

# RYAN BLOCK

18 Richard Ave, Sudbury, MA 01776 | H: 978.440.8858 | C: 978.496.6666 | Ryan.block888@gmail.com

## Summary

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Incredibly enthusiastic business major with superior communication skills seeking additional experience in retail and sales-focused environment for internships and full-time summer work. Experience working with customers and products of all types, hard working and always looking to improve.

## Highlights

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- Ability to work with any type of customer and work with any type of product
- Great at making conversation and working with customers
- Dependable and reliable
- Resolution-oriented
- 4 years sales experience working at Brines Sporting Goods. Working closely with customers to make sure they get what they need.
- Effective team player
- Superior communication skills

## Experience

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Quality Assurance Intern Jun 2016 to Aug 2016  
Datto — Boston, MA

Working at Datto was a completely different experience, working full time, sometimes as early as 7 or 8 AM until as late as 6 or 7 PM, in Boston, was much different than any previous job. It required an immense amount of commitment to wake up and make the commute in to work everyday, and helped me learn how to work efficiently and get along with a big team in an office environment. I learned how hard work and commitment to your team and your company pay off and that is a skill that I hope to transition into many employment opportunities in the future.

Sales Nov 2011 to May 2016  
Brines Sporting Goods — Sudbury, MA  
Brines Sporting Goods has taught me how to interact and work with customers of all kinds, from young kids, to older adults, and working there for so long, I have become very experienced when it comes to the retail side of any business. I enjoy working with other people, meeting new people, and have great conversational skills!

## Education

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Business 2019  
University of Maine — Orono, ME, US  
Candidate for Bachelors Degree, Major: Business; Univeristy of Maine - Orono, ME, US

High School Diploma 2015  
Lincoln Sudbury Regional High School — Sudbury, MA, US