117TH CONGRESS 1ST SESSION

H. R. 4433

To amend the Small Business Act to require the Administrator of the Small Business Administration to carry out a pilot program on issuing grants to eligible veterans to start or acquire qualifying businesses, and for other purposes.

IN THE HOUSE OF REPRESENTATIVES

July 16, 2021

Mr. CLINE (for himself, Mr. CORREA, and Mr. FORTENBERRY) introduced the following bill; which was referred to the Committee on Small Business

A BILL

To amend the Small Business Act to require the Administrator of the Small Business Administration to carry out a pilot program on issuing grants to eligible veterans to start or acquire qualifying businesses, and for other purposes.

- 1 Be it enacted by the Senate and House of Representa-
- 2 tives of the United States of America in Congress assembled,
- 3 SECTION 1. SHORT TITLE.
- 4 This Act may be cited as the "Veterans Entrepre-
- 5 neurship Act of 2021".

SEC. 2. VETERANS SMALL BUSINESS ENTREPRENEURSHIP 2 PILOT PROGRAM. 3 Section 32 of the Small Business Act (15 U.S.C. 4 657b) is amended by adding at the end the following: 5 "(h) Veterans Small Business Entrepreneur-6 SHIP PILOT PROGRAM.— 7 "(1) PILOT PROGRAM REQUIRED.— 8 "(A) IN GENERAL.—Not later than 90 9 days after the date of enactment of this sub-10 section, the Administrator, in consultation with 11 the Advisory Committee and the Secretary of 12 Veterans Affairs, shall begin carrying out a 13 pilot program to assess the feasibility and ad-14 visability of making grants to eligible veterans 15 to start or acquire a qualifying business enter-16 prise. "(B) 17 Promotion of efficiency.—In 18 carrying out the pilot program, the Adminis-19 trator shall ensure, to the maximum extent 20 practicable, that the pilot program promotes ef-21 ficiency, accountability, and competition. 22 "(C) List of categories of business 23 ENTERPRISES.—The Administrator, in con-24 sultation with the Advisory Committee, shall by 25 rule establish a list of categories of business en-

terprises that the Administrator determines to

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1	be qualifying business enterprises for purposes
2	of the pilot program, which shall include—
3	"(i) a small business concern;
4	"(ii) a franchise business enterprise;
5	and
6	"(iii) any other category of business
7	enterprise that the Administrator, in con-
8	sultation with the Advisory Committee, de-
9	termines is appropriate and in accordance
10	with the purposes of the pilot program.
11	"(D) Number of Grants.—Under the
12	pilot program, the Administrator may make
13	grants in accordance with paragraph (4) to not
14	more than 250 eligible veterans to start or ac-
15	quire a qualifying business enterprise.
16	"(E) Geographic diversity.—In making
17	grants under the pilot program, the Adminis-
18	trator shall ensure geographic diversity among
19	the veterans who receive the grants.
20	"(F) Duration.—The Administrator shall
21	carry out the pilot program during the 3-year
22	period beginning on the date on which the Ad-
23	ministrator begins carrying out the pilot pro-
24	gram.
25	"(2) Application.—

1	"(A) IN GENERAL.—An eligible veteran de-
2	siring a grant under the pilot program shall
3	submit an application—
4	"(i) to the Administrator in the form
5	and containing the information as the Ad-
6	ministrator may require, including the in-
7	formation described in subparagraph (B);
8	and
9	"(ii) not later than 1 year before the
10	date on which the pilot program terminates
11	under paragraph (1)(F).
12	"(B) Documentation requirements.—
13	The Administrator, in considering an applica-
14	tion from an eligible veteran for a grant under
15	the pilot program, may not approve the applica-
16	tion unless the application includes the fol-
17	lowing:
18	"(i) A description of the use of the
19	grant amount, including an identification
20	and description of the qualifying business
21	enterprise.
22	"(ii) A description of the expected re-
23	turn on investment resulting from the
24	grant amounts.

1	"(iii) A certification that the eligible
2	veteran applying for the grant—
3	"(I) shall complete the education
4	and training relevant to the ownership
5	and operation of the qualifying busi-
6	ness enterprise described in para-
7	graphs (3)(A) and (3)(B); and
8	"(II) understands that the eligi-
9	ble veteran may not receive amounts
10	under a grant under the pilot pro-
11	gram until after the eligible veteran
12	has completed the required education
13	and training relevant to the ownership
14	and operation of the qualifying busi-
15	ness enterprise described in para-
16	graphs $(3)(A)$ and $(3)(B)$.
17	"(iv) Such certifications as the Ad-
18	ministrator, in consultation with the Advi-
19	sory Committee, shall by rule require, in-
20	cluding—
21	"(I) for a business enterprise in
22	operation on the date of the applica-
23	tion, evidence that the Administrator,
24	in consultation with the Advisory

1	Committee, determines appropriate
2	of—
3	"(aa) good standing;
4	"(bb) profitable operation;
5	and
6	"(cc) guarantees relating to
7	the purchase of the enterprise;
8	"(II) for a franchise business en-
9	terprise, evidence that the Adminis-
10	trator, in consultation with the Advi-
11	sory Committee, determines appro-
12	priate of—
13	"(aa) compliance with appli-
14	cable State and Federal laws on
15	franchises; and
16	"(bb) training in conforma-
17	tion with the industry standard;
18	and
19	"(III) for a startup, or an enter-
20	prise that is otherwise not in oper-
21	ation at the time of the application, a
22	proposal for the operation of that en-
23	terprise that leads to profitable oper-
24	ation within a reasonable time frame.

1	"(v) A certification that the eligible
2	veteran applying for the grant understands
3	that the eligible veteran may not receive
4	amounts under the grant until after the
5	business plan of the eligible veteran has
6	been approved under the procedures de-
7	scribed in paragraph (3)(C)(ii).
8	"(vi) A certification that the eligible
9	veteran—
10	"(I) has been truthful about the
11	employment status of the eligible vet-
12	eran; and
13	"(II) understands that the eligi-
14	ble veteran will be prohibited from
15	participating in the pilot program if
16	the certification described in subclause
17	(I) is determined to be untrue.
18	"(C) Group applications.—The Admin-
19	istrator may authorize a group of eligible vet-
20	erans to apply as a group under the pilot pro-
21	gram. The group shall be treated as a single eli-
22	gible veteran under the pilot program, except
23	that the maximum amount of the grant shall be
24	calculated by multiplying the maximum amount

1	under paragraph $(4)(A)$ by the number of mem-
2	bers of the group.
3	"(3) Entrepreneurship training.—
4	"(A) IN GENERAL.—Each eligible veteran
5	receiving a grant under the pilot program shall
6	complete an entrepreneurship readiness pro-
7	gram approved by the Administrator that is de-
8	signed to prepare the eligible veteran for, and
9	lead to the immediate subsequent ownership
10	and management by the eligible veteran of, a
11	qualifying business enterprise.
12	"(B) APPROVED PROGRAMS.—An approved
13	program described in subparagraph (A) may in-
14	clude a program—
15	"(i) available through a small business
16	development center;
17	"(ii) approved by the Administrator
18	for entrepreneurship training;
19	"(iii) approved by the Secretary of
20	Veterans Affairs for entrepreneurship
21	training;
22	"(iv) available through the Transition
23	Assistance Program of the Department of
24	Defense;

1	"(v) available through a women's
2	business center, as described in section 29;
3	"(vi) available through a Veterans
4	Business Outreach Center, as described in
5	subsection (d);
6	"(vii) available through the SCORE
7	program authorized by section 8(b)(1); or
8	"(viii) approved by the Administrator,
9	in consultation with the Advisory Com-
10	mittee, as appropriate because of the ex-
11	pertise the program offers relating to a
12	certain type of business enterprise.
13	"(C) Business plan.—
14	"(i) Contents.—An eligible veteran
15	receiving a grant under the pilot program
16	shall prepare a business plan, which shall
17	include—
18	"(I) a description of how the
19	qualifying business enterprise will
20	achieve profitable operation within a
21	reasonable time frame;
22	"(II) an assessment of relevant—
23	"(aa) economic indicators;
24	"(bb) consumer data;

1	"(cc) production and sales
2	data; and
3	"(dd) market or industry
4	analysis; and
5	"(III) other information that the
6	Administrator, in consultation with
7	the Advisory Committee, determines is
8	appropriate.
9	"(ii) Approval procedure.—
10	"(I) Approval by advisor.—If
11	an advisor approves the business plan
12	prepared by the eligible veteran, the
13	Associate Administrator for Veterans
14	Business Development of the Adminis-
15	tration—
16	"(aa) shall review the busi-
17	ness plan; and
18	"(bb) may reverse the ap-
19	proval of the business plan and
20	require that the eligible veteran
21	continue to consult with the advi-
22	sor to develop and resubmit the
23	business plan.
24	"(II) DISAPPROVAL BY ADVI-
25	SOR.—If an advisor does not approve

1	the business plan prepared by an eli-
2	gible veteran, the Associate Adminis-
3	trator for Veterans Business Develop-
4	ment of the Administration, upon ap-
5	peal by the eligible veteran, may re-
6	verse the decision of the advisor and
7	approve the business plan.
8	"(4) Grant terms and conditions.—
9	"(A) MAXIMUM GRANT AMOUNT AND ADDI-
10	TIONAL ASSISTANCE.—
11	"(i) In general.—Subject to para-
12	graph (2)(C), the maximum amount that
13	an eligible veteran may receive under the
14	pilot program shall not exceed an amount
15	equal to the sum of—
16	"(I) the maximum grant amount
17	specified in clause (ii);
18	"(II) the amount equal to the
19	product obtained by multiplying—
20	"(aa) the amount of addi-
21	tional assistance to which the eli-
22	gible veteran is entitled under
23	clause (iii)(II); by

1 "(bb) the number of months	1
that the eligible veteran partici-	2
pates in the pilot program; and	3
4 "(III) the amount of training as-	4
sistance received by the eligible vet-	5
eran in clause (iv).	6
7 "(ii) Maximum grant amount.—The	7
8 maximum grant amount specified in this	8
elause is the following:	9
"(I) In the case of an eligible vet-	10
eran entitled to educational assistance	11
2 under chapter 33 of title 38, United	12
States Code, the amount equal to the	13
4 product obtained by multiplying—	14
5 "(aa) the number of months	15
of educational assistance to	16
7 which the eligible veteran is enti-	17
8 tled on the date that the eligible	18
veteran submits an application;	19
0 by	20
1 "(bb) the pro rata monthly	21
2 rate of the amount that the eligi-	22
3 ble veteran is entitled to under	23
paragraph (1)(A)(ii)(II) of sec-	24
tion 3313(c) of that title, subject	25

1	to paragraphs (2) through (7) of
2	that section.
3	"(II) In the case of an eligible
4	veteran entitled to educational assist-
5	ance under chapter 30 of title 38,
6	United States Code, the amount equal
7	to the product obtained by multi-
8	plying—
9	"(aa) the number of months
10	of educational assistance to
11	which the eligible veteran is enti-
12	tled on the date that the eligible
13	veteran submits an application;
14	by
15	"(bb) the rate in effect
16	under section 3015(a)(1) of that
17	title.
18	"(iii) Additional assistance.—
19	"(I) Period of eligibility.—
20	An eligible veteran shall receive the
21	amount described in subclause (II) for
22	each month that the eligible veteran
23	participates in the pilot program.
24	"(II) Amount.—The amount of
25	the additional assistance specified in

1	this subclause is an amount, paid to
2	the eligible veteran on a monthly
3	basis, equal to the product obtained
4	by multiplying—
5	"(aa) the monthly amount of
6	the basic allowance for housing
7	payable under section 403 of title
8	37, United States Code, for a
9	member with dependents in pay
10	grade E-5 residing in the mili-
11	tary housing area that encom-
12	passes all or the majority portion
13	of the ZIP Code area in which is
14	located the residence of the eligi-
15	ble veteran (similar to the cal-
16	culation made under section
17	3313(c)(1)(B)(i)(I) of title 38,
18	United States Code); by—
19	"(bb)(AA) in the case of an
20	eligible veteran who, as of the
21	date on which the eligible veteran
22	applies for a grant under this
23	subsection, has no employment
24	other than the qualifying busi-
25	ness enterprise for which the eli-

1	gible veteran seeks a grant under
2	this subsection, 1; or
3	"(BB) in the case of an eli-
4	gible veteran who is not described
5	in subitem (AA), 0.5.
6	"(iv) Training assistance.—Upon
7	application by an eligible veteran receiving
8	a grant under the pilot program, the Ad-
9	ministrator may pay for the cost, if appli-
10	cable, of an approved program described in
11	paragraph (3)(B)(viii).
12	"(B) DISBURSEMENT.—The amount of a
13	grant made under the pilot program shall be
14	disbursed to an eligible veteran—
15	"(i) in installments, in accordance
16	with the procedures described in subpara-
17	graph (C);
18	"(ii) only after the eligible veteran
19	presents documentation proving that the
20	eligible veteran has completed the required
21	entrepreneurship training described in
22	paragraphs (3)(A) and (3)(B); and
23	"(iii) only after the business plan of
24	the eligible veteran has been approved

1	under the procedures described in para-
2	graph (3)(C)(ii).
3	"(C) Installment payments.—The
4	amount described in subparagraph (A)(ii) shall
5	be paid to the eligible veteran in installments on
6	a pro rata basis with each installment being
7	paid to the eligible veteran—
8	"(i) not earlier than 3 months after
9	the date of the payment of the most recent
10	installment to the eligible veteran;
11	"(ii) not later than 12 months after
12	the date of the payment of the most recent
13	installment to the eligible veteran; and
14	"(iii) only after the eligible veteran
15	has met milestones established in the busi-
16	ness plan of the eligible veteran.
17	"(5) USE OF GRANT AMOUNTS.—An eligible
18	veteran who receives a grant under the pilot pro-
19	gram may use the amount of the grant—
20	"(A) in accordance with the limitations
21	that the Administrator, in consultation with the
22	Advisory Committee, may by rule establish; and
23	"(B) for purposes related to starting or ac-
24	quiring a qualifying business enterprise that the
25	Administrator, in consultation with the Advi-

1	sory Committee, determines are appropriate, in-
2	cluding—
3	"(i) purchasing goods or services nec-
4	essary for the creation or operation of a
5	qualifying business enterprise;
6	"(ii) funding a project that is directed
7	toward any economic development objective
8	described under section 501(d) of the
9	Small Business Investment Act of 1958
10	(15 U.S.C. 695(d)); and
11	"(iii) acquiring a qualifying business
12	enterprise.
13	"(6) Report.—
14	"(A) IN GENERAL.—Not later than 2 years
15	after the date on which the pilot program is
16	commenced, the Administrator shall submit to
17	the Committee on Small Business and Entre-
18	preneurship and the Committee on Veterans'
19	Affairs of the Senate and the Committee on
20	Small Business and the Committee on Vet-
21	erans' Affairs of the House of Representatives
22	a report analyzing the feasibility and effective-
23	ness of the pilot program.
24	"(B) Contents.—The report submitted
25	under subparagraph (A) shall include—

1	"(i) an assessment of the pilot pro-
2	gram;
3	"(ii) a survey containing—
4	"(I) the number of grantees
5	under the pilot program; and
6	"(II) the number of the grantees
7	under the pilot program that partici-
8	pated in each of the training pro-
9	grams described in subparagraphs (A)
10	and (B) of paragraph (3);
11	"(iii) recommendations regarding
12	whether any aspect of the pilot program
13	should be made a permanent authority,
14	and, if so, the means to ensure—
15	"(I) geographic and demographic
16	diversity among the eligible veterans
17	who receive the grants under the per-
18	manent authority; and
19	"(II) diversity in the types of
20	qualifying business enterprises for
21	which eligible veterans may receive
22	grants under the pilot program;
23	"(iv) an assessment regarding wheth-
24	er the grants distributed under the pilot
25	program should continue to be made in in-

1	stallments or with a 1-time, lump sum pay-
2	ment;
3	"(v) an assessment of the additional
4	assistance made available under the pilot
5	program, including the accountability sur-
6	rounding the availability of additional as-
7	sistance;
8	"(vi) an analysis of the procedures for
9	approving a business plan and a rec-
10	ommendation regarding ways, if necessary,
11	to improve the procedures; and
12	"(vii) a recommendation regarding
13	ways, if necessary, to improve the account-
14	ability of advisors.
15	"(7) No effect on time limitation for use
16	OF ENTITLEMENT TO EDUCATIONAL ASSISTANCE.—
17	Nothing in this subsection shall be construed to
18	modify any time limitation or period during which
19	an individual is entitled to educational assistance
20	under chapter 30 or 33 of title 38, United States
21	Code.
22	"(8) Definitions.—In this subsection:
23	"(A) Advisor.—The term 'advisor' means
24	a person—

1	"(i) affiliated with an entrepreneur-
2	ship or training and curricula program de-
3	scribed in paragraphs (3)(A) and (3)(B);
4	"(ii) who may assist an eligible vet-
5	eran with the preparation and approval of
6	a business plan; and
7	"(iii) who is approved to serve as an
8	advisor by the Administrator, in consulta-
9	tion with the Advisory Committee.
10	"(B) Advisory committee.—The term
11	'Advisory Committee' means the Advisory Com-
12	mittee on Veterans Business Affairs established
13	under section 203 of the Veterans Entrepre-
14	neurship and Small Business Development Act
15	of 1999 (15 U.S.C. 657b note).
16	"(C) Business Plan.—The term 'business
17	plan' means a plan prepared by an eligible vet-
18	eran for the operation of a qualifying business
19	enterprise that shall be—
20	"(i) prepared—
21	"(I) while the eligible veteran
22	participates in an approved training
23	program described in paragraphs
24	(3)(A) and (3)(B); and

1	"(II) with the assistance of an
2	advisor; and
3	"(ii) consistent with the guidelines
4	and recommendations provided by the
5	Business Plan Tool of the Administration.
6	"(D) ELIGIBLE VETERAN.—The term 'eli-
7	gible veteran' means an individual who—
8	"(i) is—
9	"(I) a veteran; or
10	"(II) a member of the Armed
11	Forces who—
12	"(aa) is currently retiring or
13	separating from the Armed
14	Forces and has a service ap-
15	proved retirement or separation
16	packet; or
17	"(bb) has last been honor-
18	ably discharged from active duty
19	service in the Armed Forces;
20	"(ii) has completed not less than—
21	"(I) 36 months of active duty
22	service in the Armed Forces (other
23	than active duty service for training);
24	or

1	"(II) 24 months of active duty
2	service in the Armed Forces (other
3	than active duty service for training)
4	before being discharged or separated
5	for a service-connected disability, as
6	that term is defined in section 101 of
7	title 38, United States Code; and
8	"(iii) is entitled to educational assist-
9	ance under chapter 30 or 33 of title 38,
10	United States Code.
11	"(E) Franchise business enter-
12	PRISE.—The term 'franchise business enter-
13	prise' means any continuing commercial rela-
14	tionship or arrangement, regardless of the title
15	given the relationship or arrangement, under
16	which the terms of the offer or contract specify,
17	or the franchise seller promises or represents,
18	orally or in writing, that—
19	"(i) the franchisee will obtain the
20	right to—
21	"(I) operate a business that is
22	identified or associated with the trade-
23	mark of the franchisor; or
24	"(II) offer, sell, or distribute
25	goods, services, or commodities that

1	are identified or associated with the
2	trademark of the franchisor;
3	"(ii) the franchisor may—
4	"(I) exert, or has authority to
5	exert, a significant degree of control
6	over the method of operation of the
7	franchisee; or
8	"(II) provide significant assist-
9	ance in the method of operation of the
10	franchisee; and
11	"(iii) as a condition of obtaining or
12	commencing operation of the franchise
13	business enterprise, the franchisee makes a
14	required payment or commits to make a
15	required payment to the franchisor or the
16	affiliate of the franchisor.
17	"(F) Franchisee.—The term 'franchisee'
18	means any person who is granted a franchise
19	business enterprise.
20	"(G) Franchisor.—The term
21	'franchisor'—
22	"(i) means any person who grants a
23	franchise business enterprise and partici-
24	pates in the franchise relationship; and
25	"(ii) includes subfranchisors.

1	"(H) PILOT PROGRAM.—The term 'pilot
2	program' means the pilot program established
3	under paragraph (1)(A).
4	"(I) Qualifying business enter-
5	PRISE.—The term 'qualifying business enter-
6	prise' means a business included in the list of
7	categories of business enterprises established
8	under paragraph (1)(C).
9	"(J) Startup.—The term 'startup' means
10	a business enterprise that—
11	"(i) is not yet in existence; or
12	"(ii) has been in existence for not
13	more than 5 years.
14	"(K) Subfranchisor.—The term
15	'subfranchisor' means a person who functions
16	as a franchisor by engaging in both pre-sale ac-
17	tivities and post-sale performance.".

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