Multiple Linear Regression is one of the important regression algorithms which models the linear relationship between a single dependent continuous variable and more than one independent variable.

```
In [ ]: """Problem Description:
        We have a dataset of 50 start-up companies.
        This dataset contains five main information:
        R&D Spend, Administration Spend, Marketing Spend, State, and Profit for a f
        Our goal is to create a model that can easily determine which company has a
        and which is the most affecting factor for the profit of a company."""
Out[1]: 'Problem Description:\n\nWe have a dataset of 50 start-up companies. \nThi
        s dataset contains five main information: \nR&D Spend, Administration Spen
        d, Marketing Spend, State, and Profit for a financial year. \nOur goal is
        to create a model that can easily determine which company has a maximum pr
        ofit, and which is the most affecting factor for the profit of a company.'
In [ ]: #Steps to implement Machine Learning
        """duplicated Values Remove
        Null values Remove
        Categorical Column remove
        standardised data
        spliting the data
        train the data
        testing the data"""
Out[2]: 'duplicated Values Remove\nNull values Remove\nCategorical Column remove\n
        standardised data\nspliting the data\ntrain the data\ntesting the data'
In [ ]: import numpy as np
        import pandas as pd
        import seaborn as sns
        import matplotlib.pyplot as plt
In [ ]: |df=pd.read_csv("/content/sample_data/35 Startups_Multiple_Linear_Regression
In [ ]: | df.head()
Out[6]:
            R&D Spend Administration Marketing Spend
                                                     State
                                                               Profit
         0
             165349.20
                          136897.80
                                         471784.10 New York 192261.83
         1
             162597.70
                          151377.59
                                         443898.53 California 191792.06
         2
             153441.51
                          101145.55
                                         407934.54
                                                    Florida 191050.39
         3
             144372.41
                          118671.85
                                         383199.62 New York 182901.99
             142107.34
                           91391.77
                                         366168.42
                                                    Florida 166187.94
In [ ]: df.shape
```

localhost:8888/notebooks/python codes/Multiple\_Linear\_Regression\_50StartUp\_DataSet.ipynb

Out[8]: (50, 5)

```
df.size
 In [ ]:
 Out[9]: 250
          df.dtypes
 In [ ]:
Out[10]: R&D Spend
                               float64
                               float64
          Administration
          Marketing Spend
                               float64
                                 object
          State
          Profit
                                float64
          dtype: object
 In [ ]: df.describe()
Out[11]:
                    R&D Spend Administration Marketing Spend
                                                                     Profit
                      50.000000
                                    50.000000
                                                   50.000000
                                                                 50.000000
           count
                   73721.615600
                                                211025.097800 112012.639200
           mean
                                121344.639600
                   45902.256482
                                 28017.802755
                                                122290.310726
                                                              40306.180338
             std
                                 51283.140000
                                                               14681.400000
                       0.000000
                                                    0.000000
             min
            25%
                                                129300.132500
                   39936.370000
                               103730.875000
                                                               90138.902500
            50%
                   73051.080000
                                122699.795000
                                                212716.240000
                                                              107978.190000
                 101602.800000
                                                299469.085000 139765.977500
            75%
                               144842.180000
            max 165349.200000
                               182645.560000
                                                471784.100000 192261.830000
          df.columns
 In [ ]:
Out[12]: Index(['R&D Spend', 'Administration', 'Marketing Spend', 'State', 'Profi
          t'], dtype='object')
 In [ ]:
          df.nunique()
Out[13]: R&D Spend
                               49
                               50
          Administration
          Marketing Spend
                                48
                                 3
          State
          Profit
                                50
```

dtype: int64

```
df.duplicated()
 In [ ]:
Out[14]: 0
                 False
          1
                 False
          2
                 False
          3
                 False
          4
                 False
          5
                 False
          6
                 False
          7
                 False
          8
                 False
          9
                 False
          10
                 False
          11
                 False
          12
                 False
          13
                 False
          14
                 False
          15
                 False
                 False
          16
          17
                 False
          18
                 False
          19
                 False
          20
                 False
                 False
          21
          22
                 False
          23
                 False
          24
                 False
          25
                 False
          26
                 False
          27
                 False
                False
          28
          29
                 False
          30
                 False
          31
                 False
          32
                 False
          33
                 False
          34
                 False
          35
                 False
          36
                 False
          37
                 False
          38
                 False
          39
                 False
          40
                 False
          41
                 False
          42
                 False
          43
                 False
          44
                 False
          45
                 False
          46
                 False
          47
                 False
          48
                 False
          49
                 False
          dtype: bool
 In [ ]:
         df.duplicated().sum()
Out[15]: 0
```

```
In [ ]: df.drop_duplicates(inplace=True)
In [ ]: df.duplicated().sum()
Out[17]: 0
```

In [ ]: df.dropna() #dropping NA values

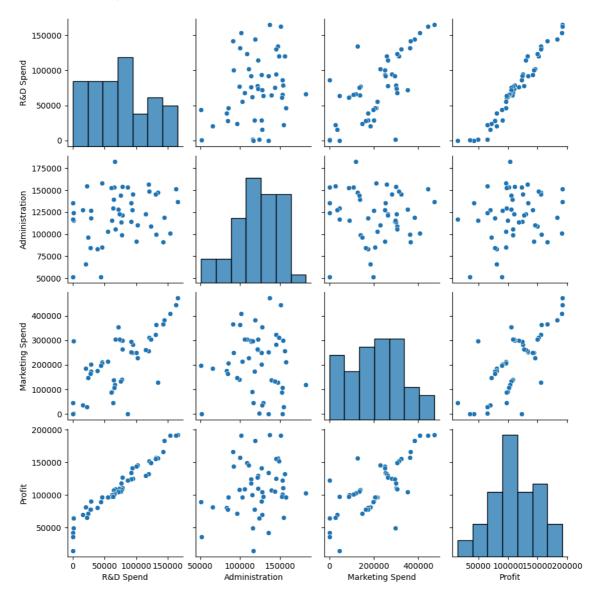
Out[18]:

	R&D Spend	Administration	Marketing Spend	State	Profit
0	165349.20	136897.80	471784.10	New York	192261.83
1	162597.70	151377.59	443898.53	California	191792.06
2	153441.51	101145.55	407934.54	Florida	191050.39
3	144372.41	118671.85	383199.62	New York	182901.99
4	142107.34	91391.77	366168.42	Florida	166187.94
5	131876.90	99814.71	362861.36	New York	156991.12
6	134615.46	147198.87	127716.82	California	156122.51
7	130298.13	145530.06	323876.68	Florida	155752.60
8	120542.52	148718.95	311613.29	New York	152211.77
9	123334.88	108679.17	304981.62	California	149759.96
10	101913.08	110594.11	229160.95	Florida	146121.95
11	100671.96	91790.61	249744.55	California	144259.40
12	93863.75	127320.38	249839.44	Florida	141585.52
13	91992.39	135495.07	252664.93	California	134307.35
14	119943.24	156547.42	256512.92	Florida	132602.65
15	114523.61	122616.84	261776.23	New York	129917.04
16	78013.11	121597.55	264346.06	California	126992.93
17	94657.16	145077.58	282574.31	New York	125370.37
18	91749.16	114175.79	294919.57	Florida	124266.90
19	86419.70	153514.11	0.00	New York	122776.86
20	76253.86	113867.30	298664.47	California	118474.03
21	78389.47	153773.43	299737.29	New York	111313.02
22	73994.56	122782.75	303319.26	Florida	110352.25
23	67532.53	105751.03	304768.73	Florida	108733.99
24	77044.01	99281.34	140574.81	New York	108552.04
25	64664.71	139553.16	137962.62	California	107404.34
26	75328.87	144135.98	134050.07	Florida	105733.54
27	72107.60	127864.55	353183.81	New York	105008.31
28	66051.52	182645.56	118148.20	Florida	103282.38
29	65605.48	153032.06	107138.38	New York	101004.64
30	61994.48	115641.28	91131.24	Florida	99937.59
31	61136.38	152701.92	88218.23	New York	97483.56
32	63408.86	129219.61	46085.25	California	97427.84
33	55493.95	103057.49	214634.81	Florida	96778.92
34	46426.07	157693.92	210797.67	California	96712.80
35	46014.02	85047.44	205517.64	New York	96479.51
36	28663.76	127056.21	201126.82	Florida	90708.19
37	44069.95	51283.14	197029.42	California	89949.14
38	20229.59	65947.93	185265.10	New York	81229.06

	R&D Spend	Administration	Marketing Spend	State	Profit
39	38558.51	82982.09	174999.30	California	81005.76
40	28754.33	118546.05	172795.67	California	78239.91
41	27892.92	84710.77	164470.71	Florida	77798.83
42	23640.93	96189.63	148001.11	California	71498.49
43	15505.73	127382.30	35534.17	New York	69758.98
44	22177.74	154806.14	28334.72	California	65200.33
45	1000.23	124153.04	1903.93	New York	64926.08
46	1315.46	115816.21	297114.46	Florida	49490.75
47	0.00	135426.92	0.00	California	42559.73
48	542.05	51743.15	0.00	New York	35673.41
49	0.00	116983.80	45173.06	California	14681.40

In [ ]: sns.pairplot(df)

Out[19]: <seaborn.axisgrid.PairGrid at 0x7b6f8ae9a2f0>



```
In [ ]: X=df[["R&D Spend","Administration","Marketing Spend"]]
In [ ]: X.shape
Out[23]: (50, 3)
In [ ]: from sklearn.preprocessing import StandardScaler #sacleing the features bec.
In [ ]: ss=StandardScaler()
X=ss.fit_transform(X)
```

```
In [ ]:
         Х
Out[32]: array([[ 2.01641149e+00,
                                   5.60752915e-01, 2.15394309e+00],
                [ 1.95586034e+00, 1.08280658e+00, 1.92360040e+00],
                [ 1.75436374e+00, -7.28257028e-01,
                                                    1.62652767e+00],
                  1.55478369e+00, -9.63646307e-02,
                                                    1.42221024e+00],
                [ 1.50493720e+00, -1.07991935e+00, 1.28152771e+00],
                [ 1.27980001e+00, -7.76239071e-01, 1.25421046e+00],
                  1.34006641e+00, 9.32147208e-01, -6.88149930e-01],
                  1.24505666e+00, 8.71980011e-01, 9.32185978e-01],
                [ 1.03036886e+00, 9.86952101e-01, 8.30886909e-01],
                [ 1.09181921e+00, -4.56640246e-01, 7.76107440e-01],
                  6.20398248e-01, -3.87599089e-01,
                                                    1.49807267e-01],
                  5.93085418e-01, -1.06553960e+00, 3.19833623e-01],
                [ 4.43259872e-01, 2.15449064e-01, 3.20617441e-01],
                [ 4.02077603e-01, 5.10178953e-01,
                                                    3.43956788e-01],
                  1.01718075e+00, 1.26919939e+00,
                                                    3.75742273e-01],
                                                   4.19218702e-01],
                [ 8.97913123e-01, 4.58678535e-02,
                [ 9.44411957e-02, 9.11841968e-03, 4.40446224e-01],
                  4.60720127e-01, 8.55666318e-01,
                                                    5.91016724e-01],
                  3.96724938e-01, -2.58465367e-01, 6.92992062e-01],
                [ 2.79441650e-01, 1.15983657e+00, -1.74312698e+00],
                [ 5.57260867e-02, -2.69587651e-01, 7.23925995e-01],
                                  1.16918609e+00,
                  1.02723599e-01,
                                                    7.32787791e-01],
                [ 6.00657792e-03, 5.18495648e-02, 7.62375876e-01],
                [-1.36200724e-01, -5.62211268e-01, 7.74348908e-01],
                  7.31146008e-02, -7.95469167e-01, -5.81939297e-01],
                [-1.99311688e-01, 6.56489139e-01, -6.03516725e-01],
                [ 3.53702028e-02, 8.21717916e-01, -6.35835495e-01],
                [-3.55189938e-02, 2.35068543e-01, 1.17427116e+00],
                [-1.68792717e-01, 2.21014050e+00, -7.67189437e-01],
                [-1.78608540e-01,
                                  1.14245677e+00, -8.58133663e-01],
                [-2.58074369e-01, -2.05628659e-01, -9.90357166e-01],
                [-2.76958231e-01, 1.13055391e+00, -1.01441945e+00],
                [-2.26948675e-01, 2.83923813e-01, -1.36244978e+00],
                [-4.01128925e-01, -6.59324033e-01, 2.98172434e-02],
                [-6.00682122e-01, 1.31053525e+00, -1.87861793e-03],
                [-6.09749941e-01, -1.30865753e+00, -4.54931587e-02],
                [-9.91570153e-01, 2.05924691e-01, -8.17625734e-02],
                [-6.52532310e-01, -2.52599402e+00, -1.15608256e-01],
                [-1.17717755e+00, -1.99727037e+00, -2.12784866e-01],
                [-7.73820359e-01, -1.38312156e+00, -2.97583276e-01],
                [-9.89577015e-01, -1.00900218e-01, -3.15785883e-01],
                [-1.00853372e+00, -1.32079581e+00, -3.84552407e-01],
                [-1.10210556e+00, -9.06937535e-01, -5.20595959e-01],
                [-1.28113364e+00, 2.17681524e-01, -1.44960468e+00],
                [-1.13430539e+00, 1.20641936e+00, -1.50907418e+00],
                [-1.60035036e+00, 1.01253936e-01, -1.72739998e+00],
                [-1.59341322e+00, -1.99321741e-01, 7.11122474e-01],
                [-1.62236202e+00, 5.07721876e-01, -1.74312698e+00],
                [-1.61043334e+00, -2.50940884e+00, -1.74312698e+00],
                [-1.62236202e+00, -1.57225506e-01, -1.36998473e+00]])
 In [ ]: Y=df["Profit"]
         Y.shape
Out[35]: (50,)
```

```
from sklearn.model_selection import train_test_split
 In [ ]:
 In [ ]: #split the dataset into training data and training data
         X_train,X_test,Y_train,Y_test=train_test_split(X,Y,test_size=0.25,random_st
 In [ ]: | X_train.shape, X_test.shape, Y_train.shape, Y_test.shape
Out[38]: ((37, 3), (13, 3), (37,), (13,))
 In [ ]: #now implement the Linear Regression Model
 In [ ]: from sklearn.linear_model import LinearRegression
 In [ ]: |lr=LinearRegression()
 In [ ]: |lr.fit(X_train,Y_train)
Out[42]: LinearRegression()
         In a Jupyter environment, please rerun this cell to show the HTML representation or
         On GitHub, the HTML representation is unable to render, please try loading this page
         with nbviewer.org.
 In [ ]: y_pred=lr.predict(X_test)
 In [ ]: y_pred
Out[44]: array([ 88361.6924659 , 109068.75037541, 66233.18132181,
                                                                      70645.38100143,
                  48118.47333074, 115786.66944536, 171799.96557761, 99617.55808099,
                 159031.78297409, 157877.26074356, 83222.30531514, 179714.94106163,
                  75105.99525989])
 In [ ]: |lr.score(X_train,Y_train)
Out[45]: 0.9310605936487033
 In [ ]: |lr.score(X_test,Y_test)
Out[46]: 0.9878392927652377
 In [ ]: |lr.intercept_
Out[47]: 111675.78913907126
 In [ ]: |lr.coef_
Out[48]: array([36077.48534245, -219.17000538, 2819.81544887])
 In [ ]: |#now find the error/ cost function/loss function
```

```
from sklearn.metrics import mean_absolute_error, mean_absolute_percentage_e
 In [ ]:
 In [ ]: mean_absolute_error(Y_test,y_pred)
Out[51]: 3476.6285513802627
 In [ ]: | mean_absolute_percentage_error(Y_test,y_pred)
Out[52]: 0.032672215269165125
          Method 2 from sir point of views- refer from project no 8
 In [ ]:
          import numpy as np
          import pandas as pd
          import seaborn as sns
          import matplotlib.pyplot as plt
 In [ ]: df2=pd.read_csv("/content/sample_data/35 Startups_Multiple_Linear_Regression
 In [ ]: df2.head(5)
 Out[4]:
                                      Marketing Spend
              R&D Spend Administration
                                                         State
                                                                  Profit
               165349.20
                             136897.80
           0
                                            471784.10 New York 192261.83
           1
               162597.70
                             151377.59
                                            443898.53 California 191792.06
           2
               153441.51
                             101145.55
                                            407934.54
                                                        Florida 191050.39
           3
               144372.41
                             118671.85
                                            383199.62 New York 182901.99
               142107.34
                             91391.77
                                            366168.42
                                                        Florida 166187.94
 In [ ]: df2.shape
 Out[5]: (50, 5)
         df2.size
 In [ ]:
 Out[6]: 250
 In [ ]: |df2.dtypes
 Out[7]: R&D Spend
                               float64
          Administration
                               float64
          Marketing Spend
                               float64
          State
                                object
          Profit
                               float64
          dtype: object
 In [ ]: |df2.ndim
 Out[8]: 2
```

```
Multiple Linear Regression 50StartUp DataSet - Jupyter Notebook
 In [ ]:
           df2.describe()
Out[10]:
                       R&D Spend
                                   Administration Marketing Spend
                                                                              Profit
                        50.000000
                                        50.000000
                                                          50.000000
                                                                          50.000000
             count
                     73721.615600
                                    121344.639600
                                                      211025.097800
                                                                      112012.639200
             mean
               std
                     45902.256482
                                     28017.802755
                                                      122290.310726
                                                                       40306.180338
```

0.000000

299469.085000 139765.977500

471784.100000 192261.830000

129300.132500

212716.240000

14681.400000

90138.902500

107978.190000

## In [ ]: df2.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 50 entries, 0 to 49
Data columns (total 5 columns):

#	Column	Non-Null Count	Dtype
0	R&D Spend	50 non-null	float64
1	Administration	50 non-null	float64
2	Marketing Spend	50 non-null	float64
3	State	50 non-null	object
4	Profit	50 non-null	float64

51283.140000

103730.875000

122699.795000

144842.180000

182645.560000

dtypes: float64(4), object(1)

0.000000

39936.370000

73051.080000

101602.800000

max 165349.200000

memory usage: 2.1+ KB

min

25%

50%

```
In [ ]: df2.columns
```

```
In [ ]: df2.nunique()
```

Out[17]: R&D Spend 49
Administration 50
Marketing Spend 48
State 3
Profit 50
dtype: int64

```
In [ ]: df2["R&D Spend"].unique()
```

```
Out[18]: array([165349.2 , 162597.7 , 153441.51, 144372.41, 142107.34, 131876.9 ,
                134615.46, 130298.13, 120542.52, 123334.88, 101913.08, 100671.96,
                            91992.39, 119943.24, 114523.61,
                 93863.75,
                                                              78013.11,
                                                                         94657.16,
                 91749.16,
                            86419.7 , 76253.86,
                                                  78389.47,
                                                              73994.56,
                                                                         67532.53,
                 77044.01,
                            64664.71,
                                       75328.87,
                                                   72107.6 ,
                                                              66051.52,
                                                                         65605.48,
                 61994.48,
                                                   55493.95,
                            61136.38,
                                       63408.86,
                                                              46426.07,
                                                                         46014.02,
                 28663.76,
                            44069.95,
                                       20229.59,
                                                   38558.51,
                                                              28754.33,
                                                                         27892.92,
                 23640.93,
                            15505.73,
                                       22177.74,
                                                   1000.23,
                                                               1315.46,
                                                                             0.,
                   542.05])
```

```
In [ ]: df2["Administration"].unique()
Out[19]: array([136897.8 , 151377.59, 101145.55, 118671.85, 91391.77,
                                                                        99814.71,
                147198.87, 145530.06, 148718.95, 108679.17, 110594.11,
                                                                        91790.61,
                127320.38, 135495.07, 156547.42, 122616.84, 121597.55, 145077.58,
                114175.79, 153514.11, 113867.3, 153773.43, 122782.75, 105751.03,
                 99281.34, 139553.16, 144135.98, 127864.55, 182645.56, 153032.06,
                115641.28, 152701.92, 129219.61, 103057.49, 157693.92, 85047.44,
                127056.21, 51283.14, 65947.93, 82982.09, 118546.05, 84710.77,
                 96189.63, 127382.3 , 154806.14, 124153.04, 115816.21, 135426.92,
                 51743.15, 116983.8 ])
 In [ ]: |df2["Marketing Spend"].unique()
Out[20]: array([471784.1, 443898.53, 407934.54, 383199.62, 366168.42, 362861.36,
                127716.82, 323876.68, 311613.29, 304981.62, 229160.95, 249744.55,
                249839.44, 252664.93, 256512.92, 261776.23, 264346.06, 282574.31,
                                0., 298664.47, 299737.29, 303319.26, 304768.73,
                294919.57,
                140574.81, 137962.62, 134050.07, 353183.81, 118148.2, 107138.38,
                 91131.24, 88218.23, 46085.25, 214634.81, 210797.67, 205517.64,
                201126.82, 197029.42, 185265.1, 174999.3, 172795.67, 164470.71,
                                                 1903.93, 297114.46, 45173.06])
                148001.11, 35534.17, 28334.72,
 In [ ]: df2["State"].unique()
Out[21]: array(['New York', 'California', 'Florida'], dtype=object)
 In [ ]: df2["Profit"].unique()
Out[22]: array([192261.83, 191792.06, 191050.39, 182901.99, 166187.94, 156991.12,
                156122.51, 155752.6 , 152211.77, 149759.96, 146121.95, 144259.4 ,
                141585.52, 134307.35, 132602.65, 129917.04, 126992.93, 125370.37,
                124266.9 , 122776.86, 118474.03, 111313.02, 110352.25, 108733.99,
                108552.04, 107404.34, 105733.54, 105008.31, 103282.38, 101004.64,
                 99937.59,
                            97483.56, 97427.84, 96778.92, 96712.8,
                                                                        96479.51,
                 90708.19,
                            89949.14, 81229.06, 81005.76, 78239.91,
                                                                        77798.83,
                 71498.49,
                            69758.98,
                                      65200.33, 64926.08, 49490.75,
                                                                       42559.73,
                 35673.41,
                            14681.4 ])
```

```
df2.duplicated()
 In [ ]:
Out[25]: 0
                 False
          1
                 False
          2
                 False
          3
                 False
          4
                 False
          5
                 False
          6
                 False
          7
                 False
          8
                 False
          9
                 False
          10
                 False
          11
                 False
          12
                 False
          13
                 False
          14
                 False
          15
                 False
                 False
          16
          17
                 False
          18
                 False
          19
                 False
          20
                 False
          21
                 False
          22
                 False
          23
                 False
          24
                 False
          25
                 False
          26
                 False
          27
                 False
          28
                 False
          29
                 False
          30
                 False
          31
                 False
          32
                 False
          33
                 False
          34
                 False
          35
                 False
          36
                 False
          37
                 False
          38
                 False
          39
                 False
          40
                 False
          41
                 False
          42
                 False
          43
                 False
          44
                 False
          45
                 False
          46
                 False
          47
                 False
          48
                 False
          49
                 False
          dtype: bool
 In [ ]: |df2.duplicated().count()
```

Out[26]: 50

```
In [ ]: df2.duplicated().sum()
Out[27]: 0
          df2.drop_duplicates(inplace=True)
 In [ ]:
         df2.duplicated()
Out[29]: 0
                False
          1
                False
          2
                False
          3
                False
          4
                False
          5
                False
          6
                False
          7
                False
          8
                False
                False
          9
          10
                False
          11
                False
          12
                False
          13
                False
          14
                False
          15
                False
          16
                False
                False
          17
          18
                False
          19
                False
          20
                False
          21
                False
          22
                False
          23
                False
                False
          24
          25
                False
          26
                False
          27
                False
          28
                False
          29
                False
          30
                False
          31
                False
          32
                False
          33
                False
          34
                False
          35
                False
          36
                False
          37
                False
          38
                False
          39
                False
          40
                False
          41
                False
          42
                False
          43
                False
          44
                False
          45
                False
          46
                False
          47
                False
          48
                False
          49
                False
          dtype: bool
```

In [ ]: df2.dropna()

Out[30]:

	R&D Spend	Administration	Marketing Spend	State	Profit
0	165349.20	136897.80	471784.10	New York	192261.83
1	162597.70	151377.59	443898.53	California	191792.06
2	153441.51	101145.55	407934.54	Florida	191050.39
3	144372.41	118671.85	383199.62	New York	182901.99
4	142107.34	91391.77	366168.42	Florida	166187.94
5	131876.90	99814.71	362861.36	New York	156991.12
6	134615.46	147198.87	127716.82	California	156122.51
7	130298.13	145530.06	323876.68	Florida	155752.60
8	120542.52	148718.95	311613.29	New York	152211.77
9	123334.88	108679.17	304981.62	California	149759.96
10	101913.08	110594.11	229160.95	Florida	146121.95
11	100671.96	91790.61	249744.55	California	144259.40
12	93863.75	127320.38	249839.44	Florida	141585.52
13	91992.39	135495.07	252664.93	California	134307.35
14	119943.24	156547.42	256512.92	Florida	132602.65
15	114523.61	122616.84	261776.23	New York	129917.04
16	78013.11	121597.55	264346.06	California	126992.93
17	94657.16	145077.58	282574.31	New York	125370.37
18	91749.16	114175.79	294919.57	Florida	124266.90
19	86419.70	153514.11	0.00	New York	122776.86
20	76253.86	113867.30	298664.47	California	118474.03
21	78389.47	153773.43	299737.29	New York	111313.02
22	73994.56	122782.75	303319.26	Florida	110352.25
23	67532.53	105751.03	304768.73	Florida	108733.99
24	77044.01	99281.34	140574.81	New York	108552.04
25	64664.71	139553.16	137962.62	California	107404.34
26	75328.87	144135.98	134050.07	Florida	105733.54
27	72107.60	127864.55	353183.81	New York	105008.31
28	66051.52	182645.56	118148.20	Florida	103282.38
29	65605.48	153032.06	107138.38	New York	101004.64
30	61994.48	115641.28	91131.24	Florida	99937.59
31	61136.38	152701.92	88218.23	New York	97483.56
32	63408.86	129219.61	46085.25	California	97427.84
33	55493.95	103057.49	214634.81	Florida	96778.92
34	46426.07	157693.92	210797.67	California	96712.80
35	46014.02	85047.44	205517.64	New York	96479.51
36	28663.76	127056.21	201126.82	Florida	90708.19
37	44069.95	51283.14	197029.42	California	89949.14
38	20229.59	65947.93	185265.10	New York	81229.06

	R&D Spend	Administration	Marketing Spend	State	Profit
39	38558.51	82982.09	174999.30	California	81005.76
40	28754.33	118546.05	172795.67	California	78239.91
41	27892.92	84710.77	164470.71	Florida	77798.83
42	23640.93	96189.63	148001.11	California	71498.49
43	15505.73	127382.30	35534.17	New York	69758.98
44	22177.74	154806.14	28334.72	California	65200.33
45	1000.23	124153.04	1903.93	New York	64926.08
46	1315.46	115816.21	297114.46	Florida	49490.75
47	0.00	135426.92	0.00	California	42559.73
48	542.05	51743.15	0.00	New York	35673.41
49	0.00	116983.80	45173.06	California	14681.40

In [ ]: x=df2.iloc[:,:-1].values #features

```
In [ ]:
Out[32]: array([[165349.2, 136897.8, 471784.1, 'New York'],
                 [162597.7, 151377.59, 443898.53, 'California'],
                 [153441.51, 101145.55, 407934.54, 'Florida'],
                 [144372.41, 118671.85, 383199.62, 'New York'],
                 [142107.34, 91391.77, 366168.42, 'Florida'],
                 [131876.9, 99814.71, 362861.36, 'New York'],
                 [134615.46, 147198.87, 127716.82, 'California'],
                 [130298.13, 145530.06, 323876.68, 'Florida'],
                 [120542.52, 148718.95, 311613.29, 'New York'],
                 [123334.88, 108679.17, 304981.62, 'California'],
                 [101913.08, 110594.11, 229160.95, 'Florida'],
                 [100671.96, 91790.61, 249744.55, 'California'],
                 [93863.75, 127320.38, 249839.44, 'Florida'],
                 [91992.39, 135495.07, 252664.93, 'California'],
                 [119943.24, 156547.42, 256512.92, 'Florida'],
                 [114523.61, 122616.84, 261776.23, 'New York'],
                 [78013.11, 121597.55, 264346.06, 'California'],
                 [94657.16, 145077.58, 282574.31, 'New York'],
                 [91749.16, 114175.79, 294919.57, 'Florida'],
                 [86419.7, 153514.11, 0.0, 'New York'],
                 [76253.86, 113867.3, 298664.47, 'California'],
                 [78389.47, 153773.43, 299737.29, 'New York'],
                 [73994.56, 122782.75, 303319.26, 'Florida'],
                 [67532.53, 105751.03, 304768.73, 'Florida'],
                 [77044.01, 99281.34, 140574.81, 'New York'],
                 [64664.71, 139553.16, 137962.62, 'California'],
                 [75328.87, 144135.98, 134050.07, 'Florida'],
                 [72107.6, 127864.55, 353183.81, 'New York'],
                 [66051.52, 182645.56, 118148.2, 'Florida'],
                 [65605.48, 153032.06, 107138.38, 'New York'],
                 [61994.48, 115641.28, 91131.24, 'Florida'],
                 [61136.38, 152701.92, 88218.23, 'New York'],
                 [63408.86, 129219.61, 46085.25, 'California'], [55493.95, 103057.49, 214634.81, 'Florida'],
                 [46426.07, 157693.92, 210797.67, 'California'],
                 [46014.02, 85047.44, 205517.64, 'New York'],
                 [28663.76, 127056.21, 201126.82, 'Florida'],
                 [44069.95, 51283.14, 197029.42, 'California'],
                 [20229.59, 65947.93, 185265.1, 'New York'],
                 [38558.51, 82982.09, 174999.3, 'California'],
                 [28754.33, 118546.05, 172795.67, 'California'],
                 [27892.92, 84710.77, 164470.71, 'Florida'],
                 [23640.93, 96189.63, 148001.11, 'California'],
                 [15505.73, 127382.3, 35534.17, 'New York'],
                 [22177.74, 154806.14, 28334.72, 'California'],
                 [1000.23, 124153.04, 1903.93, 'New York'],
                 [1315.46, 115816.21, 297114.46, 'Florida'],
                 [0.0, 135426.92, 0.0, 'California'],
                 [542.05, 51743.15, 0.0, 'New York'],
                 [0.0, 116983.8, 45173.06, 'California']], dtype=object)
```

```
In [ ]: y=df2.iloc[:,-1].values #labels
```

```
In [ ]:
Out[34]: array([192261.83, 191792.06, 191050.39, 182901.99, 166187.94, 156991.12,
                156122.51, 155752.6 , 152211.77, 149759.96, 146121.95, 144259.4 ,
                141585.52, 134307.35, 132602.65, 129917.04, 126992.93, 125370.37,
                124266.9 , 122776.86, 118474.03, 111313.02, 110352.25, 108733.99,
                108552.04, 107404.34, 105733.54, 105008.31, 103282.38, 101004.64,
                 99937.59, 97483.56, 97427.84, 96778.92, 96712.8,
                                                                        96479.51,
                            89949.14, 81229.06, 81005.76,
                 90708.19,
                                                             78239.91,
                                                                        77798.83,
                 71498.49,
                            69758.98, 65200.33,
                                                 64926.08,
                                                            49490.75,
                                                                       42559.73,
                 35673.41,
                            14681.4 ])
 In [ ]:
         #now we have to handle the categorical column usning column transformer and
 In [ ]: from sklearn.compose import ColumnTransformer
         from sklearn.preprocessing import OneHotEncoder
 In [ ]: from sklearn.preprocessing import OneHotEncoder
         ct = ColumnTransformer(transformers=[('encoder', OneHotEncoder(),[3])], rem
         x= np.array(ct.fit_transform(x))
```

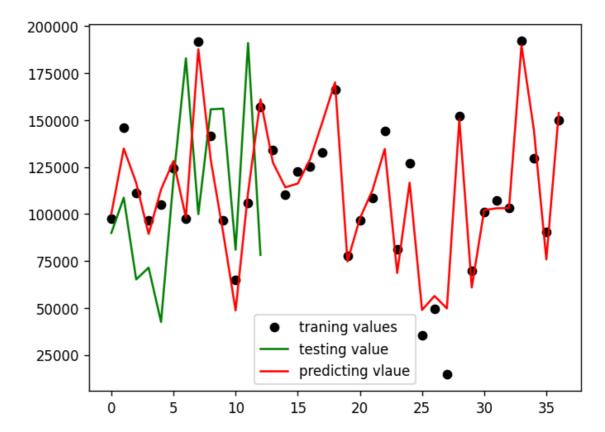
```
In [ ]:
Out[39]: array([[0.0, 0.0, 1.0, 165349.2, 136897.8, 471784.1],
                 [1.0, 0.0, 0.0, 162597.7, 151377.59, 443898.53],
                 [0.0, 1.0, 0.0, 153441.51, 101145.55, 407934.54],
                 [0.0, 0.0, 1.0, 144372.41, 118671.85, 383199.62],
                 [0.0, 1.0, 0.0, 142107.34, 91391.77, 366168.42],
                 [0.0, 0.0, 1.0, 131876.9, 99814.71, 362861.36],
                 [1.0, 0.0, 0.0, 134615.46, 147198.87, 127716.82],
                 [0.0, 1.0, 0.0, 130298.13, 145530.06, 323876.68],
                 [0.0, 0.0, 1.0, 120542.52, 148718.95, 311613.29],
                 [1.0, 0.0, 0.0, 123334.88, 108679.17, 304981.62],
                 [0.0, 1.0, 0.0, 101913.08, 110594.11, 229160.95],
                 [1.0, 0.0, 0.0, 100671.96, 91790.61, 249744.55],
                [0.0, 1.0, 0.0, 93863.75, 127320.38, 249839.44],
                [1.0, 0.0, 0.0, 91992.39, 135495.07, 252664.93],
                 [0.0, 1.0, 0.0, 119943.24, 156547.42, 256512.92],
                 [0.0, 0.0, 1.0, 114523.61, 122616.84, 261776.23],
                 [1.0, 0.0, 0.0, 78013.11, 121597.55, 264346.06],
                 [0.0, 0.0, 1.0, 94657.16, 145077.58, 282574.31],
                 [0.0, 1.0, 0.0, 91749.16, 114175.79, 294919.57],
                [0.0, 0.0, 1.0, 86419.7, 153514.11, 0.0],
                [1.0, 0.0, 0.0, 76253.86, 113867.3, 298664.47],
                 [0.0, 0.0, 1.0, 78389.47, 153773.43, 299737.29],
                 [0.0, 1.0, 0.0, 73994.56, 122782.75, 303319.26],
                 [0.0, 1.0, 0.0, 67532.53, 105751.03, 304768.73],
                 [0.0, 0.0, 1.0, 77044.01, 99281.34, 140574.81],
                 [1.0, 0.0, 0.0, 64664.71, 139553.16, 137962.62],
                 [0.0, 1.0, 0.0, 75328.87, 144135.98, 134050.07],
                [0.0, 0.0, 1.0, 72107.6, 127864.55, 353183.81],
                 [0.0, 1.0, 0.0, 66051.52, 182645.56, 118148.2],
                 [0.0, 0.0, 1.0, 65605.48, 153032.06, 107138.38],
                 [0.0, 1.0, 0.0, 61994.48, 115641.28, 91131.24],
                 [0.0, 0.0, 1.0, 61136.38, 152701.92, 88218.23],
                 [1.0, 0.0, 0.0, 63408.86, 129219.61, 46085.25],
                 [0.0, 1.0, 0.0, 55493.95, 103057.49, 214634.81],
                 [1.0, 0.0, 0.0, 46426.07, 157693.92, 210797.67],
                 [0.0, 0.0, 1.0, 46014.02, 85047.44, 205517.64],
                 [0.0, 1.0, 0.0, 28663.76, 127056.21, 201126.82],
                 [1.0, 0.0, 0.0, 44069.95, 51283.14, 197029.42],
                 [0.0, 0.0, 1.0, 20229.59, 65947.93, 185265.1],
                 [1.0, 0.0, 0.0, 38558.51, 82982.09, 174999.3],
                 [1.0, 0.0, 0.0, 28754.33, 118546.05, 172795.67],
                 [0.0, 1.0, 0.0, 27892.92, 84710.77, 164470.71],
                [1.0, 0.0, 0.0, 23640.93, 96189.63, 148001.11],
                 [0.0, 0.0, 1.0, 15505.73, 127382.3, 35534.17],
                 [1.0, 0.0, 0.0, 22177.74, 154806.14, 28334.72],
                 [0.0, 0.0, 1.0, 1000.23, 124153.04, 1903.93],
                 [0.0, 1.0, 0.0, 1315.46, 115816.21, 297114.46],
                 [1.0, 0.0, 0.0, 0.0, 135426.92, 0.0],
                 [0.0, 0.0, 1.0, 542.05, 51743.15, 0.0],
                 [1.0, 0.0, 0.0, 0.0, 116983.8, 45173.06]], dtype=object)
         #now we can implement the ML model train test split
 In [ ]: | from sklearn.model selection import train test split
```

```
x_train,x_test,y_train,y_test=train_test_split(x,y,test_size=0.25,random_state=0.25)
 In [ ]: x_train
Out[43]: array([[1.0, 0.0, 0.0, 63408.86, 129219.61, 46085.25],
                [0.0, 1.0, 0.0, 101913.08, 110594.11, 229160.95],
                [0.0, 0.0, 1.0, 78389.47, 153773.43, 299737.29],
                 [0.0, 0.0, 1.0, 46014.02, 85047.44, 205517.64],
                 [0.0, 0.0, 1.0, 72107.6, 127864.55, 353183.81],
                 [0.0, 1.0, 0.0, 91749.16, 114175.79, 294919.57],
                [0.0, 0.0, 1.0, 61136.38, 152701.92, 88218.23],
                 [1.0, 0.0, 0.0, 162597.7, 151377.59, 443898.53],
                 [0.0, 1.0, 0.0, 93863.75, 127320.38, 249839.44],
                [1.0, 0.0, 0.0, 46426.07, 157693.92, 210797.67],
                 [0.0, 0.0, 1.0, 1000.23, 124153.04, 1903.93],
                 [0.0, 1.0, 0.0, 75328.87, 144135.98, 134050.07],
                [0.0, 0.0, 1.0, 131876.9, 99814.71, 362861.36],
                [1.0, 0.0, 0.0, 91992.39, 135495.07, 252664.93],
                [0.0, 1.0, 0.0, 73994.56, 122782.75, 303319.26],
                 [0.0, 0.0, 1.0, 86419.7, 153514.11, 0.0],
                 [0.0, 0.0, 1.0, 94657.16, 145077.58, 282574.31],
                 [0.0, 1.0, 0.0, 119943.24, 156547.42, 256512.92],
                 [0.0, 1.0, 0.0, 142107.34, 91391.77, 366168.42],
                [0.0, 1.0, 0.0, 27892.92, 84710.77, 164470.71],
                [0.0, 1.0, 0.0, 55493.95, 103057.49, 214634.81],
                [0.0, 0.0, 1.0, 77044.01, 99281.34, 140574.81],
                 [1.0, 0.0, 0.0, 100671.96, 91790.61, 249744.55],
                [0.0, 0.0, 1.0, 20229.59, 65947.93, 185265.1],
                 [1.0, 0.0, 0.0, 78013.11, 121597.55, 264346.06],
                [0.0, 0.0, 1.0, 542.05, 51743.15, 0.0],
                 [0.0, 1.0, 0.0, 1315.46, 115816.21, 297114.46],
                [1.0, 0.0, 0.0, 0.0, 116983.8, 45173.06],
                [0.0, 0.0, 1.0, 120542.52, 148718.95, 311613.29],
                 [0.0, 0.0, 1.0, 15505.73, 127382.3, 35534.17],
                 [0.0, 0.0, 1.0, 65605.48, 153032.06, 107138.38],
                 [1.0, 0.0, 0.0, 64664.71, 139553.16, 137962.62],
                 [0.0, 1.0, 0.0, 66051.52, 182645.56, 118148.2],
                 [0.0, 0.0, 1.0, 165349.2, 136897.8, 471784.1],
                [0.0, 0.0, 1.0, 114523.61, 122616.84, 261776.23],
                [0.0, 1.0, 0.0, 28663.76, 127056.21, 201126.82],
                [1.0, 0.0, 0.0, 123334.88, 108679.17, 304981.62]], dtype=object)
 In [ ]: y_train
Out[44]: array([ 97427.84, 146121.95, 111313.02, 96479.51, 105008.31, 124266.9 ,
                 97483.56, 191792.06, 141585.52,
                                                  96712.8 , 64926.08, 105733.54,
                156991.12, 134307.35, 110352.25, 122776.86, 125370.37, 132602.65,
                166187.94, 77798.83, 96778.92, 108552.04, 144259.4,
                126992.93, 35673.41, 49490.75, 14681.4, 152211.77,
                                                                          69758.98,
                101004.64, 107404.34, 103282.38, 192261.83, 129917.04,
                                                                         90708.19,
                149759.96])
```

```
In [ ]: y_train
Out[45]: array([ 97427.84, 146121.95, 111313.02, 96479.51, 105008.31, 124266.9,
                 97483.56, 191792.06, 141585.52, 96712.8, 64926.08, 105733.54,
                156991.12, 134307.35, 110352.25, 122776.86, 125370.37, 132602.65,
                166187.94, 77798.83, 96778.92, 108552.04, 144259.4,
                                                                        81229.06,
                126992.93, 35673.41, 49490.75, 14681.4, 152211.77, 69758.98,
                101004.64, 107404.34, 103282.38, 192261.83, 129917.04, 90708.19,
                149759.96])
 In [ ]: y_test
Out[46]: array([ 89949.14, 108733.99, 65200.33, 71498.49, 42559.73, 118474.03,
                182901.99, 99937.59, 155752.6, 156122.51, 81005.76, 191050.39,
                 78239.91])
 In [ ]: #now implement the linear regression model to predict the new outcomes
         from sklearn.linear model import LinearRegression
 In [ ]:
 In [ ]: reg=LinearRegression()
 In [ ]: reg.fit(x_train,y_train)
Out[50]: LinearRegression()
         In a Jupyter environment, please rerun this cell to show the HTML representation or
         trust the notebook.
         On GitHub, the HTML representation is unable to render, please try loading this page
         with nbviewer.org.
 In [ ]: reg.coef_
Out[51]: array([ 3.33308401e+02, 1.90646775e+02, -5.23955177e+02, 7.94908963e-01,
                -9.24199896e-03, 2.26310528e-02])
 In [ ]: reg.intercept
Out[52]: 49507.17141495356
 In [ ]: reg.score(x_train,y_train)
Out[53]: 0.9311628200093645
 In [ ]: reg.score(x_test,y_test)
Out[54]: 0.9874051459541274
```

```
In [ ]: plt.figure(dpi=120)
    plt.plot(y_train, "o", color="Black", label="traning values")
    plt.plot(y_test, color="Green", label="testing value")
    plt.plot(reg.predict(x_train), color="red", label="predicting vlaue")
    plt.legend()
```

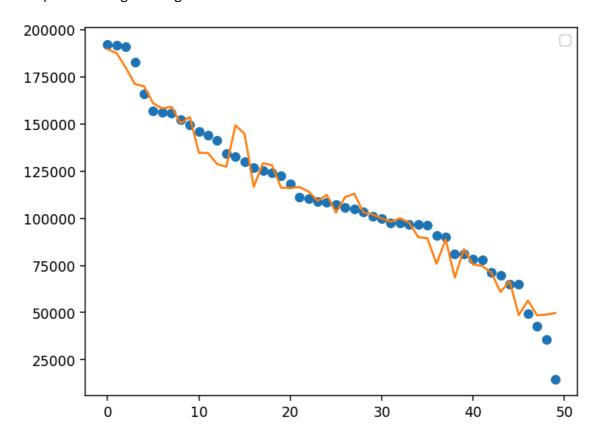
Out[56]: <matplotlib.legend.Legend at 0x7d597ff94b50>



```
In [ ]: plt.figure(dpi=135)
   plt.plot(y,"o")
   plt.plot(reg.predict(x)) #best fit line
   plt.legend()
```

WARNING:matplotlib.legend:No artists with labels found to put in legend. Note that artists whose label start with an underscore are ignored when legend() is called with no argument.

Out[57]: <matplotlib.legend.Legend at 0x7d598000e080>



```
In [ ]: df3=pd.DataFrame() #need to check
    df3["ActualValue"]=y_test
    df3["PredictedValue"]=reg.predict(x_test)
    print(df3)
```

```
ActualValue
                 PredictedValue
0
       89949.14
                    88857.102563
1
      108733.99
                   109299.917912
2
       65200.33
                    66680.290487
3
       71498.49
                    71093.303448
4
       42559.73
                    48588.864362
5
      118474.03
                   116162.086537
6
      182901.99
                   171321.584718
7
       99937.59
                    99971.425331
8
      155752.60
                   159257.651210
9
      156122.51
                  158377.469861
10
       81005.76
                    83684.483035
                   179967.050876
11
      191050.39
12
       78239.91
                    75512.499927
```

```
In [ ]:
```