

# Ryan Chang

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## EDUCATION

**Lehigh University, Bachelor of Science in Business & Economics (Bethlehem, PA)** **Expected May 2024**  
*Degrees: Finance, Minor: Psychology* **GPA: 3.63**

**Relevant Coursework:** Data Science for Finance, Startup and Venture Finance, Strategic Management, Advance Corporate Finance, Advanced Business Analytics, Financial and Managerial Accounting, Business Communications, Financial Real Estate, Investments, Organizational Leadership

**CEA CAPA, Study Abroad (Florence, IT)** **Sep 2023 - Dec 2023**  
*Focus: Finance & Psychology* **GPA: 4.00**

**Relevant Coursework:** International Finance, Cross Cultural Psychology, Gender Culture and Society in Italy

## WORK EXPERIENCE

**VC lab, Inaugural Cohort Member (New York, NY)** **Aug 2023 - Oct 2023**

- Completed an intensive training program gaining expertise in venture capital models, structures, and operations
- Engaged in practical activities such as analyzing VC firm structures, calculating investment returns, and developing pitch decks, leveraging insights from weekly readings and AMA sessions with industry veterans.

**EY, Summer Intern (New York, NY)** **June 2023 - Aug 2023**

- Experienced in economic modeling, data analysis, and assessing the impact of transactions on businesses and markets
- Forecasted tax optimal capital structure for M&A, follow on investments, and intercompany loans
- Recognition on 16/20 performance reviews as exceeding qualified standards by four senior managers

**Lighthouse Capital Management, Analyst Intern (San Francisco, CA)** **Feb 2023 - June 2023**

- Pitched weekly potential high-growth US and Canadian-based equity investments using a scuttlebutt approach
- Contributed to the creation of the DAO, partnering with SF Investors Club and becoming one of the first members

**Astor Realty Capital, Analyst Intern (New York, NY)** **Nov 2022 - Feb 2023**

- Analyzed potential investments with criterion of \$5-\$10M in LP Equity by conducting underwriting for, untrended/trended projections, waterfall analysis and cap rate to YTC comparisons
- Conducted market research for dozens of potential ground up/cash producing real estate investments

**3D Continuum, Business Development Intern (San Francisco, CA)** **May 2022 - Sep 2022**

- Worked with the CEO to create 12 outreach templates to facilitate introductions to venture capital and angel investors
- Connected with and pitched to 35+ C-Suite executives from 25 portfolio company startups with at least \$2M in seed/series A funding, assisting in a Techstars accelerators investment
- Networked with 40 executives of potential clients, converting 60% of pilot clients into customers (\$3,600 MRR)

## LEADERSHIP EXPERIENCE

**Lehigh Asian Business Community, Vice President (Bethlehem, PA)** **August 2022 - May 2023**

- Led a professional network of ~200 students, developing programs for professional and academic development, exploring Asian Culture, and connecting to Asian Alumni leadership
- Organized workshops for 30+ students across Rauch Business School, gathered support and advocacy from 14+ university professors and event notification support from the Lehigh Career Center

**Phi Sigma Kappa, President (Bethlehem, PA)** **Feb 2022 - May 2023**

- Managed the day to day and long term strategic operations, delegating responsibilities among the executive board, officers and volunteers, while maintaining a fraternity budget \$135k+
- Coordinated fraternity-wide philanthropic events, raising over \$21K+ for Relay For Life and \$12k+ for NCSAM, facilitating involvement in eight Lehigh services events in a single semester with over 90% member participation

## ADDITIONAL INFORMATION

**Technical Skills:** Python, Financial Modeling, Microsoft 360, Excel, Notion, Airtable, Hubspot

**Certification:** Securities Industry Essentials (SIE), CFA Level 1 Candidate

**Volunteering:** GenUnity, Pelham Half & 10k

**Other Clubs/Activities:** Investment Management Group, Finance Club, TAMID, Lehigh Club Tennis, IFC

**Languages:** English

**Interests:** Tennis, Paddle, Chess, Poker, Fitness