

# Report: TripAdvisor E-Management

## Project Overview

### Project Title: *TripAdvisor E-Management*

This project is focused on developing the *TripAdvisor E-Management System* using Salesforce to streamline travel-related services, such as hotel, food option, and flight management, along with customer discount automation and notification services. The project aims to address inefficiencies in data handling and communication within TripAdvisor's ecosystem by implementing a comprehensive and automated solution. The primary challenge was to ensure seamless integration of various services to enhance operational efficiency, reduce manual errors, and improve the user experience.

By leveraging Salesforce's robust platform features, such as automation tools, Apex triggers, and schedulable classes, this project provides a scalable, reliable, and efficient solution to meet the business needs of TripAdvisor.

### Project Description:

The TripAdvisor E-Management system, integrated with Salesforce, aims to provide an all-in-one travel companion app that empowers users to plan, book, and make the most of their trips. This system brings TripAdvisor's massive repository of user-generated reviews and insights into the Salesforce ecosystem, allowing users to access information on hotels, flights, food options, and customer deals seamlessly. This report outlines the system requirements, acceptance criteria, and solutions developed for this integration, with a focus on automation and streamlined customer experience.

### Short Description:

**TripAdvisor E-Management Solution** streamlines travel itinerary management, centralizing booking data, trip tracking, and user feedback, making it easier for organizations to oversee and enhance travel experiences.

## Objectives

### Business Goals:

1. Automate the management of hotels, flights, and food options to reduce manual administrative tasks.
2. Provide a personalized customer experience through automated discount mechanisms.
3. Ensure timely communication with customers via email notifications for flight reminders.

### Specific Outcomes:

1. Automated tracking and updating of hotel information based on food options.
2. Automated discount calculation and application based on customer purchase thresholds.
3. Flight reminder emails sent automatically 24 hours before flight departure, improving customer satisfaction.
4. Accurate, real-time reporting and data analytics for better business insights.

## Salesforce Key Features and Concepts Utilized

The project leverages the following Salesforce features and functionalities:

### 1. Custom Objects:

- **Hotel Object:** Stores hotel-related data and calculates the total number of food options associated with each hotel.
- **Food Option Object:** Tracks food options linked to hotels.
- **Flight Object:** Manages flight bookings and departure schedules.
- **Customer Object:** Stores customer information, such as name and booking details.

### 2. Apex Triggers:

- Ensures automatic updating of hotel data whenever food options are added or modified.
- Example: Updating the total count of food options for each hotel.

### 3. Flows:

- Automates customer discount application based on purchase amounts.
- Example: Full discounts for purchases exceeding 3000 and partial discounts for purchases between 1500 and 3000.

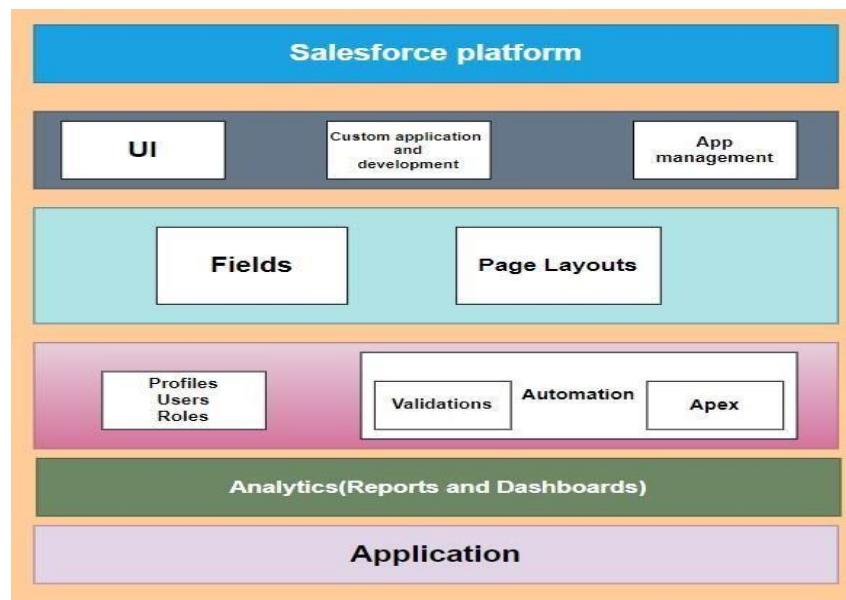
### 4. Schedulable Apex Classes:

- Handles scheduled email notifications for customers regarding upcoming flights.
- Example: Sends email reminders 24 hours before the scheduled departure.

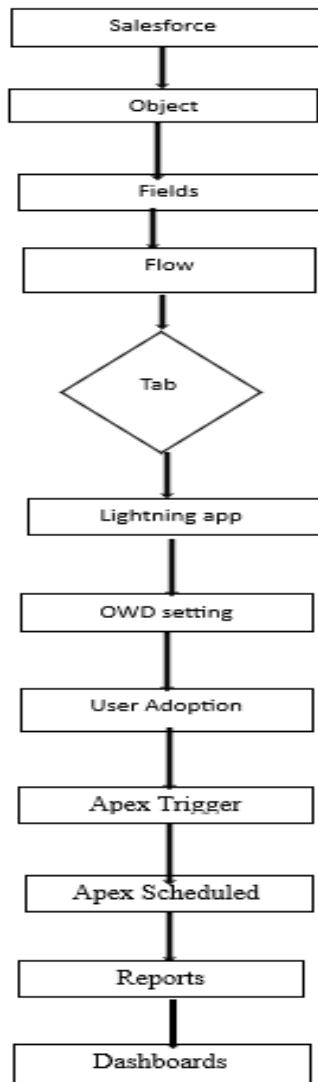
### 5. Reports and Dashboards:

- Tracks customer discounts, flight bookings, and hotel occupancy rates for operational insights.

## Technical Architecture:



## Project Flow:



## Detailed Steps to Solution Design

### Milestone 1- Salesforce

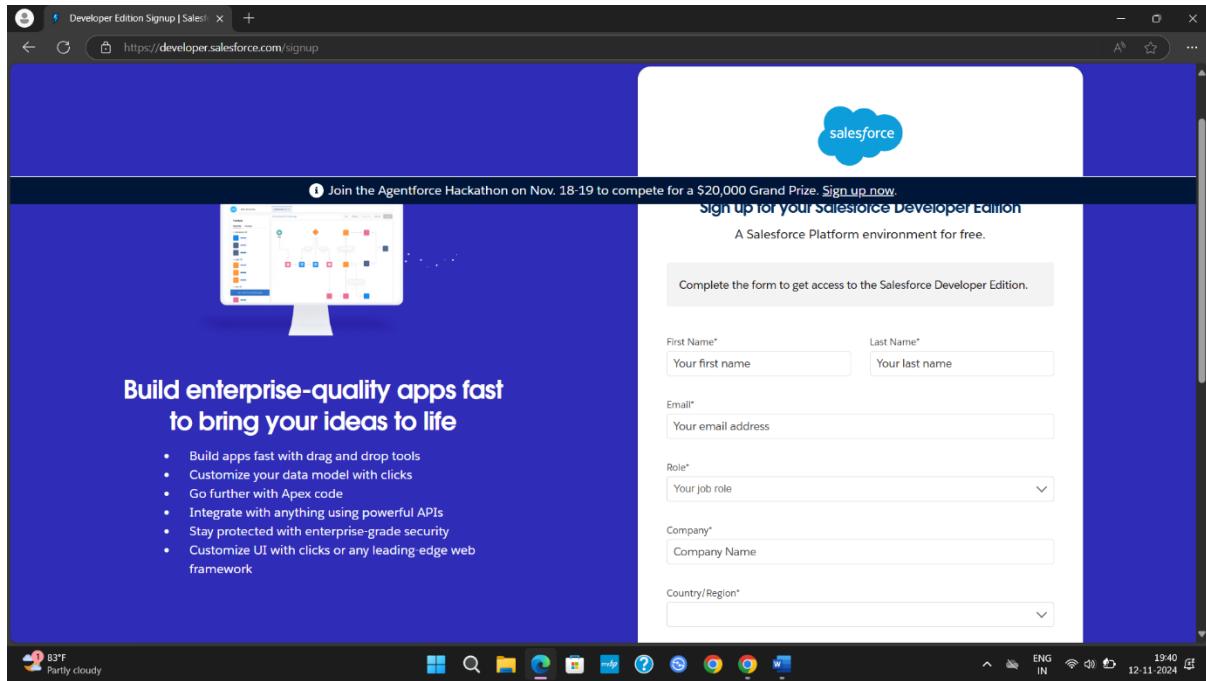
#### Developer Account Creation

To start working with Salesforce CRM, a developer account is essential. Follow these steps to create an account:

#### 1.Sign-Up Process

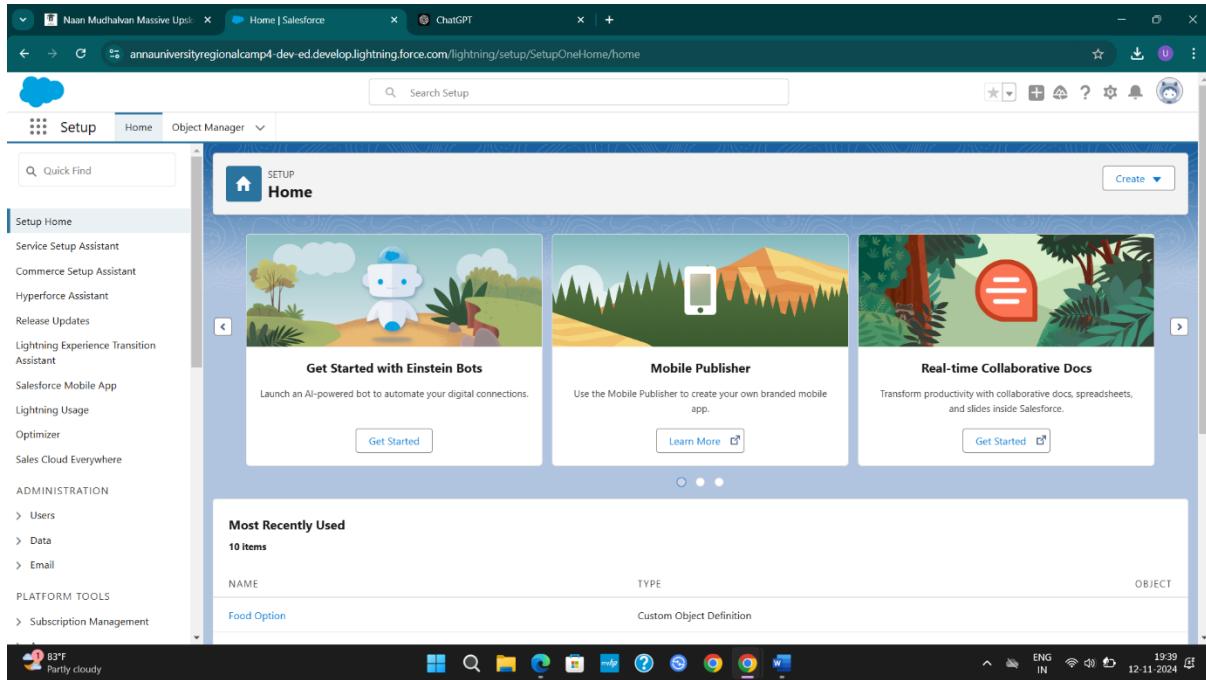
- Go to [Salesforce Developer Sign-Up](#).
- Enter your **First and Last Name**, **Email**, and set **Role** as “Developer.”
- Input your **Company** (College Name), **Country** (India), **Postal Code**, and **Username** (formatted as username@organization.com).

Click **Sign Me Up** after filling out the form



## Account Activation

- Open the inbox of the email used for registration, locate the Salesforce verification email, and click **Verify Account**.
- Set a password, choose a security question, and log into your Salesforce account to access the setup page.



## Milestone 2 - Objects in Salesforce

Salesforce objects function as database tables for storing and organizing data relevant to the organization.

- **Standard Objects:** Provided by Salesforce by default (e.g., Accounts, Contacts).
- **Custom Objects:** User-defined objects to store unique organizational data.

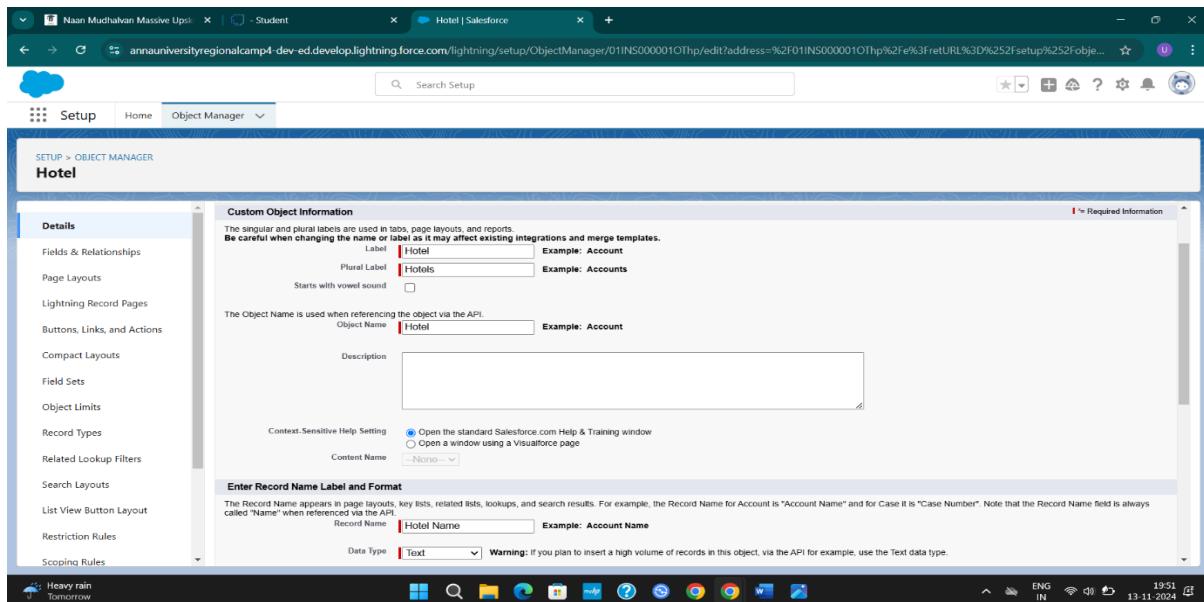
## System Development: Custom Objects

### Hotel Object:

Hotel Object is created to ensure that when a new Food Option is added or updated with the necessary information

1. Enter label : Hotel
2. Plural Name : Hotels
3. Data Type : (text)
4. Field Name : Hotel Name
5. Click Allow Reports
6. Allow Search ? Save

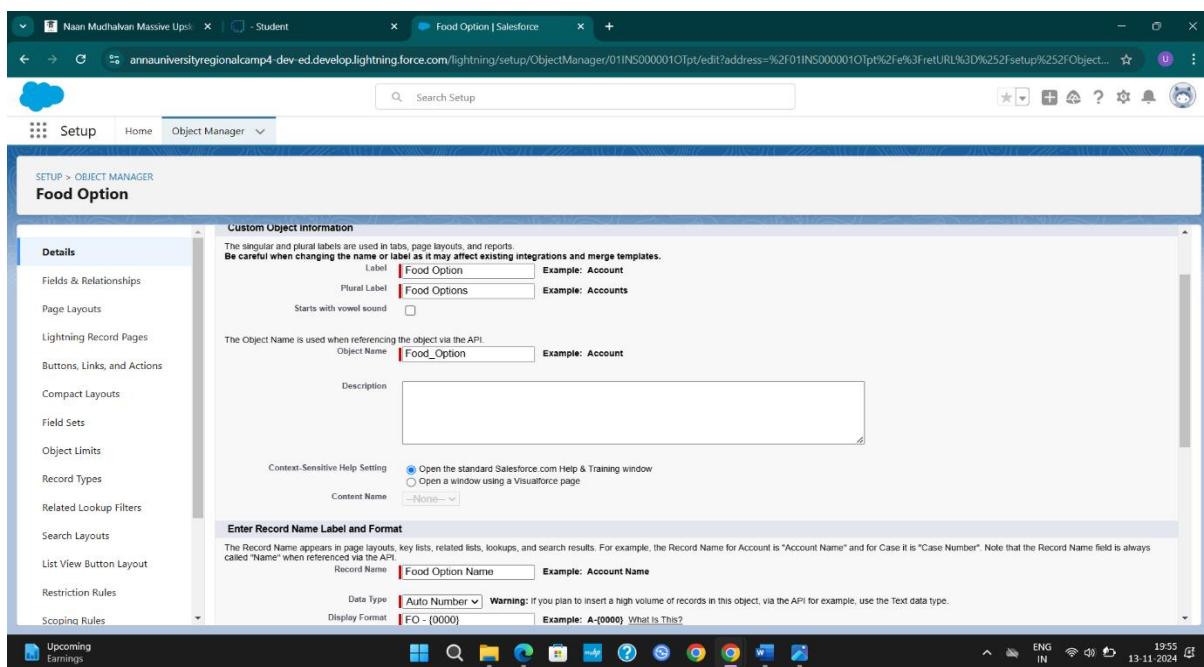
**Purpose:** Store data about hotels and update hotel information when new food options are added.



### Food Option Object:

Food Option > Data Type > Auto Number > Format > FO - {0000}

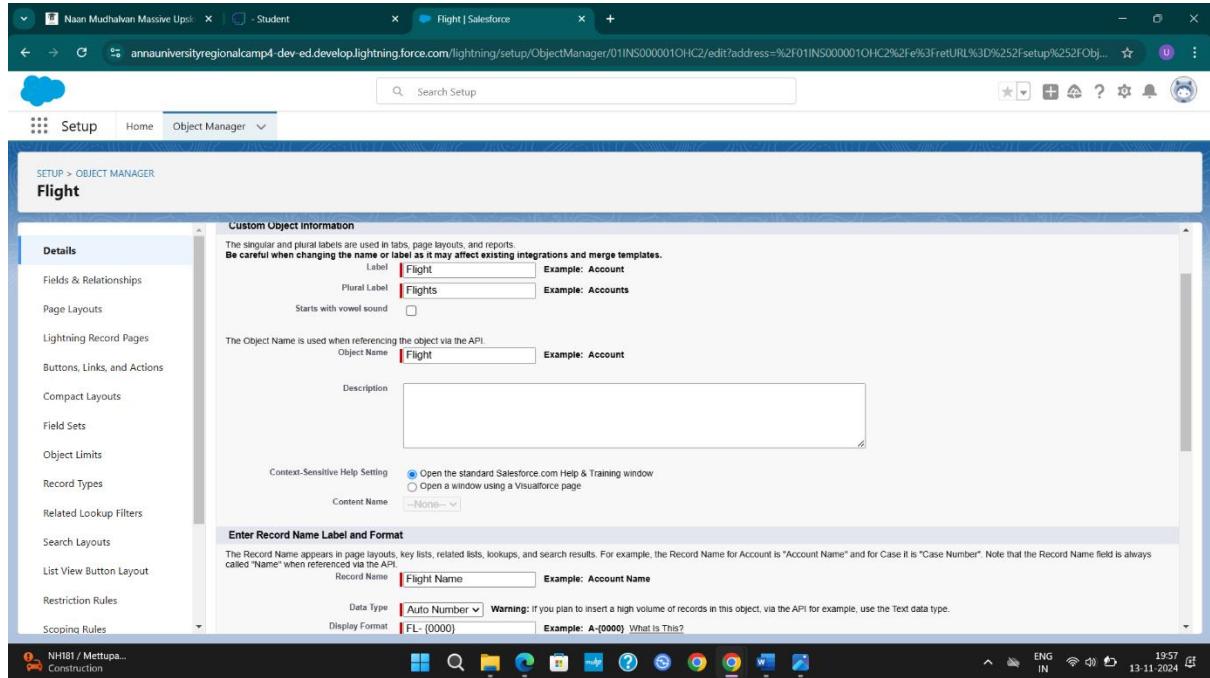
**Purpose:** Track food options associated with hotels.



## Flight Object:

Flight > Data Type > Auto Number > Format > FL- {0000}

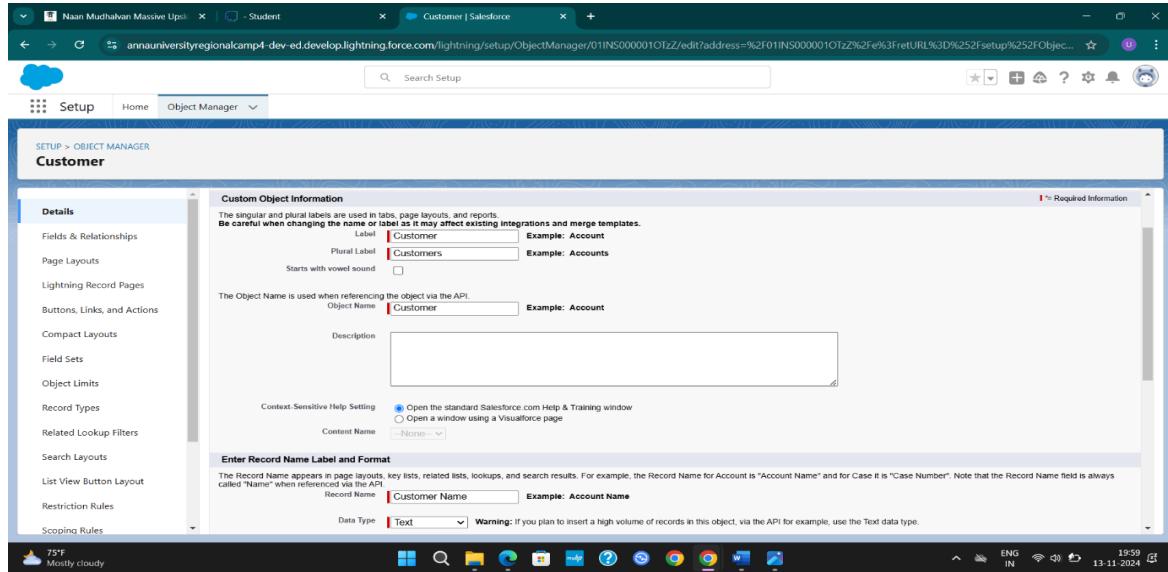
Purpose: Track flight bookings and manage customer notifications.



## Customer Object:

Customer > Text > Field Name > Customer Name

Purpose: Manage customer information.



## Milestone 3 - Fields

### Create Fields for Hotel Object:

Creating fields for a "Hotel" object involves defining the data attributes that represent essential information about a hotel. These fields should capture the details needed to describe and manage the hotel within an application, database, or any system that tracks hotel information.

Sr. No.	Field Name	Data Type
1	TotalFoodOptions	Number
2	Date	Date

The screenshot shows the Salesforce Setup interface for creating a custom field named 'TotalFoodOptions'. The field is defined as a Number type. It includes a description and help text. The Data Owner is set to 'User'. The Field Usage is 'None'. The Data Sensitivity Level is also 'None'. In the Compliance Categorization section, 'PII' is selected under 'Available' and moved to 'Chosen'. The interface includes a sidebar for 'Fields & Relationships' and a main area for 'Field Information'.

### Fields & Relationships of all Hotel Fields:

In a system where you manage hotel data, creating fields and defining relationships for the "Hotel" object is crucial for organizing and retrieving information efficiently. Here's a detailed overview of the fields and relationships typically associated with a "Hotel" object.

The screenshot shows the Salesforce Setup interface displaying the list of fields and relationships for the Hotel object. The table includes columns for Field Label, Field Name, Data Type, Controlling Field, and Indexed status. The listed fields are: Created By (CreatedBy), Date (Date\_\_c), Hotel Name (Name), Last Modified By (LastModifiedBy), Owner (OwnerId), and TotalFoodOptions (TotalFoodOptions\_\_c). The 'Owner' field is indexed.

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Created By	CreatedBy	Lookup(User)		
Date	Date__c	Date		
Hotel Name	Name	Text(80)		
Last Modified By	LastModifiedBy	Lookup(User)		
Owner	OwnerId	Lookup(User,Group)		
TotalFoodOptions	TotalFoodOptions__c	Number(18, 0)		

## Create Fields For Food Option:

Creating fields for a "Food Option" object is essential when building a system to manage food items, such as a restaurant menu or a hotel's food service options. These fields should cover all the necessary details that define each food item and make it easy for users to search, categorize, and manage food options.

Sr. No.	Field Name	Data Type
1	Name	Text
2	Hotel	Hotel(Lookup)
3	Food Amount	Currency

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Created By	CreatedById	Lookup(User)		
Food Amount	Food_Amount__c	Currency(18, 0)		
Food Option Name	Name	Auto Number		
Hotel	Hotel__c	Lookup(Hotel)		
Last Modified By	LastModifiedById	Lookup(User)		
Name	Name__c	Text(255)		
Owner	OwnerId	Lookup(User,Group)		

## Create Fields in the Flight Object:

Creating fields in a "Flight" object involves defining essential attributes that represent information about a flight. These fields help to manage and organize flight details within a system for booking, tracking, or scheduling flights. Here's an example of typical fields for a "Flight" object

Sr. No.	Field Name	Data Type
1	Name	Date/Time
2	DepartureDateTime	Hotel(Lookup)

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
ContactEmail	ContactEmail__c	Email		
Created By	CreatedById	Lookup(User)		
DepartureDateTime	DepartureDateTime__c	Date/Time		
Flight Name	Name	Auto Number		
Last Modified By	LastModifiedById	Lookup(User)		
Name	Name__c	Lookup(Hotel)		
Owner	OwnerId	Lookup(User,Group)		

## Create Fields in the Customer Object:

Creating fields for a "Customer" object involves defining essential details to identify and understand each customer in the system. Here are common fields typically included

Sr. No.	Field Name	Data Type
1	Customer Name	Name
2	Discount Amount	Formula (Currency)
3	Discount Percent	Percentage

The screenshot shows the Salesforce Setup interface for the Customer object. The left sidebar lists various setup categories like Page Layouts, Lightning Record Pages, and Field Sets. The main content area is titled 'Fields & Relationships' and displays a table of fields. The table has columns for FIELD LABEL, FIELD NAME, DATA TYPE, CONTROLLING FIELD, and INDEXED. The fields listed are: Created By (CreatedBy), Customer Name (Customer\_Name\_c), Name (Name), Discount Amount (Discount\_Amount\_c), Discount Percent (Discount\_Percent\_c), Last Modified By (LastModifiedBy), and Owner (OwnerId). The 'Name' field is indexed, indicated by a checkmark in the 'INDEXED' column.

## Milestone 4 -Flow

### Flow for Customer Discount Automation:

A Salesforce Flow was created to apply discounts based on the customer's purchase amount. Discounts are granted if the amount exceeds certain thresholds:

Create a new flow variable “TripAdviser”.

#### Flow Variables

Create 3 variable :

Variable > Api name > foId > text > Available for Input

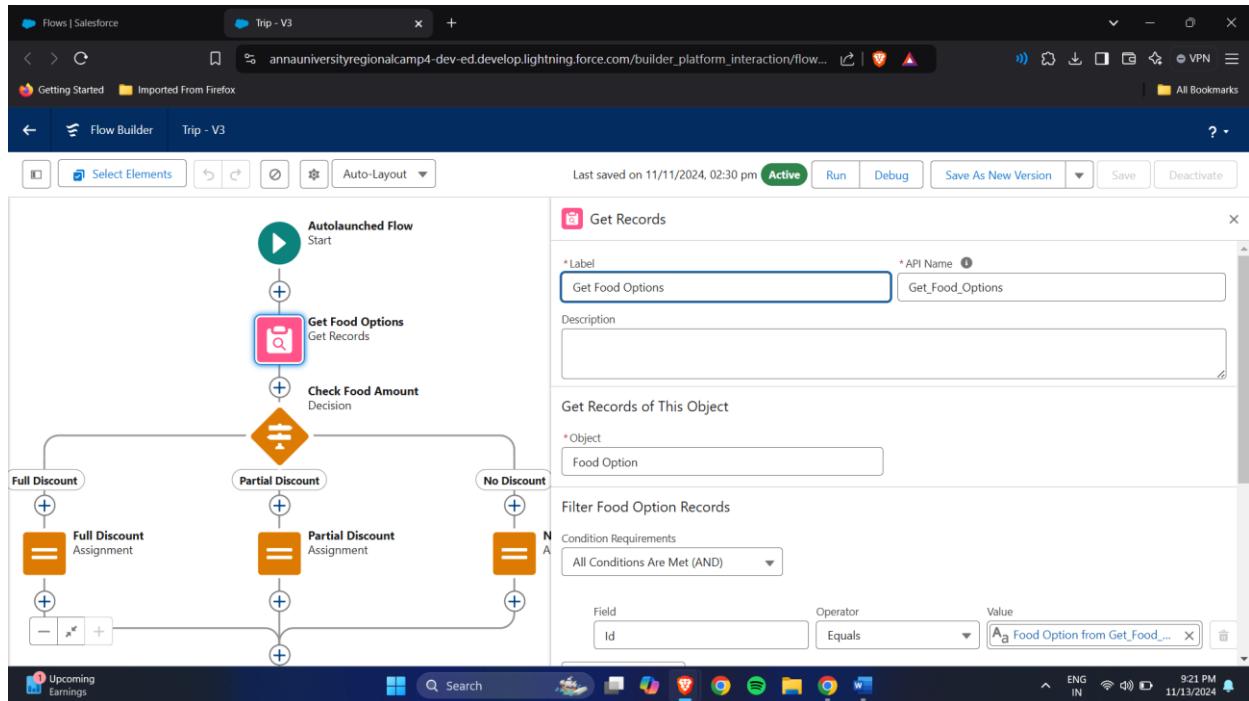
Variable > Api name > csId > text > Available for Input

Variable > Api name > discount > Number

#### Flow Logic:

Flow Variables are temporary placeholders used within a process or workflow to store and manipulate data as it moves through different stages of execution. These variables enable dynamic data handling, allowing information to be passed from one step to another within a flow.

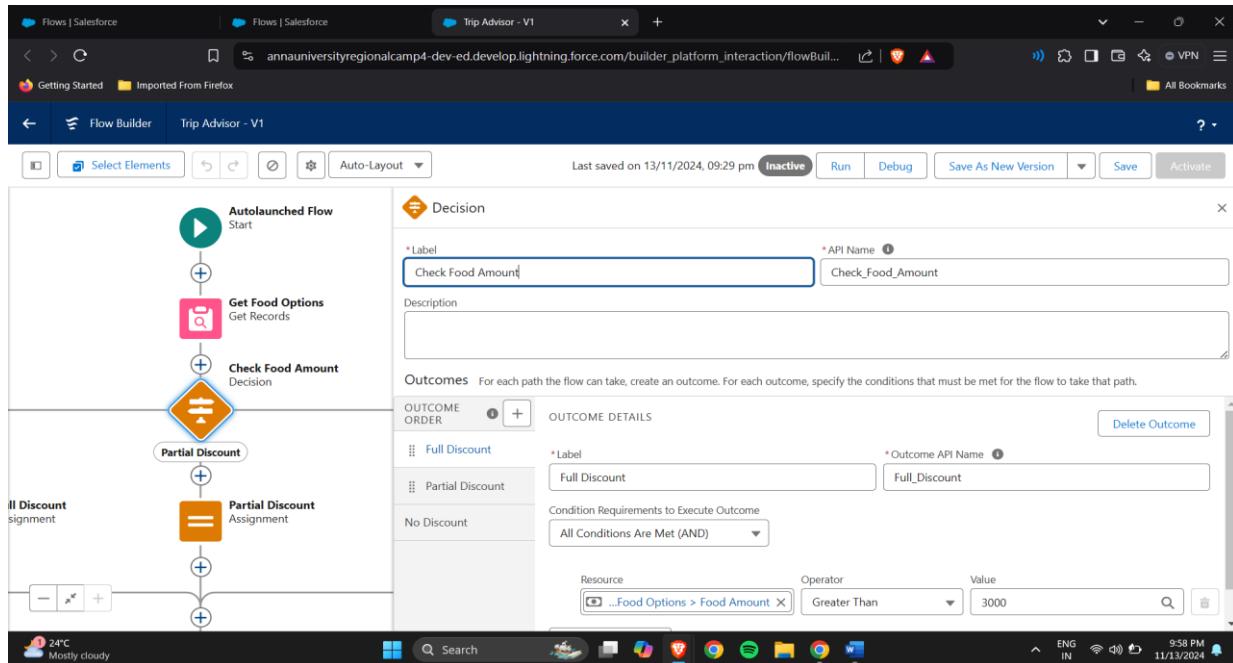
## Get Records: Retrieve the necessary customer records.



### Purpose:

The **"Get Records"** element in a flow (such as in Salesforce Flow or similar automation platforms) is to retrieve specific records from a database based on defined criteria. This action allows you to fetch data that can be used later in the flow for various purposes, such as updating records, making decisions, or displaying information.

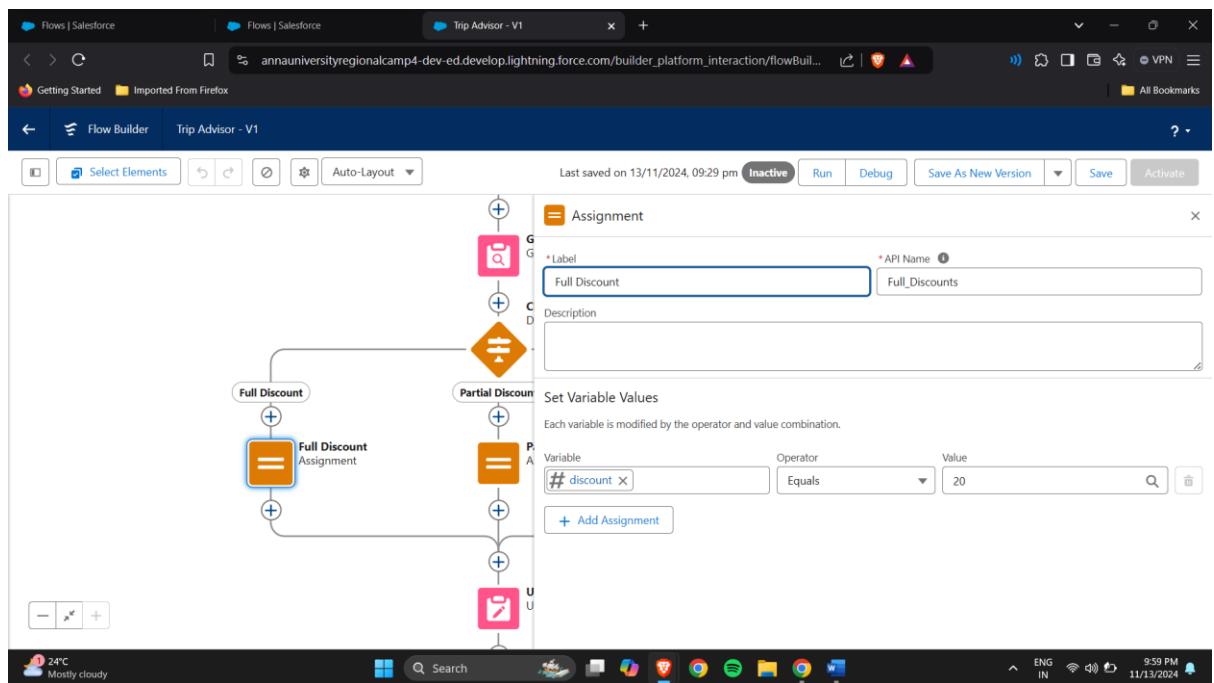
### Decision Element: Determine the discount rate based on the purchase amount:



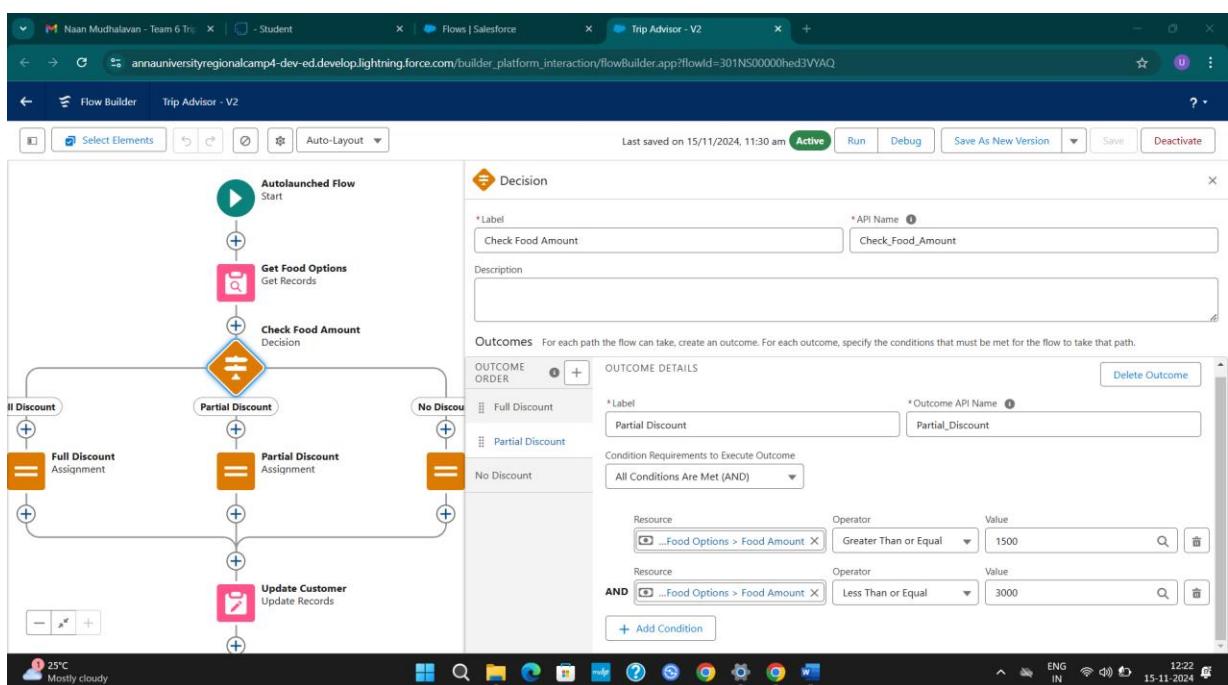
### Purpose:

The Decision Element in a flow is used to control the flow's path based on specified conditions. This is particularly useful for creating dynamic, condition-based workflows.

## Full Discount: Amount exceeds 3000.



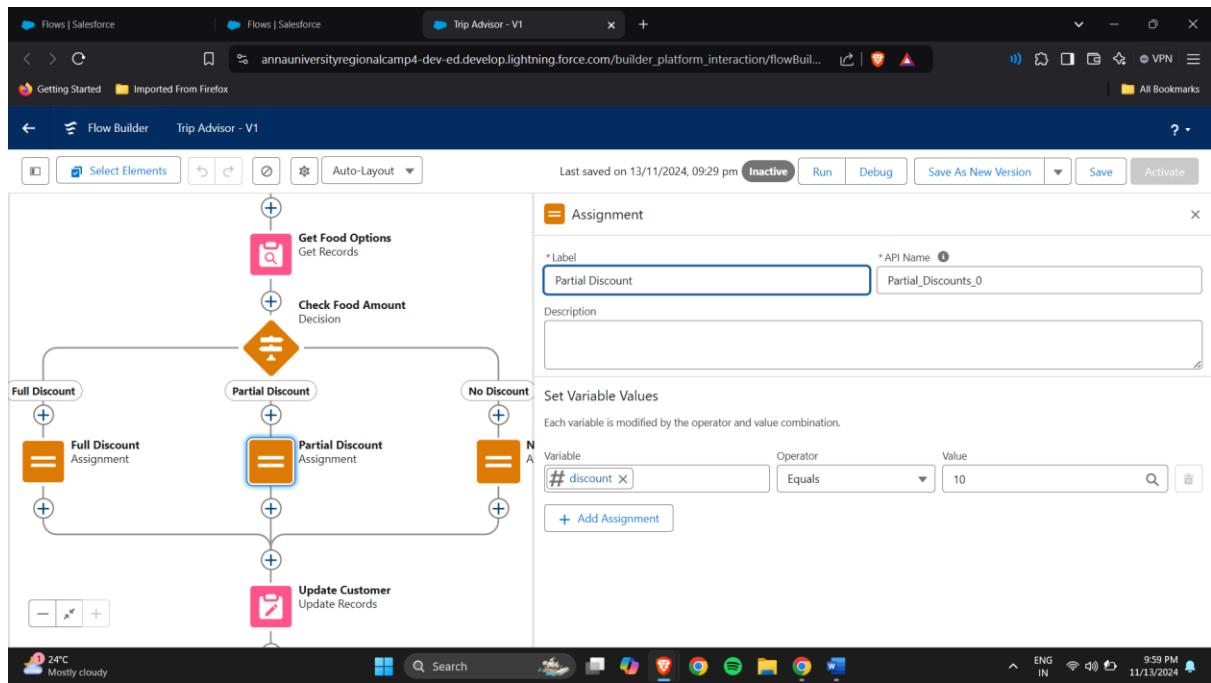
## Partial Discount: Amount In-between 1500 to 3000.



## Purpose:

The Full Discount in a flow (such as a sales or customer service process) is to Provide Complete Financial Relief, Streamline Issue Resolution, Enhance Customer Loyalty and Support Promotional Strategies.

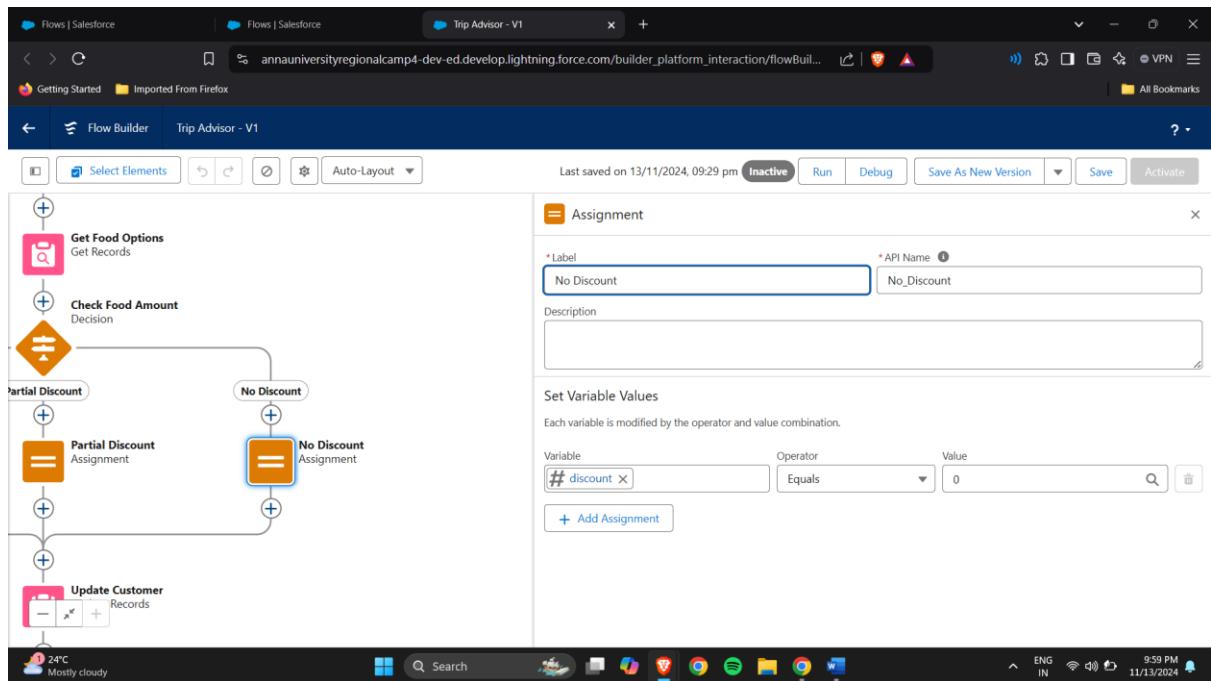
## Partial Discount: Amount between 1500 and 3000.



### Purpose:

A Partial Discount in a flow (such as an e-commerce or booking process) is to allow a reduction in the total price of a product or service by a specific percentage or amount, rather than a full discount. Partial discounts are often used to incentivize purchases while still maintaining profitability.

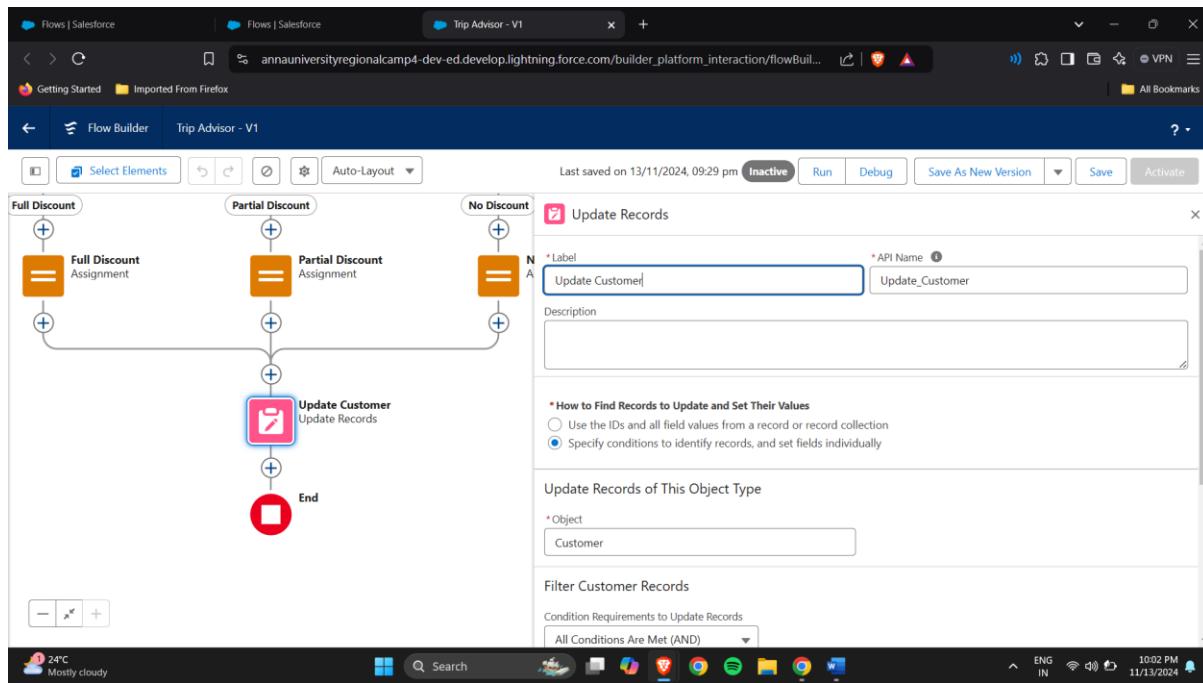
## No Discount: Amount below 1500.



### Purpose:

A "No Discount" option in a flow is to provide flexibility in scenarios where certain products, services, or customers may not be eligible for any discount.

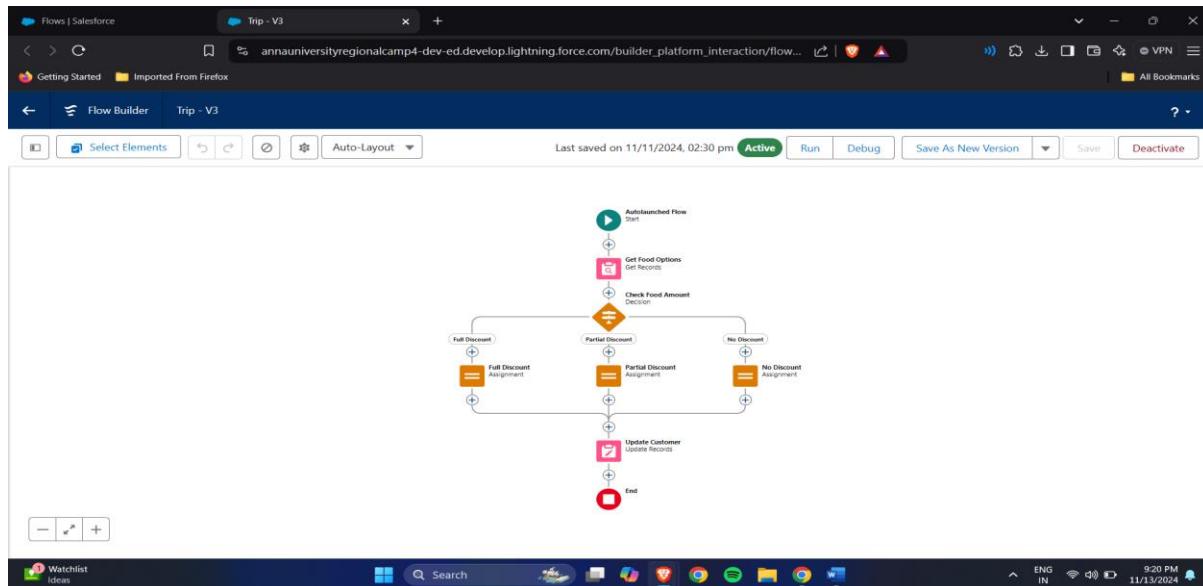
**Update Record:** Assign discount amounts and update records accordingly.



### Purpose:

A "Update Record" element in a flow (commonly in CRM platforms like Salesforce) is to modify existing records in the database based on specified criteria and conditions. This element allows automation of record updates within workflows, saving time and ensuring data consistency.

### Final Output of the Flow activate:



### Milestone 5 - Tabs:

Tabs in Salesforce provide a user interface for managing and viewing records.

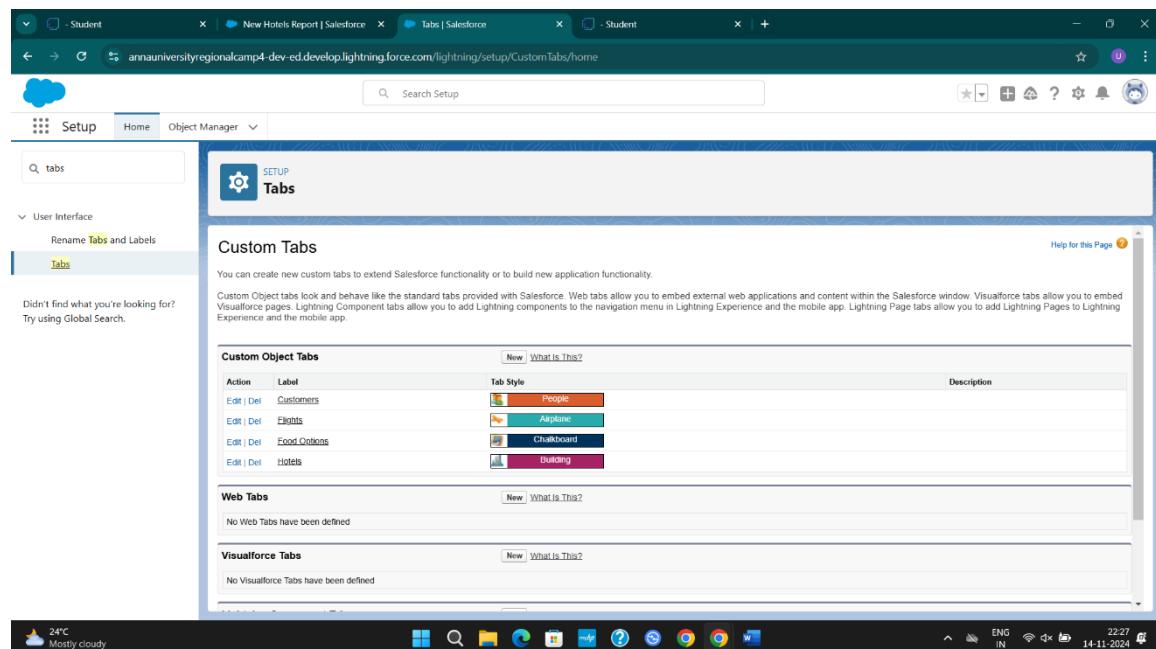
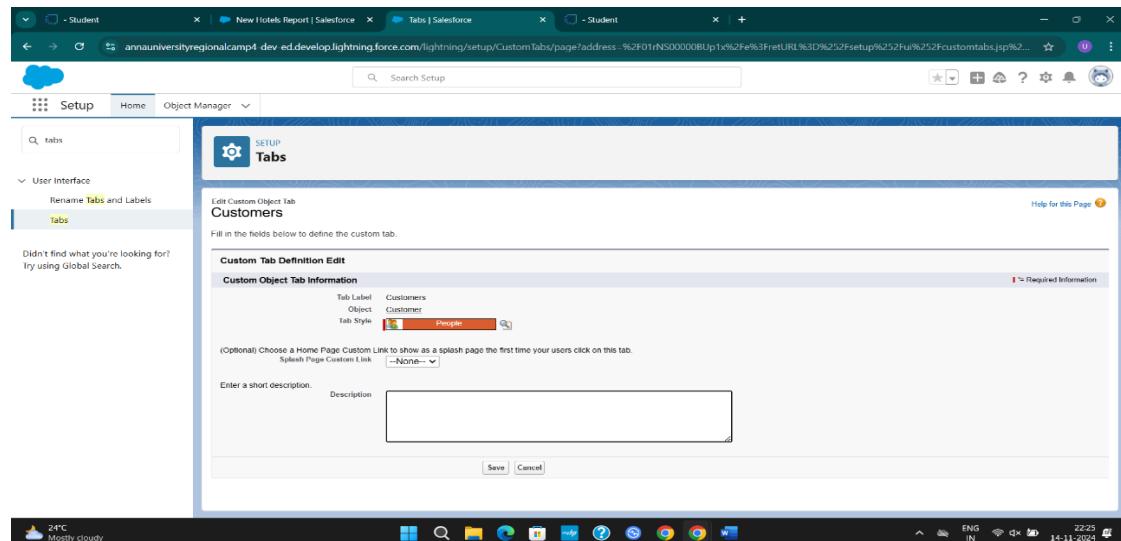
#### 1. Types of Tabs:

- Custom Tabs: Specific to custom objects.
- Web Tabs: Display web content.
- Visualforce Tabs: Display Visualforce pages.
- Lightning Component Tabs: Add Lightning components to the navigation.
- Lightning Page Tabs: Add Lightning Pages to mobile app navigation.

## Use Case:

Creating objects and storing TripAdvisor E-management data is the first step to meet their requirements. To enable employees to access stored data efficiently, the admin needs to create dedicated tabs. By designing specific tabs, the organization can enhance the user experience, streamline navigation features. This approach helps employees find and manage data efficiently, supporting better service and operational effectiveness within TripAdvisor E-management.

## Creating a Custom Tab



- From Setup, search Tabs and select New (Custom Object Tab).
- Choose Opportunity Automobile and complete the setup.

## Milestone 6 - Lightning App:

An app is a collection of items that work together to serve a particular function. In Lightning Experience, Lightning apps gives users access to sets of objects, tabs, and other items all in one convenient bundle in the navigation bar.

Lightning apps let you brand your apps with a custom color and logo. You can even include a utility bar and Lightning page tabs in your Lightning app. Members of your org can work more efficiently by easily switching between apps.

### Use case:

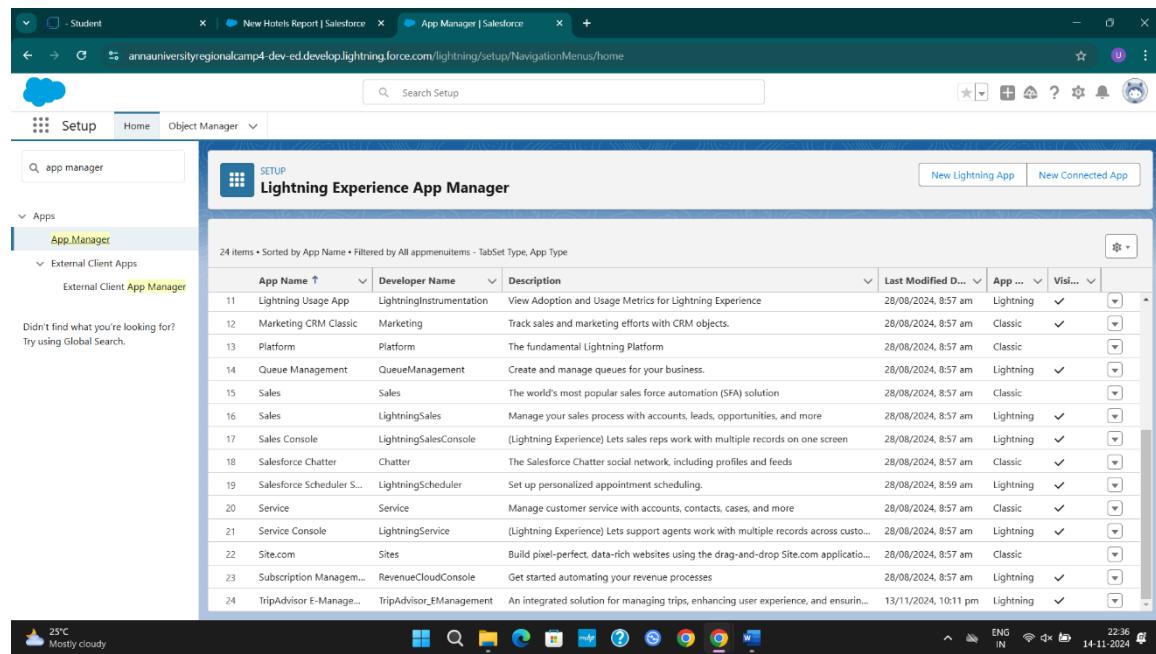
Well done! You're close to meeting the requirements of TripAdvisor E-Management by creating objects to store the organization's data effectively. However, building a database alone is not enough to fully meet organizational needs. The real challenge lies in ensuring that users within TripAdvisor E-Management can easily access and interact with the objects you've created for them.

As the Admin for TripAdvisor E-Management, it's your responsibility to ensure that every user in the organization has appropriate access to the data modeling structure, enabling them to retrieve, update, and manage the data they need seamlessly. This will help TripAdvisor E-Management operate efficiently and provide users with a smooth experience as they engage with the system.

### Activity 1:

#### Create a Lightning App To create a lightning app page:

1. Go to setup page → search “app manager” in quick find → select “app manager” → click on New lightning App.



2. Fill the app name in app details and branding as follow

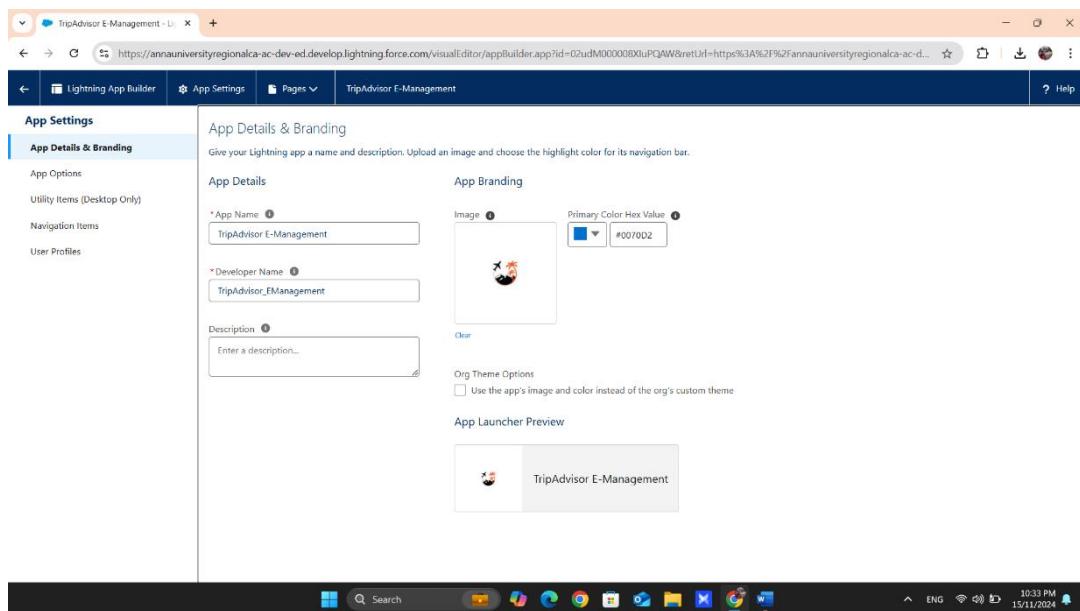
App Name : TripAdvisor E-Management.

Developer Name : this will auto populated

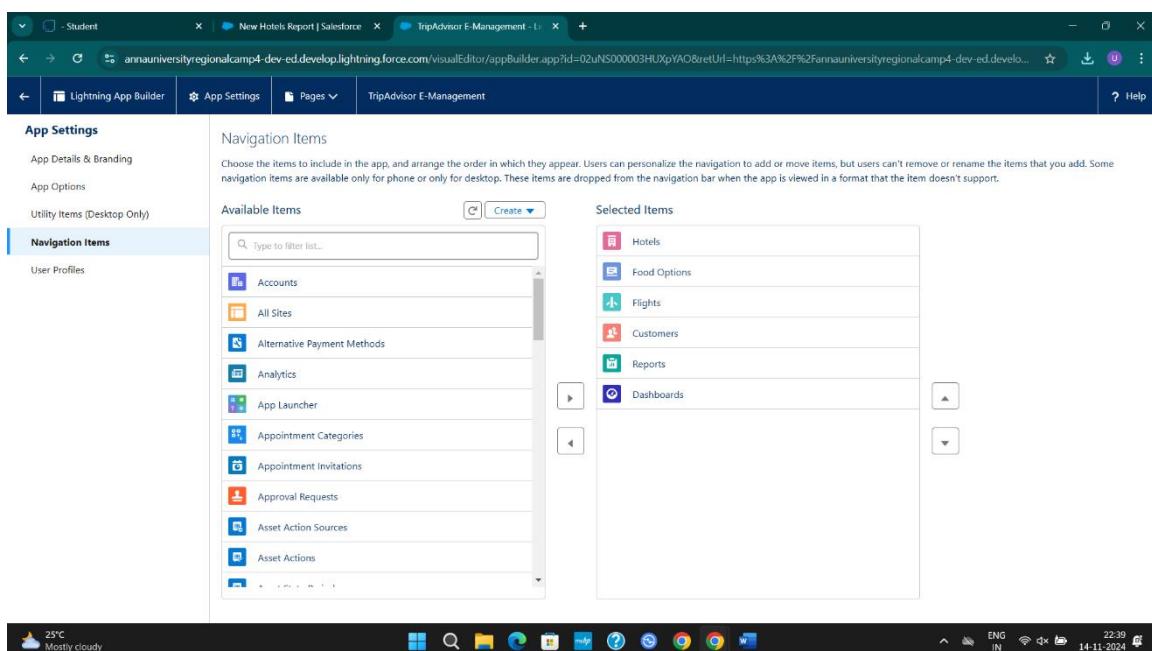
Description : Give a meaningful description

Image : optional (if you want to give any image you can otherwise not mandatory) Primary

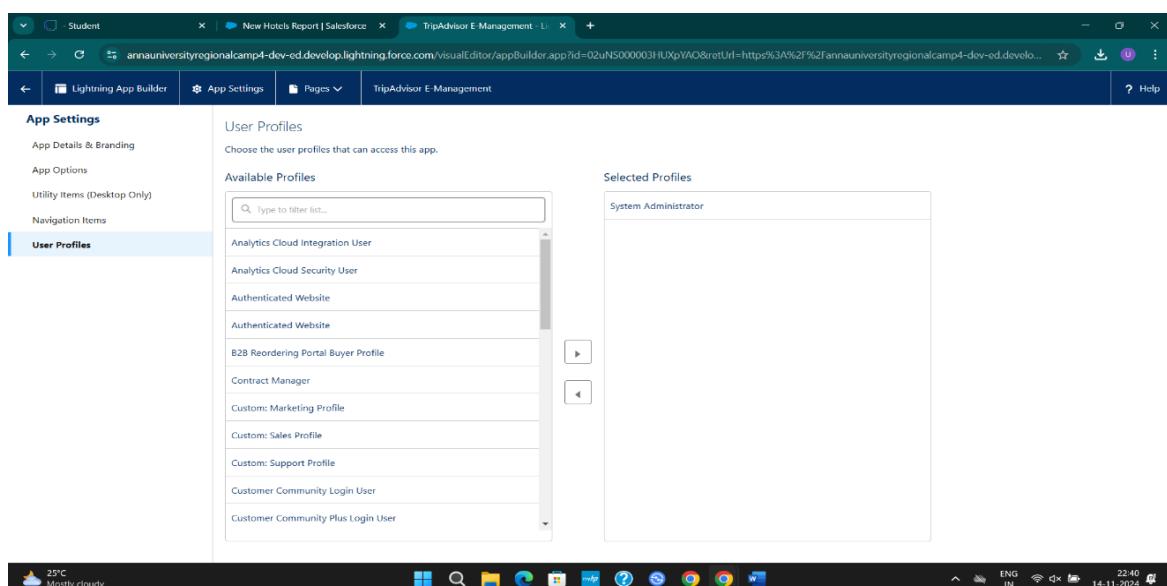
color hex value : keep this default



3. Then click Next → (App option page) keep it as default → Next → (Utility Items) keep it as default → Next.



4. To Add Navigation Items:



5. Search profiles (System administrator) in the search bar → click on the arrow button → save & finish.

## Milestone 7 - OWD Setting:

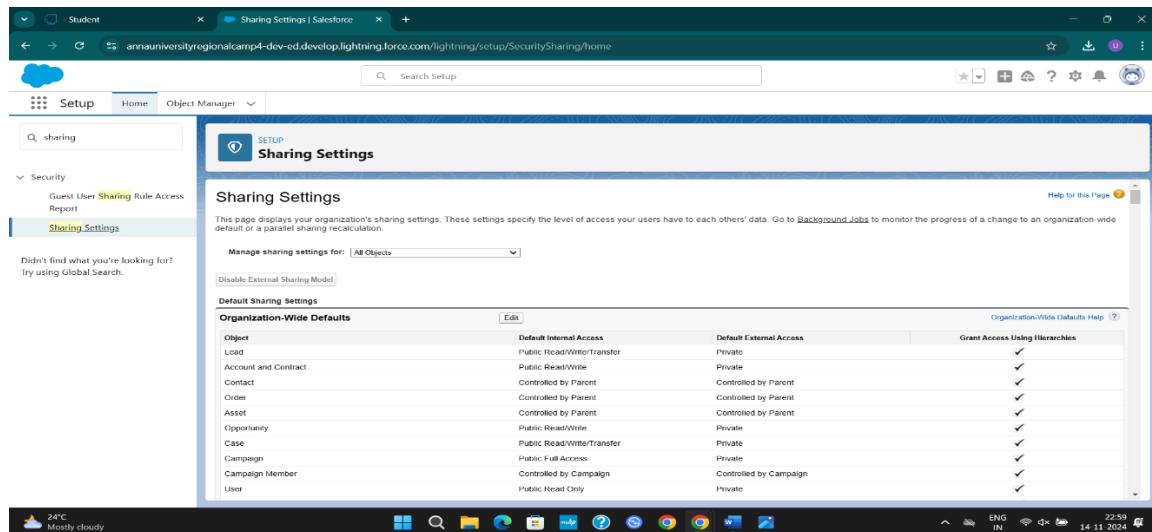
### Use case:

TripAdviser E-Management, **Organization-Wide Defaults (OWDs)** are the foundational security settings that determine access to data across the system. OWDs are used to control who can access specific information within the platform. You can extend or restrict access through additional methods such as sharing rules, role hierarchies, team structures, and account groups, as well as manual sharing options.

### Activity 1:

#### Create OWD Setting

1. Go to Set Up → in the Quick Find box type Sharing Settings → click on it.
2. Click Edit in the Organization-Wide Defaults area.



3. Search for the Employee object.

4. Under default internal access and default external access change the options to “Private” and under grant access using hierarchies select the check box.

5. Click on save.

This screenshot shows the 'Sharing Settings' page for the 'Employee' object. It displays a table with four columns: 'Object' (Employee), 'Default Internal Access' (dropdown menu), 'Default External Access' (dropdown menu), and 'Grant Access Using Hierarchies' (checkbox). The 'Default Internal Access' dropdown for 'Employee' is set to 'Private'. The 'Default External Access' dropdown for 'Employee' is also set to 'Private'. In the 'Grant Access Using Hierarchies' column, there is a checked checkbox. Below the table, there are sections for 'Other Settings' and checkboxes for 'Standard Report Visibility' (checked), 'Manual User Record Sharing' (unchecked), and 'Manager Groups' (unchecked). At the bottom are 'Save' and 'Cancel' buttons.

6. This Setting is for all the Users Which have been Created.

## Milestone 8 - User Adoption:

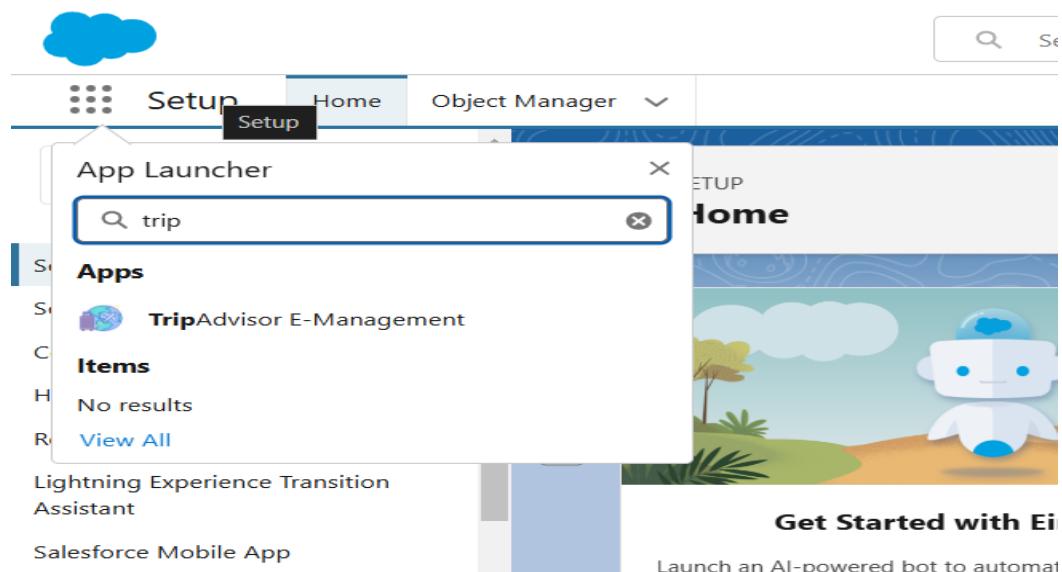
### Use Case:

As a new Administrator in the TripAdvisor E-management system, you handle user management tasks such as creating and editing user accounts, resetting passwords, assigning permissions, configuring access to travel data, and more. In this unit, you will learn about managing users and adding them to your TripAdvisor E-management platform.

### Activity 1:

Create a Record (Employee)

1. Click on App Launcher on the left side of the screen.
2. Search Employee Management System & click on it.



3. Click on the Employee tab.
4. Click New.
5. Fill the Details and click on Save.

The screenshot shows a form for creating a new record in the 'Hotel' object. The fields are as follows:

- \* Hotel Name: RK Residential Hotel
- Owner: Rahulkannan R
- TotalFoodOptions: 1
- Date: 14/11/2024
- Created By: Rahulkannan R 14/11/2024 2:21 pm
- Last Modified By: Rahulkannan R 14/11/2024 2:20 pm

### Activity 4:

Create at least 10 records for each of the objects: Hotel, Flight, Customers, Food Options.

## Hotel Name:

The screenshot shows a list titled "Recently Viewed" under the "Hotels" category. It displays 6 items, all updated a few seconds ago. The list includes:

- 1. RK Residential Hotel
- 2. Nim Hotel
- 3. Poris Hotel
- 4. RK 5 Star
- 5. kutty 5 star
- 6. Royal Meridian

At the top right of the list, there are buttons for "New", "Import", "Change Owner", and "Assign Label". Below the list is a search bar with placeholder text "Search this list..." and various filter and sort icons.

## Flight Name:

The screenshot shows a list titled "Recently Viewed" under the "Flights" category. It displays 5 items, all updated a few seconds ago. The list includes:

- 1. FL- 0007
- 2. FL- 0003
- 3. FL- 0005
- 4. FL- 0004
- 5. FL- 0001

At the top right of the list, there are buttons for "New", "Import", "Change Owner", and "Assign Label". Below the list is a search bar with placeholder text "Search..." and various filter and sort icons.

## Customer Name:

The screenshot shows a list titled "Recently Viewed" under the "Customers" category. It displays 4 items, all updated a few seconds ago. The list includes:

- 1. Santhosh
- 2. Sujith
- 3. RK
- 4. kutty

At the top right of the list, there are buttons for "New", "Import", "Change Owner", and "Assign Label". Below the list is a search bar with placeholder text "Search this list..." and various filter and sort icons.

## Food Options Name:

Food Option Name
1 FO - 0033
2 FO - 0032
3 FO - 0031
4 FO - 0030
5 FO - 0029
6 FO - 0028
7 FO - 0027
8 FO - 0026
9 FO - 0025
10 FO - 0024
11 FO - 0023
12 FO - 0022
13 FO - 0021

## Milestone 8 - Apex Trigger

### Apex Trigger for Food Options Management

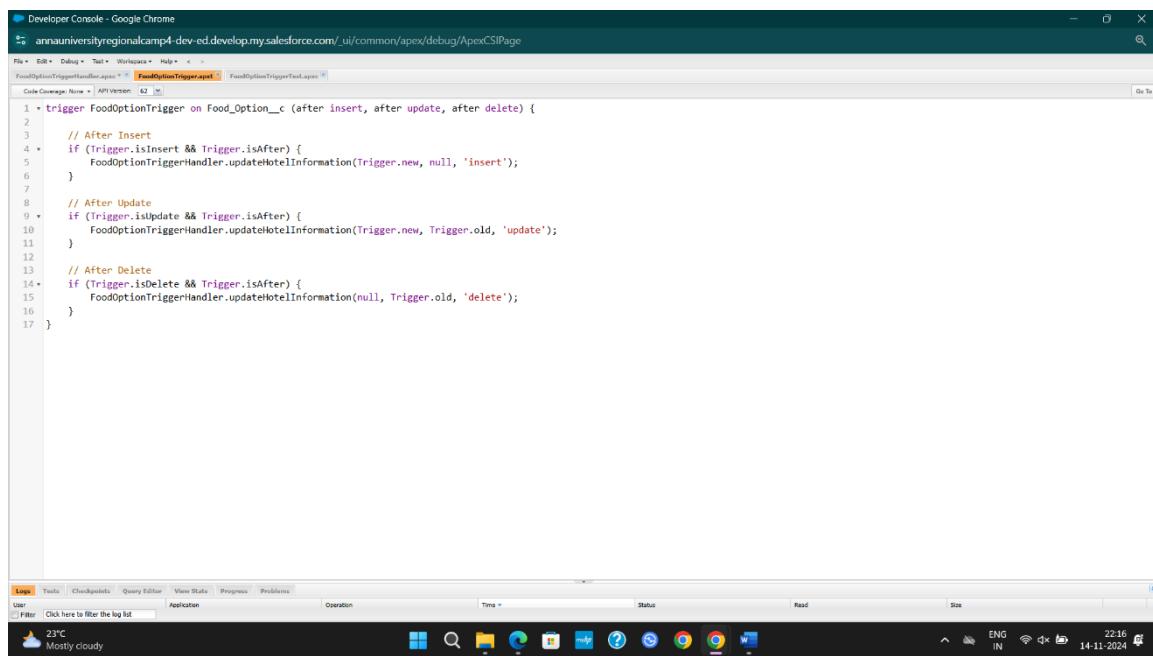
An Apex Trigger was implemented to update hotel information whenever a new food option is added or updated. This ensures the hotel's total food options count reflects all associated food options.

### Apex Trigger Handler:

```
1 public class FoodOptionTriggerHandler {
2     public static void updateHotelInformation(List<Food_Option__c> newFoodOptions, List<Food_Option__c> oldFoodOptions, String operation) {
3         Set<Id> hotelIdsToUpdate = new Set<Id>();
4         // Collect unique Hotel IDs from new Food Options (insert or update)
5         if (newFoodOptions != null) {
6             for (Food_Option__c foodOption : newFoodOptions) {
7                 if (foodOption.Hotel__c != null) {
8                     hotelIdsToUpdate.add(foodOption.Hotel__c);
9                 }
10            }
11        }
12        // Collect unique Hotel IDs from old Food Options (update or delete)
13        if (oldFoodOptions != null) {
14            for (Food_Option__c foodOption : oldFoodOptions) {
15                if (foodOption.Hotel__c != null) {
16                    hotelIdsToUpdate.add(foodOption.Hotel__c);
17                }
18            }
19        }
20        if (hotelIdsToUpdate.isEmpty()) {
21            return;
22        }
23        // Query the affected Hotel records
24        List<Hotel__c> hotelsToUpdate = [SELECT Id, TotalFoodOptions__c FROM Hotel__c WHERE Id IN :hotelIdsToUpdate];
25        // Recalculate the total food options count for each hotel
26        for (Hotel__c hotel : hotelsToUpdate) {
27            Integer totalFoodOptions = [SELECT COUNT() FROM Food_Option__c WHERE Hotel__c = :hotel.Id];
28            hotel.TotalFoodOptions__c = totalFoodOptions;
29        }
30        // Update the Hotel records with the new total count
31        if (!hotelsToUpdate.isEmpty()) {
32            update hotelsToUpdate;
33        }
34    }
35 }
```

An **Apex Trigger Handler** is a design pattern used to organize and manage the logic of an Apex trigger. It helps in maintaining clean, reusable, and easily maintainable code. Instead of placing the logic directly within the trigger, it delegates it to a handler class.

## Trigger:



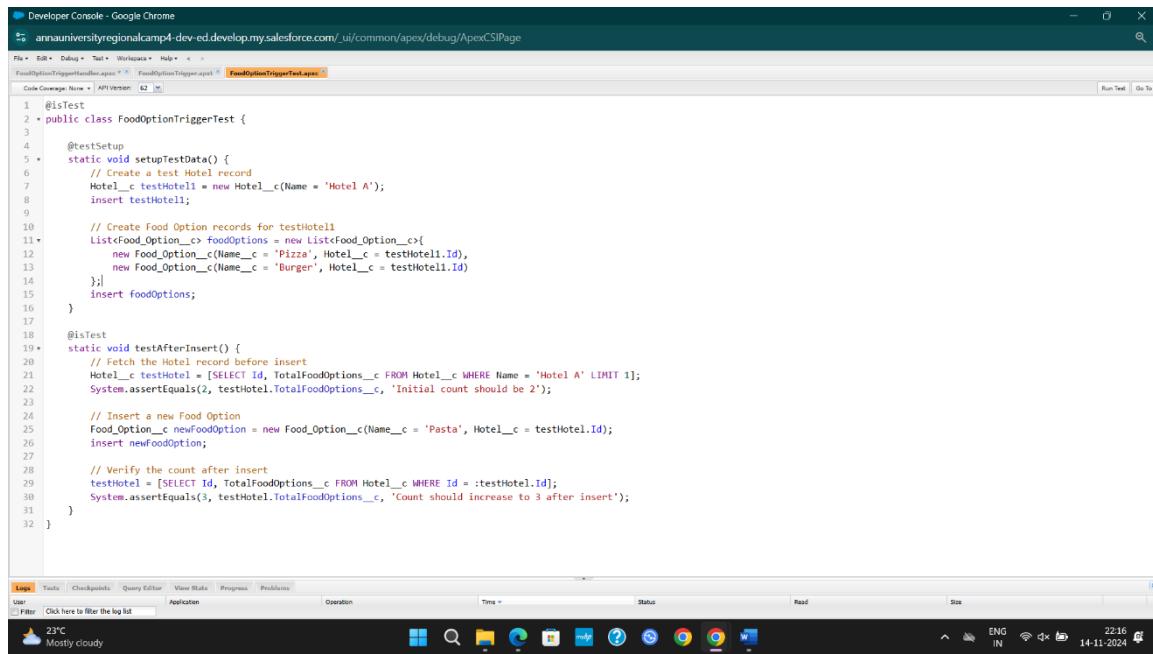
```
trigger FoodOptionTrigger on Food_Option__c (after insert, after update, after delete) {
    // After Insert
    if (Trigger.isInsert && Trigger.isAfter) {
        FoodOptionTriggerHandler.updateHotelInformation(Trigger.new, null, 'insert');
    }

    // After Update
    if (Trigger.isUpdate && Trigger.isAfter) {
        FoodOptionTriggerHandler.updateHotelInformation(Trigger.new, Trigger.old, 'update');
    }

    // After Delete
    if (Trigger.isDelete && Trigger.isAfter) {
        FoodOptionTriggerHandler.updateHotelInformation(null, Trigger.old, 'delete');
    }
}
```

An **Trigger** in Salesforce is a piece of code that automatically executes (or "fires") when a specific event occurs on a record in Salesforce, such as creating, updating, or deleting a record. It allows developers to add custom logic to standard operations, providing more control over data and business processes.

## Test Trigger:



```
@isTest
public class FoodOptionTriggerTest {
    @testSetup
    static void setupTestData() {
        // Create a test Hotel record
        Hotel__c testHotel1 = new Hotel__c(Name = 'Hotel A');
        insert testHotel1;

        // Create Food Option records for testHotel1
        List<Food_Option__c> foodOptions = new List<Food_Option__c>{
            new Food_Option__c(Name__c = 'Pizza', Hotel__c = testHotel1.Id),
            new Food_Option__c(Name__c = 'Burger', Hotel__c = testHotel1.Id)
        };
        insert foodOptions;
    }

    @isTest
    static void testAfterInsert() {
        // Fetch the Hotel record before insert
        Hotel__c testHotel = [SELECT Id, TotalFoodOptions__c FROM Hotel__c WHERE Name = 'Hotel A' LIMIT 1];
        System.assertEquals(2, testHotel.TotalFoodOptions__c, 'Initial count should be 2');

        // Insert a new Food Option
        Food_Option__c newFoodOption = new Food_Option__c(Name__c = 'Pasta', Hotel__c = testHotel.Id);
        insert newFoodOption;

        // Verify the count after insert
        testHotel = [SELECT Id, TotalFoodOptions__c FROM Hotel__c WHERE Id = :testHotel.Id];
        System.assertEquals(3, testHotel.TotalFoodOptions__c, 'Count should increase to 3 after insert');
    }
}
```

A **Test Trigger** in Salesforce is used to validate that the trigger behaves as expected under different conditions. It is written using Apex test methods to simulate various scenarios, ensuring that triggers perform the correct operations, like inserting, updating, or deleting records.

## Test case Result:

The screenshot shows the Salesforce Developer Console in Google Chrome. The URL is [annauniversityregionalcamp4-dev-ed.develop.my.salesforce.com/\\_ui/common/apex/debug/ApexCSIPage](https://annauniversityregionalcamp4-dev-ed.develop.my.salesforce.com/_ui/common/apex/debug/ApexCSIPage). The tab bar has three tabs: FoodOptionTriggerHandler.apxc, FoodOptionTrigger.apxc, and FoodOptionTriggerTest.apxc (which is highlighted). The code editor contains an Apex test class with two methods: setupTestData and testAfterInsert. The test run section shows two runs: one successful run (707NS00000DQy4) and one pending run (707NS00000JyL0). The status bar at the bottom indicates it's 22:16 on Thursday, November 14, 2024.

```
1  @isTest
2  *public class FoodOptionTriggerTest {
3
4      @testSetup
5      static void setupTestData() {
6          // Create a test Hotel record
7          Hotel__c testHotel1 = new Hotel__c(Name = 'Hotel A');
8          insert testHotel1;
9
10         // Create Food Option records for testHotel1
11         List<Food_Option__c> foodOptions = new List<Food_Option__c>{
12             new Food_Option__c(Name__c = 'Pizza', Hotel__c = testHotel1.Id),
13             new Food_Option__c(Name__c = 'Burger', Hotel__c = testHotel1.Id)
14         };
15         insert foodOptions;
16     }
17
18     @isTest
19     static void testAfterInsert() {
20         // Fetch the Hotel record before insert
21     }
22 }
```

Status	Test Run	Enqueued Time	Duration	Failures	Total
✓	707NS00000DQy4	Thu Nov 14 2024 22:14:15 GM...	Thu Nov 14 2024 22:16:44 GM...	0	1
✓	707NS00000JyL0			0	1

A "Test Trigger case run successfully" means that a trigger (an automated process or function) was executed, and it completed without errors or failures.

- **Trigger:** A piece of code that runs automatically in response to specific events (like creating, updating, or deleting a record).
- **Test Case:** A scenario designed to verify that the trigger works as expected under certain conditions.
- **Successful Run:** The trigger was executed correctly, and the desired results were achieved, with no issues encountered during testing (e.g., data was updated correctly, no errors occurred).

## Milestone 10 - Apex Scheduled

### Apex Scheduled Class for Flight Reminders

The Apex Schedulable class, FlightReminderScheduledJob, was created to send reminder emails to customers who have booked flights, 24 hours prior to departure.

### Scheduled Class Code

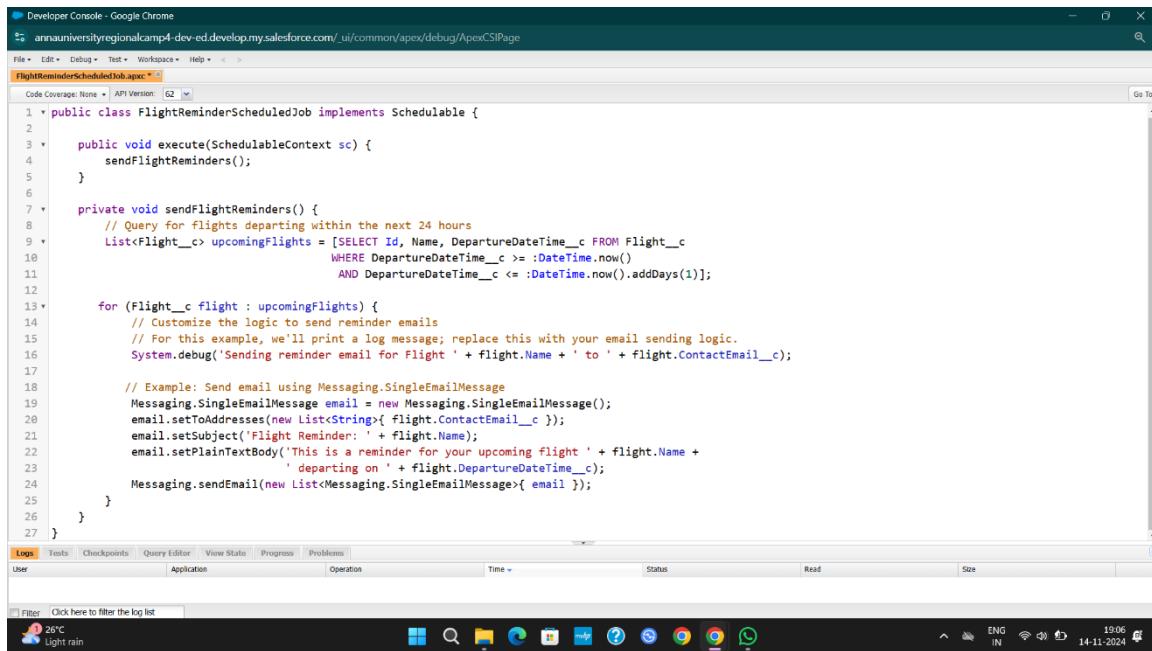
The screenshot shows the Salesforce Developer Console in Google Chrome. The URL is [annauniversityregionalcamp4-dev-ed.develop.my.salesforce.com/\\_ui/common/apex/debug/ApexCSIPage](https://annauniversityregionalcamp4-dev-ed.develop.my.salesforce.com/_ui/common/apex/debug/ApexCSIPage). The tab bar has three tabs: FlightReminderScheduledJob.apxc (highlighted), FlightReminder.apxc, and FlightReminderTest.apxc. The code editor contains the FlightReminderScheduledJob class. The log section shows a single log entry for a scheduled job run by user Omar Ahmed Khan A. The status bar at the bottom indicates it's 19:12 on Thursday, November 14, 2024.

```
1  *public class FlightReminderScheduledJob implements Schedulable {
2
3      public void execute(SchedulableContext sc) {
4          sendFlightReminders();
5      }
6
7      private void sendFlightReminders() {
8          // Query for flights departing within the next 24 hours
9          List<Flight__c> upcomingFlights = [SELECT Id, Name, DepartureDateTime__c FROM Flight__c
10                                         WHERE DepartureDateTime__c >= :DateTime.now()
11                                         AND DepartureDateTime__c <= :DateTime.now().addDays(1)];
12
13      for (Flight__c flight : upcomingFlights) {
14          // Customize the logic to send reminder emails
15          // For this example, we'll print a log message; replace this with your email sending logic.
16          System.debug('Sending reminder email for Flight ' + flight.Name + ' to ' + flight.ContactEmail__c);
17
18          // Example: Send email using Messaging.SingleEmailMessage
19          Messaging.SingleEmailMessage email = new Messaging.SingleEmailMessage();
20          email.setToAddresses(new List<String>{flight.ContactEmail__c });
21          email.setSubject('Flight Reminder: ' + flight.Name);
22          email.setPlainTextBody('This is a reminder for your upcoming flight ' + flight.Name +
23                                ' departing on ' + flight.DepartureDateTime__c);
24      }
25  }
```

User	Application	Operation	Time	Status	Read	Size
Omar Ahmed Khan A	Unknown	/services/data/v42.0/tooling/executeAnonymous	14/11/2024, 7:12:54 PM	Success		3.24 KB

A **Scheduled Class** in platforms like Salesforce allows you to automate and schedule the execution of Apex classes at specified times or intervals. It is particularly useful for recurring tasks, such as sending emails, updating records, or integrating external systems, without manual intervention.

## Scheduling the Job



```

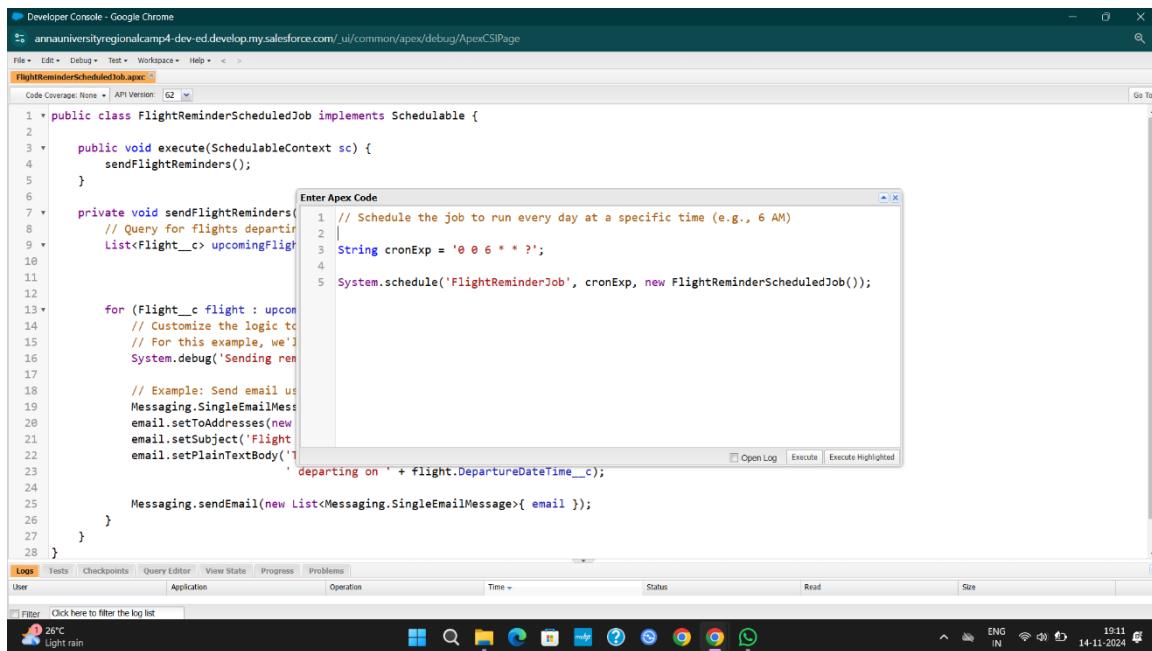
1 * public class FlightReminderScheduledJob implements Schedulable {
2
3     public void execute(SchedulableContext sc) {
4         sendFlightReminders();
5     }
6
7     private void sendFlightReminders() {
8         // Query for flights departing within the next 24 hours
9         List<Flight__c> upcomingFlights = [SELECT Id, Name, DepartureDateTime__c FROM Flight__c
10                                         WHERE DepartureDateTime__c >= :DateTime.now()
11                                         AND DepartureDateTime__c <= :DateTime.now().addDays(1)];
12
13     for (Flight__c flight : upcomingFlights) {
14         // Customize the logic to send reminder emails
15         // For this example, we'll print a log message; replace this with your email sending logic.
16         System.debug('Sending reminder email for Flight ' + flight.Name + ' to ' + flight.ContactEmail__c);
17
18         // Example: Send email using Messaging.SingleEmailMessage
19         Messaging.SingleEmailMessage email = new Messaging.SingleEmailMessage();
20         email.setToAddresses(new List<String>{ flight.ContactEmail__c });
21         email.setSubject('Flight Reminder: ' + flight.Name);
22         email.setPlainTextBody('This is a reminder for your upcoming flight ' + flight.Name +
23                               ' departing on ' + flight.DepartureDateTime__c);
24
25         Messaging.sendEmail(new List<Messaging.SingleEmailMessage>{ email });
26     }
27 }

```

The screenshot shows the Salesforce Developer Console interface. The top navigation bar includes 'File', 'Edit', 'Debug', 'Test', 'Workspace', and 'Help'. The title bar says 'FlightReminderScheduledJob.apc'. The main area displays the Apex code for the 'FlightReminderScheduledJob' class. Below the code editor is a 'Logs' tab, followed by 'Tests', 'Checkpoints', 'Query Editor', 'View State', 'Progress', and 'Problems'. A status bar at the bottom shows 'User', 'Application', 'Operation', 'Time', 'Status', 'Read', and 'Size'. The system tray at the bottom right shows the date and time as '14-11-2024 19:06'.

**Scheduling a Job Code** refers to setting up an automated process to run at a specific time or interval without manual intervention. This is commonly used in systems like CRM platforms, databases, or job scheduling tools. The purpose is to perform repetitive tasks (e.g., data updates, reports generation) at predefined times.

## Output of the job Scheduling:



```

1 * public class FlightReminderScheduledJob implements Schedulable {
2
3     public void execute(SchedulableContext sc) {
4         sendFlightReminders();
5     }
6
7     private void sendFlightReminders() {
8         // Query for flights departing within the next 24 hours
9         List<Flight__c> upcomingFlights = [SELECT Id, Name, DepartureDateTime__c FROM Flight__c
10                                         WHERE DepartureDateTime__c >= :DateTime.now()
11                                         AND DepartureDateTime__c <= :DateTime.now().addDays(1)];
12
13     for (Flight__c flight : upcomingFlights) {
14         // Customize the logic to send reminder emails
15         // For this example, we'll print a log message; replace this with your email sending logic.
16         System.debug('Sending reminder email for Flight ' + flight.Name + ' to ' + flight.ContactEmail__c);
17
18         // Example: Send email using Messaging.SingleEmailMessage
19         Messaging.SingleEmailMessage email = new Messaging.SingleEmailMessage();
20         email.setToAddresses(new List<String>{ flight.ContactEmail__c });
21         email.setSubject('Flight Reminder: ' + flight.Name);
22         email.setPlainTextBody('This is a reminder for your upcoming flight ' + flight.Name +
23                               ' departing on ' + flight.DepartureDateTime__c);
24
25         Messaging.sendEmail(new List<Messaging.SingleEmailMessage>{ email });
26     }
27 }

```

A modal window titled 'Enter Apex Code' is overlaid on the code editor. It contains the following Apex code:

```

1 // Schedule the job to run every day at a specific time (e.g., 6 AM)
2 |
3 String cronExp = '0 0 6 * * ?';
4
5 System.schedule('FlightReminderJob', cronExp, new FlightReminderScheduledJob());

```

The status bar at the bottom shows 'User', 'Application', 'Operation', 'Time', 'Status', 'Read', and 'Size'. The system tray at the bottom right shows the date and time as '14-11-2024 19:11'.

A Scheduled Job Code is a task or process that runs automatically at predefined times or intervals. When it runs successfully, it means the scheduled job has executed without errors, completing the intended task as per the schedule.

## All job scheduled has been updated:

The screenshot shows the Salesforce Setup interface with the 'Scheduled Jobs' page open. The left sidebar shows various setup categories like Feature Settings, Sales, Products, and Salesforce Scheduler. The main content area displays a table of scheduled jobs with columns for Action, Job Name, Submitted By, Started, Next Scheduled Run, Type, and Cron Trigger ID. A message at the top indicates that 1% of scheduled jobs have been used.

Action	Job Name	Submitted By	Started	Next Scheduled Run	Type	Cron Trigger ID
Manage   Det   Pause Job	FlightReminderJob	A.Umar Ahmed Khan	14/11/2024, 7:12 pm	15/11/2024, 6:00 am	Scheduled Apex	08eNS0000003o5pP
Del	Metalytics Data Loader Job for Org : 000NS000002ehJ	User Integration	28/08/2024, 8:59 am	14/11/2024, 3:47 am	Autonomous Data Loader Job	08eNS000000yxytz
	Program Milestone Computation Cron Job	Process, Automated	28/08/2024, 8:59 am	14/11/2024, 1:29 pm	Program Milestone Computation Cron Job	08eNS000000yxytx
	Program Status Update Cron Job	Process, Automated	28/08/2024, 8:59 am	14/11/2024, 6:30 pm	Program Status Update Cron Job	08eNS000000yxyth

"All jobs scheduled have been updated" means that the tasks or processes that were planned or set to run at specific times have been modified or refreshed. This could involve changing the timing, parameters, or details of the scheduled jobs to ensure they align with new requirements, improve efficiency, or reflect updated information.

## Milestone 11 - Reports:

Reports give you access to your Salesforce data. You can examine your Salesforce data in almost infinite combinations, display it in easy-to-understand formats, and share the resulting insights with others. Before building, reading, and sharing reports, review these reporting basics.

### Types of Reports in Salesforce

1. Tabular
2. Summary
3. Matrix
4. Joined Reports

### Use Case:

The CEO of TripAdvisor wants a concise overview of employee activities, current projects, project progress, and assigned assets, along with the condition of these assets. This data will provide a clear snapshot of the organization's status, enabling informed decision-making. The CEO has tasked you with presenting this information in an organized, easily interpretable format.

Let's create a Report.

### Activity 1:

#### Create Report

1. Go to the app → click on the reports tab 2. Click New Report
2. Select report type from category or from report type panel or from search panel → click on start

report.

Create Report

Category

Recently Used

All

Accounts & Contacts

Opportunities

Customer Support Reports

Leads

Campaigns

Activities

Contracts and Orders

Price Books, Products and Assets

Administrative Reports

File and Content Reports

Individuals

Select a Report Type

Showing results for hotel

Report Type Name Category

Hotels Standard

Food Options with Hotel Standard

Details

Hotels Standard Report Type

Start Report

Created By You

New Hotels Report

Created By Others

No Reports Yet

Objects Used in Report Type

Owner

4. Customize your report and add fields from left pane as shown below

5. Save or run it.

Search...

TripAdvisor E-Mana... Hotels Customers Flights Food Options Reports Dashboards

Total Records: 6 Total TotalFoodOptions: 18

	Hotel: Hotel Name	TotalFoodOptions	Date
1	RK 5 Star	5	14/11/2024
2	RK Residential Hotel	1	14/11/2024
3	Poris Hotel	1	14/11/2024
4	kutty 5 star	5	14/11/2024
5	Royal Meridian	1	14/11/2024
6	Nm Hotel	5	14/11/2024
7		18	

Reports for Hotel, Flight, Customer, and Food Option have been created using a standardized method, streamlining data management and analysis for improved decision-making and business operations.

### New Hotel Report:

https://annauniversityregionalca-ac-dev-ed.develop.lightning.f

TripAdvisor E-Mana... Hotels Customers Flights

Total Records: 6 Total TotalFoodOptions: 18

	Hotel: Hotel Name	TotalFoodOptions	Date
1	RK 5 Star	5	14/11/2024
2	RK Residential Hotel	1	14/11/2024
3	Poris Hotel	1	14/11/2024
4	kutty 5 star	5	14/11/2024
5	Royal Meridian	1	14/11/2024
6	Nm Hotel	5	14/11/2024
7		18	

A new hotel report has been created, streamlining data management and providing valuable insights for decision-making.

## New Flight Report:

The screenshot shows a report titled "Report: Flights" with the sub-section "New Flights Report". It displays 3 total records. The data is presented in a table with columns: Flight: Flight Name, Hotel, and Contact\_Email. The records are as follows:

	Flight: Flight Name	Hotel	Contact_Email
1	FL-0003	RK 5 Star	cyberkuttnm123@gmail.com
2	FL-0001	RK Residential Hotel	kutty123@gmail.com
3	FL-0002	Royal Meridian	kuttnm123@gmail.com

A new flight report has been created, providing updated and relevant data for better analysis and decision-making.

## New Customers Report:

The screenshot shows a report titled "Report: Customers" with the sub-section "New Customers Report". It displays 4 total records. The summary table shows Total Records (4), Total Discount Percent (38.00%), and Total Total Amount (₹25,500.00). The data is presented in a table with columns: Customer: Customer Name, Customer: ID, Discount Percent, and Total Amount. The records are as follows:

	Customer: Customer Name	Customer: ID	Discount Percent	Total Amount
1	Santhosh	a03dM000008GGu8	8.00%	₹6,500.00
2	kutty	a03dM000008GTCI	10.00%	₹5,000.00
3	RK	a03dM000008Gc9Z	5.00%	₹6,000.00
4	Sujith	a03dM000008Gc9a	15.00%	₹8,000.00
5			38.00%	₹25,500.00

A new customer report has been created to manage and analyze customer data efficiently.

## New Food Options Report:

	Food Option: Food Option Name	Hotel	Name
1	FO - 0003	PK Illam	Idly
2	FO - 0004	Maria Lodge	Idly
3	FO - 0009	Maria Lodge	Dosa
4	FO - 0001	Jothi Hotel	EB Dosa
5	FO - 0026	Jothi Hotel	Tandoori
6	FO - 0011	Pacha Elai	poori
7	FO - 0027	Jothi Hotel	Pasta
8	FO - 0022	Maria Lodge	Parotta
9	FO - 0017	PK Illam	Biryani
10	FO - 0019	Anand Hotel	Biryani
11	FO - 0028	Jothi Hotel	Noodles
12	FO - 0023	PK Illam	Parotta
13	FO - 0002	Pacha Elai	Idly
14	FO - 0014	Anand Hotel	poori

A new FoodOption report has been created to streamline the management and analysis of food-related data.

### Activity 2:

1. Create a report with report type: “TripAdviser E-Management and Projects”.

Report Name	Description	Folder	Created By	Created On	Subscribed
New Food Options Report		Trip	Rahulkannan R	14/11/2024, 3:55 pm	
New Customers Report		Trip	Rahulkannan R	14/11/2024, 3:49 pm	
New Flights Report		Trip	Rahulkannan R	14/11/2024, 3:51 pm	
New Hotels Report		Trip	Rahulkannan R	14/11/2024, 3:48 pm	

### Milestone 12 - Dashboards:

Dashboards provide a visual summary of real-time data, enabling users to quickly understand business trends, monitor performance, and make informed decisions. They allow easy access to report data through visual components.

### UseCase:

As an Admin for TripAdvisor E-Management, you continually strive to meet business requirements, driving the organization toward peak performance. Your dedication and effective data visualization in reports have greatly impressed your superiors, making it effortless for the CEO to access and view essential data during meetings without having to search.

### Activity 1:

#### Create Dashboard

1. Go to the app → click on the Dashboards tabs.

**New Dashboard**

---

\* Name

Description

Folder

2. Give a Name and click on Create.

3. Select add component.

Report Name	Description	Folder	Created By	Created On	Subscribed
New Food Options Report		Trip	Rahulkannan R	14/11/2024, 3:55 pm	
New Customers Report		Trip	Rahulkannan R	14/11/2024, 3:49 pm	
New Flights Report		Trip	Rahulkannan R	14/11/2024, 3:51 pm	
New Hotels Report		Trip	Rahulkannan R	14/11/2024, 3:48 pm	

4. Select a Report and click on select.

**New Hotels Report**

Hotel	Hotel Name	TotalFoodOptions	Date
kutty	5 star	5	14/11/2024
Nm	Hotel	5	14/11/2024
Poris	Hotel	1	14/11/2024
RK	5 Star	5	14/11/2024
RK Residential Hotel		1	14/11/2024
Royal Meridian		1	14/11/2024

[View Report \(New Hotels Report\)](#)

**New Customers Report**

Customer	Customer Name	Customer ID	Discount Perce...	Total Amo...
kutty	a03dM000008GTCI	10.00%	₹5.00k	
RK	a03dM000008Gc92	5.00%	₹6.00k	
Santhosh	a03dM000008GGul	8.00%	₹6.50k	
Sujith	a03dM000008Gc9a	15.00%	₹8.00k	

[View Report \(New Customers Report\)](#)

**New Flights Report**

Flight	Flight Name	Hotel	Contact_Email
FL-0001	RK Residential Hotel	kutty123@gmail.com	
FL-0002	Royal Meridian	kuttynm123@gmail.com	
FL-0003	RK 5 Star	cyberkuttynm123@gmail.com	

[View Report \(New Flights Report\)](#)

## Key Scenarios Addressed by Salesforce in the Implementation Project

### 1. Automating Hotel Data Updates:

Triggers handle changes to food options without manual intervention.

### 2. Customer Discount Management:

Flows automate discount calculation and application, enhancing customer satisfaction.

### 3. Flight Reminder Notifications:

Schedulable Apex ensures timely communication, reducing customer queries.

## **Conclusion**

### **Summary of Achievements**

The *TripAdvisor E-Management* Salesforce project successfully streamlined the management of travel-related services by implementing a comprehensive solution that integrates automation, custom user interfaces, and real-time notifications. Key achievements include:

- Developed a user-friendly CRM tailored to manage hotel, flight, and food option data efficiently.
- Automated discount calculations and flight reminder notifications, significantly reducing manual processes and improving customer satisfaction.
- Provided actionable insights into hotel occupancy, food option availability, and flight booking trends, supporting better business decisions.

This solution is scalable and adaptable, providing a robust foundation for future enhancements, such as advanced customer personalization or integration with third-party travel platforms.