Project Approach

1. Project Description

The purpose of this project is to investigate a metric spike and analyze user engagement, growth, retention, and email interactions over time. Using data from three tables (users, events, email_events), we'll generate insights that can help identify reasons for metric changes and engagement trends.

2. Tech Stack

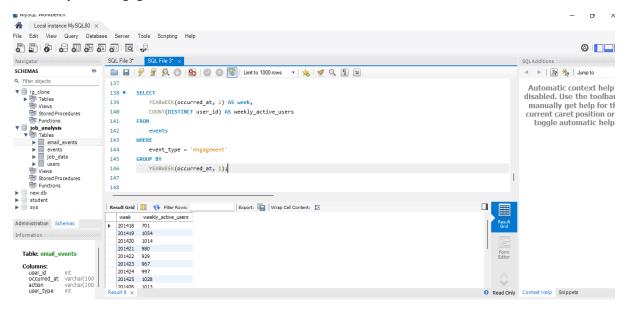
Database: MySQL

Tools: MySQL Workbench

3. Approach and Analysis

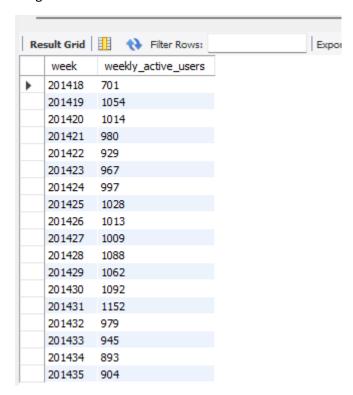
- Data Preparation: Import the CSV files into MySQL tables.
- **Weekly Analysis**: Perform calculations on a weekly basis to understand user engagement, growth, retention, and email-specific metrics.
- Insights & Interpretation: Analyze and interpret the results for leadership insights.

1. Weekly User Engagement



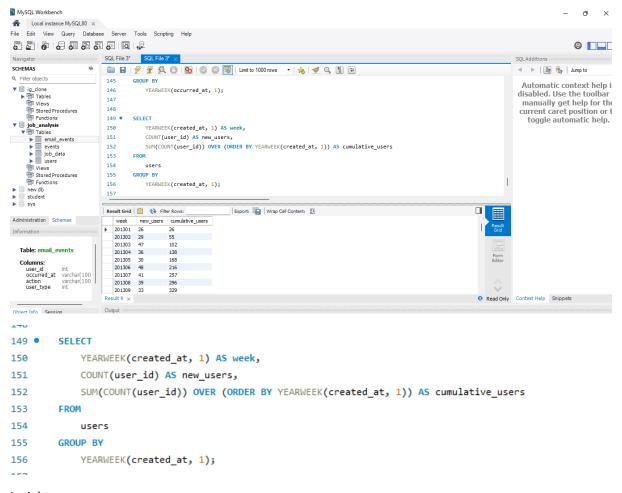
```
138 •
        SELECT
139
            YEARWEEK(occurred_at, 1) AS week,
            COUNT(DISTINCT user_id) AS weekly_active_users
140
        FROM
141
142
            events
        WHERE
143
144
            event_type = 'engagement'
        GROUP BY
145
            YEARWEEK(occurred_at, 1);
146
147
```

Insights:



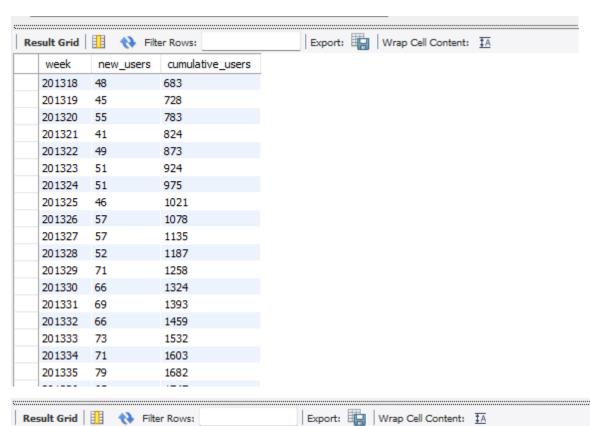
Insight: This query calculates the number of distinct active users per week. By reviewing weekly changes, we can identify spikes in engagement and investigate their causes.

2. User Growth Analysis

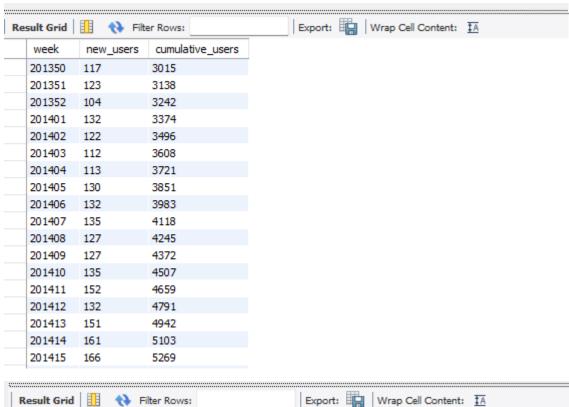


Insights

Re	esult Grid	<u>II</u> I	er Rows:
	week	new_users	cumulative_users
•	201301	26	26
	201302	29	55
	201303	47	102
	201304	36	138
	201305	30	168
	201306	48	216
	201307	41	257
	201308	39	296
	201309	33	329
	201310	43	372
	201311	33	405
	201312	32	437
	201313	33	470
	201314	40	510
	201315	35	545
	201316	42	587
	201317	48	635
	201318	48	683



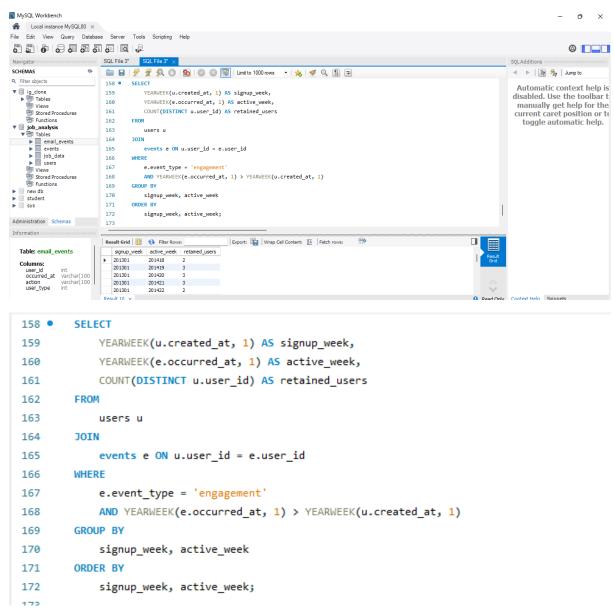
Result Grid	III 🙌 Filte	er Rows:
week	new_users	cumulative_users
201335	79	1682
201336	65	1747
201337	71	1818
201338	84	1902
201339	92	1994
201340	81	2075
201341	88	2163
201342	74	2237
201343	97	2334
201344	92	2426
201345	97	2523
201346	94	2617
201347	82	2699
201348	103	2802
201349	96	2898
201350	117	3015
201351	123	3138
201352	104	3242



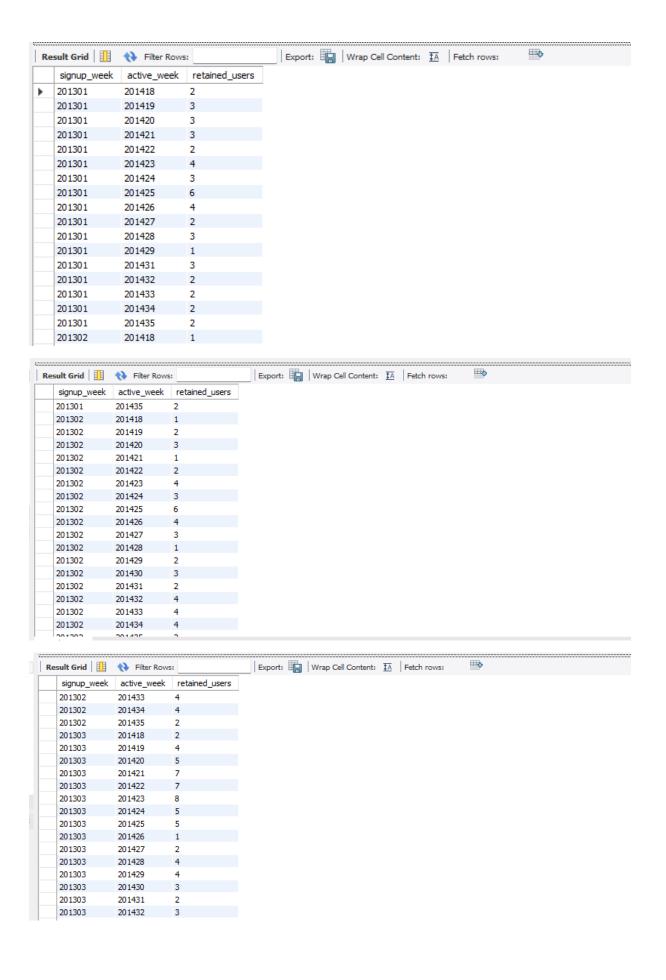
Result Grid	H 🚯 Filt	er Rows:
week	new_users	cumulative_users
201414	161	5103
201415		5269
201416	165	5434
201417		5610
201418	172	5782
201419		5942
201420	186	6128
201421		6305
201422	186	6491
201423		6688
201424	198	6886
201425	222	7108
201426	210	7318
201427	199	7517
201428		7740
201429		7955
201430	228	8183
201431	234	8417
201428	223	7740
201429	215	7955
201430	228	8183
201431	234	8417
201432	189	8606
201433		8856
201434	259	9115
201435	266	9381

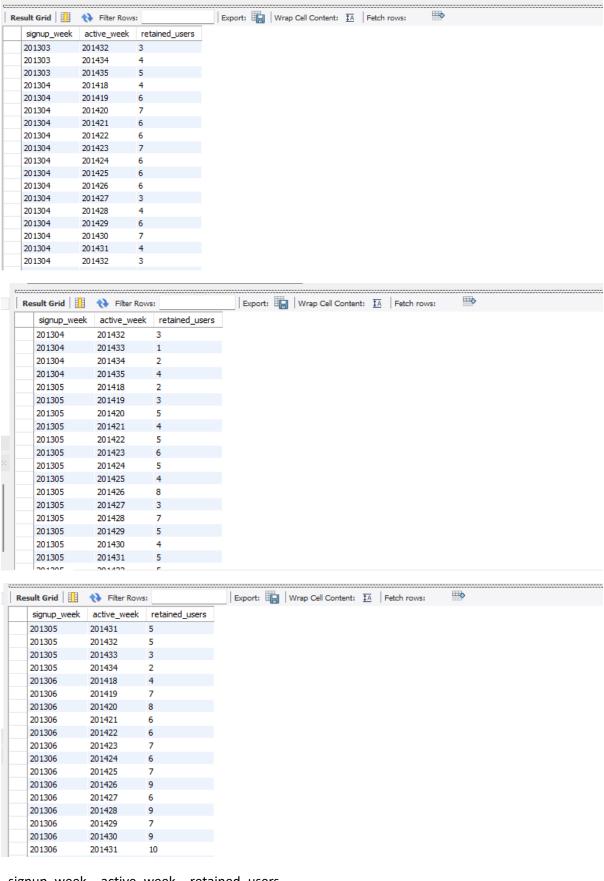
Insight: This query shows the weekly user sign-ups and cumulative total. Analyzing this data helps determine if growth correlates with specific events or campaigns.

3. Weekly Retention Analysis



Insights:





signup_week active_week retained_users 201301 201418 2 201301 201419 3

201301	201420	3
201301	201421	3
201301	201422	2
201301	201423	4
201301	201424	3
201301	201425	6
201301	201426	4
201301	201427	2
201301	201428	3
201301	201429	1
201301	201431	3
201301	201432	2
201301	201433	2
201301	201434	2
201301	201435	2
201302	201418	1
201302	201419	2
201302	201420	3
201302	201421	1
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201302	201424	3
201302	201425	6
201302	201426	4
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201302	201428	1
201302	201429	2
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201302	201431	2
201302	201432	4
201302	201433	4
201302	201434	4
201302	201435	2
201303	201418	2
201303	201419	4
201303	201420	5
201303	201421	7
201303	201422	7
201303	201423	8
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201303 201303	201426 201427	2
201303	201427	4
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201303	201429	3
201303	20170	3

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201304	201423	7
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201304	201429	6
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201304	201431	4
201304	201432	3
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201304	201435	4
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201306	201421	6
201306	201422	7
201306	201423	6
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201306	201425	7
201306	201426	9
201306	201427	6
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201309	201435	2
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201313	201432	4
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201314	201418	2
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201314	201421	5
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201342	201433	3	
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201343	201422	9	
201343	201423	9	
201343	201424	11	
201343	201425	10	
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201347	201423	6
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201349	201428	10
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201349	201434	5
201350	201418	6

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201350	201423	11
201350	201424	11
201350	201425	16
201350	201426	15
201350	201427	9
201350	201428	12
201350	201429	11
201350	201430	11
201350	201431	12
201350	201432	8
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201352	201421	6
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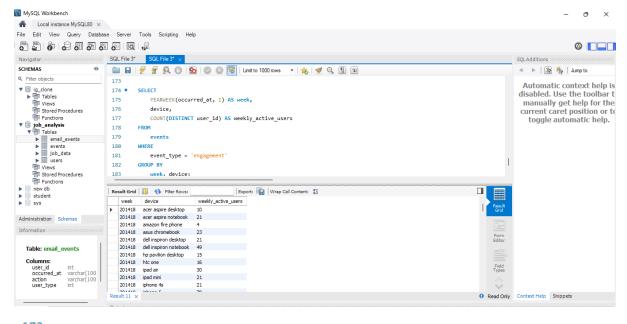
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201401	201419	14
201401	201420	23
201401	201421	18
201401	201422	15
201401	201423	15
201401	201424	14
201401	201425	17
201401	201426	13
201401	201427	17
201401	201428	14
201401	201429	12
201401	201430	12
201401	201431	14
201401	201432	12
201401	201433	13
201401	201434	7
201401	201435	6
201402	201418	4
201402	201419	10
201402	201420	11
201402	201421	12
201402	201422	16
201402	201423	8
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201402	201430	7
	201431	-
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201402	201433	8
201402	201434	6
201402	201435	3
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201403	201419	15
201403	201420	16

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201403	201424	20
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201403	201427	17
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201404	201428	10
201404	201429	9
201404	201430	10
201404	201431	11
201404	201432	9
201404	201433	5
201404	201434	7

Insight

This query calculates weekly retention by cohort (group of users who signed up in the same week). By comparing signup_week to subsequent active_weeks, we can see how many users returned in following weeks, helping measure retention trends over time.

4. Weekly Engagement Per Device



```
173
174 •
        SELECT
             YEARWEEK(occurred_at, 1) AS week,
175
176
             device,
177
             COUNT(DISTINCT user_id) AS weekly_active_users
178
        FROM
            events
179
180
        WHERE
             event_type = 'engagement'
181
182
        GROUP BY
183
            week, device;
184
```

Insights:

week	device	weekly_active_users
201418	acer aspire desktop	10
201418	acer aspire notebook	21
201418	amazon fire phone	4
201418	asus chromebook	23
201418	dell inspiron desktop	21
201418	dell inspiron notebook	49
201418	hp pavilion desktop	15
201418	htc one	16
201418	ipad air	30
201418	ipad mini	21
201418	iphone 4s	21
201418	iphone 5	70
201418	iphone 5s	45
201418	kindle fire	6
201418	lenovo thinkpad	90

201418	mac mini	8	
201418	macbook air	57	
201418	macbook pro	154	
201418	nexus 10	16	
201418	nexus 5	43	
201418	nexus 7	20	
201418	nokia lumia 635	19	
201418	samsumg galaxy tablet	8	
201418	samsung galaxy note	7	
201418	samsung galaxy s4	56	
201418	windows surface	10	
201419	acer aspire desktop	26	
201419	acer aspire notebook	34	
201419	amazon fire phone	9	
201419	asus chromebook	42	
201419	dell inspiron desktop	57	
201419	dell inspiron notebook	78	
201419	hp pavilion desktop	37	
201419	htc one	19	
201419	ipad air	52	
201419	ipad mini	29	
201419	iphone 4s	47	
201419	iphone 5	114	
201419	iphone 5s	70	
201419	kindle fire	26	
201419	lenovo thinkpad	154	
201419	mac mini	12	
201419	macbook air	119	
201419	macbook pro	247	
201419	nexus 10	30	
201419	nexus 5	73	
201419	nexus 7	29	
201419	nokia lumia 635	34	
201419	samsumg galaxy tablet	11	
201419	samsung galaxy note	15	
201419	samsung galaxy s4	80	
201419	windows surface	10	
201420	acer aspire desktop	20	
201420	acer aspire notebook	37	
201420	amazon fire phone	10	
201420	asus chromebook	25	
201420	dell inspiron desktop	33	
201420	dell inspiron notebook	73	
201420	hp pavilion desktop	35	
201420	htc one	31	
201420	ipad air	47	

201420	ipad mini	33
201420	iphone 4s	38
201420	iphone 5	108
201420	iphone 5s	69
201420	kindle fire	17
201420	lenovo thinkpad	156
201420	mac mini	17
201420	macbook air	101
201420	macbook pro	247
201420	nexus 10	23
201420	nexus 5	80
201420	nexus 7	36
201420	nokia lumia 635	20
201420	samsumg galaxy tablet	6
201420	samsung galaxy note	9
201420	samsung galaxy s4	81
201420	windows surface	14
201421	acer aspire desktop	20
201421	acer aspire notebook	34
201421	amazon fire phone	8
201421	asus chromebook	36
201421	dell inspiron desktop	48
201421	dell inspiron notebook	75
201421	hp pavilion desktop	24
201421	htc one	22
201421	ipad air	49
201421	ipad mini	29
201421	iphone 4s	47
201421	iphone 5	108
201421	iphone 5s	68
201421	kindle fire	17
201421	lenovo thinkpad	140
201421	mac mini	21
201421	macbook air	88
201421	macbook pro	226
201421	nexus 10	21
201421	nexus 5	81
201421	nexus 7	25
201421	nokia lumia 635	18
201421	samsumg galaxy tablet	8
201421	samsung galaxy note	15
201421	samsung galaxy s4	82
201421	windows surface	15
201422	acer aspire desktop	26
201422	acer aspire notebook	38
201422	amazon fire phone	2

201422	asus chromebook	31
201422	dell inspiron desktop	33
201422	dell inspiron notebook	69
201422	hp pavilion desktop	33
201422	htc one	16
201422	ipad air	42
201422	ipad mini	22
201422	iphone 4s	38
201422	iphone 5	108
201422	iphone 5s	56
201422	kindle fire	22
201422	lenovo thinkpad	134
201422	mac mini	16
201422	macbook air	86
201422	macbook pro	195
201422	nexus 10	22
201422	nexus 5	77
201422	nexus 7	23
201422	nokia lumia 635	17
201422	samsumg galaxy tablet	5
201422	samsung galaxy note	16
201422	samsung galaxy s4	73
201422	windows surface	16
201423	acer aspire desktop	22
201423	acer aspire notebook	32
201423	amazon fire phone	5
201423	asus chromebook	41
201423	dell inspiron desktop	42
201423	dell inspiron notebook	79
201423	hp pavilion desktop	26
201423	htc one	21
201423	ipad air	45
201423	ipad mini	23
201423	iphone 4s	31
201423	iphone 5	98
201423	iphone 5s	60
201423	kindle fire	16
201423	lenovo thinkpad	136
201423	mac mini	19
201423	macbook air	123
201423	macbook pro	204
201423	nexus 10	27
201423	nexus 5	74
201423	nexus 7	35
201423	nokia lumia 635	20
201423	samsumg galaxy tablet	8

201423	samsung galaxy note	13
201423	samsung galaxy s4	83
201423	windows surface	12
201424	acer aspire desktop	17
201424	acer aspire notebook	38
201424	amazon fire phone	15
201424	asus chromebook	35
201424	dell inspiron desktop	38
201424	dell inspiron notebook	84
201424	hp pavilion desktop	48
201424	htc one	17
201424	ipad air	39
201424	ipad mini	29
201424	iphone 4s	41
201424	iphone 5	128
201424	iphone 5s	65
201424	kindle fire	19
201424	lenovo thinkpad	137
201424	mac mini	15
201424	macbook air	95
201424	macbook pro	203
201424	nexus 10	35
201424	nexus 5	68
201424	nexus 7	31
201424	nokia lumia 635	20
201424	samsumg galaxy tablet	8
201424	samsung galaxy note	8
201424	samsung galaxy s4	78
201424	windows surface	11
201425	acer aspire desktop	19
201425	acer aspire notebook	38
201425	amazon fire phone	9
201425	asus chromebook	36
201425	dell inspiron desktop	45
201425	dell inspiron notebook	81
201425	hp pavilion desktop	44
201425	htc one	15
201425	ipad air	42
201425	ipad mini	26
201425	iphone 4s	43
201425	iphone 5	116
201425	iphone 5s	66
201425	kindle fire	20
201425	lenovo thinkpad	130
201425	mac mini	25
201425	macbook air	116

201425	macbook pro	205
201425	nexus 10	32
201425	nexus 5	66
201425	nexus 7	40
201425	nokia lumia 635	25
201425	samsumg galaxy tablet	8
201425	samsung galaxy note	16
201425	samsung galaxy s4	77
201425	windows surface	15
201426	acer aspire desktop	22
201426	acer aspire notebook	38
201426	amazon fire phone	11
201426	asus chromebook	33
201426	dell inspiron desktop	43
201426	dell inspiron notebook	91
201426	hp pavilion desktop	34
201426	htc one	14
201426	ipad air	48
201426	ipad mini	23
201426	iphone 4s	29
201426	iphone 5	101
201426	iphone 5s	59
201426	kindle fire	18
201426	lenovo thinkpad	158
201426	mac mini	20
201426	macbook air	89
201426	macbook pro	225
201426	nexus 10	25
201426	nexus 5	75
201426	nexus 7	37
201426	nokia lumia 635	29
201426	samsumg galaxy tablet	10
201426	samsung galaxy note	10
201426	samsung galaxy s4	79
201426	windows surface	16
201427	acer aspire desktop	23
201427	acer aspire notebook	31
201427	amazon fire phone	11
201427	asus chromebook	35
201427	dell inspiron desktop	37
201427	dell inspiron notebook	73
201427	hp pavilion desktop	36
201427	htc one	17
201427	ipad air	42
201427	ipad mini	31
201427	iphone 4s	39

201427	iphone 5	122
201427	iphone 5s	71
201427	kindle fire	19
201427	lenovo thinkpad	146
201427	mac mini	9
201427	macbook air	103
201427	macbook pro	211
201427	nexus 10	24
201427	nexus 5	72
201427	nexus 7	36
201427	nokia lumia 635	32
201427	samsumg galaxy tablet	10
201427	samsung galaxy note	8
201427	samsung galaxy s4	85
201427	windows surface	16
201428	acer aspire desktop	19
201428	acer aspire notebook	42
201428	amazon fire phone	7
201428	asus chromebook	43
201428	dell inspiron desktop	38
201428	dell inspiron notebook	70
201428	hp pavilion desktop	42
201428	htc one	20
201428	ipad air	43
201428	ipad mini	28
201428	iphone 4s	58
201428	iphone 5	127
201428	iphone 5s	56
201428	kindle fire	22
201428	lenovo thinkpad	153
201428	mac mini	12
201428	macbook air	112
201428	macbook pro	245
201428	nexus 10	34
201428	nexus 5	66
201428	nexus 7	32
201428	nokia lumia 635	25
201428	samsumg galaxy tablet	8
201428	samsung galaxy note	12
201428	samsung galaxy s4	89
201428	windows surface	23
201429	acer aspire desktop	19
201429	acer aspire notebook	39
201429	amazon fire phone	5
201429	asus chromebook	37
201429	dell inspiron desktop	40

201429	dell inspiron notebook	82
201429	hp pavilion desktop	45
201429	htc one	16
201429	ipad air	39
201429	ipad mini	29
201429	iphone 4s	46
201429	iphone 5	113
201429	iphone 5s	69
201429	kindle fire	23
201429	lenovo thinkpad	173
201429	mac mini	24
201429	macbook air	108
201429	macbook pro	225
201429	nexus 10	23
201429	nexus 5	63
201429	nexus 7	29
201429	nokia lumia 635	31
201429	samsumg galaxy tablet	4
201429	samsung galaxy note	8
201429	samsung galaxy s4	93
201429	windows surface	27
201430	acer aspire desktop	22
201430	acer aspire notebook	36
201430	amazon fire phone	9
201430	asus chromebook	36
201430	dell inspiron desktop	42
201430	dell inspiron notebook	93
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201430	htc one	26
201430	ipad air	39
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201430	iphone 5s	74
201430	kindle fire	31
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201430	nexus 7	32
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201430	samsung galaxy note	12
201430	samsung galaxy s4	93

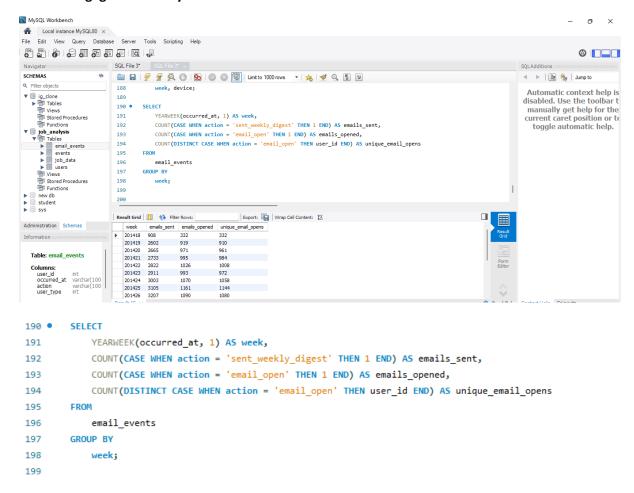
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201431	dell inspiron notebook	98
201431	hp pavilion desktop	32
201431	htc one	20
201431	ipad air	58
201431	ipad mini	24
201431	iphone 4s	48
201431	iphone 5	123
201431	iphone 5s	79
201431	kindle fire	18
201431	lenovo thinkpad	167
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201431	nexus 7	47
201431	nokia lumia 635	27
201431	samsumg galaxy tablet	7
201431	samsung galaxy note	11
201431	samsung galaxy s4	78
201431	windows surface	13
201432	acer aspire desktop	24
201432	acer aspire notebook	44
201432	amazon fire phone	11
201432	asus chromebook	42
201432	dell inspiron desktop	32
201432	dell inspiron notebook	88
201432	hp pavilion desktop	38
201432	htc one	9
201432	ipad air	41
201432	ipad mini	17
201432	iphone 4s	31
201432	iphone 5	104
201432	iphone 5s	53
201432	kindle fire	10
201432	lenovo thinkpad	146
201432	mac mini	19
201432	macbook air	109
201432	macbook pro	258
201432	nexus 10	15

201432	nexus 5	47
201432	nexus 7	30
201432	nokia lumia 635	24
201432	samsumg galaxy tablet	5
201432	samsung galaxy note	10
201432	samsung galaxy s4	74
201432	windows surface	12
201433	acer aspire desktop	32
201433	acer aspire notebook	43
201433	amazon fire phone	9
201433	asus chromebook	44
201433	dell inspiron desktop	47
201433	dell inspiron notebook	73
201433	hp pavilion desktop	41
201433	htc one	15
201433	ipad air	36
201433	ipad mini	15
201433	iphone 4s	25
201433	iphone 5	88
201433	iphone 5s	46
201433	kindle fire	9
201433	lenovo thinkpad	134
201433	mac mini	18
201433	macbook air	92
201433	macbook pro	240
201433	nexus 10	25
201433	nexus 5	45
201433	nexus 7	18
201433	nokia lumia 635	19
201433	samsumg galaxy tablet	3
201433	samsung galaxy note	9
201433	samsung galaxy s4	55
201433	windows surface	7
201434	acer aspire desktop	28
201434	acer aspire notebook	30
201434	amazon fire phone	8
201434	asus chromebook	39
201434	dell inspiron desktop	26
201434	dell inspiron notebook	80
201434	hp pavilion desktop	26
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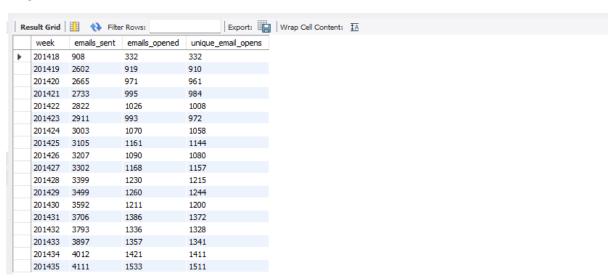
201424	liado fina	0
201434 201434	kindle fire lenovo thinkpad	8 137
201434	mac mini	24
201434	macbook air	106
201434	macbook an	230
201434	nexus 10	15
201434	nexus 5	51
201434	nexus 7	20
201434	nokia lumia 635	20
201434	samsumg galaxy tablet	8
201434	samsung galaxy tublet	11
201434	samsung galaxy s4	46
201434	windows surface	8
201435	acer aspire desktop	23
201435	acer aspire notebook	50
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201435	asus chromebook	39
201435	dell inspiron desktop	41
201435	dell inspiron notebook	79
201435	hp pavilion desktop	26
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201435	ipad air	26
201435	ipad mini	13
201435	iphone 4s	33
201435	iphone 5	65
201435	iphone 5s	42
201435	kindle fire	9
201435	lenovo thinkpad	150
201435	mac mini	25
201435	macbook air	110
201435	macbook pro	214
201435	nexus 10	17
201435	nexus 5	48
201435	nexus 7	20
201435	nokia lumia 635	14
201435	samsumg galaxy tablet	8
201435	samsung galaxy note	4
201435	samsung galaxy s4	57
201435	windows surface	14

Insight: This data can reveal device-based trends, showing whether engagement spikes are tied to specific devices.

5. Email Engagement Analysis:



Insights:



Insight: This query helps gauge user engagement with emails. By comparing emails sent and opened, we can identify effective weeks for email engagement.