

# Stephen Greet

## Data Analyst

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## Experience

### Marketing Science Company – Market Research Analyst Intern

April 2019 - March 2020

Pittsburgh, PA

- Received, cleaned, and prepped data from our client using Python, SQL, and Excel to help data scientists build marketing mix models that resulted in a lift in ROI of 6 basis points
- Built data visualizations using SQL and Tableau for business KPIs that reduced manual reporting work by 8 hours weekly
- Using Excel and SQL built calculator for a client to help them prioritize their project roadmap by changing inputs like customer LTV, conversion rate, and organic traffic

## Projects

### Fantasy Football Modeling

- Wanted to stop losing at fantasy football so I aggregated and prepped 5 years of NFL fantasy football projection data from 6 independent sources into a MySQL database
- Built a random forest model in scikit-learn that combined the disparate sources into one projection that outperformed the mean absolute error of the next best projection by 18%

### Movie Recommendation Engine

- Aggregated data from imdb and rotten tomatoes and used k-nearest-neighbors in scikit-learn to build a better movie recommendation system for my snobby tastes
- Built visualizations in Tableau to show how my ratings changed over time and how my model was performing
- I save an average of 18 minutes on movie selection relative to my previous methodology

## Education

### University of Pittsburgh – B.S. in Mathematics and Economics

September 2016 - April 2020  
Cumulative GPA: 3.7

Pittsburgh, PA

- Relevant courses: Intermediate programming, Probability & Statistics, Linear Algebra, Applied Econometrics, Game Theory, Calculus 1-3

## Skills

- Programming: SQL, Python (Pandas, scikit-learn)
- A/B testing and experimentation
- Modeling: Linear and logistic regressions
- Data Visualization: Excel, Google Sheets, Matplotlib, Tableau