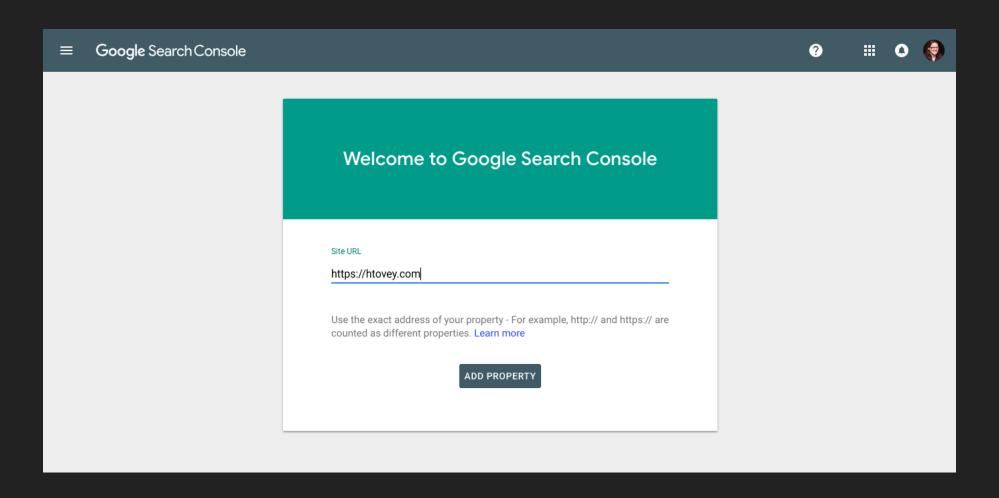
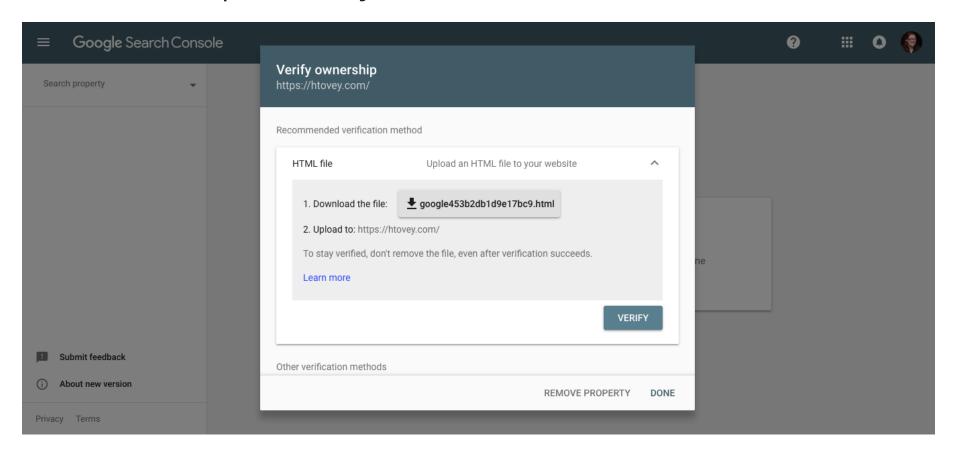
ADD YOUR SITE TO GOOGLE SEARCH CONSOLE



ADD AND VERIFY YOUR SITE

- 1. Go to https://search.google.com/search-console/welcome
- 2. Follow the steps to add your site



CREATE A SITE MAP

STEP 1: KNOW WHAT YOU'RE LOOKING FOR

Which pages should Google know about?

Home, About, Services - pages you want visitors to find in search pages

Which pages should Google not know about?

Login pages, Thank you pages, Author archives on a one-author blog, Admin pages, Internal search results, privacy policy, terms and conditions

STEP 2: COLLECT YOUR PAGES

Use a crawler like Screaming Frog to give you a list of URLs.

OR

Follow each of the site's main navigation options down to their deepest level (human crawl).

STEP 3: GROUP YOUR PAGES

- Home
- About
- Contact
- Services
 - Design in a Day
 - SEO
 - Strategy Calls
- Blog
 - How Big of a Website Do You Really Need?
 - Four Considerations If You're Planning a Website Redesign
 - What Are the Best Alternatives to WordPress?

STEP 4: CODE YOUR URLS

Open your text editor.

```
<?xml version="1.0" encoding="UTF-8"?>
<urlset xmlns="http://www.sitemaps.org/schemas/sitemap/0.9">
    <url>
        <loc>https://example.com/</loc>
    </url>
    <url>
        <loc>https://example.com/about/</loc>
    </url>
    <url>
        <loc>https://example.com/contact/</loc>
    </url>
    <url>
        <loc>https://example.com/services/</loc>
    </url>
    <url>
        <loc>https://example.com/design-in-a-day/</loc>
    </url>
    <url>
        <loc>https://example.com/seo/</loc>
```

For more info: https://www.sitemaps.org/protocol.html

STEP 5: VALIDATE YOUR SITEMAP

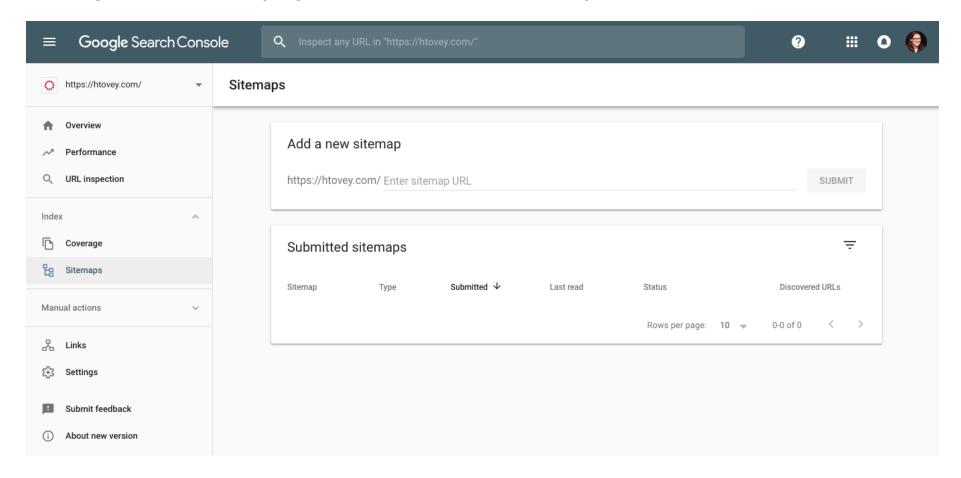
- Save your file as sitemap.xml
- Validate at https://webmaster.yandex.com/tools/sitemap/?tab=file

STEP 6: ADD YOUR SITEMAP TO THE ROOT

Move your sitemap.xml file to the root folder of your website.

STEP 7: SUBMIT YOUR SITEMAP

- 1. Sign into your Google Search Console account.
- 2. Click Sitemaps.
- 3. Add your sitemap (yoursite.com/sitemap.xml)



VALIDATE YOUR MARKUP

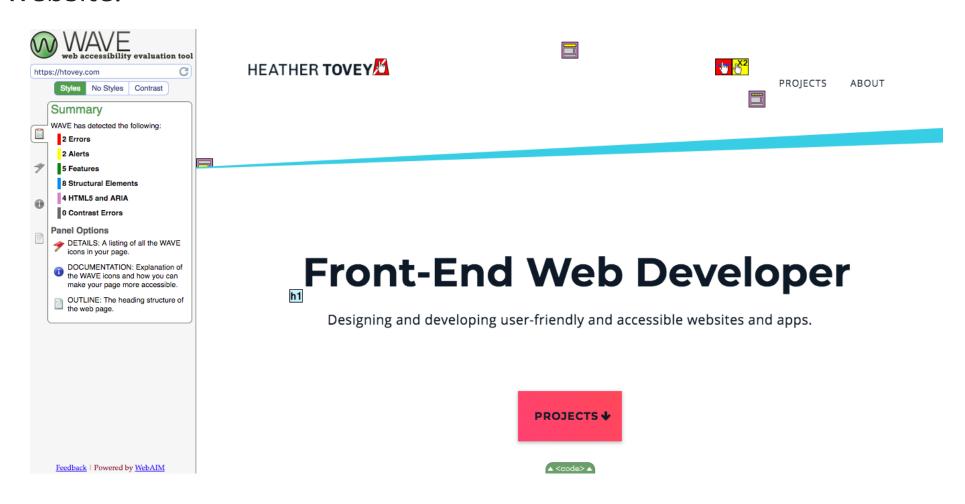
MARKUP VALIDATOR TOOLS

- HTML Validator https://validator.w3.org/
- CSS Validator https://jigsaw.w3.org/css-validator/

ASSESS WEBSITE ACCESSIBILITY

WAVE TOOL

Go to https://wave.webaim.org/ to check the accessibility of your website.



ADD A SEARCH ENGINE

HOW TO ADD A SEARCH ENGINE

- Many CMSs have built-in search engines you can use
- Alternatively, use Google Custom Search

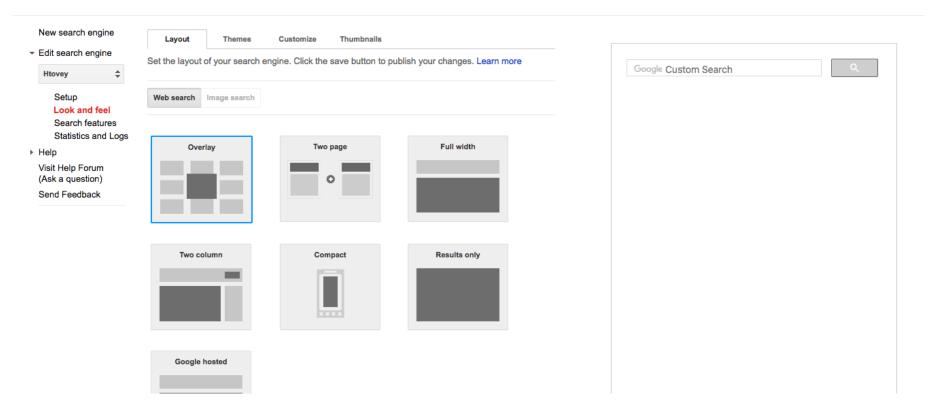
STEP 1: ADD YOUR SITE

Custom Search

New search engine Enter the site name and click "Create" to create a search engine for your site. Learn more ▶ Edit search engine Sites to search ▼ Help Help Center htovey.com/* Help forum Blog www.example.com Documentation Terms of Service Visit Help Forum You can add any of the following: (Ask a question) Individual pages: www.example.com/page.html Send Feedback Entire site: www.mysite.com/* Parts of site: www.example.com/docs/* or www.example.com/docs/ Entire domain: *.example.com If you want to search pages over entire web containing specific schema.org markups, click on "advanced" below. Language English Name of the search engine Htovey A d..... O....

STEP 2: DETERMINE LOOK AND FEEL

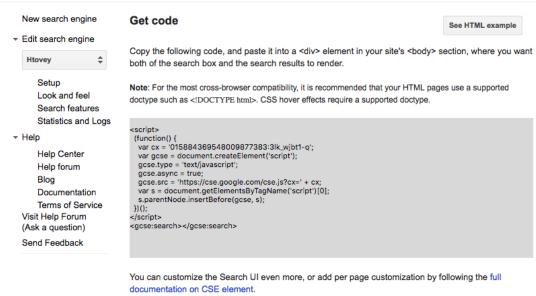
Custom Search



STEP 3: GET CODE

Add this code on your site where you want the search bar to go.

Custom Search



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ADDITIONAL OPTIMIZATION TIPS

TIPS

- 1. Ensure that each web page has a unique title and keyword focus.
- 2. Add alt tags to your images.
- 3. Test all links, multimedia, email, and forms.
- 4. Test your website on multiple browsers. Make sure everything functions correctly.

ADD GOOGLE ANALYTICS

STEP 1: SIGN UP

you'd like to monitor.

Analytics

Go to https://analytics.google.com



You'll get a tracking code to paste onto your

pages so Google knows when your site is

data about your site.

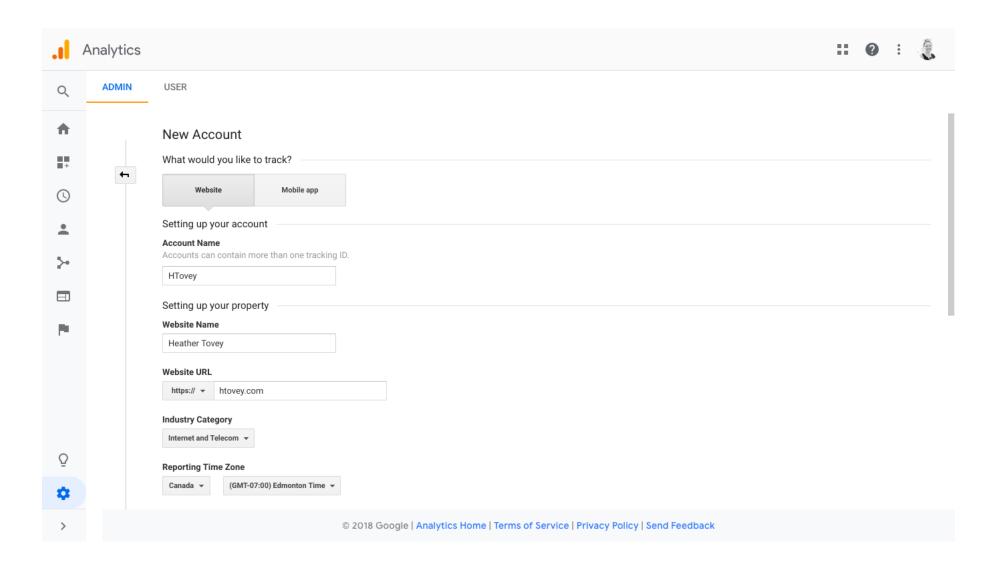
Start using Google Analytics

Sign up

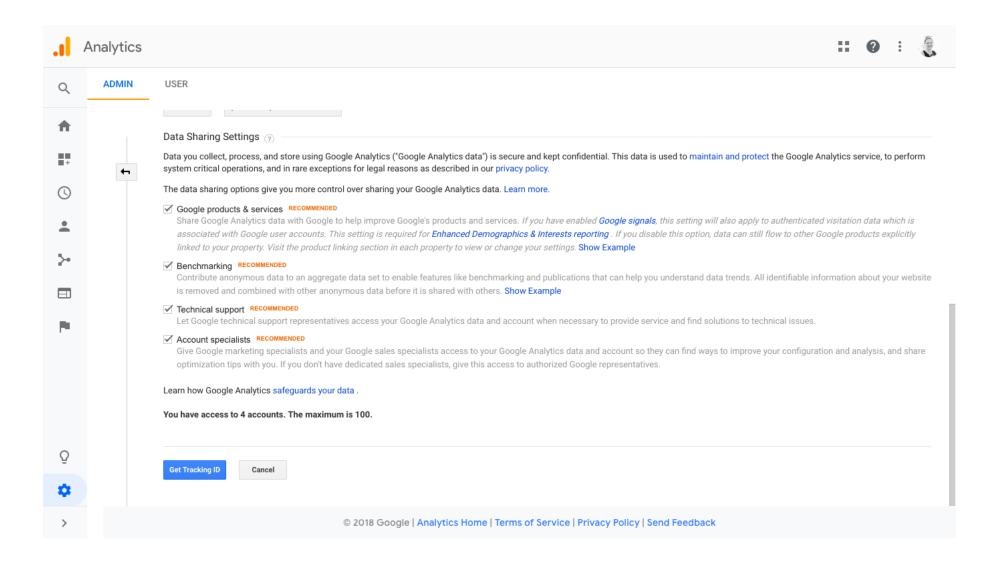
Sign up now, it's easy and free! Still have questions? Help Center

© 2018 Google | Analytics Home | Terms of Service | Privacy Policy | Send Feedback

STEP 2: CREATE ACCOUNT

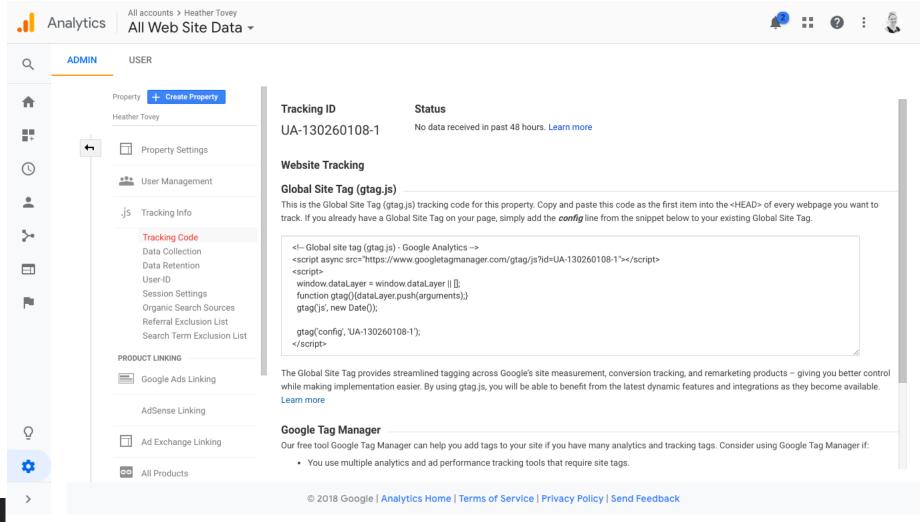


STEP 3: GET TRACKING ID



STEP 4: ADD CODE TO WEBSITE

Unlike other JS code, this needs to go into the head section of your website.



USING GOOGLE ANALYTICS

Use Google Analytics to help you figure out where visitors are coming from and how they interact with your site.

- 1. What is your top content?
- 2. Identify your worst performing pages (so you can fix them).
- 3. Where do visitors abandon shopping carts?
- 4. Are mobile users staying on your site long enough?
- 5. What do visitors click on the most?
- 6. What online campaigns send more visitors your way?

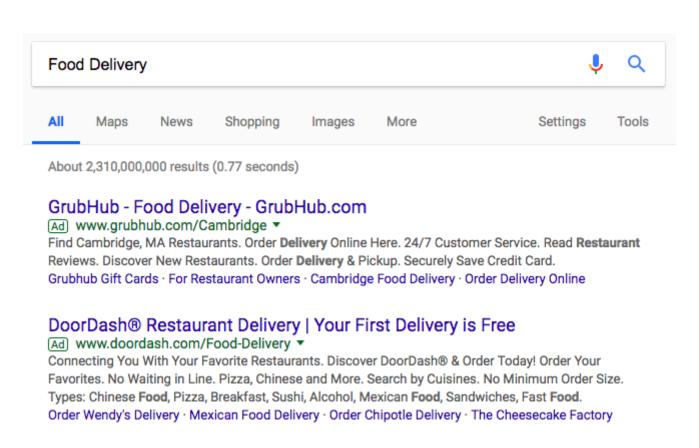
GOOGLE ANALYTICS TIPS

- It takes a while before trends start to show, so get Analytics on your website ASAP.
- Take the free Analytics courses with Google

GOOGLE ADWORDS

PAID SEARCH ADVERTISING

- There are over 3.5 billion search queries on Google everyday.
- Paid search is one of the most popular and effective types of online advertising.



gurce: http://www.internetlivestats.com/google-search-statistics/

USING PAID SEARCH ADVERTISING

- Google Adwords lets you display ads on Google search results
- Businesses set a budget for advertising on the keywords that they choose, and pay when people click on their ad. (Pay Per Click or PPC)
- Fewer than 20% of visitors click on PPC ads
- Businesses with large advertising budgets can dominate the top placement of ads
- It can be very expensive.

SEO > Online Ads when you're starting out

GOOGLE ADWORDS TRAINING

If you find that this is an area of web services that you want to pursue, Google offers Adword training for free.

https://landing.google.com/academyforads

ADD A NEWSLETTER

WHY YOU SHOULD HAVE A MAILING LIST

- Keeps you in contact with your customers on a regular basis
- Builds repeat traffic to your site
- Potential source of revenue, allowing you to market directly to your target audience
- Builds a client list of potential customers for future sales and promotions

GET PERMISSION

- Businesses that build permission-based email lists enjoy high open and click-through rates on their campaigns.
- You need to get consent before sending commercial email marketing messages.
- Don't just send advertisements. Send content of real value to them.

IMPLIED VS EXPRESS PERMISSION

You have **implied permission** to email someone if you have an existing business relationship with them.

- current customer
- they donate to your charity
- active member of your organization

You have **express permission** to email someone when they specifically give you permission to send them email campaigns.

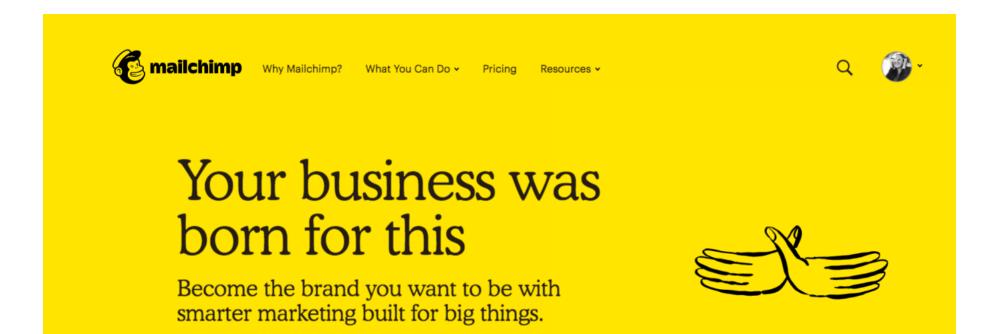
- entering their email address on your subscribe form
- entering their details into in-store newsletter subscribe form

BENEFITS OF GETTING PERMISSION

- 1. You'll get better open and click-through rates (10x higher)
- 2. You'll get a better return on investment from your email campaigns
- 3. You won't destroy your deliverability rates (don't get your emails thrown into SPAM jail)

SIGN UP

Sign Up Free



GOOGLE MAPS

TYPES OF GOOGLE MAPS

- Google Maps Embed API
- Google Static Maps API
- Google Maps JavaScript API

EMBEDDED MAPS

- Creates a map that can be interacted with through an iframe on your website
- Easily embedded, simple copy and pasting of code
- If your website visitors are also logged into Google, they'll see their saved places like "Home" or "Work" integrated into the map.
- API Key not required

STATIC MAPS

- Creates a static map (an image) without any JavaScript or iframe required
- Loaded like any other image
- Not interactive or tailored to the user
- Can be customized
- API key required

JAVASCRIPT MAPS

- Covers a wider range of map usage
- Helps visualize data
- Requires knowledge of HTML, CSS, and JavaScript
- API key is required

COMPARISON

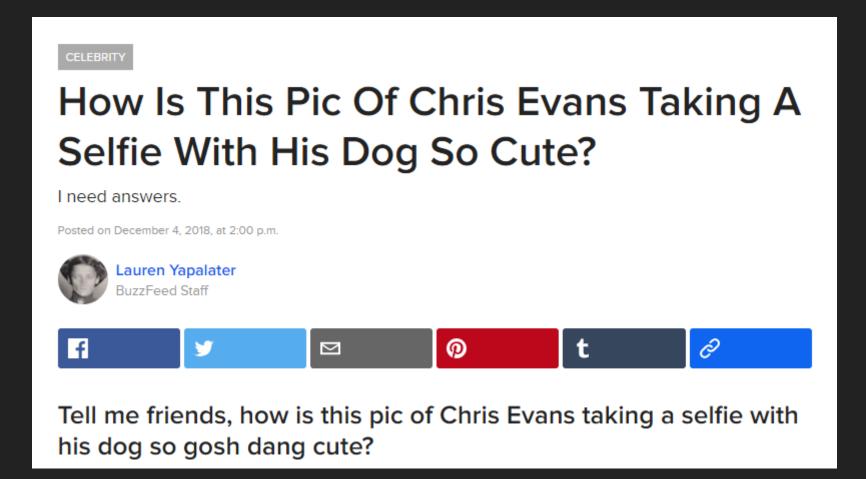
Feature	Embedded	Static	JavaScript
Ease of Use	High	Medium	Low
Loading Time	Slow	Fast	Medium
Customisability	Low	Medium	High
SEO	Low	High	Case-by-case
Overall	Best for Beginners	Best Overall	Best for Experts

STATIC MAP MAKER

For a static map, you can use tools like:

- Google Static Map Maker
- Google Maps APIs Styling Wizard
- Import styles from https://snazzymaps.com/

ADD A SOCIAL BOOKMARKING WIDGET



Source: https://www.buzzfeed.com/lyapalater/how-is-this-pic-of-chris-evans-taking-a-selfie-with-his-dog

INSTALL ADDTHIS

- 1. Go to https://www.addthis.com/
- 2. Sign up for an account
- 3. Choose and customize social bookmarks
- 4. Get the code to install

EVALUATE YOUR WEBSITE

HOW DO YOU MEASURE SUCCESS?

WHAT DOES SUCCESS MEAN?

- Increasing the number of visitors
- More visitors signing up for your newsletter
- Visitors staying on the site longer
- Higher website ranking
- Increase in sales of specific products or services
- Increase in customer conversion rate
- Increased number of returning visitors
- Reduction in the amount of phone support required to support a product
- Increased brand awareness
- Improved customer communication and awareness
- Increase in the number of employees applying for jobs

SUCCESS

- You won't see success right away. But you can track it over time with analytics.
- Analytics won't tell you why someone left your website or why something is failing.

TESTING WEBSITE USABILITY

TEST YOUR SITE ON REAL PEOPLE

- Use analytics to tell you what your problem pages are.
- Get help from 3-5 people
- Ask questions
- Take the feedback and use it find solutions

EXAMPLE QUESTIONS TO ASK

- 1. Does the overall look of our home page support our position as a mid- to high-range provider?
- 2. Is the home page too "busy?"
- 3. Would a visitor rather search by using the search engine on the top left-hand side or navigate a tour page? Why?
- 4. Is the navigation from the home page easy to understand?
- 5. What is the worst thing on the home page?
- 6. What aspect of the site confused you?

ACTIVITY: USABILITY CHECK

Go to https://stayintech.com/UX and use the Usability Checklist to take a look through your website (or website of your choice).

Get a feel for what things you should be looking for.

GETTING FEEDBACK FROM YOUR VISITORS

WAYS TO GET FEEDBACK

- Give surveys to your visitors and people on your mailing list
- Read blog comments
- Encourage your mailing list to reply back with problems they're having
- Keep track of technical support issues and pay attention to patterns

TIPS FOR CREATING SURVEYS

- Keep them short.
- Online form abandonment is at about 40%.
- Offer a reward or discount for finishing the survey.
- Keep in mind that not everyone tells the truth, so stick with questions that aren't too personal if you can.