**Slide 1**

A quick shout-out to our sponsor today: Cloudflare.

Cloudflare runs 10% of the Internet, providing performance and security to millions of websites. Over 6 million websites, API’s, and apps put Cloudflare in front of their servers to speed up performance, mitigate DDoS attacks, and improve web security.

**Slide 2**

How does Cloudflare work?

Cloudflare sits between your web server (origin server) and the rest of the Internet, serving your content cached from 117+ data centers all over the world. Because of where we sit, we can also inject JS, HTML, and CSS directly into web content, which enables the Cloudflare Apps platform.

**Slide 3**

As a developer, you can build \_apps\_ which can be installed by the the millions of sites which rely on Cloudflare. You can even sell your apps; they can make you money \_every month\_. Visit [cloudflare.com/apps](http://www.cloudflare.com/apps) to watch how you can build and deploy an app in less than 3 minutes.

Bonus:

App developers can collect up to 100K in Google Cloud Platform credits: <https://blog.cloudflare.com/cloudflare-and-google-offer-app-developers-100k/>