## Yelp Data for Las Vegas

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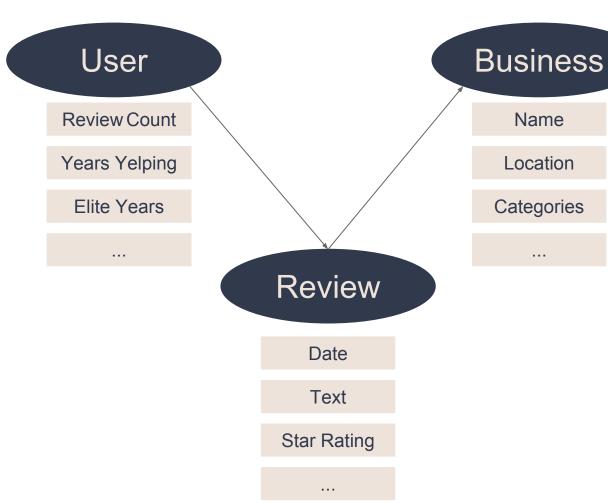


#### Goal:

Investigate marketable segments within Las Vegas stores, providing actionable insight for potential restuarant investment or alteration of current restaurant strategies.

## Overview of dataset

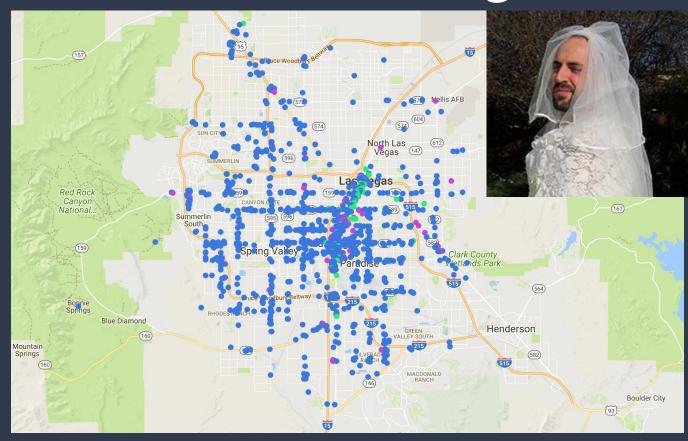




Name

. . .

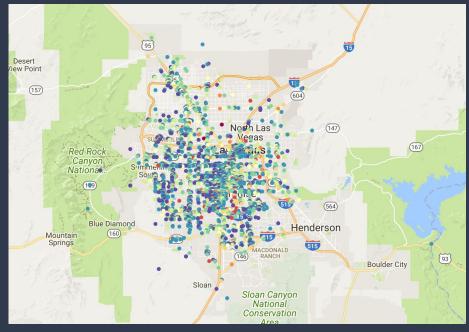
## Welcome to Las Vegas!

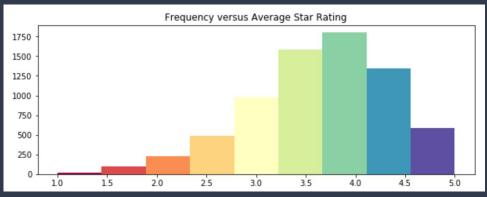




- Casinos
- Bars
- Wedding chapels







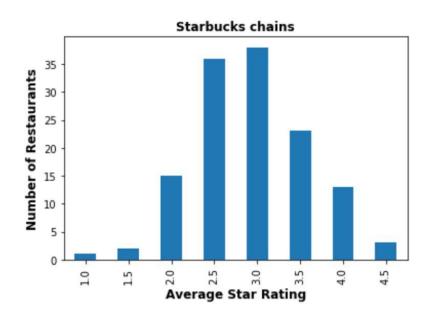
# Are businesses with poor ratings grouped geographically?

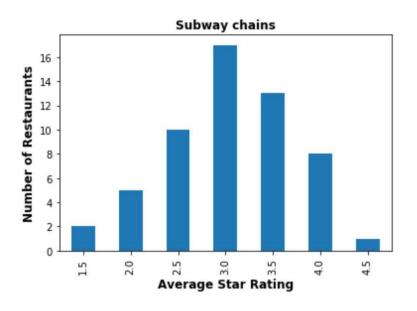




## Off The "Chain"







## Starbucks Off the "Chain"



1.0

1.5

2.0

2.5

3.0

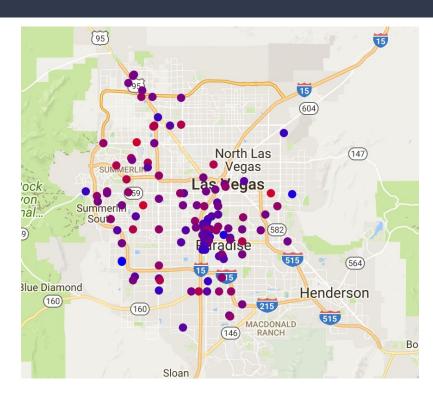
3.5

4.0

4.5

5.0



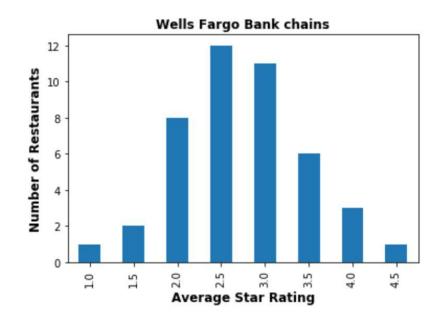


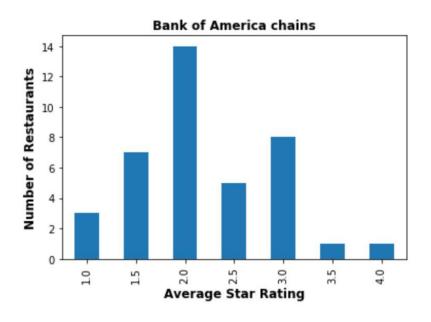


#### **Bank of America**.

### Still Off The "Chain"







## Pro tip #1:

Identify the branches that are doing the best and understand why they are doing well.

Identify the branches that are not doing so well and what factors contribute to that

# Does the day of the week affect users' reviews?



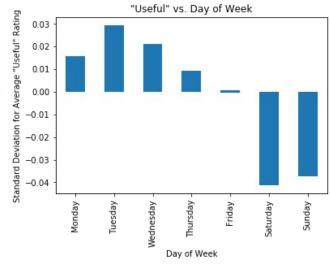


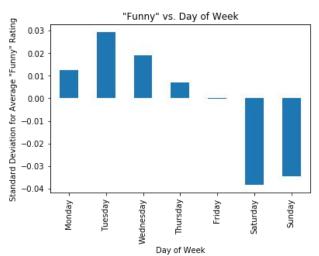


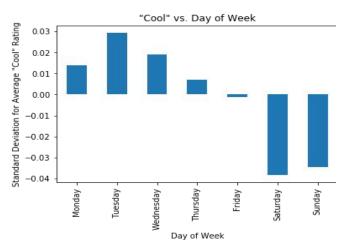


Funny



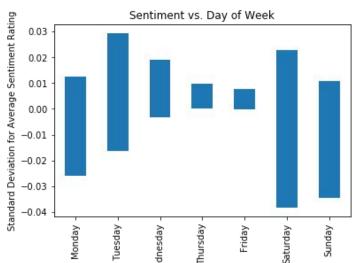




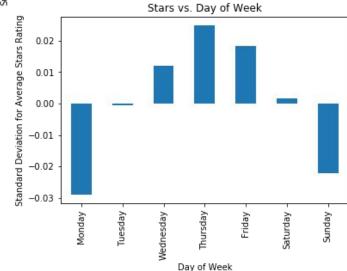


# Does the day of the week affect users' reviews?



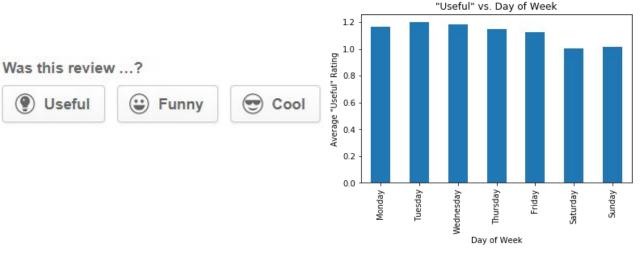


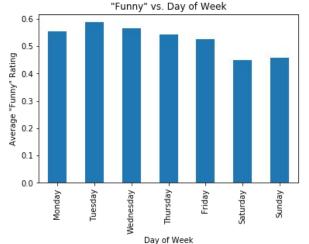
Day of Week

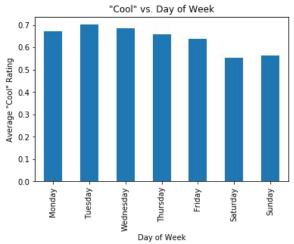


# Does the day of the week REALLY affect users' reviews?



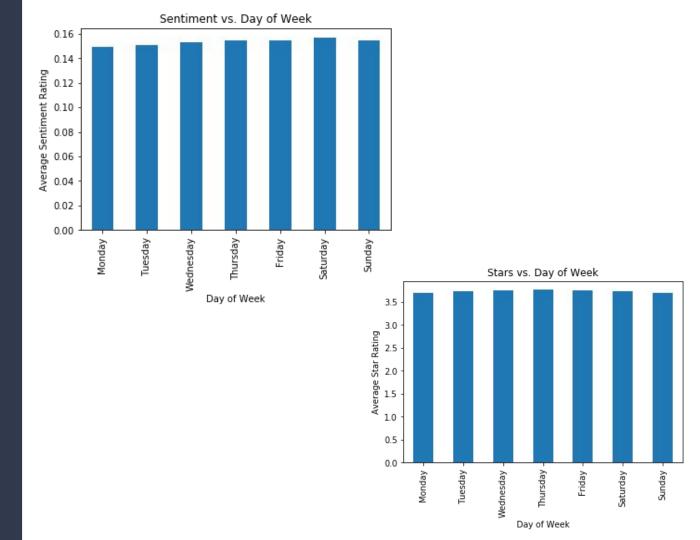






Does the day of the week REALLY affect users' reviews?





## Pro tip #2:

If you want your reviews to be useful to other potential customers, encourage customers to write reviews during the week

## Are any categories synonymous?



Category	Psychiatrists	Counselling & Mental Health
Average Star Rating	2.53125	3.81

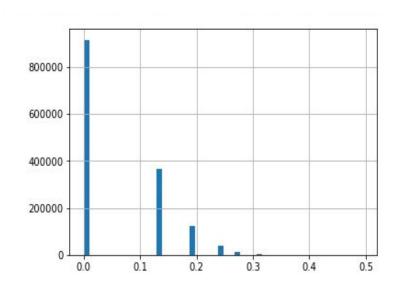
Category	Chimney Sweeps	Fireplace Services
Average Star Rating	2.91667	4.27778

## Pro tip #3:

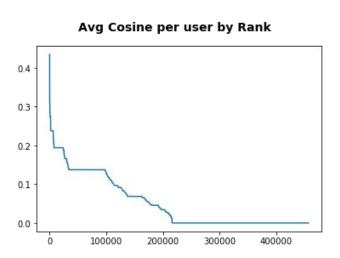
Promote your business in the categories with lower average star rating

## Cosine Similarity\*

Count of Reviews



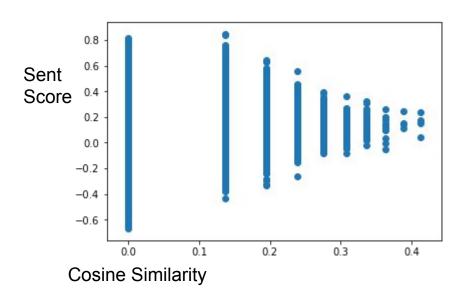
**Cosine Similarity** 



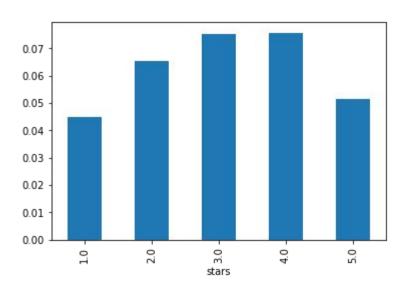
## Cosine Similarity and Sentiment Score

Correlation to Sentiment Score

-0.0510286793623623



## Cosine Similarity and Stars



#### **Star Cosine Rating**

- 5) 0.05
- 4) 0.075
- 3) 0.075
- 2) 0.065
- 1) 0.045

#### Model

## Review Characterise Sentiment Scor Review Commer



10/29/2017

10/27/2017

10/25/2017

naracteristics:

For Luci's photo of: YEE - Boo-zy Brunch at Juliets Italian Kitchen

That is a great look&

าtร

otes

132

15

23

You're Funny

Lol ... i will have to check out the north one some time for sure!

Useful 1



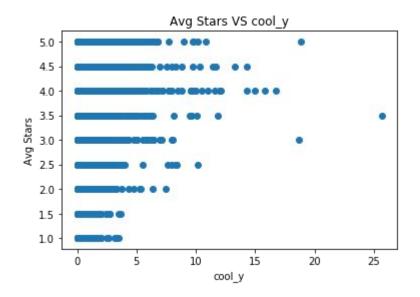
Good Writer

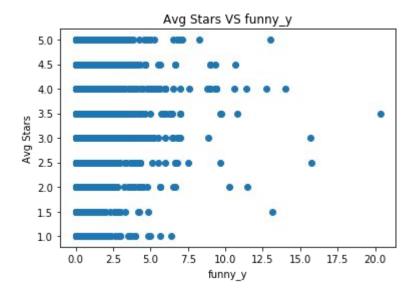
For Luci's review of: Goodwill Blue Hanger Outlet

Haha ... Your review is awesome!

2

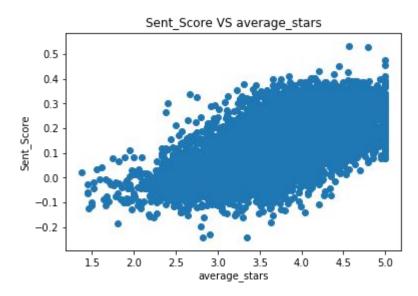
#### **Average Star Rating**





#### Key Metrics For Business Reviews













## Pro tip #4:

Showcase full bars, smoking, intimate ambiance, and parking



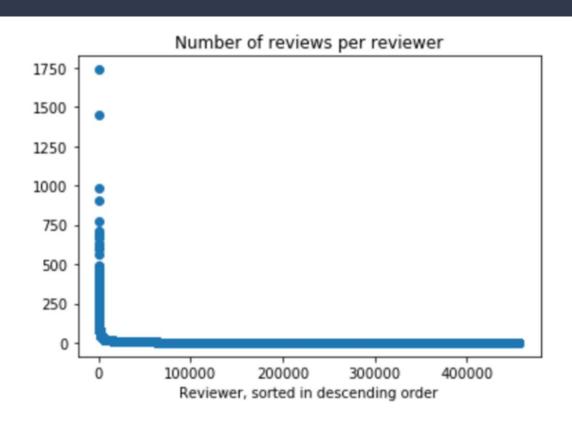


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## Pro tip #5:

Encourage first-time Yelpers to review your business through in-store promotions

## How many new reviewers are there?



#### Zipf's Law



## Thank You