

MODULE-1

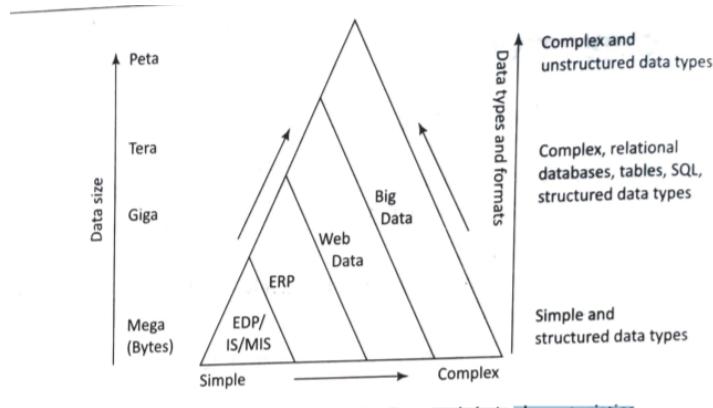
Introduction to Big Data Analytics

Topics Covered:

- Big Data: Classification of Data, Definitions, Characteristics, Types.
- Big Data classification, data handling techniques.
- Scalability and Parallel processing: Analytics scalability to Big Data, massively parallel processing platforms.
- Cloud Computing, Grid and Cluster Computing, Volunteer computing.
- Designing Data Architecture: Data architecture design, managing data for analysis.
- Data Sources, Quality, Pre-Processing and Storing
- Data Storage and Analysis: Data storage and management: Traditional systems, big data storage.
- Big data platforms, big data analytics.
- Big Data Analytics Applications and Case Studies: Big data in Marketing and sales, Health care
- Big data in medicine, Advertising.

Need of Big Data

The rise in technology has led to the production and storage of voluminous amounts of data. Earlier megabytes (10^6 B) were used but nowadays petabytes (10^{15} B) are used for processing, analyse new facts and generating new knowledge. Conventional systems for storage, processing and analyzing data. The rise in technology has led to the production and storage of voluminous amounts of data. discovering analysis and formats, increasing pose challenges in large growth in volume of data, variety of data, various forms and formats: complexity, faster generation of data and need of quickly processing, analyzing and usage. Figure below shows data usage and growth. As size and complexity increase, the proportion of unstructured data types also increase.



An example of a traditional tool for structured data storage and querying is RDBMS. Volume, velocity and variety (3Vs) of data need the usage of number of programs and tools

for analyzing and processing at a very high speed. When integrated with the Internet of Things, sensors and machines data, the veracity of data is an additional V. (Section 1.2.3) Big Data requires new tools for processing and analysis of a large volume of data. For example, acquiring, storing, visualizing and analyzing data.

Application Programming Interface (API) refers to a software component which enables a user to access an application, service or software that runs on a local or remote computing platform.

Data Model to the API and the user refers to a map or schema, which represents the inherent structure of the data. It shows groupings of properties of the data. The map defines the data elements, such as records or objects, and their associations. A model does not define the software using that data. Data Repository refers to a collection of data. A data-seeking program relies upon the data repository for reporting.

The examples of repositories are database, flat file and spreadsheet. [Repository in English means a group which can be relied upon to look for required things, such as special information or knowledge. For example, a repository of paintings by various artists.] Data Store refers to a data repository of a set of objects.

Data store is a general concept for data such as database, repositories, relational database, flat file, spreadsheet, mail server, web server and directory services. The objects in data store model are instances of the classes which the database schemas define. A data store may consist of multiple schemas or may consist of data in only one schema. Example of only one schema for a data store is a relational database.

Distributed Data Store refers to a data store distributed over multiple nodes. Apache Cassandra is one example of a distributed data store. (Section 3.7) Database (DB) refers to a grouping of tables for the collection of data. A table ensures a systematic way for accessing, updating and managing data. A database pertains to the applications, which access them.

A database is a repository for querying the required information for analytics, processes, intelligence and knowledge discovery. The databases can be distributed across a network consisting of servers and data warehouses

. Table refer to a presentation which consists of row fields and column fields. The values at the fields can be number, date, hyperlink, image, object or text of a document.

Flat File means a file in which data cannot be picked from in between and must be read from the beginning to be interpreted. A file consisting of a single-table file is called a flat file.

An example of a flat file is a csv (comma-separated value) file. A flat file is also a data repository.

Flat File Database refers to a database in which each record is in a separate row unrelated to each other. CSV File refers to a file with comma-separated values. For example, CS101, "Theory of Computations", 7.8 when a student's grade is 7.8 in subject code CS101 and subject "Theory of Computations".

Name-Value Pair refers to constructs used in which a field consists of name and the corresponding value after that. For example, a name value pair is date, ""Oct. 20, 2018", chocolates_sold, 178 Key-Value Pair refers to a construct used in which a field is the key,

which pairs with the corresponding value or values after the key. For example, consider a tabular record, ""Oct. 20, 2018", chocolates_sold" 178. The date is the primary key for finding the date of the record and chocolates_sold is the secondary key for finding the number of chocolates sold. Hash Key-Value Pair refers to the construct in which a hash function computes a key for indexing and search, and distributing the entries (key/value pairs) across an array of slots (also called buckets). duplicate entries, sort using multiple keys, filter single or multiple columns, create a filter using filtering criteria or rules for multi-fields, and create top-n lists for values or percentages

Big Data Definitions

Big Data is high-volume, high-velocity and/or high-variety information asset that requires new forms of processing for enhanced decision making, insight discovery and process optimization (Gartner' 2012).

Industry analyst Doug Laney described the '3Vs', i.e. volume, variety and/or velocity as the key "data Meanings and various definitions of the word 'Big Data' management challenges" for enterprises. Analytics also describe the '4Vs'. ie. volume, velocity, variety and veracity.

A collection of data sets so large or complex that traditional data processing applications are inadequate." - Wikipedia "Data of a very large size, typically to the extent that its manipulation and management present significant logistical challenges." [Oxford English Dictionary (traditional database of authoritative definitions)] Big Data refers to data sets whose size is beyond the ability of typical database software tool to capture, store, manage and analyse."

Big Data Characteristics

Characteristics of Big Data, called 3Vs (and 4Vs also used) are: Volume The phrase "Big Data' contains the term big, which is related to size of the data and hence the characteristic.

Size defines the amount or quantity of data, which is generated from an application(s). The size determines the processing considerations needed for handling that data.

Velocity The term velocity refers to the speed of generation of data. Velocity is a measure of how fast the data generates and processes. To meet the demands and the challenges of processing Big Data, the velocity of generation of data plays a crucial role.

Variety Big Data comprises of a variety of data. Data is generated from multiple sources in a system. This introduces variety in data and therefore introduces 'complexity'. Data consists of various forms and formats. The variety is due to the availability of a large number of heterogeneous platforms in the industry. This means that the type to which Big Data belongs to is also an important characteristic that needs to be known for proper processing of data. This characteristic helps in effective use of data according to their formats, thus maintaining the importance of Big Data.

Veracity is also considered an important characteristic to take into account the quality of data captured, which can vary greatly, affecting its accurate analysis. The 4Vs (i.e. volume, velocity, variety and veracity) data need tools for mining, discovering patterns, business intelligence, artificial intelligence (AI), machine learning (ML), text analytics, descriptive and predictive analytics, and the data visualization tools.

Big Data Types

A Lask team on Big Data classified the types of Big Data (June 2013)". Another team from IBM developed a different classification for Big Data types.

1. Social networks and web data, such as Facebook, Twitter, e-mails, blogs and YouTube.
2. Transactions data and Business Processes (BPs) data, such as credit card transactions, flight bookings, etc. and public agencies data such as medical records, insurance business data etc.
3. master data, such as data for facial recognition and for the name, date of birth, marriage anniversary, gender, location and income category Machine-generated data, such as machine-to-machine or Internet of Things data, and the data from sensors, trackers, web logs and computer systems log.
4. Computer generated data is also considered as machine generated data from data store. Usage of programs for processing of data using data repositories, such as database or file, generates data and also machine generated data.
5. Human-generated data such as biometrics data, human-machine interaction data, e-mail records with a mail server and MySQL database of student grades. Humans also records their experiences in ways such as writing these in notebooks or diaries, taking photographs or audio and video clips. Human-sourced information is now almost entirely digitized and stored everywhere from personal computers to social networks. Such data are loosely structured and often ungoverned.

Big Data Classification

Big Data can be classified on the basis of its characteristics that are used for designing data architecture for processing and analytics.

Table 1.1 Various classification methods for data and Big Data

Basis of Classification	Examples
Data sources (traditional)	Data storage such as records, RDBMs, distributed databases, row-oriented In-memory data tables, column-oriented In-memory data tables, data warehouse, server, machine-generated data, human-sourced data, Business Process (BP) data, Business Intelligence (BI) data
Data formats (traditional)	Structured and semi-structured
Big Data sources	Data storage, distributed file system, Operational Data Store (ODS), data marts, data warehouse, NoSQL database (MongoDB, Cassandra), sensors data, audit trail of financial transactions, external data such as web, social media, weather data, health records
Big Data formats	Unstructured, semi-structured and multi-structured data
Data Stores structure	Web, enterprise or cloud servers, data warehouse, row-oriented data for OLTP, column-oriented for OLAP, records, graph database, hashed entries for key/value pairs
Processing data rates	Batch, near-time, real-time, streaming
Processing Big Data rates	High volume, velocity, variety and veracity, batch, near real-time and streaming data processing,
Analysis types	Batch, scheduled, near real-time datasets analytics
Big Data processing methods	Batch processing (for example, using MapReduce, Hive or Pig), real-time processing (for example, using SparkStreaming, SparkSQL, Apache Drill)
Data analysis methods	Statistical analysis, predictive analysis, regression analysis, Mahout, machine learning algorithms, clustering algorithms, classifiers, text analysis, social network analysis, location-based analysis, diagnostic analysis, cognitive analysis
Data usages	Human, business process, knowledge discovery, enterprise applications, Data Stores

Definitions of Data

Usages can be singular or plural. "Data is information, usually in the form of facts or statistics that one can analyze or use for further calculations.

"Data is information that can be stored and used by a computer program. IComputingl "Data is information presented in numbers, letters, or other form". [Electrical Engineering. Circuits. Computing and Control] "Data is information from series of observations, measurements or facts" Science "Data is information from series of behavioural observations, measurements or facts. Social Sciences Definition of Web Data Web is large scale integration and presence of data on web servers.

Web is a part of the Internet that stores web data in the form of documents and other web resources. URLs enable the access to web data resources. Web data is the data present on web servers (or enterprise servers) in the form of text, images, videos, audios and multimedia files for web users. A user (client software) interacts with this data. A client can access (pull) data of responses from a server. The data can also publish (push) or post (after registering subscription) from a server. Internet applications including web sites, web services, web portals, online business applications, emails, chats, tweets and social networks provide and consume the web data.

Some examples of web data are Wikipedia, Google Maps, McGraw-Hill Connect, Oxford Bookstore and YouTube. Wikipedia is a web-based, free-content encyclopaedia project supported by the Wikimedia Foundation. 1. Google Maps is a provider of real-time navigation, traffic, public transport and nearby places by Google Inc. 3. McGraw-Hill

Connect is a targeted digital teaching and learning environment that save students and instructors' time by improving student performance for a variety of critical outcomes. Oxford Bookstore is an online book store where people can find any book that they wish to buy from millions of titles. They can order their books online at www.oxfordbookstore.com YouTube allows billions of people to discover, watch and share originally-created videos by Google 2. 4. 5. Inc.

Classification of Data-Structured, Semi-structured and Unstructured

Data can be classified as structured, semi-structured, multi-structured and unstructured. Structured data conform and associate with data schemas and data models. Structured data are found in tables (rows and columns). Nearly 15-20% data are in structured or semi-structured form.

Unstructured data do not conform and associate with any data models. Applications produce continuously increasing volumes of both unstructured and structured data. Data sources generate data in three forms, viz. structured, semi-structured and unstructured. (Refer online contents associated with the Practice Exercise 1.1 for four forms, viz. structured, semi-structured, multi-structured and unstructured sources.)

Using Structured Data Structured data enables the following: data insert, delete, update and append Indexing to enable faster data retrieval 14 Big Data Analytics Data mining and analytics, data retrieval, data retrieval, data reporting, data visualization and machine-learning Big Data tools.

Big Data Handling Techniques

Following are the techniques deployed for Big Data storage, applications, data management and mining and analytics:

- Huge data volumes storage, data distribution, high-speed networks and high-performance computing
- Applications scheduling using open source, reliable, scalable, distributed file system. Distributed database.
- Open-source tools which are scalable, elastic and provide virtualized environment, clusters of data nodes, task and thread management
- Data management using NoSQL, document database, column-oriented database, graph database and
- other form of databases used as per needs of the applications and in-memory data management using columnar or Parquet formats during program execution.

Table 1.2 Distributed computing paradigms

Distributed computing on multiple processing nodes/clusters	Big Data > 10 M	Large datasets below 10 M	Small to medium datasets up to 1 M
Distributed computing	Yes	Yes	No
Parallel computing	Yes	Yes	No
Scalable computing	Yes	Yes	No
Shared nothing (No in-between data sharing and inter-processor communication)	Yes	Limited sharing	No
Shared in-between between the distributed nodes/clusters	No	Limited sharing	Yes

Scalability And Parallel Processing

Big Data needs processing of large data volume, and therefore needs intensive computations. Processing complex applications with large datasets (terabyte to petabyte datasets) need hundreds of computing nodes. Processing of this much distributed data within a short time and at minimum cost is problematic.

Scalability, scaling up, scaling out in distributed computing, Massively Parallel Processing (MPP), cloud, grid, volunteering computing systems .

Convergence of Data Environments and Analytics

Big data can co-exist with traditional data store. Traditional data stores use RDBMS tables or data warehouse. Big Data processing and analytics requires scaling up and scaling out, both vertical and horizontal computing resources.

Computing and storage systems when run in parallel, enable scaling out and increase system capacity. Scalability enables increase or decrease in the capacity of data storage, processing and analytics. Scalability is the capability of a system to handle the workload as per the magnitude of the work.

System capability needs increment with the increased workloads. When the workload and complexity exceed the system capacity, scale it up and scale it out. The following subsection describes the concept of analytics scalability.

Analytics Scalability to Big Data

Vertical scalability means scaling up the given system's resources and increasing the system's analytics, reporting and visualization capabilities. This is an additional way to solve problems of greater complexities.

Note: O0 Level 1& Level 2 category

O Level 3 & Level 4 category

Level 5 & Level 6 category

Scaling up means designing the algorithm according to the architecture that uses resources efficiently. For example, x terabyte of data take time for processing, code size with increasing complexity increaseby factor n, then scaling up means that processing takes equal, less or much less than ($n \times t$). Horizontal scalability means increasing the number of systems working in coherence and scaling out the workload. Processing different datasets of a large dataset deploys horizontal scalability. Scaling out means using more resources and distributing the processing and storage tasks in parallel.

If r resources in a system process x terabyte of data in time t , then the $(p \times x)$ terabytes process on p parallel distributed nodes such that the time taken up remains t or is slightly more than t (due to the additional time required for Inter Processing nodes Communication (IPC)). The easiest way to scale up and scale out execution of analytics software is to implement it on a bigger machine with more CPUs for greater volume, velocity, variety and complexity of data.

The software will definitely perform better on a bigger machine. However, buying faster CPUs, bigger and faster RAM modules and hard disks, faster and bigger motherboards will be expensive compared to the extra performance achieved by efficient design of algorithms. Also, if more CPUs add in a computer, but the software does not exploit the advantage of them, then that will not get any increased performance out of the additional CPUs Alternative ways for scaling up and out processing of analytics software and Big Data analytics deploy the Massively Parallel Processing Platforms (MPPs), cloud, grid, clusters, and distributed computing software. The following subsections describe computing methods for high availability and scalable computations and analysis.

Massively Parallel Processing Platforms

Scaling uses parallel processing systems. Many programs are so large and/ or complex that it is impractical or impossible to execute them on a single computer system, especially in limited computer memory. Here, it is required to enhance (scale) up the computer system or use massive parallel processing (MPPs) platforms.

Parallelization of tasks can be done at several levels: i) distributing separate tasks onto separate threads on the same CPU, ii) distributing separate tasks onto separate CPUs on the same computer and (ii) distributing separate tasks A solution for Big data processing is to perform parallel and distributed computing in a cloud computing environment. onto separate computers.

When making software, draw the advantage of multiple computers (or even multiple CPUs within the same computer) and software which need to be able to parallelize tasks. Multiple compute resources are used in parallel processing systems. The computational problem is broken into discrete pieces of sub-tasks that can be processed simultaneously. The system executes multiple program instructions or sub-tasks at any moment in time. Total time taken will be much less than with a single compute resource.

Distributed Computing Model

A distributed computing model uses cloud, grid or clusters, which process and analyze big and large datasets on distributed computing nodes connected by high-speed networks. Table 1.2 gives the requirements of processing and analyzing big, large and small to medium datasets on distributed computing nodes. Big Data processing uses a parallel, scalable and no-sharing program model, such as MapReduce, for computations on it.

- L2 considers the following aspects: Ingestion and ETL processes either in real time, which means store and use the data as generated, or in batches. Batch processing is using discrete datasets at scheduled or periodic intervals of time.

- L3 considers the followings aspects: Data storage type (historical or incremental), format, compression, incoming data frequency, querying patterns and consumption requirements for L4 or LS Data storage using Hadoop distributed file system or NoSQL data stores-HBase, Cassandra, MongoDB.
- L4 considers the followings aspects: Data processing software such as MapReduce, Hive, Pig, Spark, Spark Mahout, Spark Streaming Processing in scheduled batches or real time or hybrid Processing as per synchronous or asynchronous processing requirements at L5.
- L5 considers the consumption of data for the following: Data integration Datasets usages for reporting and visualization Analytics (real time, near real time, scheduled batches), BPs, BIs, knowledge discovery Export of datasets to cloud, web or other systems

Cloud Computing

Cloud computing is defined as, "Cloud computing is a type of Internet-based computing that provides shared processing resources and data to the computers and other devices on demand."

One of the best approach for data processing is to perform parallel and distributed computing in a cloud computing environment. Cloud usages circumvent the single point failure due to failing of one node.

Cloud design performs as a whole. Its multiple nodes perform automatically and interchangeably. It offers high data security compared to other distributed technologies.

Cloud resources can be Amazon Web Service (AWS) Elastic Compute Cloud (Ec2), Microsoft Azure or Apache CloudStack. Amazon Simple Storage Service (\$3) provides simple web services interface to store and retrieve any amount of data, at any time, from anywhere on the web. [Amazon EC2 name possibly drives from the feature that Ec2 has a simple web service interface, which provides and configures the storage and computing capacity with minimal friction].

Cloud computing features are:

- (i) on-demand service
- (ii) resource pooling,
- (iii) scalability,
- (iv) accountability.
- (v) broad network access.

Cloud services can be accessed from anywhere and at any time through the Internet. A local private cloud can also be set up on a local cluster of computers. Cloud computing allows availability of computer infrastructure and services "on-demand" basis. The computing infrastructure includes data storage device, development platform, database, computing power or software applications.

Cloud services can be classified into three fundamental types:

1. Infrastructure as a Service (IaaS): Providing access to resources, such as hard disks, network connections, databases storage, data center and virtual server spaces is

Infrastructure as a Service (IaaS). Some examples are Tata Communications, Amazon data centers and virtual servers. Apache CloudStack is an open source software for deploying and managing a large network of virtual machines, and offers public cloud services which provide highly scalable Infrastructure as a Service (IaaS).

2. Platform as a Service (PaaS): It implies providing the runtime environment to allow developers to build applications and services, which means cloud Platform as a Service. Software at the clouds support and manage the services, storage, networking, deploying, testing, collaborating, hosting and maintaining applications. Examples are Hadoop Cloud Service (IBM BigInsight, Microsoft Azure HD Insights, Oracle Big Data Cloud Service).
3. Software as a Service (SaaS): Providing software applications as a service to end-users is known as Software as a Service. Software applications are hosted by a service provider and made available to customers over the Internet. Some examples are SQL GooglesQL, IBM BigSQL, HPE Vertica, Microsoft Polybase and Oracle Big Data SQL.

Grid and Cluster Computing

Grid Computing

Grid Computing refers to distributed computing, in which a group of computers from several locations are connected with each other to achieve a common task. The computer resources are heterogeneously and geographically disperse. A group of computers that might spread over remotely comprise a grid.

A grid is used for a variety of purposes. A single grid of course, dedicates at an instance to a particular application only. Grid computing provides large-scale resource sharing which is flexible, coordinated and secure among its users. The users consist of individuals, organizations and resources.

Grid computing suits data-intensive storage better than storage of small objects of few millions of bytes. To achieve the maximum benefit from data grids, they should be used for a large amount of data which can distribute over grid nodes. Besides data grid, the other variation of grid, i.e., computational grid focuses on computationally intensive operations.

Features of Grid Computing Grid computing, similar to cloud computing, is scalable.

Cloud computing

Depends on sharing of resources (for example, networks, servers, storage, applications and services) to attain coordination and coherence among resources similar to grid computing. Similarly, grid also forms a distributed network for resource integration.

Drawbacks of Grid Computing

Grid computing is the single point, which leads to failure in case of underperformance or failure of any of the participating nodes. A system's storage capacity varies with the number of users, instances and the amount of data transferred at a given time. Sharing resources among a large number of users helps in reducing infrastructure costs and raising load capacities.

Cluster Computing

Cluster is a group of computers connected by a network. The group works together to accomplish the same task. Clusters are used mainly for load balancing. They shift processes between nodes to keep an even load on the group of connected computers. Hadoop architecture uses the similar methods

Table 1.3 Grid computing and related paradigms

Distributed computing	Cluster computing	Grid computing
Loosely coupled	• Tightly coupled	• Large scale
Heterogeneous	• Homogeneous	• Cross organizational
Single administration	• Cooperative working	• Geographical distribution • Distributed management

Volunteer Computing

Volunteers provide computing resources to projects of importance that use resources to do distributed computing and/or storage. Volunteer computing is a distributed computing paradigm which uses computing resources of the volunteers. Volunteers are organizations or members who own personal computers

Projects examples are science-related projects executed by universities or academia in general

Some issues with volunteer computing systems are:

- Volunteered computers heterogeneity
- Drop outs from the network over time
- Their sporadic availability
- Incorrect results at volunteers are unaccountable as they are essentially from anonymous volunteers,

Designing Data Architecture

Data Architecture Design

Techopedia defines Big Data architecture as follows: "Big Data architecture is the logical and/or physical layout structure of how Big Data will be stored, accessed and managed within a Big Data or IT environment.

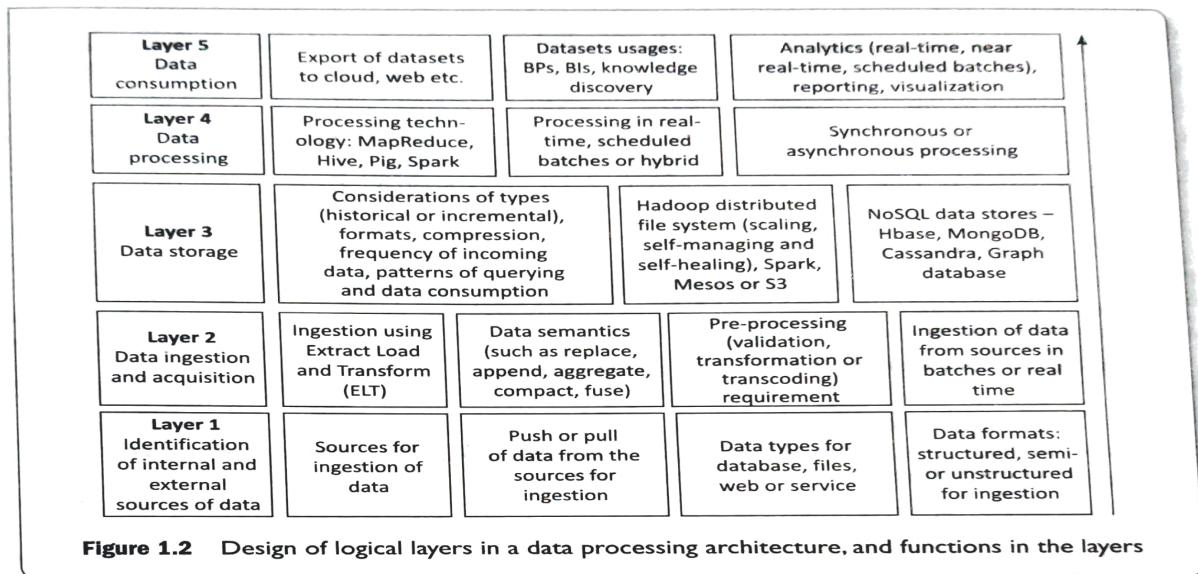
Architecture logically defines how Big Data solution will work, the core components (hardware, database, software, storage) used, flow of information, security and more."

Characteristics of Big Data make designing Big Data architecture a complex process. Further, faster additions of new technological innovations increase the complexity in design. The requirements for offering competing products at lower costs in the market make the designing task more challenging for a Big Data architect.

Data analytics need the number of sequential steps. Big Data architecture design task simplifies when using the logical layers approach. Figure 1.2 shows the logical layers and the functions which are considered in Big Data architecture.

Five vertically aligned textboxes on the left of Figure 1.2 show the layers. Horizontal textboxes show the functions in each layer.

Data processing architecture consists of five layers: (i) identification of data sources, (ii) acquisition, ingestion, extraction, pre-processing, transformation of data, (iii) data storage at files, servers, cluster or cloud, (iv) data-processing, and (v) data consumption in the number of programs and tools.



Data consumed for applications, such as business intelligence, data mining, discovering patterns/clusters, artificial intelligence (AI), machine learning (ML), text analytics, descriptive and predictive analytics, and data visualization.

Data ingestion, pre-processing, storage and analytics require special tools and technologies. Logical layer 1 (L1) is for identifying data sources, which are external, internal or both. The layer 2 (L2) is for data-ingestion.

Data ingestion means a process of absorbing information, just like the process of absorbing nutrients medications into the body by eating or drinking them (Cambridge English Dictionary). Ingestion is the process of obtaining and importing data for immediate use or transfer. Ingestion may be in batches or in real time using pre-processing or semantics.

The L3 layer is for storage of data from the L2 layer. The L4 is for data processing using software, such as MapReduce, Hive, Pig or Spark. The top layer L5 is for data consumption. Data is used in analytics, Visualizations, reporting, export to cloud or web servers.

LI considers the following aspects in a design:

- Amount of data needed at ingestion layer 2 (L2)
- Push from LI or pull by L2 as per the mechanism for the usages
- Source data-types: Database, files, web or service
- Source formats, i.e., semi-structured, unstructured or structured.

Managing Data for Analysis

Data managing means enabling, controlling, protecting, delivering and enhancing the value of data and information asset. Reports, analysis and visualizations need well-defined data. Data management also enables data usage in applications. The process for managing needs to be well defined for fulfilling requirements of the applications. Data management functions include:

1. Data assets creation, maintenance and protection
2. Data governance, which includes establishing the processes for ensuring the availability, usability, integrity, security and high-quality of data. The processes enable trustworthy data availability for analytics, followed by the decision making at the enterprise.
3. Data architecture creation, modelling and analysis
4. Database maintenance, administration and management system. For example, RDBMS (relational database management system), NoSQL
5. Managing data security, data access control, deletion, privacy and security
6. Managing the data quality
7. Data collection using the ETL process
8. Managing documents, records and contents
9. Creation of reference and master data, and data control and supervision
10. Data and application integration
11. Integrated data management, enterprise-ready data creation, fast access and analysis, automation and simplification of operations on the data
12. Data warehouse management
13. Maintenance of business intelligence
14. Data mining and analytics algorithms.

Data Sources, Quality, Pre-Processing and Storing

Data Sources

Applications, programs and tools use data. Sources can be external, such as sensors, trackers, web logs, computer systems logs and feeds. Sources can be machines, which source data from data-creating programs.

Data sources can be structured, semi-structured, multi-structured or unstructured. Data sources can be social media. A source can be internal. Sources can be data repositories, such as database, relational database, flat file, spreadsheet, mail server, web server, directory services, even text or files such as comma-separated values (CSV) files. Source may be a data store for applications.

Structured Data Sources

Data source for ingestion, storage and processing can be a file, database or streaming data. The source may be on the same computer running a program or a networked computer.

Examples of structured data sources are SQL Server, MySQL, Microsoft Access database, Oracle DBMS, IBM DB2, Informix, Amazon SimpleDB or a file-collection directory at a server.

A data source name implies a defined name, which a process uses to identify the source. The name needs to be a meaningful name. For example, a name which identifies the stored data in student grades during processing. The data source name could be StudentName_Data_Grades. A data dictionary enables references for accesses to data.

The dictionary consists of a set of master lookup tables. The dictionary stores at a central location. The central location enables easier access as well as administration of changes in sources. The name of the dictionary can be University Students_DataPlus Grades.

A master-directory server can also be called Name Node. Microsoft applications consider two types of sources for processing:

- ii) i) machine sources and
file sources." Machine data sources and file data sources in Microsoft applications) Machine sources are present on computing nodes, such as servers. A machine identifies a source by the user-defined name, driver-manager name and source-driver name.
- iii) File sources are stored files. An application executing the data, first connects to a driver manager of the source. A user, client or application does not register with the source, but connects to the manager when required. The process of connection is simple when using a file data source in case the file contains a connection string that would otherwise have to be built using a call to a connect function driver.

Oracle applications consider two types of data sources:

- (i) database, which identifies the database information that the software needs to connect to Database data sources and logic-machine data sources in Oracle applications database, and
- (ii) logic-machine, which identifies the machine which runs batches of applications and master business functions." Source definition identifies the machine. The source can be on a network.

The definition in that case also includes network information, such as the name of the server, which hosts the machine functions. The applications consider data sources as the ones where the database tables reside and where the software runs logic objects for an enterprise. Data sources can point to: 1.A database in a specific location or in a data library of OS A specific machine in the enterprise that processes logic

2. A data source master table which stores data source definitions. The table may be at a centralized source (enterprise server) or at server-map for the source.
3. A database can be in an IBM i data library" [IBM i is a computer operating system in which IBM considers everything as an object, each possessing persistence.

The system IBMi offers Unix-like file directories using an integrated file system. IBM applications consider data sources for applications and tools as one which identifies either

- (i) a specific database instance or
- (ii) file on a remote system that stores data." Data sources can be shared. The access to source is restricted according to the roles assigned to both the source and the application that use it.

Unstructured Data Sources

Unstructured data sources are distributed over high-speed networks. The data need high velocity processing. Sources are from distributed file systems. The sources are of file types, such as .txt (text file), .csv (comma separated values file). Data may be as key-value pairs, such as hash key-values pairs. Data may have internal structures, such as in e-mail, Facebook pages, twitter messages etc. The data do not model, reveal relationships, hierarchy relationships or object-oriented features, such as extensibility.

Data Sources-Sensors, Signals and GPS

The data sources can be sensors, sensor networks, signals from machines, devices, controllers and intelligent edge nodes of different types in the industry M2M communication and the GPS systems. Sensors are electronic devices that sense the physical environment. Sensors are devices which are used for measuring temperature, pressure, humidity, light intensity, traffic in proximity, acceleration, locations, object(s) proximity, orientations and magnetic intensity, and other physical states and parameters. Sensors play an active role in the automotive industry. RFIDs and their sensors play an active role in RFID based supply chain management, and tracking parcels, goods and delivery. Sensors embedded in processors, which include machine-learning instructions, and wireless communication capabilities are innovations. They are sources in IoT applications.

Data Quality

Data quality is high when it represents the real-world construct to which references are taken. High quality means data, which enables all the required operations, analysis, decisions, planning and knowledge discovery correctly. A definition for high quality data, especially for artificial intelligence applications, can be data with five R's as follows: Relevancy, recency, range, robustness and reliability. Relevancy is of utmost importance. A uniform definition of data quality is difficult. A reference can be made to a set of values of quantitative or qualitative conditions, which must be specified to say that data quality is high or low.

Data Pre-processing

Data pre-processing is an important step at the ingestion layer .For example, consider grade point data in Example 1.8. The outlier needs to be removed. Pre-processing is a must before data mining and analytics. Pre-processing is also a must before running a Machine Learning (ML) algorithm.

Analytics needs prior screening of data quality also. Data when being exported to a cloud service or data store needs pre-processing Pre-processing needs are:

Need of data pre-processing for data store portability and usability in applications and services

- (i) Dropping out of range, inconsistent and outlier values
- (ii) Filtering unreliable, irrelevant and redundant information
- (ii) Data cleaning, editing, reduction and/or wrangling
- (iv) Data validation, transformation or transcoding
- (v).ELT processing.

Data Cleaning

Data cleaning refers to the process of removing or correcting incomplete, incorrect, inaccurate or irrelevant parts of the data after detecting them.

Data Cleaning Tools Data cleaning is done before mining of data. Incomplete or irrelevant data may result into misleading decisions. It is not always possible to create well-structured data. Data can generate in a system in many formats when it is obtained from the web. Data cleaning tools help in refining and structuring data into usable data. Examples of such tools are Open Refine and DataCleaner.

Data Enrichment

Techopedia definition is as follows: "Data enrichment refers to operations or processes which refine, enhance or improve the raw data."

Data Editing

Data editing refers to the process of reviewing and adjusting the acquired datasets. The editing controls the data quality. Editing methods are (i) interactive, (ii) selective, (iii) automatic, (iv) aggregating and (v) distribution.

Data Reduction

Data reduction enables the transformation of acquired information into an ordered, correct and simplified form. The reductions enable ingestion of meaningful data in the datasets. The basic concept is the reduction of multitudinous amount of data, and use of the meaningful parts. The reduction uses editing, scaling, coding, sorting, collating, smoothening, interpolating and preparing tabular summaries.

Data Wrangling

Data wrangling refers to the process of transforming and mapping the data. Results from analytics are then appropriate and valuable. For example, mapping enables data into another format, which makes it valuable for analytics and data visualizations.

Data Format used during Pre-Processing

Examples of formats for data transfer from (a) data storage, (b) analytics application, (c) service or (d) cloud can be:

Need of data format conversion of data CSV, JSON, key-value pairs or other data from Data Store; for example, in the form of tables

- i) Comma-separated values CSV
- ii) Java Script Object Notation (JSON) as batches of object arrays or resource
- (iii) Tag Length Value (TLV)
- (iv) Key-value pairs
- (v) Hash-key-value pairs

Data Storage And Analysis

Data Storage and Management: Traditional Systems

Data Store with Structured or Semi-Structured Data

Traditional systems use structured or semi-structured data. The following example explains the sources and data store of structured data.

What are the sources of structured data store?

Solution:

The sources of structured data store are:

Traditional relational database-management system (RDBMS) data, such as MySQL DB2. enterprise server and data warehouse Business process data which stores business events, such as registering a customer, taking an order, generating an invoice, and managing products in pre-defined formats. The data falls in the category of highly structured data. The data

consists of transaction records, tables, relationships and metadata that build Traditional systems use structured or semi-structured data. The following example explains the sources and data store of structured data.

the information about the business data.

- Commercial transactions
- Banking/stock records
- E-commerce transactions data.

Give examples of sources of data store of semi-structured data.

Solution:

Examples of semi-structured data are:

XML and JSON semi-structured documents

A comma-separated values (CSV) file. The CSV stores tabular data in plain text. Each line is a data record. A record can have several fields, each field separated by a comma. Structured data, Such as database include multiple relations but CSV does not consider the relations in a single CSV file. CSV cannot represent object-oriented databases or hierarchical data records.

A CSV file is as follows:

Preeti,1995, MCA, Object Oriented Programming, 8.75

Kirti, 2010, M. Tech., Mobile Operating System, 8.5

Data represent the data records for columns and rows of a table. Each row has names, year of passing, degree name, course name and grade point out of 10. Rows are separated by a new line and the columns by a comma.

JSON Object Data Formats: CSV does not represent object-oriented records, databases or hierarchical data records. JSON and XML represent semi-structured data and represent object oriented and hierarchical data records. Example 3.5 explains CSV and JSON objects and the hierarchical data records in the JSON file format.

SQL

An RDBMS uses SQL (Structured Query Language). SQL is a language for viewing or changing (update, insert or append or delete) databases. It is a language for data access control, schema creation and data modifications.

SQL was originally based on the tuple relational calculus and relational algebra. SQL can embed within other languages using SQL modules, libraries and pre-compilers. SQL does the following:

SQL is language for data querying, updating, inserting, appending and deleting the databases.

1. Create schema, which is a structure which contains description of objects (base tables, views,

constraints) created by a user.

1. The user can describe the data and define the data in the database.

2. Create catalog, which consists of a set of schemas which describe the database.

3. Data Definition Language (DDL) for the commands which depicts a database, that include creating, altering and dropping of tables and establishing the constraints. A user can create and drop databases and tables, establish foreign keys, create view, stored procedure, functions in the database etc.

4. Data Manipulation Language (DML) for commands that maintain and query the database. A user can manipulate (INSERT/UPDATE) and access (SELECT) the data.

5. Data Control Language (DCL) for commands that control a database, and include administering of privileges and committing. A user can set (grant, add or revoke) permissions on tables, procedures and views.

SQL is a language for managing the RDBMS. A relational DB is a collection of data in multiple tables which relate to each other through special fields, called keys (primary key, foreign key and unique addresses). Relational databases provide flexibilities. Relational database examples are MySQL, PostgreSQL, Oracle, Oracle Database, Informix, IBM DB2 and Microsoft SQL server.

Large Data Storage using RDBMS

Relational database is a collection of data into multiple tables which relates to each other through

special fields, called keys. RDBMS tables store data in a structured form. The tables have rows and columns. Data management of Data Store includes the provisions for privacy and security, data integration, compaction and fusion. The systems use machine generated data, human-sourced data, and data from business processes (BP) and business intelligence (BI).

A set of keys and relational keys access the fields at tables, and retrieve data using queries (insert, modify, append, join or delete). RDBMSs use software for data administration also.

Distributed Database Management System

A distributed DBMS (DDBMS) is a collection of logically interrelated distributed DBs. A distributed DB is a collection of databases at multiple systems over a computer network. The features of a distributed database system are:

1. A collection of logically related databases.
2. Cooperation between databases in a transparent manner. Transparent means that each user within the system may access all of the data within all of the databases as if they were a single database.
3. Should be 'location independent' which means the user is unaware of where the data is located, and it is possible to move the data from one physical location to another without affecting the user.

In-Memory Column Formats Data

A columnar format in-memory allows faster data retrieval when only a few columns in a table need to be selected during query processing or aggregation. Data in a column are kept together in-memory in columnar format. A single memory access, therefore, loads many values at the column. An address increment to a next memory address for the next value is fast when compared to first computing the address of the next value, which is not the immediate next address.

Online Analytical Processing (OLAP) in real-time transaction processing is fast when using in-memory column format tables. OLAP enables real-time analytics. The CPU accesses all columns in a single instance of access to the memory in columnar format in-memory data-storage.

Online Analytical Processing (OLAP) enables online viewing of analyzed data and visualization up to the desired granularity (fineness or coarseness) enables view by rolling up (finer granulates to coarse granulates data) or drilling down (coarser granulates data to finer granulates). OLAP enables obtaining online summarized information and automated reports for a large database.

Metadata describes the data. Pre-storing of calculated values provide consistently fast response.
formats from the queries are based on Metadata.

In-Memory Row Format Databases

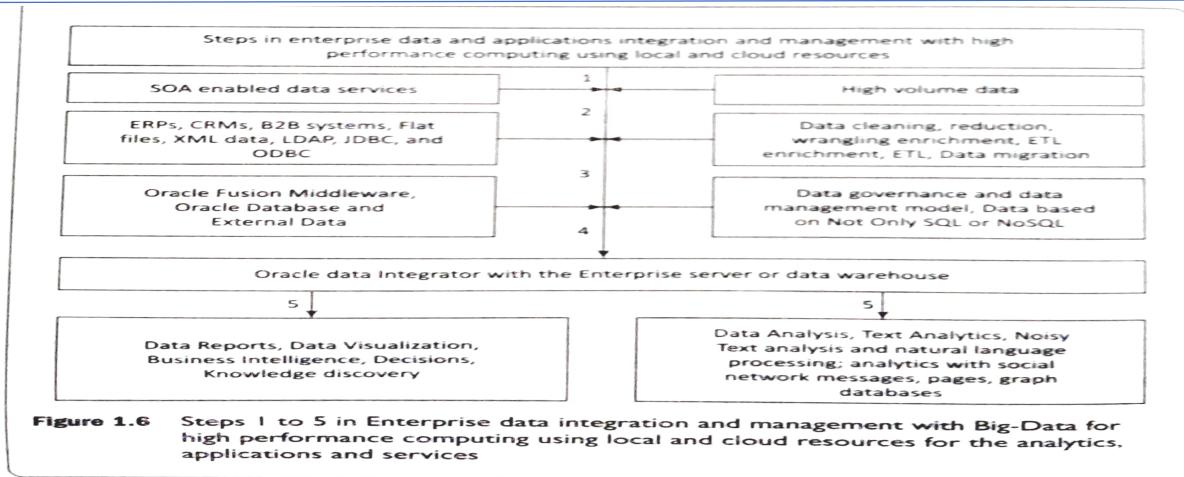
A row format in-memory allows much faster data processing during OLTP (online transaction processing). Each row record has corresponding values in multiple columns and the on-line value store at the consecutive memory addresses in row format. A specific day's sale of five different chocolate flavours is stored in consecutive columns c to c+5 at memory. A single instance of memory accesses loads values of all five flavours at successive columns during online processing. For example, the total number of chocolates sold computes online. Data is in-memory row-formats in stream and event analytics. The stream analytics method does continuous computation that happens as data is flowing through the system. Event analytics does computation on event and use event data for tracking and reporting events.

Enterprise Data-Store Server and Data Warehouse

Enterprise data, after data cleaning process, integrate with the server data at warehouse. Enterprise data server use data from several distributed sources which store data using various technologies. All data merge using an integration tool. Integration enables collective viewing of the datasets at the data warehouse Enterprise data integration may also include integration with applications), such as analytics, visualization, reporting, business intelligence and knowledge discovery. Heterogeneous systems execute complex integration processes when integrating at an enterprise server or data warehouse. Complex application integration means the integration of heterogeneous application architectures and processes with the databases at the enterprise. Enterprise data warehouse store the databases, and data stores after integration, using tools from number of sources.

Following are some standardised business processes, as defined in the Oracle application-architecture:

1. Integrating and enhancing the existing systems and processes
2. Business intelligence
3. Data security and integrity
4. New business services/products (Web services)
5. Collaboration/knowledge management
6. Enterprise architecture/SOA
7. e-commerce
8. External customer services
9. Supply chain automation/visualization
10. Data centre optimization



Big Data Storage

Big Data NosQL or Not Only SQL

NoSQL databases are considered as semi-structured data. Big Data Store uses NoSQL. NOSQL stands for No sQL or Not Only SQL. The stores do not integrate with applications using SQL. NoSQL is also used in cloud data store. Features of NoSQL are as follows: NOSQL or Not Only SQclass of non-relational data storage systems, flexible data models and multiple schemas .

It is a class of non-relational data storage systems, and the flexible data models and multiple schema:

- i) Class consisting of uninterrupted key/value or big hash table [Dynamo (Amazon S3)]
- ii) Class consisting of unordered keys and using JSON (PNUTS)
- iii) Class consisting of ordered keys and semi-structured data storage systems [Big Table, Cassandra (used in Facebook/Apache) and HBase]
- iv) Class consisting of JSON (MongoDB)
- v) Class consisting of name/value in the text (CouchDB)
- vi) May not use fixed table schema
- vii) Do not use the JOINS
- viii) Data written at one node can replicate at multiple nodes, therefore Data storage is fault tolerant,
- ix) May relax the ACID rules during the Data Store transactions.
- x) Data Store can be partitioned and follows CAP theorem (out of three properties, consistency, availability and partitions, at least two must be there during the transactions)

Consistency means all copies have the same value like in traditional DBs. A availability means at least one copy is available in case a partition becomes inactive or fails. For example, in web applications, the other copy in other partition is available. Partition means parts which are active but may not cooperate as in the distributed DBs.

Coexistence of Big Data, NosQL and Traditional Data Stores

Figure shows co-existence of data at server, SQL, RDBMS with NoSQL and Big Data at Hadoop, Spark, Mesos, \$3 or compatible Clusters. Table 1.4 gives various data sources for Big Data along with its examples of usages and the tools used.

Table 1.4 Various data sources and examples of usages and tools

Data Source	Examples of Usages	Example of Tools
Relational data-bases	Managing business applications involving structured data	Microsoft Access, Oracle, IBM DB2, SQL Server, MySQL, PostgreSQL, Composite, SQL on Hadoop (Hewlett Packard Enterprise) Vertical, IBM BigSQL, Microsoft Polybase, Oracle Big Data SQL

(Contd.)

Data Source	Examples of Usages	Example of Tools
Analysis databases (MPP, columnar, In-memory)	High performance queries and analytics	Sybase IQ, Kognitio, Terradata, Netezza, Vertica, ParAccel, ParStream, Infobright, Vectorwise.
NoSQL databases (Key-value pairs, Columnar format, documents, Ob- jects, graph)	Key-value pairs, fast read/write using collections of name-value pairs for storing any type of data; Columnar format, docu- ments, objects, graph DBs and DSs	Key-value pair databases: Riak DS (Data Store), OrientDB, Column format databases (HBase, Cas- sandra), Document oriented databases: CouchDB, MongoDB; Graph databases (Neo4j, Tetan)
Hadoop clusters	Ability to process large data sets across a distributed computing environment	Cloudera, Apache HDFS
Web applications	Access to data generated from web applica- tions	Google Analytics, Twitter
Cloud data	Elastic scalable outsourced databases, and data administration services	Amazon Web Services, Rackspace, GoogleSQL
Individual data	Individual productivity	MS Excel, CSV, TLV, JSON, MIME type
Multidimensional	Well-defined bounded exploration espe- cially popular for financial applications	Microsoft SQL Server Analysis Services
Social media data	Text data, images, videos	Twitter, LinkedIn

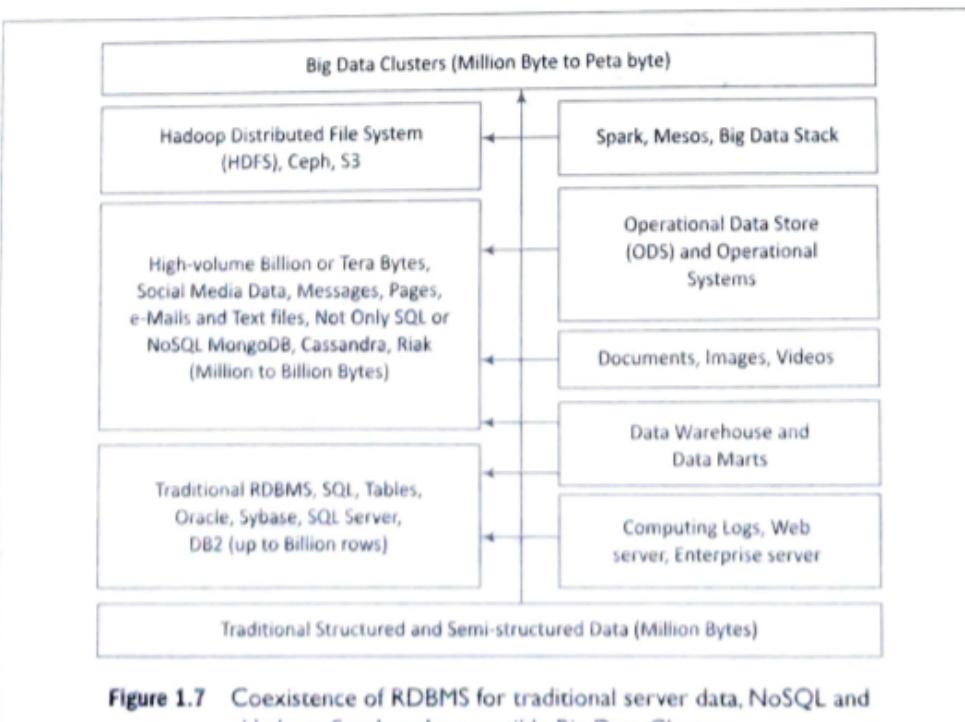


Figure 1.7 Coexistence of RDBMS for traditional server data, NoSQL and Hadoop based and compatible Big Data Clusters

Big Data Platform

A Big Data platform supports large datasets and volume of data. The data generate at a higher velocity, in more varieties or in higher veracity. Managing Big Data requires large resources of MPPs, cloud, parallel processing and specialized tools. Bigdata platform should provision tools and services for:

- 1 storage, processing and analytics, developing.
2. deploying, operating and managing Big Data environment,

3. Reducing the complexity of multiple data sources and integration of applications into one cohesive solution
4. custom development, querying and integration with other systems, and the
5. traditional as well as Big Data techniques.

Data management, storage and analytics of Big data captured at the companies and services require the following:

- New innovative non-traditional methods of storage, processing and analytics
- Distributed Data Stores
- Creating scalable as well as elastic virtualized platform (cloud computing)
- Huge volume of Data Stores
- Massive parallelism
- High speed networks
- High performance processing, optimization and tuning
- Data management model based on Not Only SQL or NoSQL
- In-memory data column-formats transactions processing or dual in-memory data columns as well as row formats for OLAP and OLTP
- Data retrieval, mining, reporting, visualization and analytics
- Graph databases to enable analytics with social network messages, pages and data analytics
- Machine learning or other approaches
- Big data sources: Data storages, data warehouse, Oracle Big Data, MongoDB NosQL, Cassandra NoSQL
- Data sources: Sensors, Audit trail of financial transactions data, external data such as Web, social media, weather data, health records data.

Hadoop

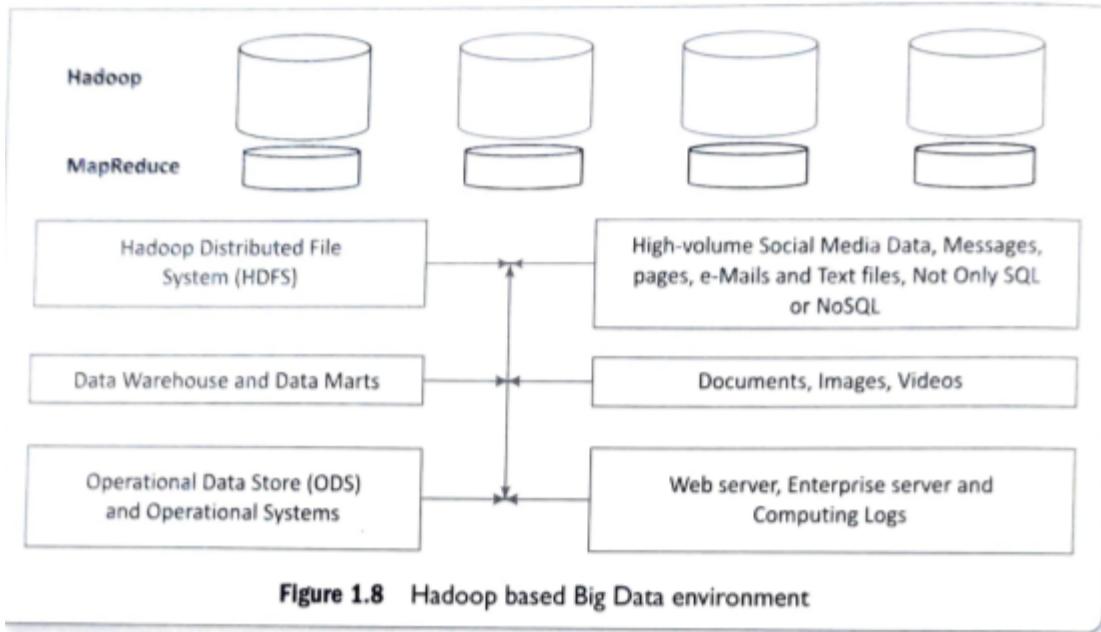
Big Data platform consists of Big Data storage(s), server(\$) and data management and business intelligence software. Storage can deploy Hadoop Distributed File System (HDFS), NoSQL data stores, such as HBase, MongoDB, Cassandra. HDFS system is an open source storage system.

HDFS is a scaling, self-managing and self-healing file system. The Hadoop system packages application-programming model.

Hadoop is a scalable and reliable parallel computing platform. Hadoop manages Big Data distributed databases. Figure 18 shows Hadoop based Big Data environment. Small height cylinders represent MapReduce and big ones represent the Hadoop.

Mesos

Mesos v0.9 is a resources management platform which enables sharing of cluster of nodes by multiple frameworks and which has compatibility with an open analytics stack [data processing (Hive, Hadoop, HBase, Storm), data management (HDFS)].



Big Data Stack

A stack consists of a set of software components and data store units. Applications, machine-learning algorithms, analytics and visualization tools use Big Data Stack (BDS) at a cloud service, such as Amazon EC2, Azure or private cloud. The stack uses cluster of high-performance machines. Table gives Big Data management, storage and processing tools.

Types	Examples
MapReduce	Hadoop, Apache Hive, Apache Pig, Cascading, Cascalog, mrjob (Python MapReduce library), Apache S4, MapR, Apple Acunu, Apache Flume, Apache Kafka
NoSQL Databases	MongoDB, Apache CouchDB, Apache Cassandra, Aerospike, Apache HBase, Hypertable
Processing	Spark, IBM BigSheets, PySpark, R, Yahoo! Pipes, Amazon Mechanical Turk, Datameer, Apache Solr/Lucene, ElasticSearch
Servers	Amazon EC2, S3, GoogleQuery, Google App Engine, AWS Elastic Beanstalk, Salesforce Heroku
Storage	Hadoop Distributed File System, Amazon S3, Mesos

Big Data Analytics

DBMS or RDBMS manages the traditional databases. Data analysis need pre-processing of raw data and gives information useful for decision making. Analysis brings order, structure and meaning to the collection of data. Data is collected and analysed to answer questions, test the hypotheses or disprove theories.

Data Analytics Definition

Data Analytics can be formally defined as the statistical and mathematical data analysis that clusters, segments, ranks and predicts future possibilities. An important feature of data analytics is its predictive, Introduction to Big Data Analytics 39 forecasting and prescriptive capability.

Analytics uses historical data and forecasts new values or results. Analytics suggests techniques which will provide the most efficient and beneficial results for an enterprise. Data analysis helps in finding business intelligence and helps in decision making.

Data analysis can be defined as, "Analysis of data is a process of inspecting, cleaning, transforming and modelling data with the goal of discovering useful information, suggesting conclusions and supporting decision making." (Wikipedia)

Phases in Analytics

Analytics has the following phases before deriving the new facts, providing business intelligence and generating new knowledge.

1. Descriptive analytics enables deriving the additional value from visualizations and reports
2. Predictive analytics is advanced analytics which enables extraction of new facts and knowledge, and then predicts/forecasts
3. Prescriptive analytics enable derivation of the additional value and undertake better decisions for new option(s) to maximize the profits .
4. Cognitive analytics enables derivation of the additional value and undertake better decisions. Analytics integrates with the enterprise server or data warehouse.

Figure shows an overview of a reference model for analytics architecture. The figure also shows on the right-hand side the Big Data file systems, machine learning algorithms and query languages and usage of the Hadoop ecosystem.

The captured or stored data require a well-proven strategy to calculate, plan or analyze. When Big Data combine with high-powered data analysis, enterprise achieve valued business-related tasks. Examples are: Determine root causes of defects, faults and failures in minimum time. Deliver advertisements on mobiles or web, based on customer's location and buying habits. Detect offender before that affects the organization or society

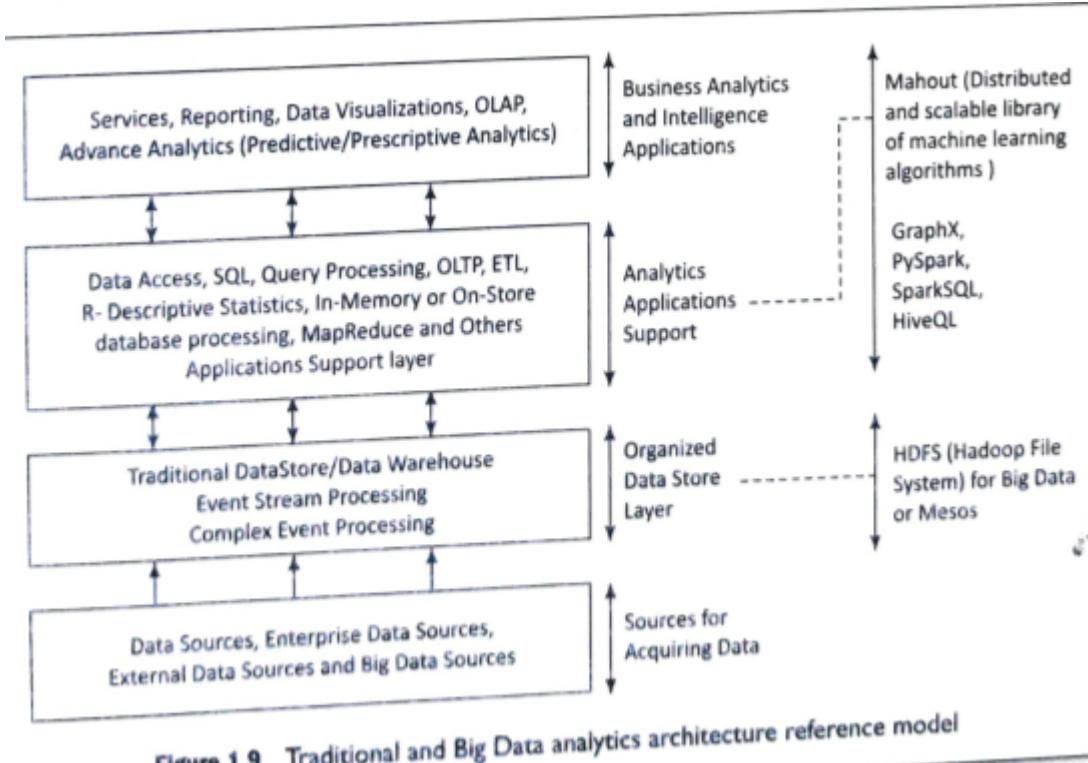


Figure 1.9 Traditional and Big Data analytics architecture reference model

Berkeley Data Analytics Stack (BDAS)

The importance of Big Data lies in the fact that what one does with it rather than how big or large it is. Identify whether the gathered data is able to help in obtaining the following findings: 1) cost reduction,
 2) time reduction,
 3) new product planning and development,
 4) smart decision making using predictive analytics and
 5) knowledge discovery. Big Data analytics need innovative as well as cost effective techniques.

BDAS is an open-source data analytics stack for complex computations on Big Data. It supports efficient, large-scale in-memory data processing and thus enables user applications achieving three fundamental processing requirements; accuracy, time and cost. Berkeley Data Analytics Stack (BDAS) consists of data processing, data management and resource management layers. Following list these: BDAS consisting of the data processing, data management and resource management layers .

1. Applications, AMP-Genomics and Carat run at the BDAS. Data processing software component provides in-memory processing which processes the data efficiently across the frameworks. AMP stands for Berkeley's Algorithms, Machines and Peoples Laboratory.
2. Data processing combines batch, streaming and interactive computations.
3. Resource management software component provides for sharing the infrastructure across various frameworks.

Fig shows a four layers architecture for Big Data Stack that consists of Hadoop, MapReduce. Spark core and SparkSQL, Streaming, R, GraphX, MLlib, Arrow and Kafka.

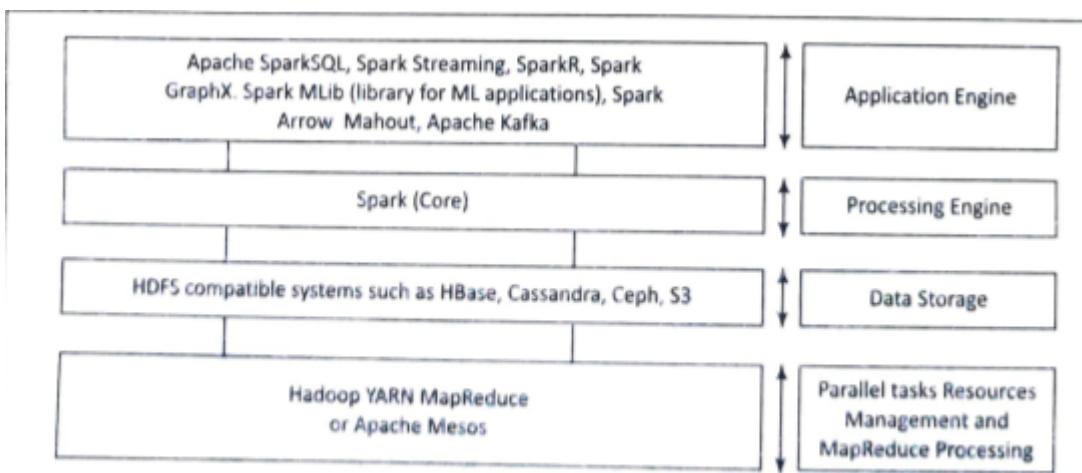


Figure 1.10 Four layers architecture for Big Data Stack consisting of Hadoop, MapReduce, Spark core and SparkSQL, Streaming, R, GraphX, MLlib, Mahout, Arrow and Kafka

Big Data Analytics Applications and Case Studies

Many applications such as social network and social media, cloud applications, public and commercial web sites, scientific experiments, simulators and e-government services generate Big Data.

Big Data analytics find applications in many areas. Some of the popular ones are marketing, sales, health care, medicines, advertising etc. Following subsections describe these use cases, applications and case studies.

Big Data in Marketing and Sales

Data are important for most aspect of marketing, sales and advertising. Customer Value (CV) depends on three factors- quality, service and price. Big data analytics deploy large volume of data to identify and derive intelligence using predictive models about the individuals. The facts enable marketing companies to decide what products to sell.

A definition of marketing is the creation, communication and delivery of value to customers. Customer (desired) value means what a customer desires from a product. Customer (perceived) value means what the Customer believes to have received from a product after purchase of the product. Customer value analytics (CVA) means analyzing what a customer really needs. CVA makes it possible for leading marketers, such as Amazon to deliver the consistent customer experiences. Following are the five application areas in order of the popularity of Big Data use cases:

1. CVA using the inputs of evaluated purchase patterns, preferences, quality, price and post sales servicing requirements
2. Operational analytics for optimizing company operations
3. Detection of frauds and compliances
4. New products and innovations in service Enterprise data warehouse optimization.

5. An example of fraud is borrowing money on already mortgage assets. Example of timely compliances means returning the loan and interest instalments by the borrowers.

A few examples in service-innovation are as follows:

A company develops software and then offers services like Uber. Another example is of a company which develops software for hiring services, and then offers costly construction machinery and equipment. That service company might be rendering the services by hiring themselves from the multiple sources and locations of big construction companies. Big data is providing marketing insights into

- (i) Most effective content at each stage of a sales cycle,
- (ii) investment in improving the customer relationship management (CRM),
- (iii) addition to strategies for increasing customer lifetime value (CLTV),
- (iv) lowering of customer acquisition cost (CAC).

Cloud services use Big Data analytics for CAC, CLTV and other metrics, the essentials in any cloud-based business. Big Data revolutionizes a number of areas of marketing and sales. Louis Columbus* recently listed the ways of usages. Contextual marketing means using an online marketing model in which a marketer sends to potential customers the targeted advertisements, which are based on the search terms during latest browsing patterns usage by customers. For example, if a customer is searching an airline for flights on a specific date from Delhi to Bangalore, then a smart travel agency targeting that customer through advertisements will show him/her, at specific intervals, better options for another airline or different but cheap dates for travel or options in which price reduction occurs gradually.

The following example explains the use of search engine optimization.

Why does the search engine at a company product website of a travel agency need optimization?

Solution:

Consider a travel agency website offers search results for flights between two destinations A and C, which do not connect directly. The search shows the results in order of increasing travel cost through stopover at an intermediate airport B.

Assume that search results show up just mechanically, without embedding intelligence and optimization. The customers find uncomfortable solutions with such searches.

The searches show the cheaper options but sometimes show results such as the customer would reach C through stopover at B after 8 hours or even sometimes on the next day.

The searches at that travel agency do not consider stopover options at different Bs, options available in different airlines to cut short travel time from B to C at cheaper costs, or newly introduced flights.

The searches therefore need optimization for parameters of travel cost, multiple intermediate stopovers and airlines that will provide maximum customer convenience as well as cost.

Big Data Analytics in Detection of Marketing Frauds

Fraud detection is vital to prevent financial losses to users. Fraud means someone deceiving deliberately.

For example, mortgaging the same assets to multiple financial institutions, compromising customer data and transferring customer information to third party, falsifying company information to financial institutions. marketing product with compromising quality, marketing product with service level different from the promised, stealing intellectual property, and much more. Big Data analytics enable fraud detection. Big Data usages has the following features-for enabling detection and prevention of frauds:

1. Using of existing data at an enterprise data warehouse with data from sources such as social media websites, blogs, e-mails, and thus enriching existing data
2. Using multiple sources of data and connecting with many applications
3. Providing greater insights using querying of the multiple source data
4. Analysing data which enable structured reports and visualization
5. Providing high volume data mining, new innovative applications and thus leading to new business intelligence and knowledge discovery
6. Making it less difficult and faster detection of threats, and predict likely frauds by using various data and information publicly available.

Big Data Risks

Large volume and velocity of Big Data provide greater insights but also associate risks with the data used. Data included may be erroneous, less accurate or far from reality. Analytics introduces new errors due to such data. Big Data can cause potential harm to individuals.

For example, when someone puts false or distorted data about an individual in a blog, Facebook post, WhatsApp groups or tweets, the individual may suffer loss of educational opportunity, job or credit for his/her urgent needs. A company may suffer financial losses.

Five data risks, described by Bernard Marr are data security, data privacy breach, costs affecting profits, bad analytics and bad data." Companies need to take risks of using Big Data and design appropriate risk management procedures. They have to implement robust risk management processes and ensure reliable predictions. Corporate, society and individuals must act with responsibility.

Big Data Credit Risk Management

Financial institutions, such as banks, extend loans to industrial and household sectors. These institutions in many countries face credit risks, mainly risks of

(i) loan defaults,
(ii) timely return of interests and principal amount. Financing institutions are keen to get insights into the following:

1. Identifying high credit rating business groups and individuals
2. Identifying risk involved before lending money
3. Identifying industrial sectors with greater risks
4. Identifying types of employees (such as daily wage earners in construction sites) and businesses (such as oil exploration) with greater risks

-
5. Anticipating liquidity issues (availability of money for further issue of credit and rescheduling credit instalments) over the years.

The insight using Big Data decreases the default rates in returning of loan, greater accuracy in issuing credit. One innovative way to manage credit risks and liquidity risks is use of available data and Big Data. High volume of data analysis gives greater insight into the default patterns, emerging patterns and thus credit risk. Big Data analytics monitors social media, interactions data, contact addresses, mobile numbers, website financial status, activities or job changes to find the emerging credit risk that may affect a customer loan returning capacity.

Digital footprints across social media provide a valuable alternative data source for credit risk analysis. The data companies assist in rating the customer in application processing and also during the period of repayment of a loan. Friends on Facebook and their credit rating, comments and assets posted also help in determining the risks. The data insights from the analytics lead to credit and liquidity risk management and faster reactions. Three benefits are

- (i) minimize the non-payments and frauds,
- (ii) identifying new credit opportunities, new customers and revenue streams, thereby broadening the company high credit rating customers base and
- (iii) marketing to low risk businesses and households.

Big Data and Algorithmic Trading

gives a definition of algorithm trading as follows: "Algorithmic trading is a method of executing a large order (too large to fill all at once) using automated pre-programmed trading instructions accounting for variables such as time, price and volume." Complex mathematics computations enable algorithmic trading and business investment decisions to buy and sell. The input data are insights gathered from the risk analysis of market data. Big data bigger volume, velocity and variety in the trading provide an edge over other trading entities

Big Data and Healthcare

Big Data analytics in health care use the following data sources:

- (i) Clinical records,
- (ii) Pharmacy records,
- (iii) electronic medical records
- (iv) diagnosis logs and notes and
- (v) additional data, such as deviations from person usual activities, medical leaves from job, social interactions.

Healthcare analytics using Big Data can facilitate the following

1. Provisioning of value-based and customer-centric healthcare,
2. Utilizing the 'Internet of Things' for health care
3. Preventing fraud, waste, abuse in the healthcare industry and reduce healthcare costs (Examples of frauds are excessive or duplicate claims for clinical and hospital treatments. Example of waste is unnecessary tests. Abuse means unnecessary use of medicines, such as tonics and testing facilities.)
4. Improving outcomes

5. Monitoring patients in real time.

Value-based and customer-centric healthcare means cost effective patient care by improving healthcare quality using latest knowledge, usages of electronic health and medical records and improving coordination among the healthcare providing agencies, which reduce avoidable overuse and healthcare costs.

Healthcare Internet of Things create unstructured data. The data enables the monitoring of the devices data for patient parameters, such as glucose, BP, ECGs and necessities of visiting physicians.

Prevention of fraud, waste, and abuse uses Big Data predictive analytics and help resolve excessive or duplicate claims in a systematic manner. The analytics of patient records and billing help in detecting anomalies such as overutilization of services in short intervals, different hospitals in different locations simultaneously, or identical prescriptions for the same patient filed from multiple locations.

Improving outcomes is possible by accurately diagnosing patient conditions, early diagnosis, predicting problems such as congestive heart failure, anticipating and avoiding complications, matching treatments with outcomes and predicting patients at risk for disease or readmission.

Patient real-time monitoring uses machine learning algorithms which process real-time events. They provide physicians the insights to help them make life-saving decisions and allow for effective interventions. The process automation sends the alerts to care providers and informs them instantly about changes in the condition of a patient.

Big Data in Medicine

Big Data analytics deploys large volume of data to identify and derive intelligence using predictive models about individuals. Big Data driven approaches help in research in medicine which can help patients. Big Data offers potential to transform medicine and the healthcare system-Dr. Eric Schadt and Sastry Chilukuri.

Following are some findings: building the health profiles of individual patients and predicting models for diagnosing better and offer better treatment,

1. Aggregating large volume and variety of information around from multiple sources the DNAs, proteins, and metabolites to cells, tissues, organs, organisms, and ecosystems, that can enhance the understanding of biology of diseases. Big data creates patterns and models by data mining and help in better understanding and research.,

2. Deploying wearable devices data, the devices data records during active as well as inactive periods provide better understanding of patient health, and better risk profiling the user for certain diseases.

Big Data in Advertising

The impact of Big Data is tremendous on the digital advertising industry. The digital advertising industry sends advertisements using SMS, e-mails, WhatsApp, LinkedIn, Facebook, Twitter and other mediums. Big Data technology and analytics provide insights, patterns and models, which relate the media exposure of all consumers to the purchase

activity of all consumers using multiple digital channels. Big Data help in identity management and can provide an advertising mix for building better branding exercises.

Big Data captures data of multiple sources in large volume, velocity and variety of data unstructured and enriches the structured data at the enterprise data warehouse. Big data real time analytics provide emerging trends and patterns, and gain actionable insights for facing competitions from similar products.

The data helps digital advertisers to discover new relationships, lesser competitive regions and areas. Success from advertisements depend on collection, analysing and mining. The new insights enable the personalization and targeting the online, social media and mobile for advertisements called hyper-localized advertising.