

# Performance Analysis for GD Powder and NY Talc



Branch

- ☐ E
- ☐ N
- ☐ S
- ☐ W

Total Eco %

**122.34%**

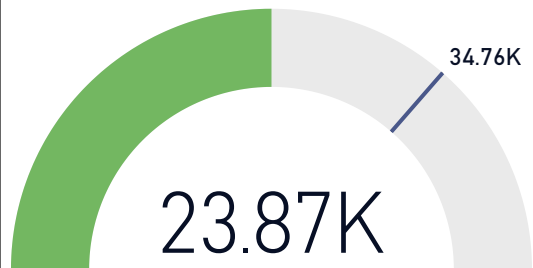
Total Ach % NY

**18.64**

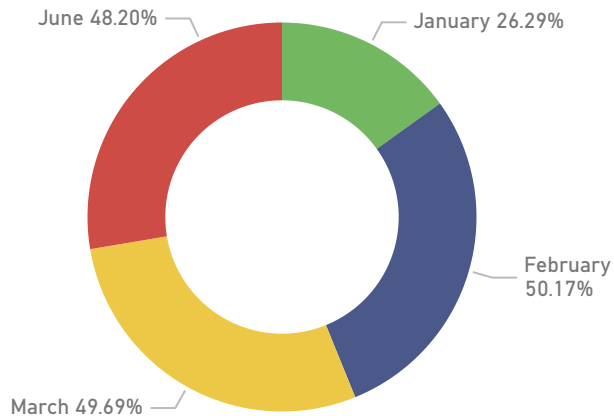
Total Ach % GD

**50.02**

Total Targets Achieved



ROAR Score and ROAR Score All Q1 Q2 by Month Name



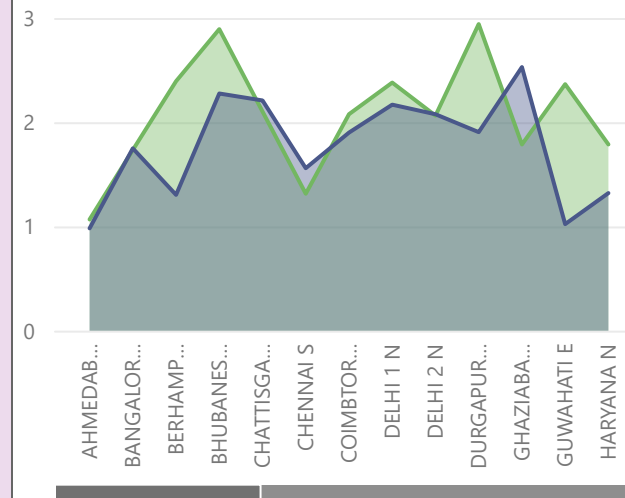
WOA % GD and NY by Branch

WOA % GD overall WOA % NY overall



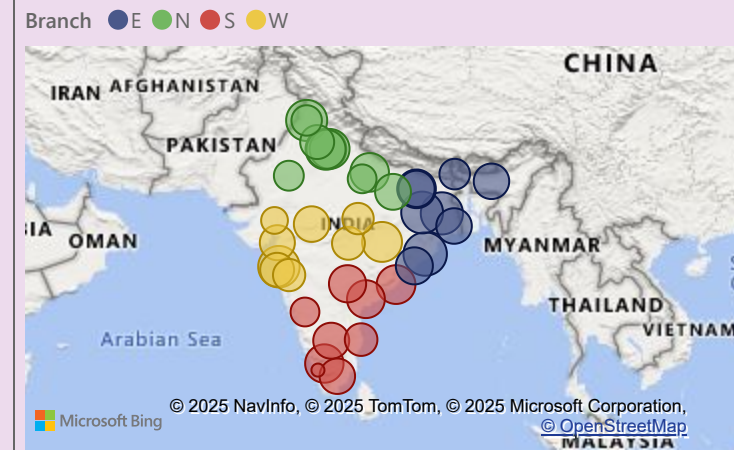
Munafa score GD and NY by Area

Munafa score GD Q1 Q2 Munafa score NY Q1 Q2



Area	Total Eco % GD	Total Eco % NY	Total overall Eco %	WOA % NY overall	WOA % GD overall
BANGALORE	87.69%	79.92%	167.61%	15.79%	
THANE	78.50%	83.39%	161.89%	84.89%	
BHUBANESWAR	88.86%	66.21%	155.07%	97.27%	
DELHI 2	80.95%	69.44%	150.39%	111.29%	
DELHI 1	83.64%	62.96%	146.60%	133.43%	
CHATTISGARH	78.90%	57.92%	136.82%	105.71%	
JHARKHAND	80.75%	55.09%	135.84%	109.78%	
CHENNAI	75.81%	59.74%	135.55%	53.93%	
NAGPUR	71.24%	63.79%	135.03%	37.60%	
PUNE	78.17%	56.25%	134.42%	49.40%	
LUCKNOW	84.18%	48.86%	133.04%	56.88%	
Total	70.29%	52.05%	122.34%	65.72%	

ROAR Score All Q1 Q2, Munafa score GD Q1 Q2 and Muna...



Summary

GD Powder (Q1, Q2'23)

NY Talc (Q1, Q2'23)

Q1 Performance Analysis

Q2 Performance Analysis



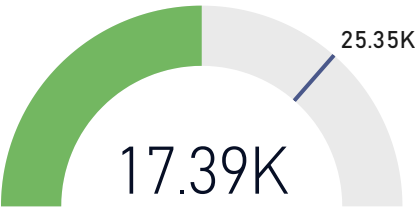
# GD Powder



Branch

- ☐ E
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- ☐ S
- ☐ W

Total target Vs Achieved GD



70.29%

Total Eco % GD

72.00

ROAR score GD

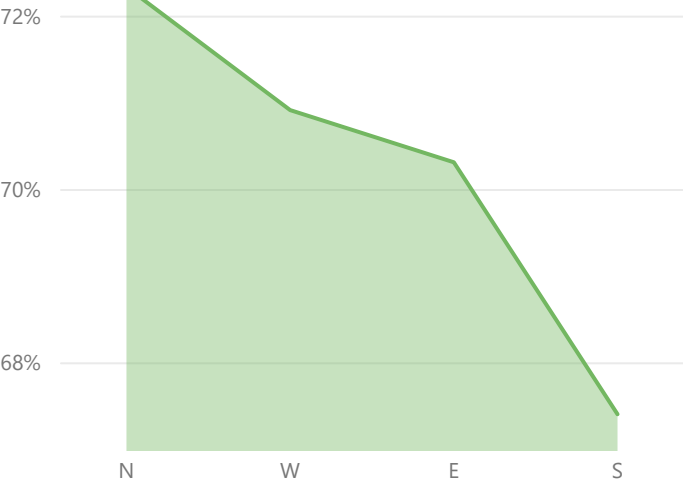
50.02

Total Ach % GD

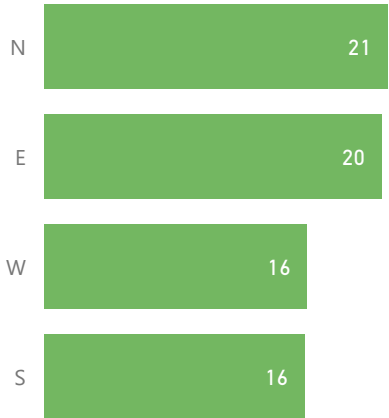
63.26%

WOA % GD overall

Eco % GD, by Branch

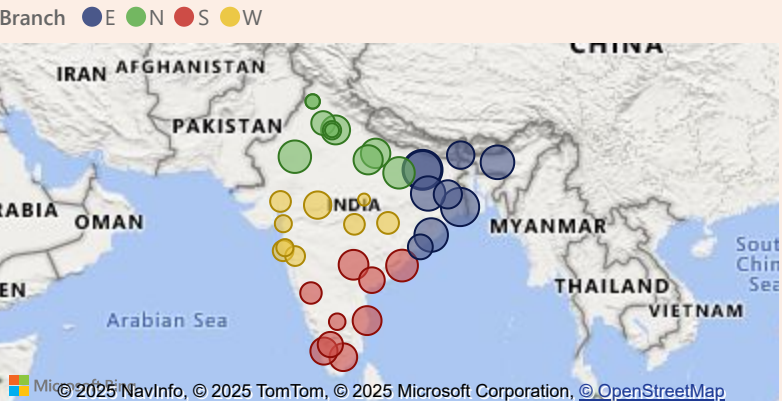


ROAR score GD by Branch

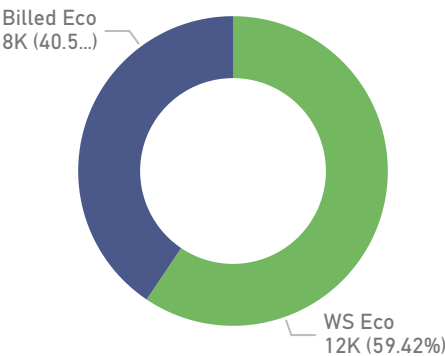


Area	Total Ach % GD	WOA % GD	Total Eco % GD	Total Ach GD	ROAR score
DELHI 1	75.68	123.25%	83.64%	1,737.81	
BHUBANESWAR	72.61	114.81%	88.86%	1,015.32	
JHARKHAND	71.76	110.61%	80.75%	1,149.36	
CHATTISGARH	60.73	93.49%	78.90%	375.22	
DELHI 2	35.15	90.03%	80.95%	852.09	
TELANGANA	60.25	85.04%	74.07%	213.29	
THANE	28.84	85.00%	78.50%	87.42	
VIJAYWADA	57.66	83.90%	76.19%	93.01	
LUCKNOW	50.41	76.47%	84.18%	961.91	
KOLKATA	60.93	74.96%	61.70%	1,843.52	
Total	50.02	63.26%	70.29%	17,386.85	

Distribution of Ecological impact for GD by Area and Branch



WS and Billed Eco for GD Powder



Summary

GD Powder (Q1, Q2'23)

NY Talc (Q1, Q2'23)

Q1 Performance Analysis

Q2 Performance Analysis



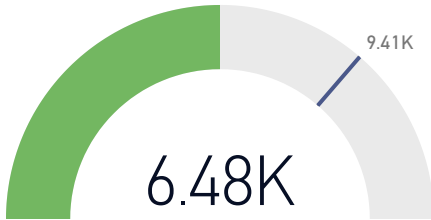
# NY Talc

Branch



- ☐ E
- ☐ N
- ☐ S
- ☐ W

Total target Vs Achieved NY



52.05%

Total Eco % NY

57.02

ROAR score NY

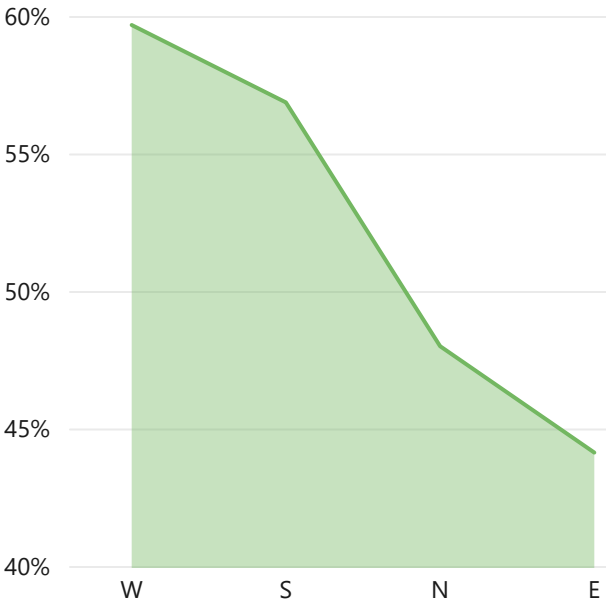
18.64

Total Ach % NY

65.72%

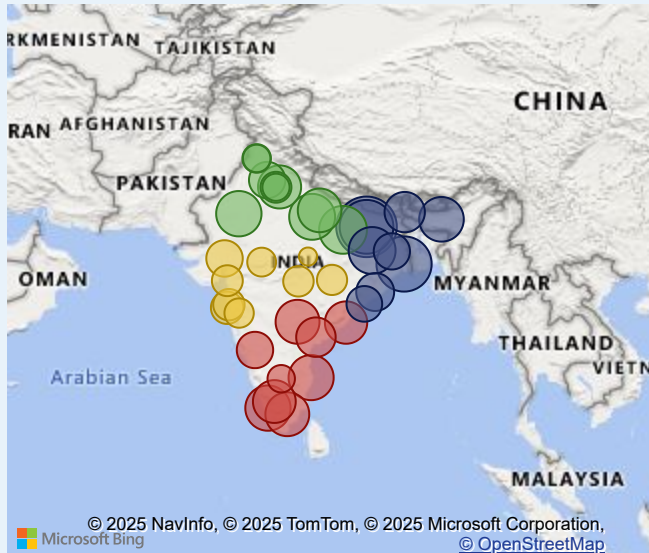
Overall WOA % NY

Eco % NY, by Branch



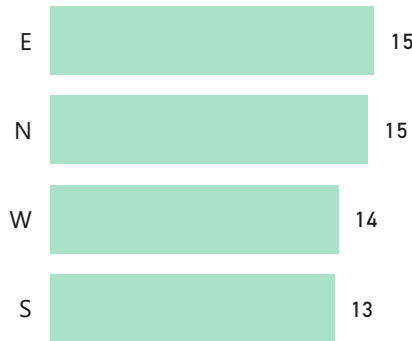
Distribution of Ecological impact for NY by Area and ...

Branch ● E ● N ● S ● W

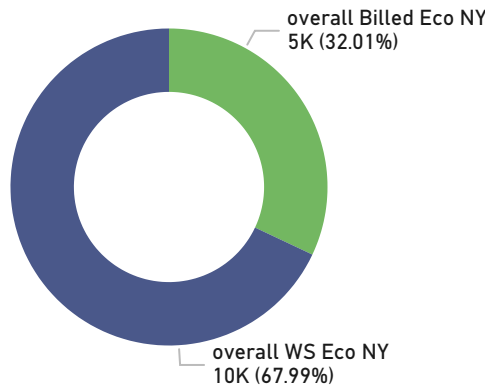


Area	Total Ach % NY	Total Eco % NY	WOA % NY	Total Ach NY	ROAR score NY
AHMEDABAD	13.95	63.77%	41.73%	40.58	0.98
BANGALORE	12.26	79.92%	15.79%	6.54	1.75
BERHAMPUR	5.59	40.97%	42.86%	35.81	1.30
BHUBANESWAR	18.59	66.21%	97.27%	259.92	2.28
CHATTISGARH	13.72	57.92%	105.71%	84.76	2.21
CHENNAI	53.69	59.74%	53.93%	201.27	1.56
COIMBTORE	81.31	60.97%	77.76%	174.27	1.90
DELHI 1	22.37	62.96%	133.43%	513.76	2.17
DELHI 2	12.56	69.44%	111.29%	304.49	2.08
DURGAPUR	9.61	45.33%	47.96%	92.70	1.90
Total	18.64	52.05%	65.72%	6,478.94	57.02

ROAR score NY by Branch



WS and Billed Eco for GD Powder



Summary

GD Powder (Q1, Q2'23)

NY Talc (Q1, Q2'23)

Q1 Performance Analysis

Q2 Performance Analysis



# Q1 Performance Analysis for GD and NY



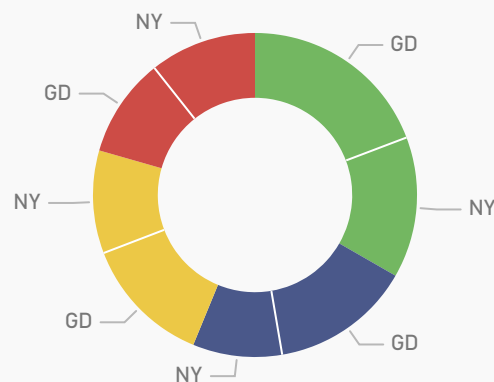
Branch

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- ☐ W

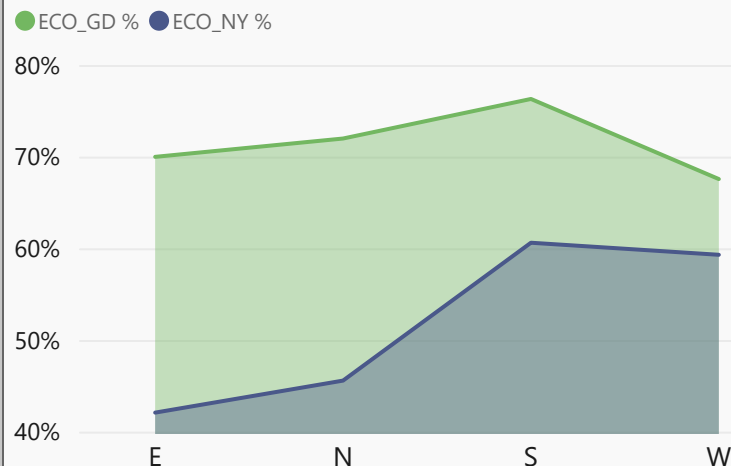
87.67

Ach % of target Q1 GD

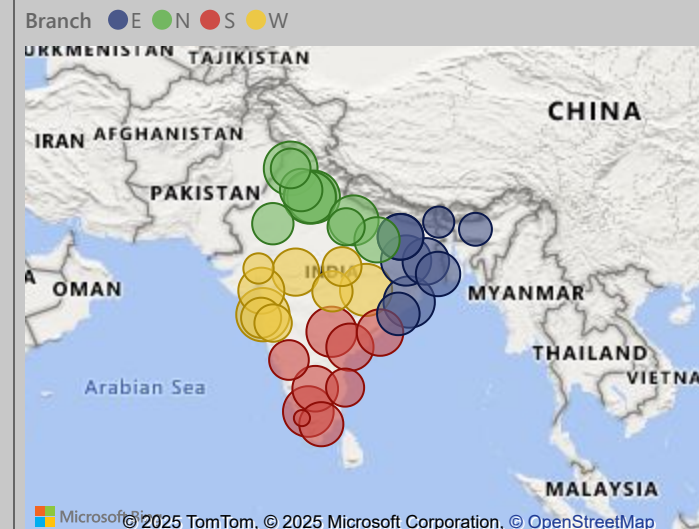
GD and NY by Branch



ECO\_GD % and ECO\_NY % by Branch



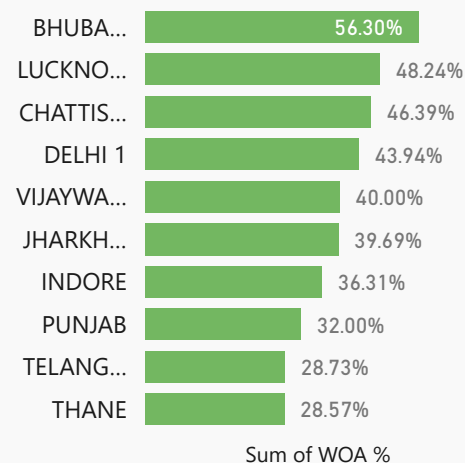
Roar score by Area



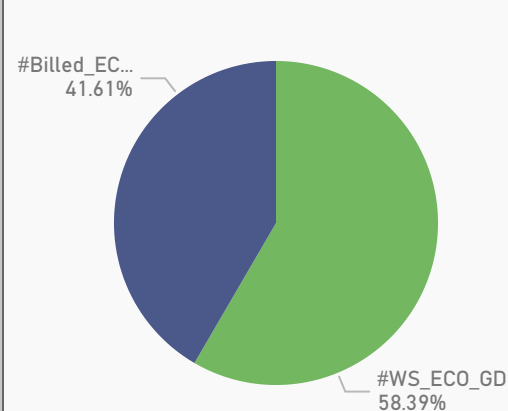
77.14

Ach % of target Q1 NY

Sum of WOA % by Area



#WS\_ECO\_GD and #Billed\_ECO\_GD



Area	Total Target Q1	Ach % GD	Ach % NY	Overall WOA %
VIZAG	152.02	92.32	106.95	26.22%
VIJAYWADA	62.84	83.33	65.21	40.00%
VARANASI	921.38	98.68	75.53	18.37%
THANE	142.17	111.58	83.96	28.57%
TELANGANA	193.09	113.10	93.22	28.73%
SURAT	90.70	70.72	76.98	15.79%
SILIGURI	202.16	67.37	50.02	11.28%
RAJASTHAN	471.51	98.06	46.21	18.26%
PUNJAB PERIPHERY	65.40	108.82	79.37	19.15%
PUNJAB	236.20	49.36	82.68	32.00%
PUNE	111.13	61.87	27.59	22.86%
DATNA CITY	722.60	62.12	102.26	18.42%
Total	13,119.02	87.67	77.14	887.14%

Summary

GD Powder (Q1, Q2'23)

NY Talc (Q1, Q2'23)

Q1 Performance Analysis

Q2 Performance Analysis



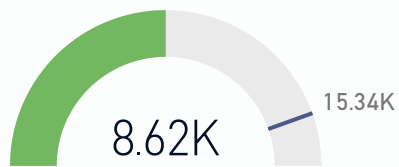
# Q2 Performance Analysis for GD and NY

HOME

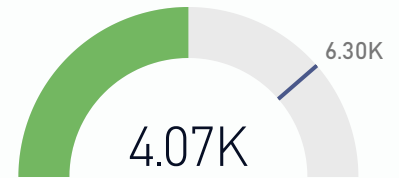
Branch

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Target Achieved by GD



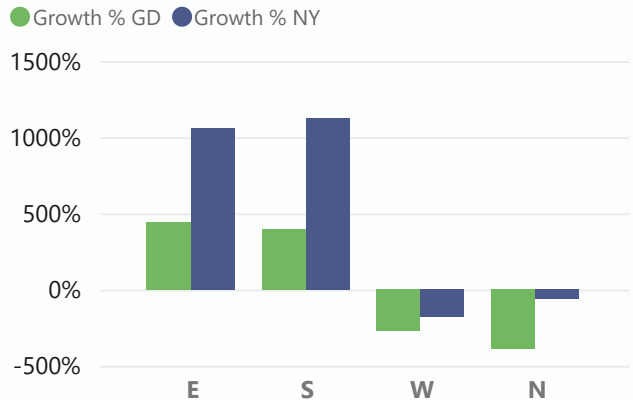
Target Achieved by NY



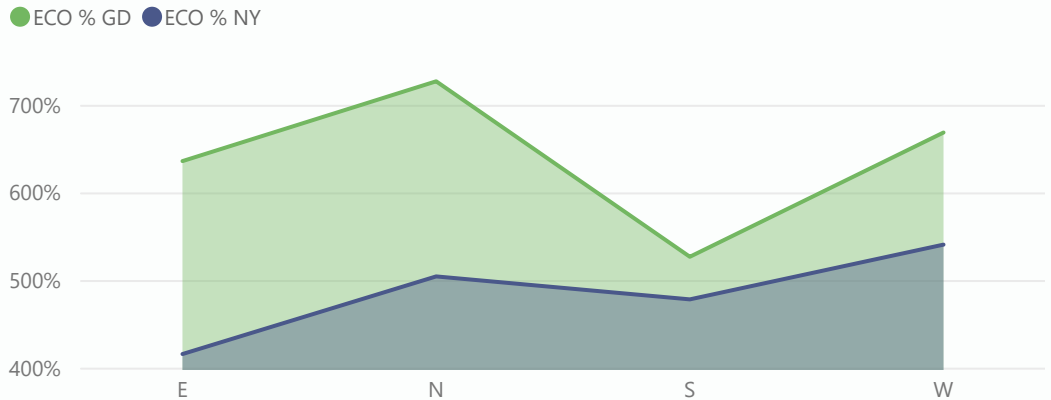
58.65

Ach total %

GD and NY Growth w.r.t LY Q2

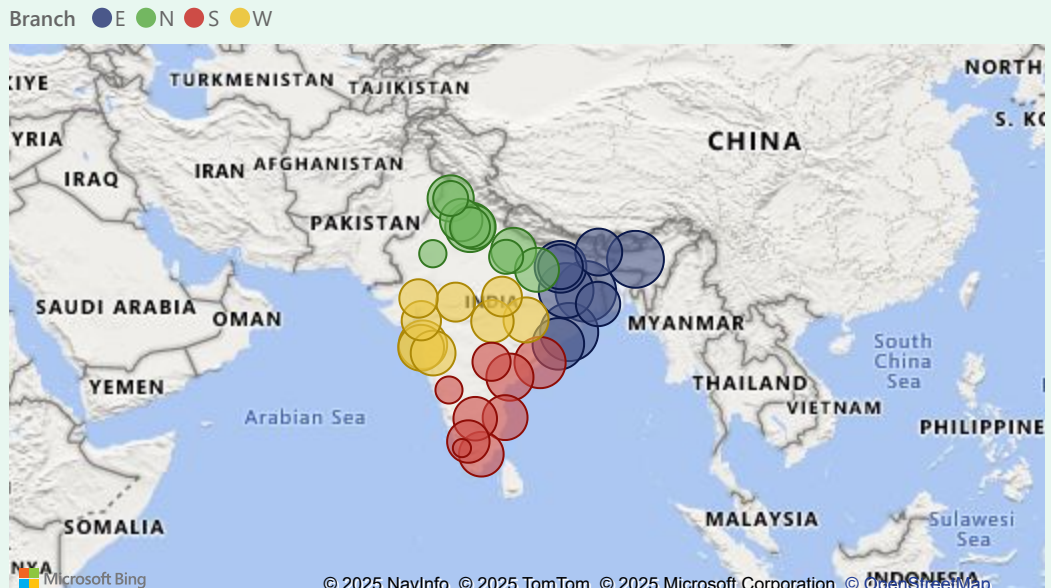


ECO % GD and ECO % NY by Branch



Area_GD	Ach total %	Q2'22_Perf_GD	Ach_Perf_GD	Growth % GD	Q2'22_Perf_NY	Ach_Perf_NY	
VARANASI	57.86	512.19	518.48	1.23%	372.03	336.04	
DELHI 2	28.07	1,245.01	355.32	-71.46%	348.23	153.02	
DELHI 1	92.81	1,335.14	1,119.28	-16.17%	278.51	376.50	
MUMBAI	56.40	318.43	72.21	-77.32%	246.25	339.62	
LUCKNOW	39.75	542.66	288.13	-46.90%	243.65	198.77	
PATNA CITY	87.36	426.82	618.68	44.95%	212.10	358.90	
GHAZIABAD	68.05	516.10	477.73	-7.43%	199.08	372.33	
BHUBANESWAR	92.87	542.60	565.14	4.15%	149.10	231.21	
PATNA	64.66	394.40	348.86	-11.55%	138.46	190.00	
KOLKATA	59.26	805.19	915.19	13.66%	107.02	147.84	
JHARKHAND	81.07	540.02	584.37	8.21%	98.42	124.89	
RAJASTHAN	27.73	561.14	319.01	-43.15%	93.91	45.51	
KANPUR	13.85	418.38	150.15	-64.11%	89.74	50.71	
THANE	95.99	42.81	45.02	5.16%	88.76	109.52	
CHENNAI	83.73	63.65	59.20	-6.98%	72.75	114.91	
Total	58.65	10,572.40	8,617.84	176.61%	3,413.21	4,074.68	

ROAR Score of GD and NY by Branch



Summary

GD Powder (Q1, Q2'23)

NY Talc (Q1, Q2'23)

Q1 Performance Analysis

Q2 Performance Analysis