

# Cowry Data Scientist Interview Task

## *Objective*

These task assesses your ability to:

- Frame and solve complex behavioural data problems.
- Design and defend a rigorous, scalable methodology.
- Extract and communicate actionable insights from structured and unstructured data.
- Balance statistical sophistication with interpretability and business impact.

You will respond to two real-life client briefs. Your submission will be presented in a 1-hour session:

- 45 minutes to walk through your approach, models, insights, and recommendations.
- 15 minutes for Q&A and technical discussion.

Prepare all of your slides in Google Slides. Provide figures to illustrate your findings throughout.

Provide all code/notebooks in advance of your interview.

## Task I: Predicting Career Preparedness Across Cultures and Modalities

### *Context (Predictive Modelling & Segmentation)*

Following widespread disruption caused by global crises (e.g. pandemics, automation, AI displacement), people across regions face unique psychological and structural barriers to career advancement. A global talent solutions firm wants to understand and quantify the latent and explicit factors influencing career preparedness across 6 global regions and multiple sectors.

You are provided with:

- Primary research which assessed behavioural science-informed readiness factors, split into emotional/psychological and workplace/functional categories each with:
  - Implicit reaction-time based agreement data (fast choice test, 0 = Strongly Disagree, 100 = Strongly Agree).
  - Explicit Likert-scale agreement scores (traditional survey).
- Qualitative open-text responses
- Demographics (e.g., age, gender, sector).
- Country identifiers and regional groupings.

### Your Challenge

You are tasked with understanding:

1. What drives feelings of preparedness for career advancement
2. Do people differ in what they report implicitly and explicitly
3. Do these differences vary by region

### Your Tasks

1. Global Drivers (Slide 1-2)
  - a. Identify the most predictive emotional and workplace factors of preparedness.

- b. Compare implicit vs. explicit predictors
    - c. Evaluate whether implicit responses add incremental predictive value over explicit ones.
2. Analysis of Qualitative-Data (optional)
  - i. Analyse open-text responses key themes and drivers
3. Country-Level Modelling
  - a. Show how factor importance varies by country.
4. Segmentation
  - a. Segment the audiences based on their barriers and drivers using whatever methods you deem appropriate
  - b. Depict and describe the main segments, describing their behavioural profiles

## Deliverables:

1. Slides outlining key insights from the above tasks.
2. Provide notebooks (Python) and all data sets/iteration (bonus for modular, reusable)

## Evaluation Criteria

- Clearly distinguishes between implicit and explicit responses, and evaluates their unique and combined predictive value.
- Selects appropriate modelling techniques and justifies the approach.
- Demonstrates model reliability using validation techniques and clearly interprets feature importance or coefficients.
- Highlights the limitations, assumptions, and potential biases in the data and modelling (e.g. response bias).
- Presents a clear and useful segmentation with behavioural profiles linked to barriers or drivers.

- Analyses are reproducible and well-organised, with clean, modular code.
- Communicates insights clearly and prioritises the most relevant findings.
- Includes appropriate visualisations to support interpretation and storytelling.
- Acknowledges business value and reflects on how insights could be applied impactfully.