




AYENI TRUST

Sales Specialist: Intern Opportunities (1275547)

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SOCIAL MEDIA

 [linkedin.com/in/trustayeni](https://www.linkedin.com/in/trustayeni)  Nigerian  [http://github.com/Trust-Ayeni?tab=repositories](https://github.com/Trust-Ayeni?tab=repositories)

PROFILE AND CAREER OBJECTIVE

My name is Ayeni Trust, and I'm a Computer Science graduate with extensive database management, web scraping, and data science experience.

- Constructed data regression models, used predictive data modelling, and evaluated data mining methodologies in order to provide insights and implement actionable solutions to complex business difficulties.
- Assisted the firm in downloading public data, including 10,000 company descriptions and quotes, using web scraping techniques, resulting in a 50% increase in research productivity.
- Used advanced querying, visualization, and analytics tools, to analyze and process large data volumes.
- Discovered budget inefficiencies with a thorough understanding of corporate operations, project management and the use of analytics technologies to increase profits 30% or more per year.

My ambitions are to help a thriving company achieve its vision and goals by always learning, and improving the skills and knowledge required to propel both the company and myself ahead into success.

EDUCATION

09.2017 - 01.2022 **Olabisi Onabanjo University**
B.Sc Computer Science
CGPA: 4.01
Second Class Upper

SKILLS

Good Communication and Interaction

Excellent written, oral communication, analytical and presentation skills

Ability to prioritize and perform tasks effectively under high-pressure

Keen attention to detail

Expertise in implementing, configuring, and testing solutions.

Strong desire and business acumen for consultative solution selling

COMPUTER SKILLS

Python	<div><div></div><div></div><div></div><div></div><div></div><div></div></div>
Visual Studio	<div><div></div><div></div><div></div><div></div><div></div><div></div></div>
Microsoft Excel	<div><div></div><div></div><div></div><div></div><div></div><div></div></div>
Linux (Pen-testing)	<div><div></div><div></div><div></div><div></div><div></div><div></div></div>
Web Scraping (Selenium, Bs4)	<div><div></div><div></div><div></div><div></div><div></div><div></div></div>

AWARDS AND CERTIFICATIONS

- **Udacity: Bertelsmann AI Product Manager**
- **Coursera: IBM Applied AI professional certificate**
- **Coursera: Michigan's Python for everybody**
- **ZINDI Certificate**
- **Microsoft AI classroom series**
- **Python for Data Science IBM**

Title of Award 2020:

- **MTN Foundation Awards**

PRESENTATIONS

Hardcover Presentation, "A TECHNICAL REPORT ON STUDENT INDUSTRIAL WORK EXPERIENCES (SIWES)," Sep 2020.

Project Defense, "BIAS MITIGATION IN VOICE RECOGNITION SYSTEMS FOR AN ENHANCED PRODUCTIVITY IN VR TECHNOLOGY IN AFRICA," Dec 16th 2021.

LEADERSHIP EXPERIENCE

Details

In my undergraduate studies, I have always volunteered to take up projects even if everyone is reluctant on being the leader.

Projects usually involve mentoring students on a particular topic related to their particular course of study. Being a group leader comes with its own set of obstacles, such as: determining what materials to use, how to explain it so that even those with less education can understand the concept of the suggested topic, and arranging seminars and webinars, which takes time and resources.

When I do webinars, I send out invitations via social media and other group chats to ensure that all interested students are able to attend. I also delegate jobs to my mates to lighten the strain and ensure that I provide high-quality presentations in order to receive excellent marks. These exercises have also increased my confidence while speaking in front of a bigger group, as well as how to assist pupils focus and remember more information while studying. Another thing I have learnt from my volunteer work is how important it is to make learning enjoyable.

During my internship, I was designated to the ERP section and also to the CTO department (Technical Leadership Section). Through meetings and seminars, I volunteered to assist the team with my Data Science experience and to aid the business in ways they might adopt models to cut costs and enhance customer happiness. It was fun since nothing makes me happier than passing on knowledge, and I've observed that educating others sharpens my own understanding.

With these experiences, This is not a tendency I wish to abandon. I want to continue seeking for volunteer opportunities, even if they are unrelated to my field of study, since I feel that helping others in one way or another is a way to improve my skills.

LANGUAGES

EnglishNative - Language, Advanced Reading and Writing
YorubaNative - Language, Advanced Reading and Writing

INTERNSHIP/PROFESSIONAL EXPERIENCE

Organization

EProcess Consulting Limited,
3B Dotun Joloaso Close, Off Adeboye Sholanke Street,
Off Allen Avenue, Ikeja, Lagos, Nigeria.

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www.eprocessconsulting.com

EProcess Consulting, Undergraduate Intern, CTO Department,
Mar 2020-Sep 2020

At the department I had the following experiences:

- Adhered to strict security protocols to protect data confidentiality.
- Conducted a data regression analysis of the relationship between company stock prices and industry trends, achieving a 20%more accurate prediction of performance than previous years
- Utilized web scraping techniques to extract and organize competitor data
- Increased the market share by 17%, and customer satisfaction by 25%.
- With a 89% accuracy rate, I used predictive analytics such as machine learning and data mining approaches to anticipate corporate sales of new softwares.

REFERENCES

Dr. F.A. Hammed, [Dr]
Relationship: Project Supervisor
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