```
In [ ]: import pandas as pd
    import matplotlib.pyplot as plt
    import seaborn as sns
    import numpy as np
    from sklearn.preprocessing import LabelEncoder
    from sklearn.preprocessing import MinMaxScaler
    from sklearn.model_selection import train_test_split
    from sklearn.preprocessing import MinMaxScaler
    from imblearn.over_sampling import SMOTE
    from sklearn.neighbors import KNeighborsClassifier
    from sklearn.linear_model import LogisticRegression
    from sklearn.tree import DecisionTreeClassifier
    from sklearn.metrics import recall_score,precision_score,accuracy_score,roc_curve,auc,f1_score
    from sklearn.model_selection import GridSearchCV
    from sklearn.naive_bayes import GaussianNB
```


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v	'u			ᅩ	.0	

:	CLIENTNUM	Attrition_Flag	Customer_Age	Gender	Dependent_count	Education_Level	Marital_Status	Income_Category	Card_Category	Month
_	0 768805383	Existing Customer	45	М	3	High School	Married	60 <i>K</i> -80K	Blue	
	1 818770008	Existing Customer	49	F	5	Graduate	Single	Less than \$40K	Blue	
	2 713982108	Existing Customer	51	М	3	Graduate	Married	80 <i>K</i> -120K	Blue	
	3 769911858	Existing Customer	40	F	4	High School	Unknown	Less than \$40K	Blue	
	4 709106358	Existing Customer	40	М	3	Uneducated	Married	60 <i>K</i> -80K	Blue	

5 rows × 23 columns



```
In [ ]: df.drop(['CLIENTNUM','Naive_Bayes_Classifier_Attrition_Flag_Card_Category_Contacts_Count_12_mon_Dependent_count_Educat
```

EDA

Data columns (total 20 columns): Column Non-Null Count Dtype Attrition Flag 10127 non-null object Customer Age 1 10127 non-null int64 Gender 10127 non-null object Dependent count 10127 non-null int64 Education Level 10127 non-null object Marital Status 10127 non-null object Income Category 10127 non-null object Card Category 10127 non-null object 10127 non-null int64 Months on book Total Relationship_Count 10127 non-null int64 10 Months Inactive 12 mon 10127 non-null int64 11 Contacts Count 12 mon 10127 non-null int64 12 Credit Limit 10127 non-null float64 13 Total Revolving Bal 10127 non-null int64 14 Avg Open To Buy 10127 non-null float64 15 Total Amt Chng Q4 Q1 10127 non-null float64 16 Total Trans Amt 10127 non-null int64 17 Total Trans Ct 10127 non-null int64 18 Total Ct Chng Q4 Q1 10127 non-null float64 19 Avg Utilization Ratio 10127 non-null float64 dtypes: float64(5), int64(9), object(6) memory usage: 1.5+ MB

localhost:8888/notebooks/Downloads/Data Mining Project.ipynb

In []: | df['Attrition_Flag'].value_counts()

Out[131]: Existing Customer 8500 Attrited Customer 1627

Name: Attrition_Flag, dtype: int64

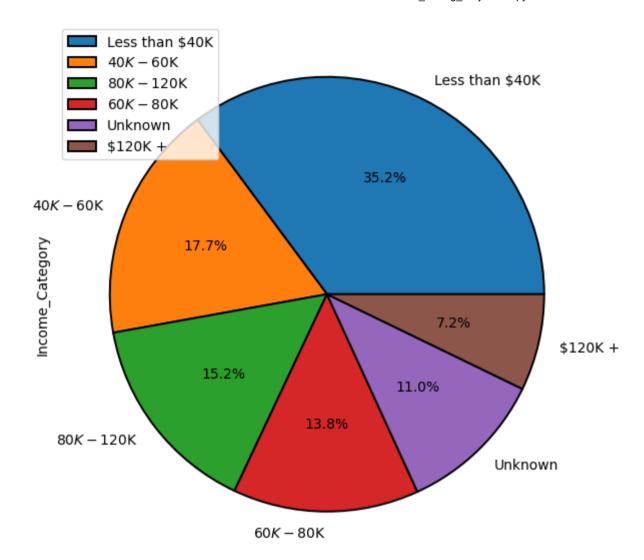
In []: df.describe()

Out	132]:
	-	-

	Customer_Age	Dependent_count	Months_on_book	Total_Relationship_Count	Months_Inactive_12_mon	Contacts_Count_12_mon	Credit_Li
count	10127.000000	10127.000000	10127.000000	10127.000000	10127.000000	10127.000000	10127.0000
mean	46.325960	2.346203	35.928409	3.812580	2.341167	2.455317	8631.9536
std	8.016814	1.298908	7.986416	1.554408	1.010622	1.106225	9088.7766
min	26.000000	0.000000	13.000000	1.000000	0.000000	0.000000	1438.3000
25%	41.000000	1.000000	31.000000	3.000000	2.000000	2.000000	2555.0000
50%	46.000000	2.000000	36.000000	4.000000	2.000000	2.000000	4549.0000
75%	52.000000	3.000000	40.000000	5.000000	3.000000	3.000000	11067.5000
max	73.000000	5.000000	56.000000	6.000000	6.000000	6.000000	34516.0000

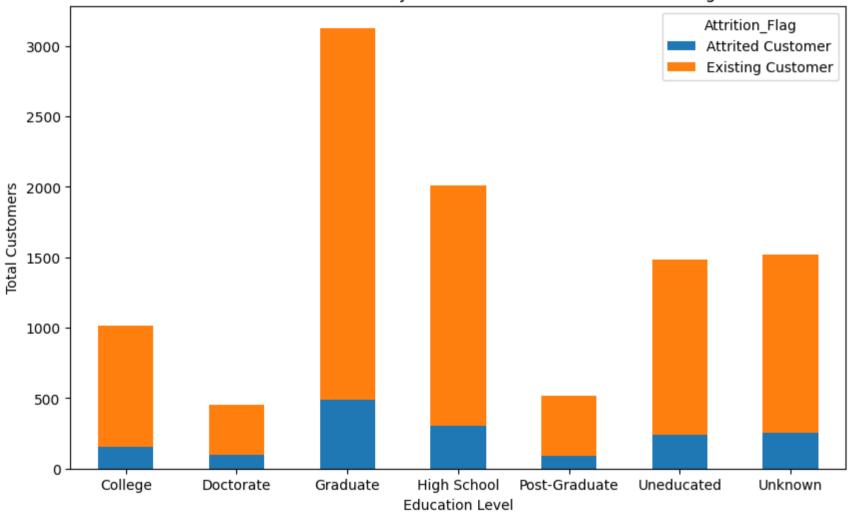
Data Visualization

```
In [ ]: df.Income_Category.value_counts().plot(kind="pie",figsize=(7,8),wedgeprops = {"edgecolor" : "black",'linewidth':1.4,'a
    plt.legend(loc = 'upper left')
    plt.show()
```

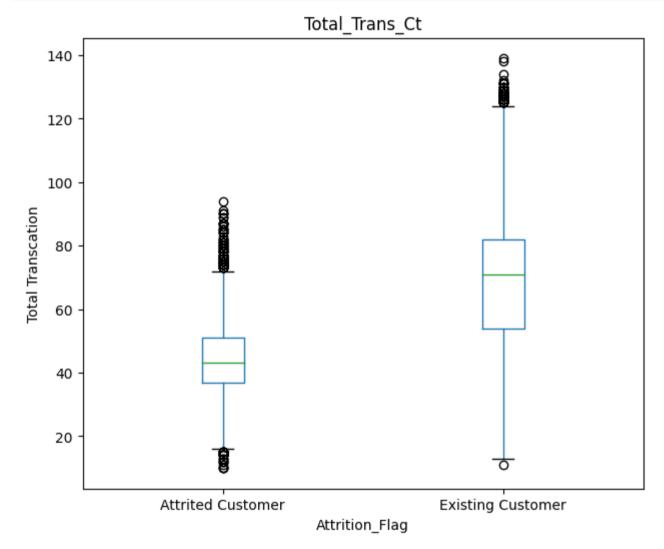


```
In [ ]: df.groupby(['Education_Level', 'Attrition_Flag']).size().unstack().plot(kind="bar",rot=0,figsize=(10,6),stacked=True)
    plt.xlabel('Education Level')
    plt.ylabel('Total Customers')
    plt.title('Number of Customers by Education Level and Attribution Flag')
    plt.show()
```

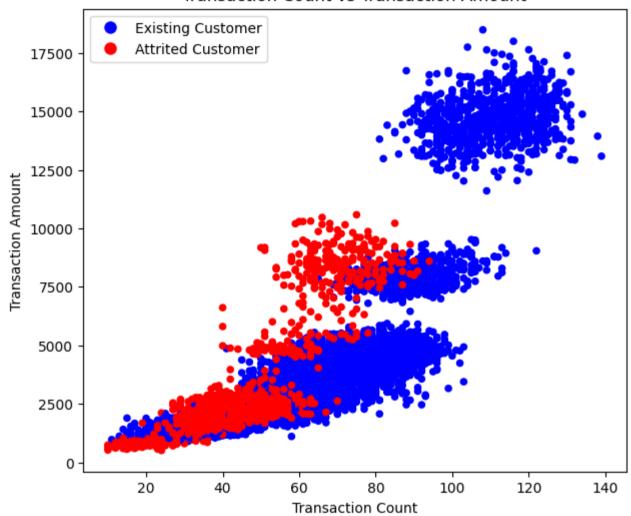




```
In [ ]: df.boxplot(column='Total_Trans_Ct', by='Attrition_Flag',figsize=(7,6),grid=False,rot=0)
    plt.ylabel("Total Transcation")
    plt.suptitle("")
    plt.show()
```

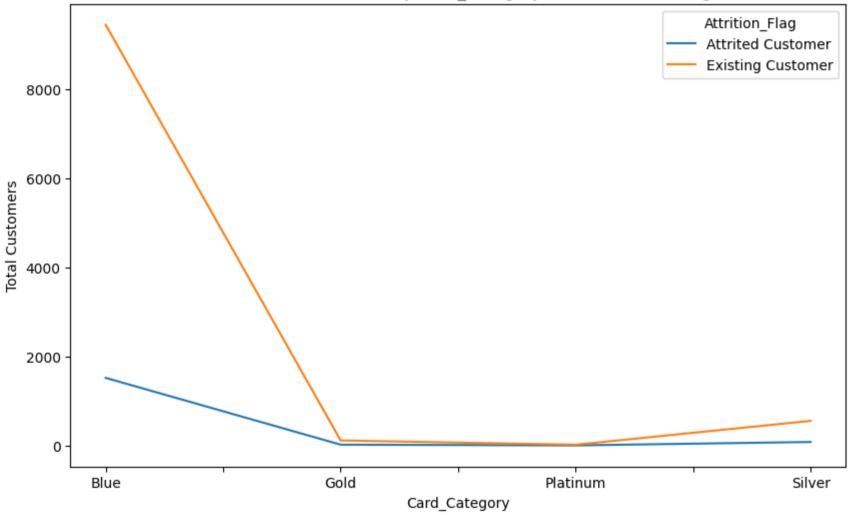


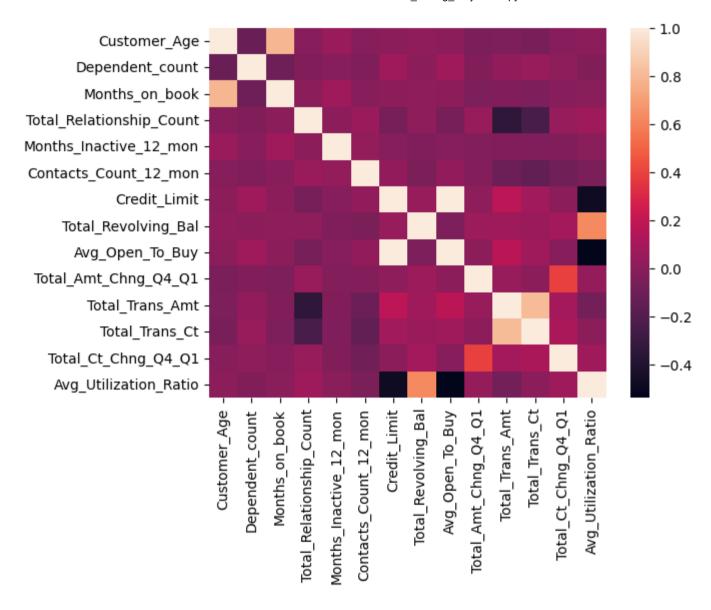
Transaction Count vs Transaction Amount



```
In [ ]: df.groupby(['Card_Category', 'Attrition_Flag']).size().unstack().plot(rot=0,figsize=(10,6),stacked=True)
    plt.xlabel('Card_Category')
    plt.ylabel('Total Customers')
    plt.title('Number of Customers by Card_Category and Attribution Flag')
    plt.show()
```

Number of Customers by Card_Category and Attribution Flag





Data Preprocessing for Machine Learning

	Attrition_Flag	Customer_Age	Gender	Dependent_count	Education_Level	Marital_Status	Income_Category	Card_Category	Months_on_book
0	Existing Customer	45	М	3	High School	Married	60 <i>K</i> -80K	Blue	39
1	Existing Customer	49	F	5	Graduate	Single	Less than \$40K	Blue	44
2	Existing Customer	51	М	3	Graduate	Married	80 <i>K</i> -120K	Blue	36
3	Existing Customer	40	F	4	High School	Unknown	Less than \$40K	Blue	34
4	Existing Customer	40	M	3	Uneducated	Married	60 <i>K</i> -80K	Blue	21
				_					
df.	Education_L	lag=le.fit_tr evel=le.fit_t	ransfor	n(df.Attrition_I rm(df.Education_ rm(df.Income_Ca	_Level)				
	•		-	Gold":2, "Plat: egory"].map(map	_				
	<pre>gender=pd.get_dummies(df.Gender,prefix='Gender') marital_status=pd.get_dummies(df.Marital_Status,prefix='Martial_status')</pre>								

```
In [ ]: df.head()
Out[102]:
              Attrition_Flag Customer_Age Dependent_count Education_Level Income_Category Card_Category Months_on_book Total_Relationship_Count
           0
                        1
                                    45
                                                     3
                                                                    3
                                                                                   2
                                                                                                 0
                                                                                                               39
                                                                                                                                      5
                                    49
                                                     5
                                                                                   4
                                                                                                 0
                                                                                                               44
                                                                                                                                      6
           1
           2
                                                     3
                                                                    2
                                                                                   3
                                    51
                                                                                                               36
                                                                                                                                      4
                                    40
                                                                                                               34
                                                                                                                                      3
                        1
                                    40
                                                     3
                                                                                   2
                                                                                                 n
                                                                                                               21
                                                                                                                                      5
          5 rows × 24 columns
           In [ ]: X=df.iloc[:,1:].values
          y=df.iloc[:,0].values
  In [ ]: X_train, X_test, y_train, y_test=train_test_split(X, y, test_size=.75, random_state=10)
  In [ ]: sc=MinMaxScaler(feature range=(0,1))
          X_train_sc = sc.fit_transform(X_train)
          X test sc = sc.transform(X test)
  In [ ]: smt = SMOTE(sampling strategy=0.8)
          X train sc sm, y train sm = smt.fit resample(X train sc, y train)
          df1=pd.DataFrame(y train)
          df2=pd.DataFrame(y train sm)
          df1.value counts()
  In [ ]:
Out[151]: 1
                2118
                 413
          dtype: int64
```

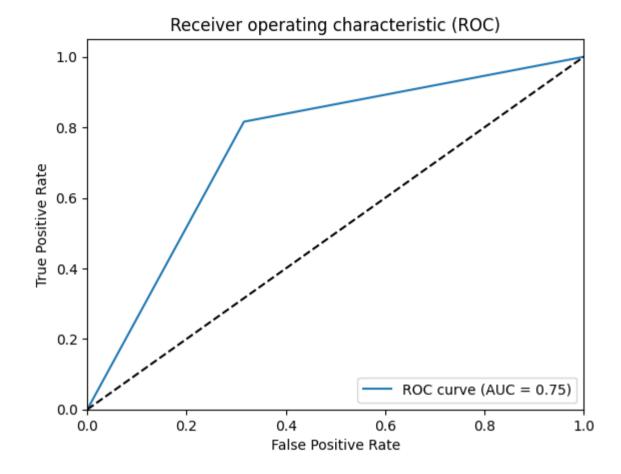
Machine Learning Algorithm

##KNeighborsClassifier

```
knn=KNeighborsClassifier()
  In [ ]: param grid = {'n neighbors': [3, 5, 7, 9, 11], 'weights': ['uniform', 'distance']}
          grid search = GridSearchCV(knn, param grid=param grid, cv=5)
          grid search.fit(X train sc sm,y train sm)
          print(grid search.best params )
          {'n neighbors': 3, 'weights': 'distance'}
  In [ ]: model1=KNeighborsClassifier(n neighbors=3, weights='distance')
          model1.fit(X train sc sm,y train sm) #trained model
Out[222]: KNeighborsClassifier(n_neighbors=3, weights='distance')
          In a Jupyter environment, please rerun this cell to show the HTML representation or trust the notebook.
          On GitHub, the HTML representation is unable to render, please try loading this page with nbviewer.org.
 In [ ]:
          pred train model=model1.predict(X train sc sm)
          pred test model=model1.predict(X test sc)
```

Accuracy Score: 0.7950236966824644
F-1 Score: 0.8699574041593584
------Roc Curve------

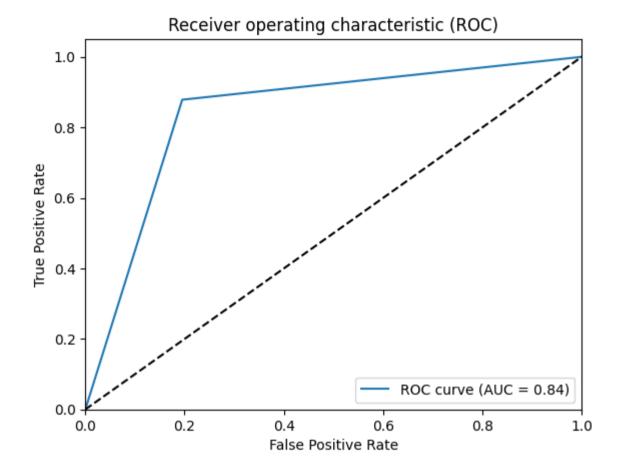
localhost:8888/notebooks/Downloads/Data Mining Project.ipynb



##Logistics Regression

In []: logr=LogisticRegression(max_iter=1000) #untrained model

Accuracy Score: 0.866640337019484
F-1 Score: 0.9171370143149284
------Roc Curve------



Decision Tree

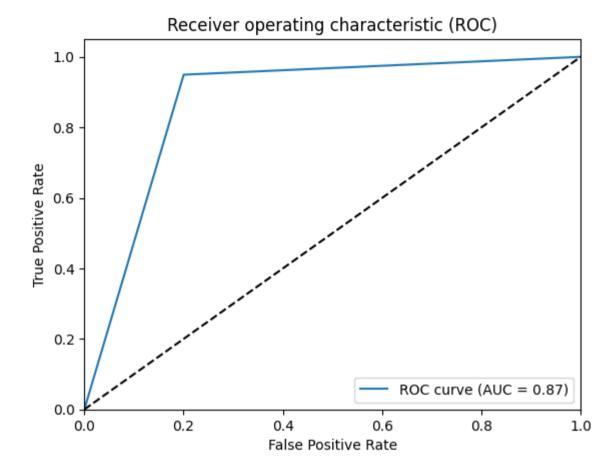
In []: dt=DecisionTreeClassifier() #untrained model

```
In [ ]: print("Accuracy Score: ",accuracy_score(y_test,pred_test_model))
    print("F-1 Score: ",f1_score(y_test, pred_test_model))
    print("\n------------------------\n")
    fpr, tpr, thresholds = roc_curve(y_test, pred_test_model)

    roc_auc = auc(fpr, tpr)

    plt.plot(fpr, tpr, label='ROC curve (AUC = %0.2f)' % roc_auc)
    plt.plot([0, 1], [0, 1], 'k--')
    plt.xlim([0.0, 1.0])
    plt.ylim([0.0, 1.05])
    plt.xlabel('False Positive Rate')
    plt.ylabel('True Positive Rate')
    plt.title('Receiver operating characteristic (ROC)')
    plt.legend(loc="lower right")
    plt.show()
```

Accuracy Score: 0.9254870984728805
F-1 Score: 0.9553768527278461
------Roc Curve------



Naive Bayes

In []: nb = GaussianNB() #untrained model

Out[237]: GaussianNB()

In a Jupyter environment, please rerun this cell to show the HTML representation or trust the notebook. On GitHub, the HTML representation is unable to render, please try loading this page with nbviewer.org.

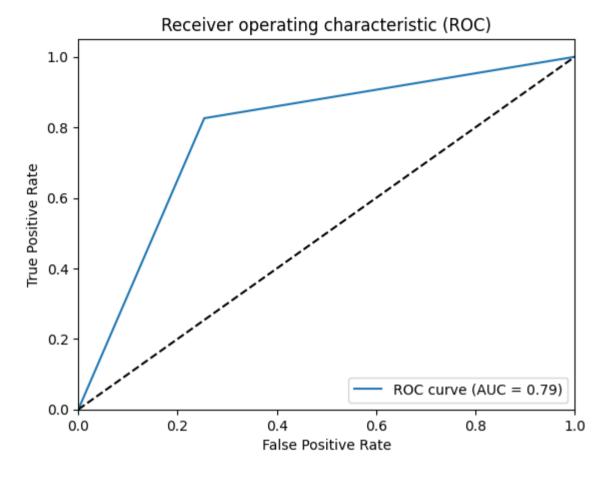
```
In [ ]: pred_train_model=model4.predict(X_train_sc_sm)
    pred_test_model=model4.predict(X_test_sc)
```

```
In []: print("Accuracy Score: ",accuracy_score(y_test,pred_test_model))
    print("F-1 Score: ",f1_score(y_test, pred_test_model))
    print("\n------------------------\n")
    fpr, tpr, thresholds = roc_curve(y_test, pred_test_model)

    roc_auc = auc(fpr, tpr)

    plt.plot(fpr, tpr, label='ROC curve (AUC = %0.2f)' % roc_auc)
    plt.plot([0, 1], [0, 1], 'k--')
    plt.xlim([0.0, 1.0])
    plt.ylim([0.0, 1.05])
    plt.xlabel('False Positive Rate')
    plt.ylabel('True Positive Rate')
    plt.title('Receiver operating characteristic (ROC)')
    plt.legend(loc="lower right")
    plt.show()
```

Accuracy Score: 0.8131911532385466
F-1 Score: 0.8813644344118384
------Roc Curve------



In []: