

Sheet1

	A	B	C	D	E	F	G	H	I	J
1	Markstown Insurances Ltd									
2										
3	Policy Sales: Bonus Calculations									
4										
5		Life	Misc.	Policies	Commission		Sales	Target	Total	Percentage
6	Salesperson	Policies	Policies	Total	Rate	Commission	Target	Bonus	Payment	Of Average
7	Sean	11	29	40	43.25	€1,730.00	65	€2,000.00	€3,730.00	47.36%
8	Elinor	12	67	79	43.25	€3,416.75	95	€2,000.00	€5,416.75	68.78%
9	Gary	43	61	104	55.75	€5,798.00	110	€2,000.00	€7,798.00	99.02%
10	Michael	23	78	101	55.75	€5,630.75	95	€5,000.00	€10,630.75	134.99%
11	William	67	55	122	55.75	€6,801.50	110	€5,000.00	€11,801.50	149.85%
12										
13					Total:	€23,377.00		Total:	€39,377.00	
14					Average:	€4,675.40		Average:	€7,875.40	
15										
16	Salesperson:	Michael	Elinor	Brian	William	Sean	Gary			
17	Sales Target:	95	95	85	110	65	110			
18										
19	Name:	Fachtna Roe								
20	Date:	17/04/05								

Chart

