

DONGA SAI TEJA

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OBJECTIVE

Engineering graduate with an MBA in Finance, eager to apply my analytical and technical skills to real-world business challenges. As a fresher, I am committed to learning, contributing meaningfully to team goals, and growing into leadership roles over time.

TECHNICAL SKILLS

- Microsoft Power BI
- Financial Modelling
- Python Programming
- SAP
- SQL
- Understanding of Agile and Scrum Methodologies
- Business Analysis

INTERNSHIP

Opulence Business Solutions

INVESTMENT BANKER | FEBRUARY 2024 – MAY 2024

- Conducted market research and analyzed investment deals in the chemical sector.
- Prepared investment teasers and pitch books to support M&A and funding deals.
- Engaged in client meetings, contributing to the facilitation of strategic investment decisions.

PROJECTS

Post-Graduation Fintech Project | NOV 2024 – JAN 2025

Brick Well – A Hybrid Construction Platform for Residential Projects

- Developed a hybrid construction business model, Brick Well focused on residential projects, integrating in-house design with contractor execution.
- Developed a company-centric revenue model with tiered platform fees, contractor success fees, and advertising revenue streams.
- Created a prototype app using Figma, demonstrating the platform's user interface and core functionality.

CERTIFICATES

- Microsoft Power BI
- Investment Banking Job Simulation
- Bloomberg Market Concepts
- Python
- Business Analysis – Foundation

EDUCATION

Master's in Business Administration (MBA)

ICFAI Business School, Hyderabad – 75%

Finance | 2023 – 2025

Bachelor of Technology (BTech)

Swarnandhra College of Engineering and Technology– 71.3%

Mechanical Engineering | 2016 - 2020

Intermediate (+2)

Sri Chaitanya Junior College – 85.4% | 2014 - 2016

SSC (10th)

Sri Chaitanya Techno School – 85% | 2014

ACHIEVEMENTS

Qualified GATE in Marine and Naval Architecture.

HOBBIES

- Reading Business Newspapers
- Investing in Stock Markets
- Playing the Piano
- Learning New technologies