Dimensionality Reduction and Feature Selection

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Loading libraries

```
# call libraries
library(tidyverse)
## -- Attaching packages ------ 1.3.1 --
## v ggplot2 3.3.5 v purrr 0.3.4

## v tibble 3.1.6 v dplyr 1.0.8

## v tidyr 1.2.0 v stringr 1.4.0

## v readr 2.1.2 v forcats 0.5.1
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
library(devtools)
## Loading required package: usethis
library(ggbiplot)
## Loading required package: plyr
## -----
## You have loaded plyr after dplyr - this is likely to cause problems.
## If you need functions from both plyr and dplyr, please load plyr first, then dplyr:
## library(plyr); library(dplyr)
## Attaching package: 'plyr'
```

```
## The following objects are masked from 'package:dplyr':
##
       arrange, count, desc, failwith, id, mutate, rename, summarise,
##
##
       summarize
## The following object is masked from 'package:purrr':
##
##
       compact
## Loading required package: scales
##
## Attaching package: 'scales'
## The following object is masked from 'package:purrr':
##
##
       discard
## The following object is masked from 'package:readr':
##
##
       col_factor
## Loading required package: grid
library(ggplot2)
library(Rtsne)
library(caret)
## Loading required package: lattice
## Attaching package: 'caret'
## The following object is masked from 'package:purrr':
       lift
##
library(corrplot)
## corrplot 0.92 loaded
library(clustvarsel)
## Loading required package: mclust
## Package 'mclust' version 5.4.9
## Type 'citation("mclust")' for citing this R package in publications.
## Attaching package: 'mclust'
```

```
## The following object is masked from 'package:purrr':
##
##
       map
## Package 'clustvarsel' version 2.3.4
## Type 'citation("clustvarsel")' for citing this R package in publications.
library(mclust)
library(wskm)
## Loading required package: latticeExtra
##
## Attaching package: 'latticeExtra'
## The following object is masked from 'package:ggplot2':
##
##
       layer
## Loading required package: fpc
library("cluster")
library(FSelector)
```

Loading and viewing data

```
# load and read data from url
#
data <- read.csv("http://bit.ly/CarreFourDataset")

# Preview the head of data
#
head(data)</pre>
```

```
##
      Invoice.ID Branch Customer.type Gender
                                                     Product.line Unit.price
## 1 750-67-8428
                     Α
                             Member Female
                                                Health and beauty
                                                                       74.69
## 2 226-31-3081
                     C
                                                                       15.28
                             Normal Female Electronic accessories
                   Α
                                               Home and lifestyle
## 3 631-41-3108
                             Normal
                                                                       46.33
                                      Male
## 4 123-19-1176
                     Α
                             Member
                                      Male
                                                Health and beauty
                                                                       58.22
## 5 373-73-7910
                                                                       86.31
                     Α
                              Normal
                                      Male
                                                Sports and travel
## 6 699-14-3026
                     С
                              Normal
                                     Male Electronic accessories
                                                                       85.39
##
                          Date Time
                                     Payment cogs gross.margin.percentage
    Quantity
                 Tax
## 1
           7 26.1415 1/5/2019 13:08
                                        Ewallet 522.83
                                                                      4.761905
## 2
           5 3.8200 3/8/2019 10:29
                                           Cash 76.40
                                                                      4.761905
## 3
           7 16.2155 3/3/2019 13:23 Credit card 324.31
                                                                      4.761905
## 4
          8 23.2880 1/27/2019 20:33
                                        Ewallet 465.76
                                                                      4.761905
## 5
          7 30.2085 2/8/2019 10:37
                                        Ewallet 604.17
                                                                      4.761905
## 6
          7 29.8865 3/25/2019 18:30
                                        Ewallet 597.73
                                                                      4.761905
```

```
## 1
         26.1415 9.1 548.9715
## 2
         3.8200
                    9.6 80.2200
         16.2155
                  7.4 340.5255
## 3
     23.2880
30.2085
29.8865
## 4
                   8.4 489.0480
## 5
                  5.3 634.3785
## 6
                  4.1 627.6165
# Preview the tail of data
tail(data)
        Invoice.ID Branch Customer.type Gender
                                                         Product.line Unit.price
                    C Member Female Electronic accessories
C Normal Male Health and beauty
B Normal Female Home and lifestyle
A Member Male Food and beverages
A Normal Male Home and lifestyle
A Member Female Fashion accessories
## 995 652-49-6720
                                                                        60.95
## 996 233-67-5758
                                                                            40.35
## 997 303-96-2227
                                                                            97.38
## 998 727-02-1313
                                                                            31.84
                    A
A
## 999 347-56-2442
                                                                            65.82
## 1000 849-09-3807
                                                                            88.34
        Quantity Tax
                            Date Time Payment cogs gross.margin.percentage
        1 3.0475 2/18/2019 11:40 Ewallet 60.95
## 995
                                                                      4.761905
## 996
              1 2.0175 1/29/2019 13:46 Ewallet 40.35
                                                                       4.761905
            10 48.6900 3/2/2019 17:16 Ewallet 973.80
                                                                       4.761905
## 997
             1 1.5920 2/9/2019 13:22 Cash 31.84
## 998
                                                                     4.761905
              1 3.2910 2/22/2019 15:33 Cash 65.82
## 999
                                                                     4.761905
## 1000
               7 30.9190 2/18/2019 13:28 Cash 618.38
                                                                       4.761905
       gross.income Rating
                                Total
## 995
           3.0475
                        5.9
                              63.9975
## 996
             2.0175
                        6.2
                            42.3675
## 997
            48.6900
                        4.4 1022.4900
## 998
            1.5920
                        7.7 33.4320
## 999
            3.2910
                        4.1 69.1110
## 1000
            30.9190
                        6.6 649.2990
# Check the data structure
str(data)
## 'data.frame': 1000 obs. of 16 variables:
                       : chr "750-67-8428" "226-31-3081" "631-41-3108" "123-19-1176" ...
## $ Invoice.ID
## $ Branch
                            : chr
                                    "A" "C" "A" "A" ...
                                    "Member" "Normal" "Member" ...
## $ Customer.type
                            : chr
                                    "Female" "Female" "Male" ...
## $ Gender
                            : chr
## $ Product.line
                                    "Health and beauty" "Electronic accessories" "Home and lifestyle" "
                           : chr
## $ Unit.price
                                    74.7 15.3 46.3 58.2 86.3 ...
                            : num
## $ Quantity
                            : int
                                    7 5 7 8 7 7 6 10 2 3 ...
## $ Tax
                                    26.14 3.82 16.22 23.29 30.21 ...
                            : num
## $ Date
                                    "1/5/2019" "3/8/2019" "3/3/2019" "1/27/2019" ...
                            : chr
                                    "13:08" "10:29" "13:23" "20:33" ...
## $ Time
                            : chr
## $ Payment
                            : chr
                                    "Ewallet" "Cash" "Credit card" "Ewallet" ...
## $ cogs
                            : num 522.8 76.4 324.3 465.8 604.2 ...
## $ gross.margin.percentage: num 4.76 4.76 4.76 4.76 ...
## $ gross.income : num 26.14 3.82 16.22 23.29 30.21 ...
```

gross.income Rating

Total

```
## $ Rating : num 9.1 9.6 7.4 8.4 5.3 4.1 5.8 8 7.2 5.9 ... ## $ Total : num 549 80.2 340.5 489 634.4 ...
```

Datatypes are well represented.

Data Cleaning

[1] 0

```
# Checking for missing values
# anyNA(data)

## [1] FALSE

# checking if data is duplicated
# anyDuplicated(data)
```

There are no duplicates and missing values in the dataset.

```
# Checking for summary
#
summary(data)
```

```
##
     Invoice.ID
                                         Customer.type
                                                               Gender
                         Branch
                      Length: 1000
##
   Length: 1000
                                         Length: 1000
                                                            Length: 1000
##
   Class :character
                      Class : character
                                         Class : character
                                                             Class : character
   Mode :character
                      Mode :character
                                         Mode :character
                                                            Mode :character
##
##
##
##
   Product.line
                        Unit.price
                                         Quantity
                                                           Tax
   Length: 1000
                      Min. :10.08
                                      Min. : 1.00
                                                      Min.
                                                             : 0.5085
##
                      1st Qu.:32.88
                                      1st Qu.: 3.00
##
   Class : character
                                                      1st Qu.: 5.9249
##
   Mode :character
                      Median :55.23
                                      Median: 5.00
                                                      Median :12.0880
##
                      Mean :55.67
                                      Mean : 5.51
                                                      Mean
                                                            :15.3794
##
                      3rd Qu.:77.94
                                      3rd Qu.: 8.00
                                                      3rd Qu.:22.4453
##
                      Max.
                             :99.96
                                      Max. :10.00
                                                      Max.
                                                             :49.6500
##
       Date
                          Time
                                           Payment
                                                                 cogs
   Length:1000
                      Length:1000
                                                            Min. : 10.17
##
                                         Length: 1000
   Class : character
                      Class : character
                                         Class : character
                                                            1st Qu.:118.50
   Mode :character
##
                      Mode :character
                                         Mode :character
                                                            Median :241.76
##
                                                            Mean
                                                                  :307.59
##
                                                            3rd Qu.:448.90
##
                                                            Max.
                                                                  :993.00
##
   gross.margin.percentage gross.income
                                                 Rating
                                                                  Total
                           Min. : 0.5085
                                             Min.
                                                   : 4.000
## Min. :4.762
                                                             Min.
                                                                     : 10.68
   1st Qu.:4.762
                           1st Qu.: 5.9249
                                             1st Qu.: 5.500 1st Qu.: 124.42
##
```

```
## Median :4.762
                            Median :12.0880
                                               Median : 7.000
                                                                Median: 253.85
                                  :15.3794
## Mean
          :4.762
                            Mean
                                               Mean : 6.973 Mean
                                                                       : 322.97
## 3rd Qu.:4.762
                            3rd Qu.:22.4453
                                               3rd Qu.: 8.500
                                                                3rd Qu.: 471.35
## Max.
           :4.762
                                    :49.6500
                                               Max.
                                                     :10.000
                                                                Max.
                                                                        :1042.65
                            Max.
# converting columns to numeric
data$Quantity <- as.numeric(data$Quantity)</pre>
data$Branch <- as.numeric(as.factor(data$Branch))</pre>
data$Customer.type <- as.numeric(as.factor(data$Customer.type))</pre>
data$Product.line<- as.numeric(as.factor(data$Product.line))</pre>
data$Payment <- as.numeric(as.factor(data$Payment))</pre>
# converting gender column to factor
data$Gender <- as.factor(data$Gender)</pre>
```

Dimensionality Reduction

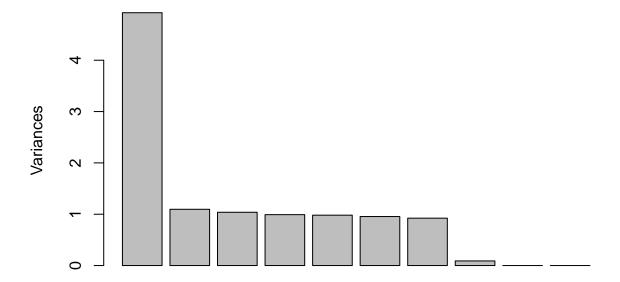
1. PCA

```
# selecting numerical columns
data_num <- data %>%
 select(-c(Invoice.ID,Gender,Date,Time))
#data num <- data %>%
 # select(c(Unit.price, Quantity, Tax, cogs, gross.margin.percentage, gross.income, Rating, Total))
# Get non constant numerical columns
data_num <- data_num[,apply(data_num, 2, var, na.rm=TRUE) != 0]</pre>
# previewing numerical columns without the constant columns
head(data_num)
    Branch Customer.type Product.line Unit.price Quantity
                                                              Tax Payment
                                                                              cogs
## 1
          1
                        1
                                            74.69
                                                         7 26.1415
                                                                          3 522.83
## 2
          3
                        2
                                     1
                                            15.28
                                                         5 3.8200
                                                                          1 76.40
## 3
                        2
                                     5
                                            46.33
                                                         7 16.2155
                                                                          2 324.31
## 4
                                     4
                                            58.22
                                                         8 23.2880
                                                                          3 465.76
                        1
          1
                        2
                                            86.31
## 5
          1
                                     6
                                                         7 30.2085
                                                                          3 604.17
                                            85.39
                                                         7 29.8865
                                                                          3 597.73
## 6
          3
                                     1
   gross.income Rating
                           Total
## 1
          26.1415
                     9.1 548.9715
## 2
          3.8200
                     9.6 80.2200
                  7.4 340.5255
## 3
         16.2155
## 4
         23.2880
                    8.4 489.0480
## 5
         30.2085
                    5.3 634.3785
## 6
         29.8865
                    4.1 627.6165
```

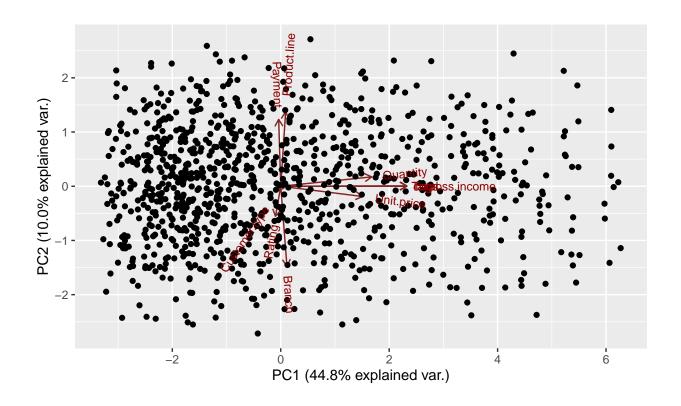
```
# performing PCA
data pca <- prcomp(data num, center = TRUE, scale. = TRUE)
# looking at the summary of pca data
summary(data_pca)
## Importance of components:
##
                            PC1
                                    PC2
                                            PC3
                                                     PC4
                                                            PC5
                                                                   PC6
                                                                            PC7
                         2.2194 1.04689 1.01886 0.99571 0.99060 0.9771 0.96064
## Standard deviation
## Proportion of Variance 0.4478 0.09963 0.09437 0.09013 0.08921 0.0868 0.08389
## Cumulative Proportion 0.4478 0.54743 0.64180 0.73193 0.82114 0.9079 0.99183
                              PC8
                                       PC9
                                                 PC10
## Standard deviation
                          0.29978 3.256e-16 1.642e-16 1.033e-16
## Proportion of Variance 0.00817 0.000e+00 0.000e+00 0.000e+00
## Cumulative Proportion 1.00000 1.000e+00 1.000e+00 1.000e+00
We have 11 principal components.
# looking at the pca structure
str(data_pca)
## List of 5
             : num [1:11] 2.219 1.047 1.019 0.996 0.991 ...
## $ sdev
## $ rotation: num [1:11, 1:11] 0.0221 -0.0123 0.0174 0.2917 0.3243 ...
    ..- attr(*, "dimnames")=List of 2
##
    ....$ : chr [1:11] "Branch" "Customer.type" "Product.line" "Unit.price" ...
    ....$ : chr [1:11] "PC1" "PC2" "PC3" "PC4" ...
##
## $ center : Named num [1:11] 1.99 1.5 3.45 55.67 5.51 ...
    ..- attr(*, "names")= chr [1:11] "Branch" "Customer.type" "Product.line" "Unit.price" ...
##
## $ scale : Named num [1:11] 0.818 0.5 1.715 26.495 2.923 ...
##
   ..- attr(*, "names")= chr [1:11] "Branch" "Customer.type" "Product.line" "Unit.price" ...
## $ x : num [1:1000, 1:11] 1.987 -2.306 0.163 1.486 2.776 ...
    ..- attr(*, "dimnames")=List of 2
##
    .. ..$ : NULL
##
    ....$ : chr [1:11] "PC1" "PC2" "PC3" "PC4" ...
## - attr(*, "class")= chr "prcomp"
# visualizing the variance across each component
```

plot(data_pca)

data_pca



```
# visualizing the Pca using ggbiplot
#
ggbiplot(data_pca, obs.scale = 1, var.scale = 1)
```



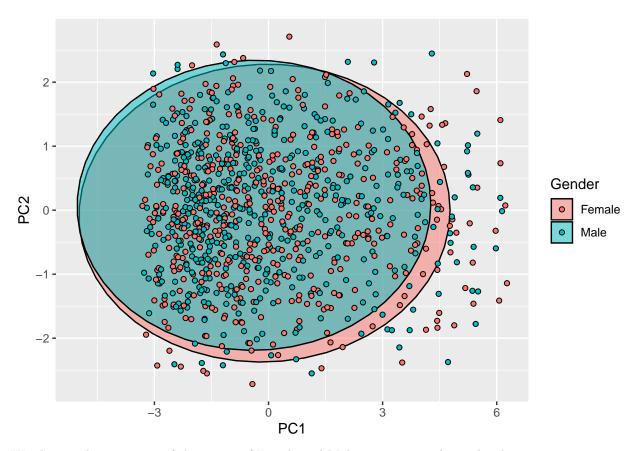
```
# exctracting pc1 & pc2 score and mapping them to dataset for visualizing
#
#data_pca$x

data2 <- cbind(data, data_pca$x[,1:2])
head(data2)</pre>
```

```
Invoice.ID Branch Customer.type Gender Product.line Unit.price Quantity
## 1 750-67-8428
                     1
                                   1 Female
                                                              74.69
## 2 226-31-3081
                                   2 Female
                                                              15.28
                                                                           7
## 3 631-41-3108
                     1
                                       Male
                                                      5
                                                              46.33
## 4 123-19-1176
                                   1
                                       Male
                                                              58.22
                                                                           8
                                                                           7
## 5 373-73-7910
                                  2
                                       Male
                                                       6
                                                              86.31
                     1
## 6 699-14-3026
                     3
                                      Male
                                                       1
                                                              85.39
                 Date Time Payment
                                      cogs gross.margin.percentage gross.income
        Tax
## 1 26.1415 1/5/2019 13:08
                             3 522.83
                                                          4.761905
                                                                        26.1415
## 2 3.8200 3/8/2019 10:29
                                 1 76.40
                                                          4.761905
                                                                        3.8200
## 3 16.2155 3/3/2019 13:23
                                  2 324.31
                                                          4.761905
                                                                        16.2155
## 4 23.2880 1/27/2019 20:33
                                 3 465.76
                                                          4.761905
                                                                        23.2880
## 5 30.2085 2/8/2019 10:37
                                  3 604.17
                                                                        30.2085
                                                         4.761905
## 6 29.8865 3/25/2019 18:30
                                  3 597.73
                                                         4.761905
                                                                        29.8865
              Total
                           PC1
                                      PC2
    Rating
## 1
       9.1 548.9715 1.9865730 1.2600100
## 2
       9.6 80.2200 -2.3061811 -2.4440077
       7.4 340.5255 0.1629462 1.2055482
       8.4 489.0480 1.4855788 1.4236300
## 4
```

```
## 5 5.3 634.3785 2.7762861 2.3075432
## 6 4.1 627.6165 2.7329510 -0.6465001
```

```
# Visualizing pca using ggplot2
#
ggplot(data2, aes(PC1,PC2, col = Gender, fill = Gender))+
   stat_ellipse(geom = "polygon", col = "black", alpha= 0.5) +
   geom_point(shape = 21, col = "black")
```



We observe that majority of the points of Female and Male are more similar each other.

```
# Correlation between variables and principle components
#
cor(data_num, data2[,17:18])
```

```
##
                         PC1
                                      PC2
## Branch
                  0.04901148 -0.632919376
## Customer.type -0.02729099 -0.040029833
## Product.line
                 0.03872125 0.587677627
## Unit.price
                  0.64732505 -0.081330080
## Quantity
                  0.71972102 0.073933258
## Tax
                  0.99775370 0.001353063
## Payment
                 -0.01638717 0.529051503
## cogs
                  0.99775370 0.001353063
## gross.income
                 0.99775370 0.001353063
## Rating
                 -0.04157809 -0.237564750
## Total
                 0.99775370 0.001353063
```

gross income, Cogs, Total & Tax is 0.99 correlated to PC1 which is a strong positive indicating that if pC1 increases gross income increases.

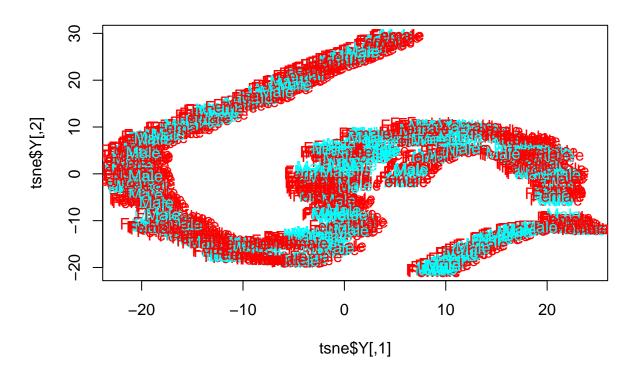
Branch -0.63 is negatively correlated to PC2 indicating that a decrease in PC2 will cause a decrease in Branch

2. TSNE

```
# Curating the data for analysis
# choosing label
Labels<-data$Gender
# preparing data For plotting
colors = rainbow(length(unique(data$Gender)))
names(colors) = unique(data$Gender)
# Executing the algorithm on curated data
tsne <- Rtsne(data[,-4], dims = 2, perplexity=30, verbose=TRUE, max_iter = 500)
## Performing PCA
## Read the 1000 x 50 data matrix successfully!
## OpenMP is working. 1 threads.
## Using no_dims = 2, perplexity = 30.000000, and theta = 0.500000
## Computing input similarities...
## Building tree...
## Done in 0.28 seconds (sparsity = 0.101272)!
## Learning embedding...
## Iteration 50: error is 59.433514 (50 iterations in 0.26 seconds)
## Iteration 100: error is 51.788388 (50 iterations in 0.24 seconds)
## Iteration 150: error is 50.640449 (50 iterations in 0.24 seconds)
## Iteration 200: error is 50.226310 (50 iterations in 0.25 seconds)
## Iteration 250: error is 49.975352 (50 iterations in 0.25 seconds)
## Iteration 300: error is 0.543736 (50 iterations in 0.24 seconds)
## Iteration 350: error is 0.400211 (50 iterations in 0.24 seconds)
## Iteration 400: error is 0.368138 (50 iterations in 0.25 seconds)
## Iteration 450: error is 0.349630 (50 iterations in 0.25 seconds)
## Iteration 500: error is 0.336503 (50 iterations in 0.25 seconds)
## Fitting performed in 2.47 seconds.
# Getting the duration of execution
exeTimeTsne <- system.time(Rtsne(data[,-4], dims = 2, perplexity=30, verbose=TRUE, max_iter = 500))
## Performing PCA
## Read the 1000 x 50 data matrix successfully!
## OpenMP is working. 1 threads.
## Using no_dims = 2, perplexity = 30.000000, and theta = 0.500000
## Computing input similarities...
```

```
## Building tree...
## Done in 0.27 seconds (sparsity = 0.101272)!
## Learning embedding...
## Iteration 50: error is 59.079407 (50 iterations in 0.31 seconds)
## Iteration 100: error is 51.982216 (50 iterations in 0.24 seconds)
## Iteration 150: error is 50.714632 (50 iterations in 0.25 seconds)
## Iteration 200: error is 50.213405 (50 iterations in 0.24 seconds)
## Iteration 250: error is 49.950876 (50 iterations in 0.24 seconds)
## Iteration 300: error is 0.541145 (50 iterations in 0.25 seconds)
## Iteration 350: error is 0.390112 (50 iterations in 0.24 seconds)
## Iteration 400: error is 0.351686 (50 iterations in 0.24 seconds)
## Iteration 450: error is 0.335945 (50 iterations in 0.24 seconds)
## Iteration 500: error is 0.327229 (50 iterations in 0.24 seconds)
## Fitting performed in 2.49 seconds.
# visualizing
plot(tsne$Y, t='n', main="tsne")
text(tsne$Y, labels=data$Gender, col=colors[data$Gender])
```

tsne



Feature Selection

```
# selecting numerical columns
#
```

```
data_num <- data %>%
  select(-c(Invoice.ID,Gender,Date,Time))
```

1. Filter Method

```
# Calculating the correlation matrix
corr <- cor(data_num)</pre>
## Warning in cor(data_num): the standard deviation is zero
# Get non constant numerical columns
data_num <- data_num[,apply(data_num, 2, var, na.rm=TRUE) != 0]</pre>
# Finding highly correlated attributes
high_corr <- findCorrelation(corr, cutoff=0.75)</pre>
#showing the highly correlated attributes
high_corr
## [1] 6 8 10
names(data_num[,high_corr])
## [1] "Tax"
                "cogs"
                        "Rating"
# Removing the highly correlated variables
Data_new <- data_num[-high_corr]</pre>
# previewing the new data
head(Data_new)
     Branch Customer.type Product.line Unit.price Quantity Payment gross.income
## 1
                                           74.69
                       1
                                                        7
                                                                        26.1415
## 2
         3
                       2
                                    1
                                            15.28
                                                        5
                                                                1
                                                                        3.8200
                                                      5
7
8
## 3
                       2
                                    5
                                           46.33
                                                               2
         1
                                                                       16.2155
                                           58.22
## 4
         1
                       1
                                                               3
                                                                       23.2880
## 5
                       2
                                    6
                                           86.31
                                                       7
                                                                3
                                                                       30.2085
          1
                                                           3
## 6
         3
                        2
                                           85.39
                                                                       29.8865
##
       Total
## 1 548.9715
## 2 80.2200
```

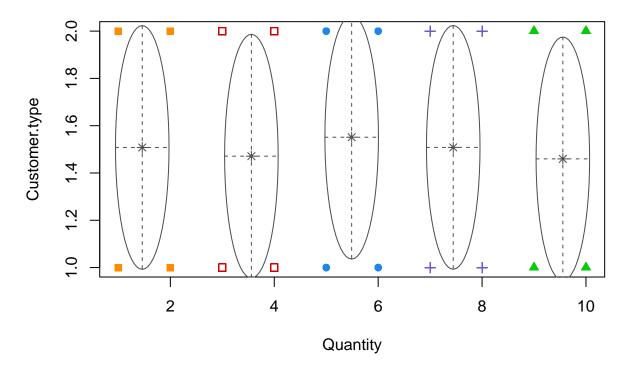
```
## 3 340.5255
## 4 489.0480
## 5 634.3785
## 6 627.6165
```

2. Wrapper Method

The clusters contain upto 5 clusters

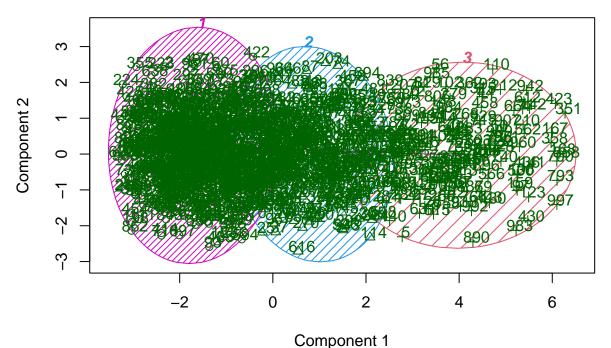
```
# Performing greed search
data_out <- clustvarsel(data_num)</pre>
data_out
## -----
## Variable selection for Gaussian model-based clustering
## Stepwise (forward/backward) greedy search
## -----
##
##
  Variable proposed Type of step BICclust Model G BICdiff Decision
                     Add -4308.761 E 9 687.4466 Accepted
##
            Quantity
                         Add -4793.471 VEV 6 980.6843 Accepted
Add -12661.307 VEV 5 -778.1974 Rejected
       Customer.type
##
##
                Tax
##
       Customer.type
                        Remove -4192.156
                                           E 9 864.0795 Rejected
## Selected subset: Quantity, Customer.type
We find that subsets used for clustering consists of Quantity and customer type subsets
# Building a clustering model
subset <- data_num[,data_out$subset]</pre>
model <- Mclust(subset)</pre>
summary(model)
## Gaussian finite mixture model fitted by EM algorithm
## Mclust EII (spherical, equal volume) model with 5 components:
## log-likelihood
                  n df
                              BIC
                                        ICL
##
        -3038.703 1000 15 -6181.022 -6215.724
##
## Clustering table:
   1 2 3 4
## 200 199 211 187 203
```

```
# Plotting the clusters
#
plot(model, c("classification"))
```



3. Embedded Method

CLUSPLOT(data_num)



These two components explain 54.74 % of the point variability.

```
# Calculating the weights of the 3 clusters and variables
weights <- round(model$weights*100,2)</pre>
weights
     Branch Customer.type Product.line Unit.price Quantity Tax Payment cogs
##
## 1
          0
                    99.99
                    99.99
                                      0
                                                 0
## 2
          0
                                                                             0
## 3
          0
                    99.99
                                                                             0
     gross.income Rating Total
## 1
                        0
## 2
                0
                              0
## 3
```

4. Feature ranking

```
# previewing the data
#
head(data_num)
```

```
## Branch Customer.type Product.line Unit.price Quantity Tax Payment cogs ## 1 1 4 74.69 7 26.1415 3 522.83
```

```
## 2
         3
                       2
                                          15.28
                                                       5 3.8200
                                                                      1 76.40
                                   1
## 3
                       2
                                          46.33
                                                      7 16.2155
                                                                      2 324.31
         1
                                   5
## 4
         1
                      1
                                   4
                                          58.22
                                                     8 23.2880
                                                                      3 465.76
## 5
         1
                       2
                                   6
                                          86.31
                                                       7 30.2085
                                                                      3 604.17
                                          85.39
## 6
         3
                                                      7 29.8865
                                                                      3 597.73
## gross.income Rating
                          Total
## 1
         26.1415 9.1 548.9715
                   9.6 80.2200
## 2
         3.8200
## 3
         16.2155
                    7.4 340.5255
                    8.4 489.0480
## 4
         23.2880
## 5
         30.2085
                    5.3 634.3785
## 6
         29.8865
                    4.1 627.6165
# evaluating wih correlation coeffecient
coeff <- linear.correlation(Total~., data_num)</pre>
coeff
##
                attr_importance
## Branch
                     0.04104666
## Customer.type
                     0.01967028
## Product.line
                     0.03162072
## Unit.price
                   0.63396209
## Quantity
                   0.70551019
## Tax
                     1.00000000
## Payment
                   0.01243364
## cogs
                    1.00000000
## gross.income
                   1.00000000
## Rating
                     0.03644170
# getting the top 5 performing variables
top <- cutoff.k(coeff, 5)</pre>
as.data.frame(top)
##
             top
## 1
             Tax
## 2
            cogs
## 3 gross.income
## 4
        Quantity
## 5 Unit.price
```