




```
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
```

```
df=pd.read_csv("/content/sample_data/QVI_data.csv")
```

```
df.head()
```




	LYLTY_CARD_NBR	DATE	STORE_NBR	TXN_ID	PROD_NBR	PROD_NAME	PROD_QTY	TOT_SALES	PACK_SIZE	BRAND	LIFESTAGE	PREMIUM_CUSTOMER
0	1000	2018-10-17	1	1	5	Natural Chip Compny SeaSalt175g	2	6.0	175	NATURAL	YOUNG SINGLES/COUPLES	Premium
1	1002	2018-09-16	1	2	58	Red Rock Deli Chikn&Garlic Aioli 150g	1	2.7	150	RRD	YOUNG SINGLES/COUPLES	Mainstream
2	1003	2019-03-07	1	3	52	Grain Waves Sour Cream&Chives 210G	1	3.6	210	GRNWVES	YOUNG FAMILIES	Budget
3	1000	2019-03-			100	Natural Chip Compny SeaSalt175g	1	6.0	175	NATURAL	YOUNG FAMILIES	Budget



```
#Now we have to calculate the total sales
```


```
total_sales=sum(df[["TOT_SALES"]])
print(total_sales)
```





1933114.9999996515

```
# Total Number of Customers
```

```
df.describe()
```



	LYLTY_CARD_NBR	STORE_NBR	TXN_ID	PROD_NBR	PROD_QTY	TOT_SALES	PACK_SIZE
count	2.648340e+05	264834.000000	2.648340e+05	264834.000000	264834.000000	264834.000000	264834.000000
mean	1.355488e+05	135.079423	1.351576e+05	56.583554	1.905813	7.299346	182.425512
std	8.057990e+04	76.784063	7.813292e+04	32.826444	0.343436	2.527241	64.325148
min	1.000000e+03	1.000000	1.000000e+00	1.000000	1.000000	1.500000	70.000000
25%	7.002100e+04	70.000000	6.760050e+04	28.000000	2.000000	5.400000	150.000000
50%	1.303570e+05	130.000000	1.351365e+05	56.000000	2.000000	7.400000	170.000000
75%	2.030940e+05	203.000000	2.026998e+05	85.000000	2.000000	9.200000	175.000000
max	2.373711e+06	272.000000	2.415841e+06	114.000000	5.000000	29.500000	380.000000



```
total_customer=241584
```

```
# Average number of transaction per customer
```

```
df.shape
```

```
↗ (264834, 12)
```

```
total_customer=241584
```

```
total_transaction=264834
```

```
avg_transaction=total_customer/total_transaction
```

```
print(avg_transaction)
```

```
↗ 0.9122091574344684
```