

# Sabyasachi Mishra

[www.sabyasachimishra.dev](http://www.sabyasachimishra.dev)

Male, 26 years


E-Mail : [sabyasachimishra648@gmail.com](mailto:sabyasachimishra648@gmail.com)

Phone : 7779884260

[Linkedin](#) [Github](#)

PROFESSIONAL SUMMARY		
<b>Data-driven Product Manager</b> with expertise in <b>AI-driven analytics, digital transformation, and strategic growth</b> . Proven track record in <b>building AI-powered platforms, optimizing market intelligence frameworks, and leading cross-functional teams</b> to develop scalable products. <b>Designed and launched AI-based learning &amp; analytics tools used by 400+ users</b> , automated data workflows to improve efficiency by <b>30%</b> , and developed <b>predictive models improving decision-making accuracy by 85%</b> . Skilled in <b>product lifecycle management, stakeholder collaboration, and data-driven decision-making</b> , ensuring high-impact, user-centric solutions that drive business success.		
EDUCATIONAL QUALIFICATIONS		
MBA	IIM Indore	2023
B.Tech, ECE	BIT MESRA, Ranchi	2020
PROFESSIONAL EXPERIENCE		38 months
<b>Power Finance Corporation Ltd.</b>	<b>Assistant Manager ( Project Finance)</b>	<i>Jun '23 – Present</i>
<ul style="list-style-type: none"><li>Structured &amp; managed ₹15,000+ Cr in infrastructure financing, ensuring project viability &amp; risk-adjusted returns.</li><li>Conducted credit risk assessment &amp; developed debt restructuring strategies, reducing potential financial losses by 20%.</li><li>Led due diligence &amp; structured 6+ RTIs, facilitating negotiations &amp; accelerating financial closure.</li><li>Developed a MIS framework tracking 15+ indicators for ₹5,000 Cr+ renewable energy projects, enabling proactive risk monitoring.</li></ul>		
<b>Brahmagupta Edu Pvt. Ltd.</b>	<b>Co-Founder</b>	<i>Jan '21 – Aug '21</i>
<ul style="list-style-type: none"><li>Developed &amp; launched an <b>Machine Learning powered learning platform</b>, reducing content delivery costs by <b>30%</b>.</li><li>Spearheaded the development of an AI-driven <b>adaptive testing platform</b>, used by <b>400+ CAT aspirants</b>.</li><li>Built an <b>EdTech startup</b> from scratch, driving <b>50% revenue growth</b> &amp; expanding customer base through multi-channel marketing.</li><li>Led a <b>team of 11 (8 affiliates, 3 managers)</b>, overseeing daily operations &amp; ensuring smooth execution.</li><li>Built predictive analytics dashboards using Python(Colab) on Google Ads data, <b>optimizing ad spend &amp; boosting conversions by 60%</b>.</li></ul>		
<b>Pigeon Education Pvt. Ltd.</b>	<b>Associate – IT Operations</b>	<i>Jan '20 – Dec '20</i>
<ul style="list-style-type: none"><li>Built an <b>AI-driven live class system</b>, enhancing <b>performance tracking &amp; real-time student engagement upto 80%</b>.</li><li>Developed <b>AI models for automated student assessment</b>, reducing manual intervention by <b>40%</b>.</li><li>Designed a <b>data-driven system</b> to track student performance, enabling real-time feedback and personalized learning.</li><li>Led <b>cross-functional collaboration</b> with educators &amp; engineers to refine ML algorithms &amp; optimize user experience.</li><li>Assisted in <b>business development &amp; investor pitches</b>, contributing to <b>early-stage fundraising success</b>.</li></ul>		
INTERNSHIPS		
<b>GSK Pharmaceuticals, Mumbai</b>	<b>Product Analyst - Digital Strategy &amp; Market Intelligence</b>	<i>Apr '22– Jun '22</i>
<ul style="list-style-type: none"><li><b>Automated competitor analysis workflows</b>, reducing manual data processing time by <b>30%</b>.</li><li><b>Applied NLP &amp; sentiment analysis</b> to assess <b>brand perception &amp; patient feedback</b>, improving targeting strategies.</li><li><b>Developed an BI data-driven market intelligence framework</b> to analyse Levothyroxine market trends &amp; competitor strategies.</li><li><b>Collaborated with cross-functional teams</b> (Marketing, Sales, Data Science) to integrate data-driven insights into business strategy.</li><li>Used <b>Python</b> and <b>Power BI</b> to build <b>CNN-based predictive dashboards</b>, optimizing campaign performance &amp; market insights.</li></ul>		
<b>Amdocs India LLP, Pune</b>	<b>Software Development Intern (Product Development)</b>	<i>May '19 – Aug '19</i>
<ul style="list-style-type: none"><li>Developed a <b>job recommendation system</b> using <b>machine learning</b>, improving <b>match accuracy by 45%</b>.</li><li><b>Designed a blockchain-based gig economy model</b>, ensuring <b>secure transactions &amp; decentralized freelancer verification</b>.</li><li><b>Implemented NLP algorithms</b> to enhance <b>resume parsing &amp; increasing employer-freelancer matchmaking</b></li><li><b>Integrated smart contracts</b> for automated payments &amp; trust-based engagements in freelance marketplaces.</li><li><b>Collaborated with product &amp; engineering teams</b> to refine <b>Machine Learning algorithms &amp; optimize system performance</b>.</li></ul>		
ACADEMIC & CO-CURRICULAR ACHIEVEMENTS		
Professional Scrum Product Owner™ II (PSPO II) - Scrum.org & Certified ScrumMaster® (CSM®) - Scrum Alliance.		2024
National Finalist - Tekion Product Management Case Competition & WITDA Case Challenge ( <i>PPO opportunities Earned</i> ).		2022
Achieved the NTSE Certificate of Merit. Awarded 99.90 percentile in CAT 2020 & 99.88 percentile in XAT 2021.		2014
PROJECTS & RESEARCH PAPERS		
<b>LLM Prompt Tuning Interface (<a href="#">LIVE</a>) (<a href="#">GitHub</a>)</b>		
<ul style="list-style-type: none"><li>Designed and deployed an <b>interactive LLM tuning platform</b> using <b>Streamlit, FastAPI, and OpenAI API</b>, optimizing real-time AI response customization, improving accessibility for non-technical users, and enhancing prompt engineering efficiency.</li></ul>		
<b>FeatureFit: AI-Powered Feature Prioritization Tool (<a href="#">LIVE</a>) (<a href="#">GitHub</a>)</b>		
<ul style="list-style-type: none"><li>Launched an AI-driven feature prioritization tool leveraging RICE and SWOT frameworks to cut decision-making time and boost product strategy efficiency with real-time analytics.</li></ul>		

Tel: 7779884260 E-mail: [sabyasachimishra648@gmail.com](mailto:sabyasachimishra648@gmail.com)

 [www.sabyasachimishra.dev](http://www.sabyasachimishra.dev)