender
14 select count(donation) as NumberOfDonations, gender, sum(donation) as Total_Donation
   from donation_data
    group by gender;
17
Data Output Messages Notifications
     numberofdonations
                                          total_donation
     bigint
                       character varying (50)
                       Female
1
                                                 121457
2
                  492
                       Male
                                                 127628
```

# SOLUTION D

```
---Total donation made by frequency of donation
19
    select donation_frequency,
    sum (donation_data.donation) as Total_Donation
    from donor_data
21
    join donation_data
22
    on donor_data.id = donation_data.id
23
     group by donation_frequency;
24
25
26
27
Data Output
            Messages
                        Notifications
                          total_donation
     donation_frequency
     character varying (100)
                           bigint
1
      Once
                                   32666
2
      Weekly
                                   31645
3
      Daily
                                   29249
4
      Yearly
                                   35266
5
      Seldom
                                   30650
6
                                   26870
      Monthly
7
      Often
                                   28476
8
                                   34263
      Never
```

#### SOLUTION E

```
---Total donation and number of donation by Job field
     select count(donation) as NumberOfDonation, job_field, sum(donation) as Total_Donation
29
30
     from donation_data
31
     group by job_field;
32
Data Output Messages Notifications
=+
                                                 total_donation
      numberofdonation
                         job_field
      bigint
                         character varying (50)
                                                 bigint
                         Marketing
                                                          18255
1
2
                     84
                         Training
                                                          21721
3
                         Product Management
                                                          22798
                         Research and Development
                                                          22862
4
                     84
                         Business Development
5
                                                          22266
6
                                                          19009
                     83
                         Sales
7
                     79
                         Support
                                                          19475
8
                         Legal
                                                          17309
9
                                                          20504
                         Accounting
10
                     80
                         Services
                                                          19858
11
                         Human Resources
                                                          23060
12
                         Engineering
                                                          21968
```

## **SOLUTION F**

```
---Total donation and number of donations above $200
    select count(donation) as NumberOfDonationAbove200, sum(donation) as Total_Donation
35
    from donation_data
   where donation > 200;
36
Data Output Messages Notifications
    numberofdonationabove200
                           total_donation
    bigint
                            bigint
                       586
                                   205892
```

## SOLUTION G

```
38 --- Total donation and number of donations below $200
    select count(donation) as NumberOfDonationBelow200, sum(donation) as Total_Donation
40
   from donation_data
    where donation < 200;
42
Data Output Messages Notifications
     numberofdonationbelow200
                            total_donation
     bigint
                            bigint
                       411
                                    42593
```

## **SOLUTION H**

```
43 ---Which top 10 states contributes the highest donations
     select state, sum(donation) as Total_Donation
t 45 from donation_data
  46 group by state
  47
       order by Total_Donation desc
       limit 10;
  48
  49
  Data Output Messages
                         Notifications
  =+
                            total_donation
        state
       character varying (50)
                            bigint
        California
                                     30264
 1
 2
                                     24097
        Texas
        Florida
                                     20562
  4
        New York
                                     14759
  5
        Virginia
                                     10750
  6
        Illinois
                                      8674
 7
        District of Columbia
                                      8376
        Tennessee
 8
                                      8316
        Georgia
  9
                                      8046
  10
        Ohio
                                      6876
```

# **SOLUTION I**

```
---Which top 10 states contributes the least donations select state, sum(donation) as Total_Donation from donation_data group by state order by Total_Donation asc limit 10;
```

Output	Messages	Notifications
=	nên —	

	• ~
state character varying (50)	total_donation bigint
Wyoming	232
Maine	258
South Dakota	401
North Dakota	651
Alaska	734
West Virginia	793
South Carolina	819
New Hampshire	841
Hawaii	875
Montana	1009

# **SOLUTION J**

```
58 ---What are the top 10 cars driven by the highest donors
    select car,
59
60
    sum(donation_data.donation) as Total_Donation
    from donation_data
61
62
    left join donor_data
     on donation_data.id = donor_data.id
63
64
    group by car
65
     order by Total_Donation desc
    limit 10;
66
67
Data Output Messages Notifications
=+
                          total_donation
     car
     character varying (100)
                           bigint
      Ford
                                   22706
2
      Chevrolet
                                   19875
3
      Toyota
                                   14123
4
      GMC
                                   10145
5
      Mitsubishi
                                   10001
6
      Dodge
                                    9479
7
      Pontiac
                                    9331
8
      Honda
                                    9201
9
      Volkswagen
                                    8964
10
      BMW
                                    8608
```

## RECOMMENDATIONS

Based on the insights generated from the solutions, you can consider to increase the number of donors in the database:

- 1. Targeted Marketing Campaigns: Utilize the information from the donation frequency analysis to make marketing campaigns aimed at different segments of donors. You can create personalized messages and targeted initiatives to encourage more individuals to donate.
- 2. Donor Education and Awareness: The insight can be used to educate potential donors about the importance and impact of regular donations. Raise awareness about the benefits of consistent giving and the value it brings to the organization's mission. This can be communicated through various channels, such as social media, newsletters, or targeted email campaigns.
- 3. Peer-to-Peer Fundraising: Encourage existing donors to become ambassadors for your cause by creating peer-to-peer fundraising opportunities by sharing their stories and experiences, motivating their network of family, friends, and colleagues to contribute.
- 4. Collaborations and Partnerships: Seek collaborations and partnerships with other organizations or businesses that align with your cause.
- 5. Enhance Online Donor Experience: Ensure your organization's website and online presence provide a user-friendly and seamless donor experience.
- 6. Donor Incentives and Recognition: Consider offering donor incentives and recognition programs to acknowledge and thank individuals for their contributions. From small tokens of appreciation to naming opportunities or exclusive donor benefits, these initiatives can motivate individuals to donate and feel appreciated for their support.

#### RECOMMENDATIONS

Based on the insights generated from the solutions, I recommend to increase the donation frequency of donors by:

- 1. Donor Communication and Engagement: Establish a strong and consistent communication strategy to engage donors. Regularly update them on the impact of their donations, share success stories, and provide ongoing information about your organization's projects and initiatives to build a deeper connection and make them contribute more.
- 2. Donor Incentives: Implementing a rewards or recognition system for donors who contribute regularly and increase their frequency of donations.
- 3. Donor Feedback and Involvement: Actively seek feedback from your donors to understand their motivations, preferences, and concerns to create a sense of ownership and loyalty.
- 4. Gamification and Challenge Campaigns: Create friendly competition among donors by setting goals or milestones and publicly recognizing those who achieve them. This fosters a sense of excitement, camaraderie, and motivation for donors to increase their giving frequency.

## RECOMMENDATIONS

Based on the insights generated from the solutions, I recommend to increase the value of donations in the database by:

- 1. Major Donor Cultivation: Identify donors who consistently give larger amounts or have the potential to make significant contributions. Cultivate personal relationships through one-on-one meetings, exclusive events, and personalized updates. Show them the impact of their donations, involve them in decision-making processes, and provide opportunities for naming rights or other forms of recognition.
- 2. Storytelling and Impact Communication: Share compelling stories that showcase the tangible impact of donations. Use real-life examples, testimonials, and success stories to demonstrate how larger contributions make a meaningful difference. Emphasize the transformative power of larger donations and how they directly contribute to your organization's mission.
- 3. Planned Giving and Legacy Programs: Promote planned giving options to donors who have demonstrated a long-term commitment. Provide information about trusts, or other planned giving methods that allow donors to make substantial contributions beyond their lifetime. Establish a legacy program that recognizes and honors individuals who include your organization in their estate plans.
- 4. Matching Gift Programs: Encourage donors to maximize their impact through matching gift programs. Partner with corporations or foundations willing to match donations, effectively doubling or even tripling the value of each contribution. Clearly communicate the availability and benefits of matching gift programs to donors, motivating them to contribute more generously.