

Curriculum Vitae

Ryan Lovell

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Personal Details

- Full Driving Licence and car owner

Profile

I look forward to any challenge, goals or objectives that are given to me and I am always striving for better ways of performing my job effectively.

I like to get on and complete a task that has been set, I can, however, adapt to changing needs. I enjoy being part of a team.

I am well organized and will undertake all tasks to the best of my ability. I will bring all my experience and enthusiasm with me to perform any job well.

Career History

Berkshire Parts & Panels Ltd – 4th November 2019 – 25th November 2019

Role: Business Development Manager (full time)

Main Jobs

- Face to face customer sales
- Generating new business
- Maintaining current business
- Maintaining excellent relationships with customers
- Providing a full range of technical information on all products
- Sorting out customer discounts
- Generating quotes for customers
- Identifying new potential customers from provided databases
- Arranging meetings with buyers and business owners

PPG UK Ltd - August 2012 – 31st October 2019 (Redundancy)

Role: Product Sales Executive (full time) August 2017 – 31st October

Quota & Achievements

- FY18 Jan-Dec 2018 – Quota £1.5m – Actual £1.65m – 110%
- FY17 Aug-Dec 2017 – Ramp up – Actual £1m

Major Customers:

Bucher Municipal - £750K revenue

Thompson UK - £250k

Andover Trailers - £200k

Adams Morey Ltd / Greenhaus Group - £100k

Main Jobs

- Face to face customer sales
- Maintaining customer stock controls
- Maintaining excellent relationships with customers
- Generating new business
- Creating offers to promote sales
- Maintaining customer loan stocks
- Sorting customer discounts on products
- Colour matching for customers on site
- Providing a full range of technical information on all products
- Ensuing customer payments are up to date

Role: Counter Assistant (full time) August 2012 – August 2017

Main Jobs

- Taking orders from customers via telephone, fax or email and booking them out
- Finding and printing off paint formulas
- Colour matching, mixing paint and primers
- Serving customer over the counter
- Ordering up goods from suppliers
- Checking off and putting deliveries away
- Booking in goods and batching up paperwork
- Helping customers out with technical paint support
- Ordering and organising paint tints and equipment for paint scheme installations
- Help train new members of staff
- Arranging return to supplier forms when goods incorrectly supplied
- Sorting out stock levels either raising or lowering depending on customer demand
- Visiting customers to do stock control

Argos - November 2008 – August 2012

Role: Delivery Team Leader (part / full time)

Role: Stock Assistant (part time)

Main Jobs

- Serving customers on tills
- Serving customers on jewelry department
- Serving customers on customer services
- General tidying of the stockroom
- Pulling in the delivery off the lorry, double decker or normal size
- Putting delivery away
- Sorting out delivery errors
- Sorting out delivery paperwork
- Running a team of people

The Crown Pub - November 2011- March 2012

Role: Bar and Restaurant Staff (part time)

Main Jobs

- Serving drinks and food
- Taking food and drinks orders
- General tidying of the pub
- Opening and closing the bar
- Restocking of drinks and snacks
- Sorting out the cellar

Rainbow Double Glazing - August 2007 – November 2008

Role: Builder / Window Fitter (full time)

Main Jobs

- Preparing windows to be fitted
- Fitting Windows
- Fitting glass
- Unloading and loading van of stock
- Cleaning, trimming and sealing windows
- General brick work

- Cleaning Up Work Site

Sainsburys - July 2006 – August 2007

Role: Food Counter Assistant (part time)

Main Jobs

- Preparing food
- Cooking food
- Serving customers
- Cleaning ovens and counters
- Preparing meat and fish

Education:

Code Institute 2020-2021

Courses Taken

- Full Stack Web Developer

Queen Mary's College 2006-2007

Courses Taken

- Fitness Instructor – Level 1
- GCSE English OCR Level 2 in Adult Literacy
- BTEC Sport

Brighton Hill Community College 2001-2006

GCSE:

- Maths - C
- English – C
- Science – C
- P.E – B
- GNVQ ICT – 4 Cs
- Prevocational Studies – Bronze
- JSLA - Pass

Additional Information

I have a black Belt 2nd Dan in Ju-jitsu; I am also a qualified assistant teacher in the sport and have been for 8 years. I have studied Ju-jitsu since I was 5 years old. In my spare time I like to go to the gym or go to martial arts training. I also like to socialise, play football and other sports.

References

Both personal and professional references can be provided upon request.