

SUMMARY OF QUALIFICATIONS

I have ten years of customer service experience and thoroughly enjoy working with and interacting with new people. I am professional in my appearance and demeanor and have a naturally upbeat personality. I get along well with my colleagues and managers, as evidenced by promotions in all of my previous jobs.

JOB EXPERIENCE

Technology Services Industry Association, San Diego, California 92127 August 2017 - July 2020

Membership Development Sales Specialist

It is my responsibility to research target companies to identify specific decision makers. A key component of my role is being able to call into the executive suite and navigate across an organization, generating interest in TSIA's services and securing executive meetings with qualified decision makers.

Transamerica Agency Network, San Diego, California 92108 March 2016 - August 2017
Life Insurance Agent

I work with the local San Diego population in assisting with life insurance needs. As an agent I get to meet clients all over San Diego and help them find a solution that will work best for them. I enjoy meeting new people daily and having the opportunity to help secure people's financial future!

AIG Financial, San Diego, California 92108 July 2015 - January 2016
Life Insurance Agent

I work with the local San Diego population in assisting with life insurance needs. As an agent I get to meet clients all over San Diego and help them find a solution that will work best for them. I enjoy meeting new people daily and having the opportunity to help secure people's financial future!

The Travelers Channel, Rancho Santa Fe, California 92067 January 2013 - July 2015
California Vice President of Sales

I worked with the hotels and local attractions in San Jose to implement an in room concierge channel that showcases all the top places to go and see while in San Jose. I am in control of a majority of our sales and clients here and in San Diego as well. I have the responsibility of ensuring that our San Jose and San Diego regional managers are performing up to standards. I am continuously making sure our hotels and clients are satisfied with our great service!

Four Seasons Residence Club Aviara, Carlsbad 92011 June 2010 - December 2013

Guest Service Attendant, Shuttle Driver, Room Service Server and Pool Attendant

My experience at the Four Seasons has taught me how to creatively assist and deliver five star

service to all of our guests. I have worked in Front Desk Operations and as well as the Food and Beverage department. As the shuttle driver, I was in charge of transporting all guests safely throughout the property and to other various locations. In the Food and Beverage department I would deliver food to villas and guests with all necessary amenities in a prompt manner. As a Guest Services Attendant I had the responsibility of familiarizing the guests with check-in, helping with luggage and any other service they might need.

EDUCATION

Colorado State University
Fort Collins, CO 80523
Attended Fall 2007 – Spring 2008
Kinesiology Sports Medicine Major

MiraCosta Community College
Oceanside, Ca 92056
Fall 2008 – Fall 2012
Associates Degree in Humanities

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