#### 117TH CONGRESS 1ST SESSION

# H. R. 1010

To amend the Small Business Act to spur entrepreneurial ecosystems in underserved communities.

#### IN THE HOUSE OF REPRESENTATIVES

February 11, 2021

Mr. Mfume introduced the following bill; which was referred to the Committee on Small Business

## A BILL

To amend the Small Business Act to spur entrepreneurial ecosystems in underserved communities.

- 1 Be it enacted by the Senate and House of Representa-
- 2 tives of the United States of America in Congress assembled,
- 3 SECTION 1. SHORT TITLE.
- 4 This Act may be cited as the "Ushering Progress by
- 5 Leveraging Innovation and Future Technology Act of
- 6 2021" or the "UPLIFT Act of 2021".
- 7 SEC. 2. FINDINGS.
- 8 Congress finds the following:
- 9 (1) Studies have found that incubators, accel-
- erators, and other similar models are effective at in-

1	creasing revenues, the number of employees, and the
2	likelihood that the business venture will be success-
3	ful for participants.
4	(2) According to the Kauffman Foundation—
5	(A) minority-owned and women-owned
6	businesses are half as likely to employ people
7	than nonminority-owned and men-owned busi-
8	nesses; and
9	(B) if minorities started businesses at the
10	same rate as nonminorities, approximately
11	9,500,000 jobs would be added to the economy
12	of the United States.
13	(3) The Kauffman Foundation also found that
14	the percentage of startups in rural communities has
15	dropped from 20 percent in the 1980s to 12.2 per-
16	cent.
17	(4) According to the Martin Prosperity Insti-
18	tute, less than 1 percent of all venture capital fund-
19	ing goes to businesses located in rural areas.
20	(5) According to PitchBook, around 2 percent
21	of all venture capital funding goes to businesses with
22	women founders.
23	(6) According to Crunchbase, less than 3 per-
24	cent of all venture capital funding goes to businesses
25	with Black and Hispanic founders.

1	(7) Historically Black colleges and universities,
2	minority-serving institutions, and community col-
3	leges are anchor institutions that serve populations
4	that tend to be underrepresented in entrepreneur-
5	ship, particularly in high-growth sectors.
6	SEC. 3. PURPOSES.
7	The purposes of the Innovation Centers Program es-
8	tablished under section 49 of the Small Business Act, as
9	added by this Act, are to—
0	(1) spur economic growth in underserved com-
1	munities by creating good paying jobs and pathways
2	to prosperity;
3	(2) increase prospects for success for small
4	business concerns in underserved communities,
5	which often suffer from higher business failure rates
6	than the national average;
7	(3) help create a pipeline for small business
8	concerns in underserved and rural markets into
9	high-growth sectors, where they are generally under-
20	represented;
21	(4) help address the multi-decade decline in the
22	rate of new business creation;
23	(5) close the gaps that underserved small busi-
24	ness concerns often have in terms of revenue and

1	number of employees, which represent lost oppor-
2	tunity for the economy of the United States; and
3	(6) encourage collaboration between the Small
4	Business Administration and institutions of higher
5	learning that serve low-income and minority commu-
6	nities.
7	SEC. 4. INNOVATION CENTERS PROGRAM.
8	(a) In General.—The Small Business Act (15
9	U.S.C. 631 et seq.) is amended—
10	(1) by redesignating section 49 as section 50;
11	and
12	(2) by inserting after section 48 the following:
13	"SEC. 49. INNOVATION CENTERS PROGRAM.
14	"(a) Definitions.—In this section:
15	"(1) Accelerator.—The term 'accelerator'
16	means an organization—
17	"(A) that—
18	"(i) works with a startup or growing
19	small business concern for a predetermined
20	period; and
21	"(ii) provides mentorship and instruc-
22	tion to scale businesses; and
23	"(B) that may—

1	"(i) provide, but is not exclusively de-
2	signed to provide, seed investment in ex-
3	change for a small amount of equity; and
4	"(ii) offer startup capital or the op-
5	portunity to raise capital from outside in-
6	vestors.
7	"(2) Federally recognized area of eco-
8	NOMIC DISTRESS.—The term 'federally recognized
9	area of economic distress' means—
10	"(A) a HUBZone, as that term is defined
11	in section 31(b); or
12	"(B) an area that has been designated
13	as—
14	"(i) an empowerment zone under sec-
15	tion 1391 of the Internal Revenue Code of
16	1986;
17	"(ii) a Promise Zone by the Secretary
18	of Housing and Urban Development; or
19	"(iii) a low-income neighborhood or
20	moderate-income neighborhood for pur-
21	poses of the Community Reinvestment Act
22	of 1977 (12 U.S.C. 2901 et seq.).
23	"(3) Growing; newly established; start-
24	UP.—The terms 'growing', 'newly established', and
25	'startup', with respect to a small business concern,

1	mean growing, newly established, and startup, re-
2	spectively, within the meaning given those terms
3	under section 7(m).
4	"(4) Incubator.—The term 'incubator' means
5	an organization—
6	"(A) that—
7	"(i) tends to work with startup and
8	newly established small business concerns;
9	and
10	"(ii) provides mentorship to startup
11	and newly established small business con-
12	cerns; and
13	"(B) that may—
14	"(i) provide a co-working environment
15	or a month-to-month lease program; and
16	"(ii) work with a startup or newly es-
17	tablished small business concern for a pre-
18	determined period or an open-ended pe-
19	riod.
20	"(5) Individuals with a disability.—The
21	term 'individuals with a disability' means more than
22	1 individual with a disability, as defined in section
23	3 of the Americans with Disabilities Act of 1990 (42
24	U.S.C. 12102).

1	"(6) Eligible entity.—The term 'eligible en-
2	tity' means—
3	"(A) an institution described in any of
4	paragraphs (1) through (7) of section 371(a) of
5	the Higher Education Act of 1965 (20 U.S.C.
6	1067q(a)); or
7	"(B) a junior or community college, as de-
8	fined in section 312 of the Higher Education
9	Act of 1965 (20 U.S.C. 1058).
10	"(7) Rural area.—The term 'rural area' has
11	the meaning given the term in section $7(m)(11)$ .
12	"(8) Socially and economically disadvan-
13	TAGED INDIVIDUALS.—The term 'socially and eco-
14	nomically disadvantaged individual' means a socially
15	and economically disadvantaged individual within the
16	meaning given that term in section $8(d)(3)(C)$ .
17	"(b) Establishment.—Not later than 1 year after
18	the date of enactment of the Ushering Progress by
19	Leveraging Innovation and Future Technology Act of
20	2021, the Administrator shall develop and begin imple-
21	menting a program (to be known as the 'Innovation Cen-
22	ters Program') to enter into cooperative agreements with
23	eligible entities under this section.
24	"(c) Authority.—
25	"(1) In GENERAL —The Administrator may—

1	"(A) enter into cooperative agreements to
2	provide financial assistance to eligible entities
3	to conduct 5-year projects for the benefit of
4	startup, newly established, or growing small
5	business concerns; and
6	"(B) renew a cooperative agreement en-
7	tered into under this section for additional 3-
8	year periods, in accordance with paragraph (3).
9	"(2) Project requirements.—A project con-
10	ducted under a cooperative agreement under this
11	section shall—
12	"(A) include operating as an accelerator,
13	an incubator, or any other small business inno-
14	vation-focused project as the Administrator ap-
15	proves;
16	"(B) be carried out in such locations as to
17	provide maximum accessibility and benefits to
18	the small business concerns that the project is
19	intended to serve;
20	"(C) have a full-time staff, including a
21	full-time director who shall—
22	"(i) have the authority to make ex-
23	penditures under the budget of the project;
24	and

1	"(ii) manage the activities carried out
2	under the project;
3	"(D) include the joint provision of pro-
4	grams and services by the eligible entity and
5	the Administration, which—
6	"(i) shall be jointly developed, nego-
7	tiated, and agreed upon, with full partici-
8	pation of both parties, pursuant to an exe-
9	cuted cooperative agreement between the
10	eligible entity and the Administration; and
11	"(ii) shall include—
12	"(I) one-to-one individual coun-
13	seling, as described in section
14	21(c)(3)(A); and
15	"(II) a formal, structured
16	mentorship program;
17	"(E) incorporate continuous upgrades and
18	modifications to the services and programs of
19	fered under the project, as needed to meet the
20	changing and evolving needs of the business
21	community;
22	"(F) involve working with underserved
23	groups, which include—
24	"(i) women;

1	"(ii) socially and economically dis-
2	advantaged individuals;
3	"(iii) veterans;
4	"(iv) individuals with disabilities; or
5	"(v) startup, newly established, or
6	growing small business concerns located in
7	rural areas;
8	"(G) not impose or otherwise collect a fee
9	or other compensation in connection with par-
10	ticipation in the programs and services de-
11	scribed in subparagraph (D)(ii); and
12	"(H) ensure that small business concerns
13	participating in the project have access, includ-
14	ing through resource partners, to information
15	concerning Federal, State, and local regulations
16	that affect small business concerns.
17	"(3) Continued funding.—
18	"(A) IN GENERAL.—An eligible entity that
19	enters into an initial cooperative agreement or
20	a renewal of a cooperative under paragraph (1)
21	may submit an application for a 3-year renewal
22	of the cooperative agreement at such time, in
23	such manner, and accompanied by such infor-
24	mation as the Administrator may establish.

1	"(B) APPLICATION AND APPROVAL CRI-
2	TERIA.—
3	"(i) Criteria.—The Administrator
4	shall develop and publish criteria for the
5	consideration and approval of applications
6	for renewals by eligible entities under this
7	paragraph, which shall take into account
8	the structure and the stated goals of the
9	project.
10	"(ii) Notification.—Not later than
11	60 days after the date of the deadline to
12	submit applications for each fiscal year,
13	the Administrator shall approve or deny
14	any application under this paragraph and
15	notify the applicant for each such applica-
16	tion.
17	"(C) Priority.—In allocating funds made
18	available for cooperative agreements under this
19	section, the Administrator shall give applica-
20	tions under this paragraph priority over first-
21	time applications for cooperative agreements
22	under paragraph $(1)(A)$ .
23	"(4) Limit on use of funds.—Amounts re-
24	ceived by an eligible entity under a cooperative
25	agreement under this section may not be used to

1 provide capital to a participant in the project carried 2 out under the cooperative agreement. 3 "(5) Scope of Authority.— "(A) SUBJECT TO APPROPRIATIONS.—The 4 5 authority of the Administrator to enter into co-6 operative agreements under this section shall be 7 in effect for each fiscal year only to the extent 8 and in the amounts as are provided in advance 9 in appropriations Acts. 10 "(B) Suspension, TERMINATION, 11 FAILURE TO RENEW OR EXTEND.—After the 12 Administrator has entered into a cooperative 13 agreement with an eligible entity under this sec-14 tion, the Administrator may not suspend, termi-15 nate, or fail to renew or extend the cooperative agreement unless the Administrator provides 16 17 the eligible entity with written notification set-18 ting forth the reasons therefore and affords the 19 eligible entity an opportunity for a hearing, ap-20 peal, or other administrative proceeding under 21 chapter 5 of title 5, United States Code. 22 "(d) Criteria.— "(1) IN GENERAL.—The Administrator shall— 23 "(A) establish and rank in terms of rel-24

ative importance the criteria the Administrator

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1	shall use in awarding cooperative agreements
2	under this section, which shall include—
3	"(i) whether the proposed project will
4	be located in—
5	"(I) a federally recognized area
6	of economic distress;
7	"(II) a rural area; or
8	"(III) an area lacking sufficient
9	entrepreneurial development re-
10	sources, as determined by the Admin-
11	istrator; and
12	"(ii) whether the proposed project
13	demonstrates a commitment to partner
14	with core stakeholders working with small
15	business concerns in the relevant area, in-
16	cluding—
17	"(I) investment and lending orga-
18	nizations;
19	"(II) nongovernmental organiza-
20	tions;
21	"(III) programs of State and
22	local governments that are concerned
23	with aiding small business concerns;
24	"(IV) Federal agencies; and

1	"(V) for-profit organizations with
2	an expertise in small business innova-
3	tion;
4	"(B) make publicly available, including on
5	the website of the Administration, and state in
6	each solicitation for applications for cooperative
7	agreements under this section, the selection cri-
8	teria and ranking established under subpara-
9	graph (A); and
10	"(C) evaluate and rank applicants for co-
11	operative agreements under this section in ac-
12	cordance with the selection criteria and ranking
13	established under subparagraph (A).
14	"(2) Contents.—The criteria established
15	under paragraph (1)(A)—
16	"(A) for eligible entities that have in oper-
17	ation an accelerator, incubator, or other small
18	business innovation-focused project shall include
19	the record of the eligible entity in assisting
20	growing, newly established, and startup small
21	business concerns, including, for each of the 3
22	full years before the date on which the eligible
23	entity applies for a cooperative agreement
24	under this section, or if the accelerator, incu-
25	bator, or other small business innovation-fo-

1	cused project has been in operation for less
2	than 3 years, for the most recent full year the
3	accelerator, incubator, or other small business
4	innovation-focused project was in operation—
5	"(i) the number and retention rate of
6	growing, newly established, and startup
7	business concerns in the program of the el-
8	igible entity;
9	"(ii) the average period of participa-
10	tion by growing, newly established, and
11	startup small business concerns in the pro-
12	gram of the eligible entity;
13	"(iii) the total and median capital
14	raised by growing, newly established, and
15	startup small business concerns partici-
16	pating in the program of the eligible entity;
17	"(iv) the number of investments or
18	loans received by growing, newly estab-
19	lished, and startup small business concerns
20	participating in the program of the eligible
21	entity; and
22	"(v) the total and median number of
23	employees of growing, newly established,
24	and startup small business concerns par-

1	ticipating in the program of the eligible en-
2	tity; and
3	"(B) for all eligible entities—
4	"(i) shall include whether the eligible
5	entity—
6	"(I) indicates the structure and
7	goals of the project;
8	"(II) demonstrates ties to the
9	business community;
10	"(III) identifies the resources
11	available for the project;
12	"(IV) describes the capabilities of
13	the project, including coordination
14	with local resource partners and local
15	or national lending partners of the
16	Administration;
17	"(V) addresses the unique busi-
18	ness and economic challenges faced by
19	the community in which the eligible
20	entity is located and businesses in
21	that community; or
22	"(VI) provides a proposed budget
23	and plan for use of funds; and

1	"(ii) may include any other criteria
2	determined appropriate by the Adminis-
3	trator.
4	"(e) Program Examination.—
5	"(1) In General.—The Administrator shall—
6	"(A) develop and implement an annual
7	programmatic and financial examination of
8	each project conducted under this section,
9	under which each eligible entity entering into a
10	cooperative agreement under this section shall
11	provide to the Administrator—
12	"(i) an itemized cost breakdown of ac-
13	tual expenditures for costs incurred during
14	the preceding year; and
15	"(ii) documentation regarding—
16	"(I) the amount of matching as-
17	sistance from non-Federal sources ob-
18	tained and expended by the eligible
19	entity during the preceding year in
20	order to meet the matching require-
21	ment; and
22	"(II) with respect to any in-kind
23	contributions that were used to satisfy
24	the matching requirement, verification

1	of the existence and valuation of those
2	contributions; and
3	"(B) analyze the results of each examina-
4	tion conducted under subparagraph (A) and,
5	based on that analysis, make a determination
6	regarding the programmatic and financial via-
7	bility of each eligible entity.
8	"(2) Conditions for continued funding.—
9	In determining whether to continue or renew a coop-
10	erative agreement under this section, the Adminis-
11	trator—
12	"(A) shall consider the results of the most
13	recent examination of the project under para-
14	graph (1); and
15	"(B) may terminate or not renew a cooper-
16	ative agreement, if the Administrator deter-
17	mines that the eligible entity has failed to pro-
18	vide any information required to be provided
19	(including information provide for purpose of
20	the annual report by the Administrator under
21	subsection (m)) or the information provided by
22	the eligible entity is inadequate.
23	"(f) Training and Technical Assistance.—The
24	Administrator—

- 1 "(1) shall provide in person or online training 2 and technical assistance to each eligible entity enter-3 ing into a cooperative agreement under this section 4 at the beginning of the participation of the eligible 5 entity in the Innovation Centers Program in order to 6 build the capacity of the eligible entity and ensure 7 compliance with procedures established by the Ad-8 ministrator; 9
  - "(2) shall ensure that the training and technical assistance described in paragraph (1) is provided at no cost or at a low cost; and
  - "(3) may enter into a contract to provide the training or technical assistance described in paragraph (1) with 1 or more organizations with expertise in the entrepreneurial development programs of the Administration, innovation, and entrepreneurial development.
- 18 "(g) Coordination.—In carrying out a project 19 under this section, an eligible entity may coordinate 20 with—
- 21 "(1) resource and lending partners of the Ad-22 ministration;
- "(2) programs of State and local governments that are concerned with aiding small business concerns; and

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1	"(3) other Federal agencies, including to pro-
2	vide services to and assist small business concerns in
3	participating in the SBIR and STTR programs, as
4	defined in section 9(e).
5	"(h) Funding Limit.—The amount of financial as-
6	sistance provided to an eligible entity under a cooperative
7	agreement entered into under this section shall be not
8	more than \$400,000 during each year.
9	"(i) Matching Requirement.—
10	"(1) In general.—An eligible entity shall con-
11	tribute toward the cost of the project carried out
12	under the cooperative agreement under this section
13	an amount equal to 50 percent of the amount re-
14	ceived under the cooperative agreement.
15	"(2) In-kind contributions.—Not more than
16	50 percent of the contribution of an eligible entity
17	under paragraph (1) may be in the form of in-kind
18	contributions.
19	"(3) Waiver.—
20	"(A) In General.—If the Administrator
21	determines that an eligible entity is unable to
22	meet the contribution requirement under para-
23	graph (1), the Administrator may reduce the
24	required contribution.

1	"(B) Presumption.—An eligible entity
2	shall be presumed to be unable to meet the con-
3	tribution requirement under paragraph (1) if
4	the eligible entity has—
5	"(i) long-term debt in an amount that
6	is less than \$10,000,000;
7	"(ii) an invested market endowment
8	in an amount that is less than
9	\$15,000,000; or
10	"(iii) total net liquid assets in an
11	amount that is less than \$15,000,000.
12	"(4) Failure to obtain non-federal fund-
13	ING.—If an eligible entity fails to obtain the re-
14	quired non-Federal contribution during any project,
15	or the reduced non-Federal contribution as deter-
16	mined by the Administrator—
17	"(A) the eligible entity shall not be eligible
18	thereafter for any other project for which it is
19	or may be funded by the Administration; and
20	"(B) before approving assistance for the
21	eligible entity for any other projects, the Ad-
22	ministrator shall specifically determine whether
23	the Administrator believes that the eligible enti-
24	ty will be able to obtain the requisite non-Fed-
25	eral funding and enter a written finding setting

the forth the reasons for making that determination.

"(5) RULE OF CONSTRUCTION.—The demonstrated inability of an eligible entity to meet the contribution requirement under paragraph (1) shall not disqualify the eligible entity from entering into a cooperative agreement under this section.

### "(j) Contract Authority.—

- "(1) IN GENERAL.—An eligible entity may enter into a contract with a Federal department or agency to provide specific assistance to startup, newly established, or growing small business concerns.
- "(2) Performance of a contract entered into under paragraph (1) may not hinder the eligible entity in carrying out the terms of the cooperative agreement under this section.
- "(3) Exemption from matching requirement (1) shall not be subject to the matching requirement under subsection (i).
- "(4) Additional provision.—Notwithstanding any other provision of law, a contract for assistance under paragraph (1) shall not be applied to any Federal department or agency's small busi-

1	ness, woman-owned business, or socially and eco-
2	nomically disadvantaged business contracting goal
3	under section 15(g).
4	"(k) Privacy Requirements.—
5	"(1) In general.—An eligible entity may not
6	disclose the name, address, or telephone number of
7	any individual or small business concern receiving
8	assistance under this section without the consent of
9	such individual or small business concern, unless—
10	"(A) the Administrator is ordered to make
11	such a disclosure by a court in any civil or
12	criminal enforcement action initiated by a Fed-
13	eral or State agency; or
14	"(B) the Administrator considers such a
15	disclosure to be necessary for the purpose of
16	conducting a financial audit of an eligible enti-
17	ty, but a disclosure under this subparagraph
18	shall be limited to the information necessary for
19	such audit.
20	"(2) Administration use of information.—
21	This subsection shall not—
22	"(A) restrict Administration access to pro-
23	gram activity data; or
24	"(B) prevent the Administration from
25	using client information (other than the infor-

1	mation described in subparagraph (A)) to con-
2	duct client surveys.
3	"(3) Regulations.—The Administrator shall
4	issue regulations to establish standards for requiring
5	disclosures during a financial audit under paragraph
6	(1)(B).
7	"(l) Publication of Information.—The Adminis-
8	trator shall—
9	"(1) publish information about the program
10	under this section online, including—
11	"(A) on the website of the Administration;
12	and
13	"(B) on the social media of the Adminis-
14	tration; and
15	"(2) request that the resource and lending part-
16	ners of the Administration and the district offices of
17	the Administration publicize the program.
18	"(m) Annual Reporting.—Not later than 1 year
19	after the date on which the Administrator establishes the
20	program under this section, and annually thereafter, the
21	Administrator shall submit to Congress a report on the
22	activities under the program, including—
23	"(1) the number of startup, newly established,
24	and growing small business concerns participating in
25	the project carried out by each eligible entity under

1	a cooperative agreement under this section (in this
2	paragraph referred to as 'participants'), including a
3	breakdown of the owners of the participants by race,
4	gender, veteran status, and urban versus rural loca-
5	tion;
6	"(2) the retention rate for participants;
7	"(3) the total and median amount of capital
8	accessed by participants, including the type of cap-
9	ital accessed;
10	"(4) the total and median number of employees
11	of participants;
12	"(5) the number and median wage of jobs cre-
13	ated by participants;
14	"(6) the number of jobs sustained by partici-
15	pants; and
16	"(7) information regarding such other metrics
17	as the Administrator determines appropriate.
18	"(n) Funding.—
19	"(1) Authorization of appropriations.—
20	There are authorized to be appropriated such sums
21	as may be necessary to carry out this section.
22	"(2) Administrative expenses.—Of the
23	amount made available to carry out this section for
24	any fiscal year, not more than 10 percent may be

- 1 used by the Administrator for administrative ex-
- penses.".
- 3 (b) REGULATIONS.—The Administrator of the Small
- 4 Business Administration shall promulgate regulations to
- 5 carry out section 49 of the Small Business Act, as added
- 6 by subsection (a).

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