₹984.9M

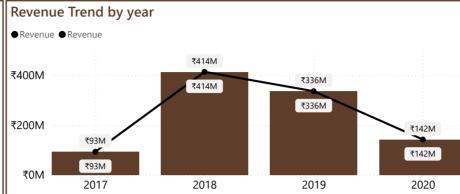
2M |₹24.7M |

/		
• /	2040	2020
fit Margin	2018	2020

2019

	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	Jan 18	>
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Revenue			Sales Qty Total Pro				t Margin		20)18
Revenue contribution % by Market			Profit contrib Market		Profit margin % by Market					
Delhi		52.8%	Delhi		48.5%	6	Surat Patna			4.9% 4.1%
Mumb	15.2%		Mum		19.8%		Bhub			4.0%
Ahme	13.4%		Ahme		1.6%		Bhopal			3.9%
Bhopal	6.0%		Bhopal		3%		Kochi			3.7%
Nagpur	5.6%		Nagpur	5.7			Mum			3.2%
Kochi Chennai			Kochi Chen	2.99 1.29			Nagp			2.6%
Kanpur			Patna	0.7%			Delhi			2.3%
Hyder	0.8%		Surat	0.7%			Ahm			2.2%
Patna	0.4%		Hyder	0.2%			Chen			1.7%
Luckn	0.3%		Bhub	0.1%	5		Luckn		ĺ	1.0%
Surat	0.3%		Luckn	0.1%	5		Hyde			0.6%
Bhuba	0.1%		Kanpur -0.3%				Kanpur		-0.5%	
Benga	0.0%		Beng0.3%				Beng20.8	%		
0'	% 50)%	0	%	50%		-	-209	6 09	%



customer name	Revenue •	Revenue contribution %	profit margin contribu
Electricalsara Stores	₹413,333,588.00	42.0%	
Electricalslytical	₹49,644,189.00	5.0%	
Excel Stores	₹49,115,620.00	5.0%	
Premium Stores	₹44,969,666.00	4.6%	
Nixon	₹43,893,083.00	4.5%	
Info Stores	₹35,100,033.00	3.6%	
Control	₹31,771,997.00	3.2%	
Surge Stores	₹28,648,916.00	2.9%	
Acclaimed Stores	₹21,196,727.00	2.2%	
Forward Stores	₹21,026,079.00	2.1%	
Epic Stores	₹18,750,440.00	1.9%	
Nomad Stores	₹17,739,351.00	1.8%	
Electricalsocity	₹17,489,935.00	1.8%	
Modular	₹17,379,851.00	1.8%	
Atlas Stores	₹16,666,713.00	1.7%	
Leader	₹16,529,970.00	1.7%	
Surface Stores	₹15 242 562 00	1 5%	
Total	₹984,876,463.00	100.0%	1

2017	2019					
2018	2020					

Jun	Aug	Oct	Dec	Feb	Apr	Jun	Aug	Oct	Dec	Feb	Apr	Jun	Aug	Oct	Dec	Feb	Apr	Jun
17	17	17	17	18	18	18	18	18	18	19	19	19	19	19	19	20	20	20
Jul	Sep	Nov	Jan	Mar	May	Jul	Sep	Nov	Jan	Mar	May	Jul	Sep	Nov	Jan	Mar	May	
17	17	17	18	18	18	18	18	18	19	19	19	19	19	19	20	20	20	

