

# Ryan Garofalo

FULL STACK WEB DEVELOPER

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## PROJECTS

### Bet Your Sports

A fantasy sports app that allows users to gamble bogus money based on actual games and spreads. The app utilizes Fantasy Datas API to generate details from a random 2008-2015 NFL game. This program was written with JavaScript, JQuery and custom CSS. Bet Your Sports provides an exciting gaming experience for users.

### Pokemon Node

This app allows users to keep track of their favorite Pokemon and send them to the gym for battle. Pokemon Node is a CRUD app that allows users to create, retrieve update and delete elements. This program was written with JavaScript front end, custom CSS, Bootstrap, two databases, PSQL and an Express back end.

### Mean Ski

Mean Ski is an e-commerce storefront that allows users to view items and add them to a shopping cart. This project utilizes AngularJS as a front end framework and demonstrates the power of two way data binding. Other technologies used include Bootstrap, JavaScript, and custom CSS.

### FRM

FRM is a CRM for personal relationships. Users can create new connections and set notification preferences to help keep them on top of their family, friends and partners. FRM is a decoupled app that utilizes React.js front end and an Express back end. We incorporated local Oauth, JavaScript, Bootstrap, and custom CSS as well.

## EXPERIENCE

### Signpost

February 2015 - February 2016

### Senior Sales Executive

Sold Signpost CRM platform to merchants of all types of small to medium sized businesses. Utilized Salesforce to effectively manage sales pipeline and keep a steady deal flow. Broke sales in a month record, top team 4 times in company and 4 times top tier sales representative recognition.

### Glens Falls Produce

October 2011 - January 2015

### Account Manager

Managed 100+ accounts using new proprietary software with a focus on increasing efficiency in warehouse operations, upselling, and customer retention. Created and managed website content and social media. Streamlined sales process with computer network and custom software.

## EDUCATION

### Galvanize Denver

May 2016 - Oct 2016

### Web Development Immersive

Intensive 6-month full time software development program, Focusing on JavaScript, Node.js, Express, AngularJS and PostgreSQL

### SUNY Plattsburgh

BS 2009

### Major: Psychology, Minor: Business

Honors: Psi Chi National Psychology Honor Society  
Study Abroad Program: Bond University, Gold Coast Australia

## SKILLS

JAVASCRIPT

NODE.JS

AJAX

CLI/UNIX

PIVOTAL TRACKER

KNEX.JS

HTML5

ANGULARJS

GIT/GITHUB

FIREBASE

SALESFORCE

AGILE DEVELOPMENT

CSS3

EXPRESS

BOOTSTRAP

HEROKU

POSTGRESQL

PAIR PROGRAMMING

SQL

JQUERY

JADE

MOCHA CHAI

API INTEGRATION

SLACK

References available upon request.