James Succop

**SAP Treasury & Risk Mgt - Senior Consultant**

**SAP Financials – Treasury & Risk Management (FI-TRM)**

**Cash Management (FI-CM)**

Overview

James is a Senior Consultant specializing in the SAP Treasury and Risk Management modules who has worked exclusively in Cash Management, Treasury & Risk Management, and integration with the SAP Financial Accounting (FICO) modules. During a 1.5 year long implementation, from May 2012 until August 2013, James led an implementation of Cash Management and Liquidity Forecast as well as Transaction Manager for his Aerospace & Defense client, Rockwell-Collins. While on the project James had the opportunity to design several areas of the implementation including Hedge Management, Exposure Management, Cash Position and Concentration, Treasury Payments, as well Debt, Investment, and Derivatives.

Since that project was completed, James worked in a FI Support role at his Utilities Client in New York City where he helped solve various system & process issues that arose after the client’s SAP In-House Cash & Treasury implementation. James is currently working in a lead role again on his project with his natural gas client in Texas where he is working on an implementation of the ISO 20022 payment file with a new banking partner. The design incorporated a new payments-on-behalf structure for the organization. In addition, he initiated process and system improvements in the recording of AR transactions in Electronic Bank Statement and the SAP implementation of new foreign entities.

From 2007 – 2012, James completed several SAP Treasury and Risk Management implementations at clients in the oil and gas, chemicals, electronics manufacturers, and public sectors.  As a result, he can configure and implement the treasury and risk module at a very high level and has a wide knowledge base in transaction management, exposure management, hedge management, cash management and cash concentration, electronic bank statement and reconciliation, and straight through processing of all payments.  James can implement some general FI/CO outside of Treasury as well like AP/AR and many accounting postings.

Before SAP consulting, James held several consulting and analyst roles in a variety of organizational structures ranging from multinational, to small-business and entrepreneurial environments. He has expertise in managing diverse clients including hedge funds, construction firms, Fortune 500, and government organizations. This diverse background allowed him to gain valuable skills in many areas such as financial analysis, project management, relationship building, client service, research, and team building.

James gained strong international and Latin American experience while studying at the University of South Carolina for his International Masters of Business. While in the program, James completed two Spanish language immersion classes in Guadalajara, Mexico and Lima, Peru. During the IMBA program, James also completed a one year internship in Santiago, Chile at Puente Sur Consulting, specializing in researching markets for potential business start-ups in Chile and Latin America. He also worked on a project to automate financial statement reporting for one of the firm’s clients. While in Chile, James completed a semester of MBA coursework at one of Chile’s premier business schools, Universidad Catolica de Chile.

**Areas of Expertise:**

**FI - Treasury and Risk Management:**

|  |  |
| --- | --- |
| Transaction Manager configuration and functions | Foreign Exchange |
| Interest Rate Instruments – Debt / Investments | OTC Derivatives |
| Intercompany Loans | Securities |
| Hedge Management | Exposure Management |
| FAS 133 | Month-end accounting close and processing |
| Business Partners | NPV Valuation |
| Bloomberg Interface | Market Data Management |

**FI - Cash Management:**

|  |  |
| --- | --- |
| Electronic Bank Statement Configuration | Cash Position including cash concentration |
| BAI / BAI2 file management and processing | Liquidity Forecast |
| FEBAN / FEBA EBS document posting/clearing for bank reconciliation | Straight through processing configuration for AP and Treasury payments |
| SWIFT MT940 / MT942 bank statement | Prior day & Same day bank statement logistics |
| Bank Communication Manager | Search Strings |
| Unit Testing for Straight Through Processing | Domestic and international bank management |
| Intercompany postings | AP integration |
| Integration of cash management and treasury | Integration with FI/CO / SD/ MM |
| ISO 20022 Payment File | Payment Medium Workbench |

**Relevant Engagements and Projects**

Current: Natural Gas Client – San Antonio, Texas

Principal SAP Treasury Consultant

**ECC 6.0 SAP FI Implementation**

To keep pace with organizational growth, the Natural Gas Transport client wanted to update several existing solutions which included implementing the ISO 20022 payment file with a new banking partner, activate new foreign entities on SAP FI, and improve AR matching for more efficient and lower-cost bank reconciliation. James led all of these initiatives and was able to design a payments on behalf solution that cuts banking transactions fees for the entire organization.

2014: Utilities Client – New York City, New York

Senior SAP FI Consultant

**ECC 6.0 SAP FI Support**

This Utilities client was looking to solve various system issues in the FI module that were resulting in the need for process improvement not only within the system but organizationally. James has been part of team to help resolve issues that had arisen in the AP & Treasury Payments area, Electronic Bank Statement, and Automatic Bank Statement Reconciliation. Various solutions were implemented within the system and by working with specific departments to overcome inefficient and costly processes.

2012 - 2013: Rockwell-Collins – Cedar Rapids, Iowa

Principal SAP Treasury Consultant

**ECC 6.0 SAP Treasury & Risk Mgt. Implementation**

This manufacturer of Aerospace & Defense products was looking to implement a large portion of the Treasury & Risk Management in addition to Cash Management. The Treasury & Risk solution implemented included cash position and concentration, straight through processing of payments, electronic bank statement, as well as debt, investments, and derivatives. A broad implementation of the Liquidity Forecast was also used to support Exposure Management data mining for the foreign exchange and hedge management operation. Although a non-SAP solution was finally used for Foreign Exchange, the integration of Exposure Management and Hedge Management were explored and designed by James for the project.

2011 - 2012: United Nations – New York City, New York

Senior SAP Treasury Consultant

**ECC 6.0 SAP Treasury & Risk Mgt. Implementation**

This large international public organization was installing a broad SAP solution throughout the organization. The Treasury & Risk Management solution included cash management, bank communication manager, electronic bank statement, and Transaction Manager with Hedge Management implementations. James focused on the configuration for cash management, BCM, electronic bank statement, and straight through processing of payments for AP and Treasury. The SWIFT MT940 / MT942 bank statement format was implemented along with payment file communication over the SWIFT network. A cash position solution was designed for headquarters to clearly see bank account balances and cash movements across the highly decentralized organization structure. James also worked on the development of functional specifications in regards to the implementation.

2010: FMC Corporation – Campinas, Brazil

Senior SAP Treasury Consultant

ECC 6.0 SAP Treasury & Risk Mgt. Implementation

This agricultural chemicals company implemented a Treasury & Risk Management solution that included cash management, electronic bank statement, and Transaction manager implementations. James primarily focused on the implementation of complex debt instruments and foreign exchange trading that the Brazilian Treasury department had been using. The implementation used five Brazilian banks and required system development to successfully include the specific requirements of Brazilian local financial instruments. James’ prior experience in Latin America was an asset to the project including his ability to quickly learn and adapt to local Portuguese language requirements.

2009 - 2010: Jabil Circuit Inc. – Tampa, Florida

Senior SAP Treasury Consultant

ECC 5.0 SAP Treasury & Risk Implementation

This contract electronics company implemented a Treasury and Risk Management solution that included cash management, electronic bank statement, and Transaction manager implementations. James primarily focused on the worldwide implementation of electronic bank statements and straight through processing with 3 major banks. The implementation was highly decentralized and site specific adhering to site requirements in the U.S., Europe, and Asia. James worked closely with end-users in each of the sites to ensure training but also that the correct solutions were being implemented in each site. Over four hundred and fifty bank accounts were added to the cash position configuration.

2008 - 2009: Marathon Oil Company – Houston, Texas

SAP Treasury Consultant

ECC 6.0 SAP Treasury & Risk Management Implementation

This energy company completed a global rollout of most cash management and treasury functionality including electronic banking for eight banks and 350 bank accounts, cash position and concentration, debt and investment management, derivatives, foreign currency hedging, FAS 133, straight-through electronic payment processing and bank account reconciliation. James has specifically focused on cash position solution design, end-to-end system configuration for both Cash Management (CM) and Transaction Manager (TM) areas, integration to FICO, developing testing documentation, and completing extensive training materials and sessions for the treasury department's end-users. His international expertise was valuable for this global project as he led the implementation for the European Treasury Department in Aberdeen, Scotland.

2007 – 2008 BASF Corporation – Florham Park, New Jersey

SAP Treasury Consultant

ECC 6.0 SAP Treasury & Risk Management Implementation

This chemicals company completed the North American rollout of Cash Management and Treasury & Risk Management in a multi-instance environment. Cash Management included cash position, cash concentration, electronic banking and straight-through electronic payment processing. Treasury implementation included debt, investment, foreign exchange, interest rate derivatives and market risk management. James specifically focused on cash position solution design, end-to-end system configuration for the Cash Management (CM) and Transaction Manager (TM) areas, developing testing documentation, and completing extensive training materials and sessions for the treasury department's end-users.

2007 Cardinal Health – Columbus, Ohio

SAP Treasury Consultant

ECC 6.0 SAP Treasury & Risk Management Implementation

SAP Corporate Finance Management & SAP Cash Management in Dublin, OH at one of the largest companies in the healthcare industry. James’ responsibilities include assistance to extend existing bank reconciliation interfaces for purposes of cash management polling and cash position. Additionally he is providing assistance with the debt, investments and hedging contracts in Transaction Manager.

2007 Brown-Forman Corporation – Louisville, Kentucky

SAP Treasury Consultant

SAP 4.6C Intercompany Loan Implementation

The latest implementation phase of SAP Corporate Finance Management (CFM 2.0) & SAP Cash Management (4.6C) in Louisville, KY at one of the largest American-owned companies in the wine & spirits production and marketing industry. James’ responsibilities include work on solution design, process mapping, configuration, training, and end-to-end support for implementation of Intercompany Loan Treasury Management functionality. James assisted with the Intercompany Loan management implementation which included functionality for transaction management. James integrated and configured the inter-company credit facilities and notes payable into the CFM scope.

Prior Relevant Positions

**Consultant**

**Puente Sur, Outsourcing & Consulting Divisions, Santiago, Chile**

* Provided management consulting services, financial analysis, and research to support the organization and its clients.
* Led a project collaborating with IT to design, create, and automate internal financial statements for $15 million in revenues.
* Researched and created in depth overviews and presentations designed for the US Embassy to attract US companies researching business opportunities in the $120 billion Chilean economy. Specific research areas included forestry, construction, and auto parts.

**Senior Accountant**

**Derivatives Portfolio Management, LLC (DPM), Somerset, NJ USA**

* Produced investment reports and performed daily cash accounting for various hedge fund clients that required precise reporting and investment position accuracy. Booked transactions for proper accounting treatment using analytical problem solving methods.
* Finalized trading P/L, cash numbers, and other figures to prepare hedge funds for month-end accounting and reporting.
* Managed daily accounting and client service for the $1 billion Sierra Global Fund, an FX and European equity hedge fund.

**Surety Underwriting Associate**

**Kemper Insurance Company, Philadelphia, PA USA**

* Evaluated underwriting research to determine risk factors on small to medium construction companies and composed written opinions.
* Analyzed financial statements and performed profit margin analysis of U.S. construction contractors to determine financial stability.
* Wrote annual account reviews summarizing overall aspects, risk areas, and job schedules of contractors to determine underwriting lines of credit ranging from $5 million to $250 million on specific construction projects.

**Derivatives Analyst**

**Bank of America, San Francisco, CA USA**

* Successfully supported small, industry-specific sales team by providing derivative products to bank customers focused on hedging exposure to interest rate movements on debt instruments ranging from $1 million real estate loans to $500 million corporate bond issues.
* Priced interest rate hedging products, produced marketing materials, and conducted financial analysis to expedite the sales process.
* Contributed analysis on commercial loan schedules and fixed-income debt schedules to benefit marketing efforts.

Education

**International Master of Business Administration (IMBA)**

**Moore School of Business, University of South Carolina, Columbia, SC USA**

PUC – Pontificia Universidad Catolica de Chile, Santiago, CHILE

Semester Study in MBA coursework and Spanish Business Language Training

UPC – Universidad Peruana de Ciencias Aplicadas, Lima, PERU

Intensive Spanish Business Language Training

ITESM – Instituto Tecnologico y de Estudios Superiores, Guadalajara, México

Intensive Spanish Language Training

**Bachelor of Science in Business Administration and Economics**

**Lehigh University, Bethlehem, PA USA**

**Major: Finance/Economics Minor: Earth and Environmental Science**

Lehigh in Prague, Prague, CZECH REPUBLIC

Concentrated study in economic development with emphasis on Czech Republic and Eastern

Europe.

**EXPRESSAO IDIOMAS, Language School** , Campinas, Brazil Campinas, Brazil

One-on-One Portuguese Language Instruction with Local Professor

**Languages:** English: Native Spanish: Proficient Portuguese: Good

**Skills:** Basic Applications: Excel, PowerPoint, Word, Visio. Bloomberg Financial Tools

**Industry Expertise:**

Aerospace & Defense

Oil and Gas

Chemicals and Agricultural

Electronics Manufacturing

Public Sector

Banking / Financial Services

Utilities