

Statistical Analysis in Fin Mkts

MSF 502

Li Cai



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7

Sampling and Sampling Distributions

C H A P T E R



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Chapter 7 Learning Objectives (LOs)

- LO 7.1: Differentiate between a population parameter and a sample statistic.
- LO 7.2: Explain common sample biases.
- LO 7.3: Describe simple random sampling.
- LO 7.4: Distinguish between stratified random sampling and cluster sampling.
- LO 7.5: Describe the properties of the sampling distribution of the sample mean.



Chapter 7 Learning Objectives (LOs)

- LO 7.6: Explain the importance of the central limit theorem.
- LO 7.7: Describe the properties of the sampling distribution of the sample proportion.
- LO 7.8: Use a finite population correction factor.
- LO 7.9: Construct and interpret control charts for quantitative and qualitative data.



Marketing Iced Coffee

- In order to capitalize on the iced coffee trend, Starbucks offered for a limited time half-priced Frappuccino beverages between 3 pm and 5 pm.
- Anne Jones, manager at a local Starbucks, determines the following from past historical data:
 - 43% of iced-coffee customers were women.
 - 21% were teenage girls.
 - Customers spent an average of \$4.18 on iced coffee with a standard deviation of \$0.84.



Marketing Iced Coffee

- One month after the marketing period ends, Anne surveys 50 of her iced-coffee customers and finds:
 - 46% were women.
 - 34% were teenage girls.
 - They spent an average of \$4.26 on the drink.
- Anne wants to use this survey information to calculate the probability that:
 - Customers spend an average of \$4.26 or more on iced coffee.
 - 46% or more of iced-coffee customers are women.
 - 34% or more of iced-coffee customers are teenage girls.



7.1 Sampling

LO 7.1 Differentiate between a population parameter and sample statistic.

- **Population**—consists of all items of interest in a statistical problem.
 - **Population Parameter** is unknown.
- **Sample**—a subset of the population.
 - **Sample Statistic** is calculated from sample and used to make inferences about the population.
- **Bias**—the tendency of a sample statistic to systematically over- or underestimate a population parameter.



7.1 Sampling

LO 7.2 Explain common sample biases.

- **Classic Case of a “Bad” Sample: The *Literary Digest* Debacle of 1936**
 - During the 1936 presidential election, the *Literary Digest* predicted a landslide victory for Alf Landon over Franklin D. Roosevelt (FDR) with only a 1% margin of error.
 - They were wrong! FDR won in a landslide election.
 - The *Literary Digest* had committed *selection bias* by randomly sampling from their own subscriber/ membership lists, etc.
 - In addition, with only a 24% response rate, the *Literary Digest* had a great deal of non-response bias.



7.1 Sampling

- **Selection bias—a systematic exclusion of certain groups from consideration for the sample.**
 - ❑ The *Literary Digest* committed selection bias by excluding a large portion of the population (e.g., lower income voters).
- **Nonresponse bias—a systematic difference in preferences between respondents and non-respondents to a survey or a poll.**
 - ❑ The *Literary Digest* had only a 24% response rate. This indicates that only those who cared a great deal about the election took the time to respond to the survey. These respondents may be atypical of the population as a whole.

7.1 Sampling

LO 7.3 Describe simple random sampling.

■ Sampling Methods

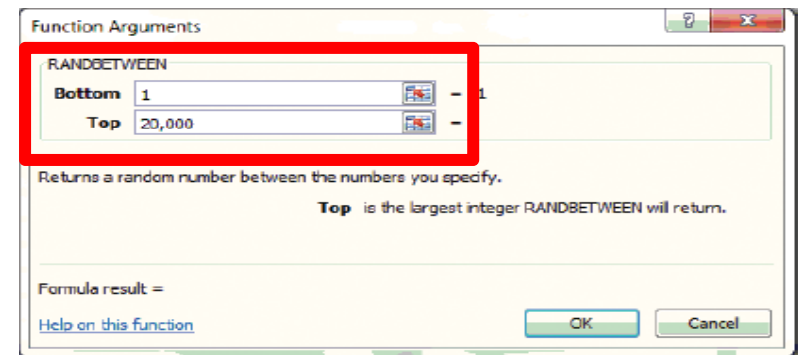
- Simple random sample is a sample of n observations which has the same probability of being selected from the population as any other sample of n observations.
 - Most statistical methods presume simple random samples.
 - However, in some situations other sampling methods have an advantage over simple random samples.



LO 7.3

7.1 Sampling

- **Example:** In 1961, students invested 24 hours per week in their academic pursuits, whereas today's students study an average of 14 hours per week.
- A dean at a large university in California wonders if this trend is reflective of the students at her university. The university has 20,000 students and the dean would like a sample of 100. Use Excel to draw a simple random sample of 100 students.
- In Excel, choose **Formulas > Insert function > RANDBETWEEN** and input the values shown here.



7.1 Sampling

LO 7.4 Distinguish between stratified random sampling and cluster

- **Stratified Random Sampling**
 - **Divide the population into mutually exclusive and collectively exhaustive groups, called strata.**
 - **Randomly select observations from each stratum, which are proportional to the stratum's size.**
 - **Advantages:**
 - **Guarantees that the each population subdivision is represented in the sample.**
 - **Parameter estimates have greater precision than those estimated from simple random sampling.**



7.1 Sampling

■ **Cluster Sampling**

- ❑ **Divide population into mutually exclusive and collectively exhaustive groups, called clusters.**
- ❑ **Randomly select clusters.**
- ❑ **Sample every observation in those randomly selected clusters.**
- ❑ **Advantages and disadvantages:**
 - **Less expensive than other sampling methods.**
 - **Less precision than simple random sampling or stratified sampling.**
 - **Useful when clusters occur naturally in the population.**



7.1 Sampling

■ **Stratified versus Cluster Sampling**

□ **Stratified Sampling** □ **Cluster Sampling**

- **Sample consists of elements from each group.**
- **Preferred when the objective is to increase precision.**

- **Sample consists of elements from the selected groups.**
- **Preferred when the objective is to reduce costs.**



7.2 The Sampling Distribution of the Means

LO 7.5 Describe the properties of the sampling distribution of the sample mean.

- **Population is described by parameters.**
 - ▣ **A *parameter* is a *constant*, whose value may be unknown.**
 - ▣ **Only one population.**
- **Sample is described by statistics.**
 - ▣ **A *statistic* is a random variable whose value depends on the chosen random sample.**
 - ▣ **Statistics are used to make *inferences* about the population parameters.**
 - ▣ **Can draw multiple random samples of size n .**



LO 7.5

7.2 The Sampling Distribution of the Sample Mean

■ Estimator

- A statistic that is used to estimate a population parameter.
- For example, \bar{X} , the mean of the sample, is an estimator of μ , the mean of the population.

■ Estimate

- A particular value of the estimator.
- For example, the mean of the sample \bar{x} is an estimate of μ , the mean of the population.



7.2 The Sampling Distribution of the Sample Mean

- **Sampling Distribution of the Mean**
 - Each random sample of size n drawn from the population provides an estimate of μ —the sample mean \bar{x} .
 - Drawing many samples of size n results in many different sample means, one for each sample.
 - The sampling distribution of the mean is the frequency or probability distribution of these sample means.



LO 7.5

7.2 The Sampling Distribution of the Sample Mean

■ Example

One simple random sample drawn from the population—a single *distribution of values of X* .

| Random Variable | | | | | |
|-----------------|-------|-------|-------|------|-------------|
| X_1 | X_2 | X_3 | X_4 | | Mean of X |
| 6 | 10 | 8 | 4 | | 5.57 |
| 5 | 10 | 4 | 3 | | 5.71 |
| 1 | 8 | 4 | 3 | | 6.36 |
| 4 | 1 | 6 | 2 | | 4.07 |
| 6 | 6 | 8 | 4 | | |
| 7 | 7 | 8 | 6 | | |
| 1 | 5 | 10 | 5 | | |
| 5 | 5 | 9 | 1 | | |
| 4 | 6 | 4 | 2 | | |
| 7 | 4 | 9 | 5 | | |
| 8 | 5 | 8 | 6 | | |
| 9 | 2 | 7 | 7 | | |
| 9 | 1 | 2 | 3 | | |
| 6 | 10 | 2 | 6 | | |
| Means | 5.57 | 5.71 | 6.36 | 4.07 | 5.43 |

A *distribution of means* from each random draw from the population—a *sampling distribution*.

Means from each distribution (random draw) from the population.



LO 7.5

7.2 The Sampling Distribution of the Sample Mean

- **The Expected Value and Standard Deviation of the Sample Mean**

- **Expected Value**

- The expected value of X ,

$$E(X) = \mu$$

- The expected value of the mean,

$$E(\bar{X}) = E(X) = \mu$$



LO 7.5

7.2 The Sampling Distribution of the Sample Mean

■ The Expected Value and Standard Deviation of the Sample Mean

□ Variance of X $Var(X) = \sigma^2$

□ Standard Deviation

■ of X $SD(X) = \sqrt{\sigma^2} = \sigma$

■ of \bar{X} $SD(\bar{X}) = \frac{\sigma}{\sqrt{n}}$ Where n is the sample size.
Also known as the ***Standard Error of the Mean.***



LO 7.5

7.2 The Sampling Distribution of the Sample Mean

- **Example:** Given that $\mu = 16$ inches and $\sigma = 0.8$ inches, determine the following:
 - **What is the expected value and the standard deviation of the sample mean derived from a random sample of**

- **2 pizzas**

$$E(\bar{X}) = \mu = 16$$

$$SD(\bar{X}) = \frac{\sigma}{\sqrt{n}} = \frac{0.8}{\sqrt{2}} = 0.57$$

- **4 pizzas**

$$E(\bar{X}) = \mu = 16$$

$$SD(\bar{X}) = \frac{\sigma}{\sqrt{n}} = \frac{0.8}{4} = 0.40$$



LO 7.5

7.2 The Sampling Distribution of the Sample Mean

■ Sampling from a Normal Distribution

- For any sample size n , the sampling distribution of \bar{X} is *normal* if the population X from which the sample is drawn is normally distributed.
- If X is normal, then we can transform it into the *standard normal random variable* as:

For a sampling distribution.

$$Z = \frac{\bar{X} - E(\bar{X})}{SD(\bar{X})} = \frac{\bar{X} - \mu}{\sigma/\sqrt{n}}$$

For a distribution of the values of X .

$$Z = \frac{x - E(X)}{SD(X)} = \frac{x - \mu}{\sigma}$$



LO 7.5

7.2 The Sampling Distribution of the Sample

Mean

Note that each value \bar{x} on \bar{X} has a corresponding value z on Z given by the transformation formula shown here as indicated by the arrows.

| | Random Variable <i>X-bar</i> | | Standard Normal <i>Z</i> | |
|----------------|---------------------------------|---|-----------------------------|---|
| \bar{x}_1 | 3 | → | -2.39 | $= z_1 = \frac{\bar{x}_1 - \mu}{\sigma/\sqrt{n}}$ |
| \bar{x}_2 | 9 | | 4.30 | |
| \vdots | 4 | | -1.28 | \vdots |
| | 2 | | -3.51 | |
| | 10 | | 5.42 | |
| | 5 | | -0.16 | |
| | 9 | | 4.30 | |
| | 4 | | -1.28 | |
| | 9 | | 4.30 | |
| | 2 | | -3.51 | |
| | 3 | | -2.39 | |
| | 8 | | 3.19 | |
| | 4 | | -1.28 | |
| \bar{x}_{13} | 0 | → | -5.74 | $= z_{13} = \frac{\bar{x}_{13} - \mu}{\sigma/\sqrt{n}}$ |
| Means | 5.14 | | 0.00 | |
| Standard Error | 0.90 | | 1.00 | |



LO 7.5

7.2 The Sampling Distribution of the Sample Mean

- **Example: Given that $\mu = 16$ inches and $\sigma = 0.8$ inches, determine the following:**
 - **What is the probability that a randomly selected pizza is less than 15.5 inches?**

- $$Z = \frac{x - \mu}{\sigma} = \frac{15.5 - 16}{0.8} = -0.63$$

$$P(X < 15.5) = P(Z < -0.63) \\ = 0.2643 \text{ or } 26.43\%$$

- **What is the probability that 2 randomly selected pizzas average less than 15.5 inches?**

- $$Z = \frac{\bar{x} - \mu}{\sigma/\sqrt{n}} = \frac{15.5 - 16}{0.8/\sqrt{2}} = -0.88$$

$$P(\bar{X} < 15.5) = P(Z < -0.88) \\ = 0.1894 \text{ or } 18.94\%$$



7.2 The Sampling Distribution of the Sample Mean

LO 7.6 Explain the importance of the central limit

■ The Central Limit Theorem

- For any population X with expected value μ and standard deviation σ , the sampling distribution of \bar{X} will be approximately normal if the sample size n is sufficiently large.
- As a general guideline, the normal distribution approximation is justified when $n \geq 30$.
- As before, if \bar{X} is approximately normal, then we can transform it to

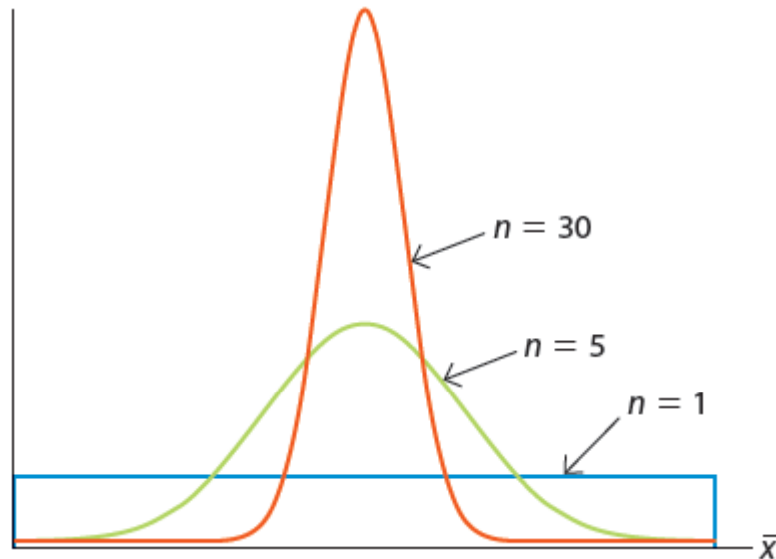
$$Z = \frac{\bar{X} - \mu}{\sigma / \sqrt{n}} \quad /$$



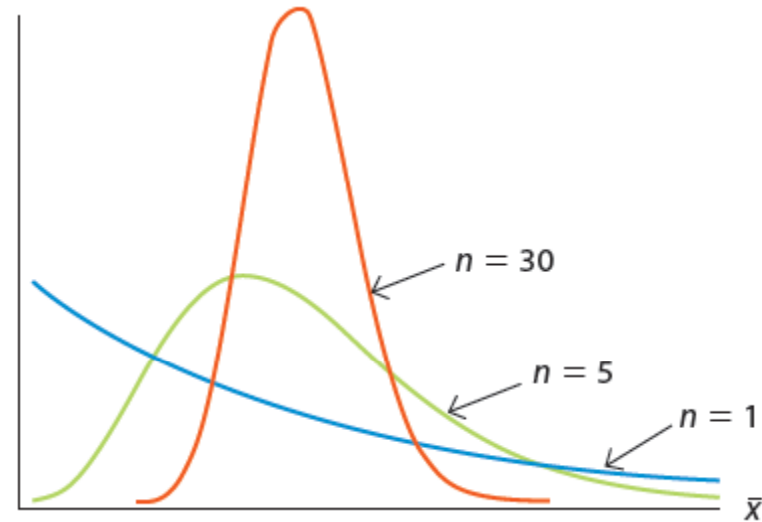
LO 7.6

7.2 The Sampling Distribution of the Sample Mean

■ The Central Limit Theorem



Sampling distribution of \bar{X} when the population has a uniform distribution.



Sampling distribution of \bar{X} when the population has an exponential distribution.



LO 7.6

7.2 The Sampling Distribution of the Sample Mean

- **Example:** From the introductory case, Anne wants to determine if the marketing campaign has had a lingering effect on the amount of money customers spend on iced coffee.
- Before the campaign, $\mu = \$4.18$ and $\sigma = \$0.84$. Based on 50 customers sampled after the campaign, $\bar{X} = \$4.26$.
- Let's find $P(\bar{X} \geq 4.26)$. Since $n \geq 30$, the central limit theorem states that \bar{X} is approximately normal. So,

$$\begin{aligned} P(\bar{X} \geq 4.26) &= P\left(Z \geq \frac{\bar{X} - \mu}{\sigma/\sqrt{n}}\right) = P\left(Z \geq \frac{4.26 - 4.18}{0.84/\sqrt{50}}\right) \\ &= P(Z \geq 0.67) = 1 - 0.7486 = 0.2514 \end{aligned}$$



7.3 The Sampling Distribution of the Sample Proportion

LO 7.7 Describe the properties of the sampling distribution of the sample proportion.

- **Estimator**

- **Sample proportion \bar{P} is used to estimate the population parameter p .**

- **Estimate**

- **A particular value of the estimator \bar{p} .**



LO 7.7

7.3 The Sampling Distribution of the Sample Proportion

■ The Expected Value and Standard Deviation of the Sample Proportion

□ Expected Value

- The expected value of \bar{P} ,

$$E(\bar{P}) = p$$

- The standard deviation of \bar{P} ,

$$SD(\bar{P}) = \sqrt{\frac{p(1-p)}{n}}$$



LO 7.7

7.3 The Sampling Distribution of the Sample Proportion

- **The Central Limit Theorem for the Sample Proportion**
 - For any population proportion p , the sampling distribution of \bar{P} is approximately normal if the sample size n is sufficiently large .
 - As a general guideline, the normal distribution approximation is justified when $np \geq 5$ and $n(1 - p) \geq 5$.



LO 7.7

7.3 The Sampling Distribution of the Sample Proportion

■ The Central Limit Theorem for the Sample Proportion

- If \bar{P} is normal, we can transform it into the standard normal random variable as

$$Z = \frac{\bar{P} - E(\bar{P})}{SD(\bar{P})} = \frac{\bar{P} - p}{\sqrt{\frac{p(1-p)}{n}}}$$

- Therefore any value \bar{p} on \bar{P} has a corresponding value z on Z given by

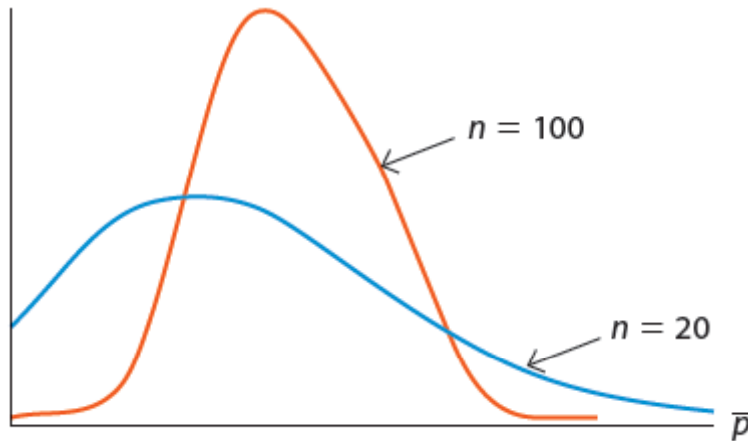
$$Z = \frac{\bar{p} - p}{\sqrt{\frac{p(1-p)}{n}}}$$



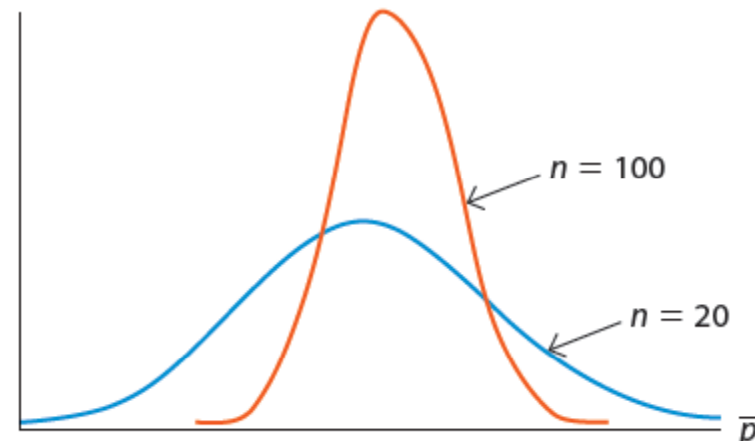
LO 7.7

7.3 The Sampling Distribution of the Sample Proportion

■ The Central Limit Theorem for the Sample Proportion



Sampling distribution of \bar{P}
when the population proportion
is $p = 0.10$.



Sampling distribution of \bar{P}
when the population proportion
is $p = 0.30$.



LO 7.7

7.3 The Sampling Distribution of the Sample Proportion

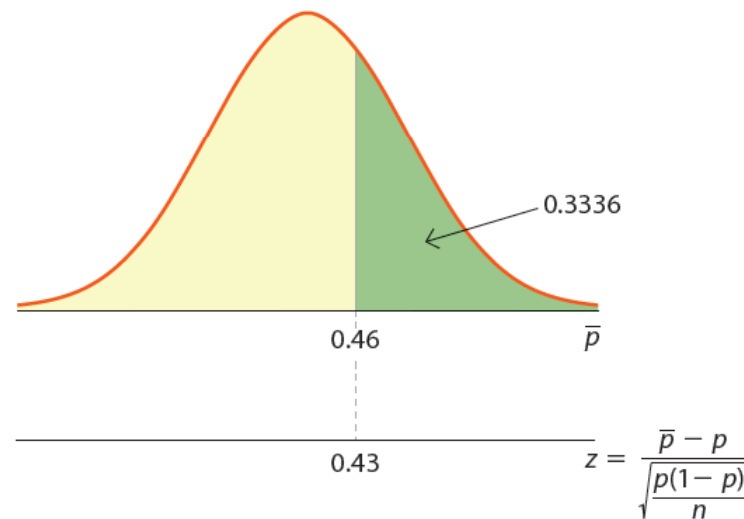
- **Example:** From the introductory case, Anne wants to determine if the marketing campaign has had a lingering effect on the proportion of customers who are women and teenage girls.
 - Before the campaign, $p = 0.43$ for women and $p = 0.21$ for teenage girls. Based on 50 customers sampled after the campaign, $p = 0.46$ and $p = 0.34$, respectively.
 - Let's find $P(\bar{p} \geq 0.46)$. Since $n \geq 30$, the central limit theorem states that \bar{p} is approximately normal.



LO 7.7

7.3 The Sampling Distribution of the Sample Proportion

$$\begin{aligned} P(\bar{P} \geq 0.46) &= P\left(Z \geq \frac{\bar{p} - p}{\sqrt{\frac{p(1-p)}{n}}}\right) = P\left(Z \geq \frac{0.46 - 0.43}{\sqrt{\frac{0.43(1-0.43)}{50}}}\right) \\ &= P(Z \geq 0.43) = 1 - 0.6664 = 0.3336 \end{aligned}$$



7.4 The Finite Population Correction Factor

LO 7.8 Use a finite population correction factor.

- **The Finite Population Correction Factor**
 - Used to reduce the sampling variation of \bar{X} .
 - The resulting standard deviation is

$$SD(\bar{X}) = \frac{\sigma}{\sqrt{n}} \left(\sqrt{\frac{N-n}{N-1}} \right)$$

- The transformation of \bar{X} to Z is made accordingly.



7.4 The Finite Population Correction Factor

■ The Finite Population Correction Factor for the Sample Proportion

- Used to reduce the sampling variation of the sample proportion \bar{P} .
- The resulting standard deviation is

$$SD(\bar{P}) = \sqrt{\frac{p(1-p)}{n}} \left(\sqrt{\frac{N-n}{N-1}} \right)$$

- The transformation of \bar{P} to Z is made accordingly.



LO 7.8

7.4 The Finite Population Correction Factor

- **Example:** A large introductory marketing class with 340 students has been divided up into 10 groups. Connie is in a group of 34 students that averaged 72 on the midterm. The class average was 73 with a standard deviation of 10.
 - The population parameters are: $\mu = 73$ and $\sigma = 10$.
 - $E(\bar{X}) = \mu = 73$ but since $n = 34$ is more than 5% of the population size $N = 340$, we need to use the finite population correction factor.

$$SD(\bar{X}) = \frac{\sigma}{\sqrt{n}} \left(\sqrt{\frac{N-n}{N-1}} \right) = \frac{10}{\sqrt{34}} \left(\sqrt{\frac{340-34}{340-1}} \right) = 1.63$$



7.5 Statistical Quality Control

LO 7.9 Construct and interpret control charts for quantitative and qualitative data.

- **Statistical Quality Control**
 - **Involves statistical techniques used to develop and maintain a firm's ability to produce high-quality goods and services.**
 - **Two Approaches for Statistical Quality Control**
 - **Acceptance Sampling**
 - **Detection Approach**



LO 7.9

7.5 Statistical Quality Control

■ **Acceptance Sampling**

- **Used at the completion of a production process or service.**
- **If a particular product does not conform to certain specifications, then it is either discarded or repaired.**
- **Disadvantages**
 - **It is costly to discard or repair a product.**
 - **The detection of all defective products is not guaranteed.**



7.5 Statistical Quality Control

■ **Detection Approach**

- ❑ **Inspection occurs during the production process in order to detect any nonconformance to specifications.**
- ❑ **Goal is to determine whether the production process should be continued or adjusted before producing a large number of defects.**
- ❑ **Types of variation:**
 - **Chance variation.**
 - **Assignable variation.**



7.5 Statistical Quality Control

■ **Types of Variation**

- **Chance variation (common variation) is:**
 - Caused by a number of randomly occurring events that are part of the production process.
 - Not controllable by the individual worker or machine.
 - Expected, so not a source of alarm as long as its magnitude is tolerable and the end product meets specifications.
- **Assignable variation (special cause variation) is:**
 - Caused by specific events or factors that can usually be identified and eliminated.
 - Identified and corrected or removed.



LO 7.9

7.5 Statistical Quality Control

■ Control Charts

- ❑ Developed by Walter A. Shewhart.
- ❑ A plot of calculated statistics of the production process over time.
- ❑ Production process is “in control” if the calculated statistics fall in an expected range.
- ❑ Production process is “out of control” if calculated statistics reveal an undesirable trend.
 - For quantitative data— \bar{x} chart.
 - For qualitative data— \bar{p} chart.



7.5 Statistical Quality Control

■ Control Charts for Quantitative Data

□ \bar{x} Control Charts

- Centerline—the mean when the process is under control.
- Upper control limit—set at $+3\sigma$ from the mean.
 - Points falling above the upper control limit are considered to be *out of control*.
- Lower control limit—set at -3σ from the mean.
 - Points falling below the lower control limit are considered to be *out of control*.



LO 7.9

7.5 Statistical Quality Control

■ Control Charts for Quantitative Data

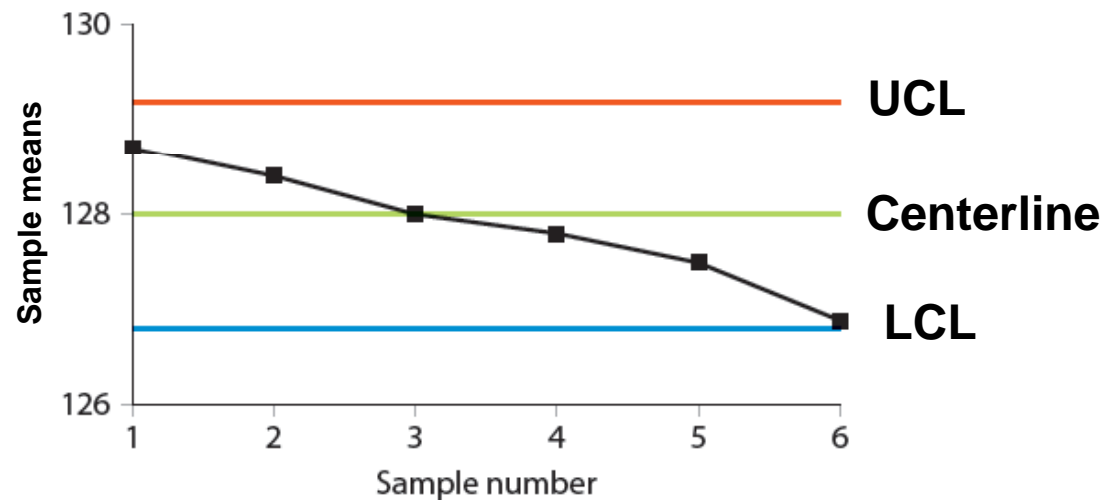
□ \bar{x} Control Charts

- Upper control limit (UCL):

$$\mu + 3\frac{\sigma}{\sqrt{n}}$$

- Lower control limit (LCL):

$$\mu - 3\frac{\sigma}{\sqrt{n}}$$



Process is in control—all points fall within the control limits.



7.5 Statistical Quality Control

■ Control Charts for Qualitative Data

- ❑ \bar{p} chart (fraction defective or percent defective chart).
- ❑ Tracks proportion of defects in a production process.
- ❑ Relies on central limit theorem for normal approximation for the sampling distribution of the sample proportion.
- ❑ Centerline—the mean when the process is under control.
- ❑ Upper control limit—set at $+3\sigma$ from the centerline.
 - Points falling above the upper control limit are considered to be *out of control*.
- ❑ Lower control limit—set at -3σ from the centerline.
 - Points falling below the lower control limit are considered to be *out of control*.



LO 7.9

7.5 Statistical Quality Control

■ Control Charts for Qualitative Data

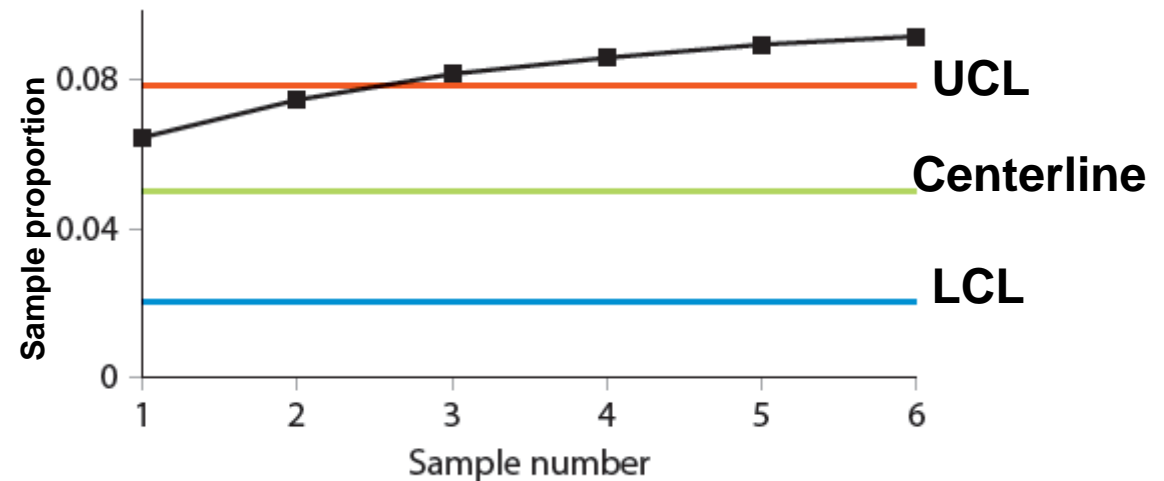
□ \bar{p} Control Charts

- Upper control limit (UCL):

$$p + 3\sqrt{\frac{p(1-p)}{n}}$$

- Lower control limit (LCL):

$$p - 3\sqrt{\frac{p(1-p)}{n}}$$



Process is out of control—some points fall above the UCL.



End of Chapter



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