

Rytis Puodziunas

Kaunas

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#### Objective:

Dedicated PHP developer with 4 years of experience in software development, seeking to leverage my programming skills and problem-solving abilities to contribute to young generation computer science and programming skills improvement. My 10 years of prior sales experience have honed my communication and teamwork skills, making me a well-rounded and adaptable professional.

#### Professional Experience:

##### UAB RPC

PHP Developer - January 2019 - Present

- Developed, tested, and maintained web applications using PHP, MySQL, and JavaScript.
- Collaborated with cross-functional teams to gather project requirements and ensure timely delivery of web solutions.
- Participated in code reviews and contributed to the adoption of coding standards, improving code quality.
- Led the integration of third-party APIs, enhancing the functionality and user experience of web applications.
- Investigated and resolved complex software issues, resulting in a 30% reduction in bug reports.
- Implemented security best practices to protect sensitive data and prevent security breaches.

##### Sweden & Martina

Sales Manager/ Eastern Europe - January 2009 - December 2018

- Successfully managed a sales team, achieving and exceeding monthly and annual sales targets.
- Built and maintained strong relationships with clients, resulting in a 20% increase in client retention.
- Designed and executed sales strategies, leading to a 15% growth in revenue year over year.
- Conducted market research and analysis to identify new business opportunities and target markets.

- Developed and delivered sales presentations to potential clients, showcasing the value of our products and services.

#### Skills:

- Programming Languages: PHP, JavaScript, Go
- Web Technologies: HTML, CSS, jQuery
- Database Management: MySQL
- Frameworks: Laravel, Symfony
- Version Control: Git
- API Integration
- Front-End Development
- Problem Solving
- Strong Communication and Presentation Skills

#### Education:

Bachelor of Science in Computer Science - Kaunas University of Technology

#### References:

Available upon request.