Project Description



Pitching Cruddur to Customers

Introducing a new micro-blogging platform that emphasizes privacy and the present moment.

Our platform allows users to post updates, thoughts, and photos that automatically expire after a period of time, ensuring that your personal information and conversations stay relevant and in the moment.

Perfect for busy professionals, students and anyone who wants to stay connected without the pressure of maintaining a permanent online presence.

Sign up now and experience the *freedom* of ephemeral social media.

Pitching Cruddur to Investors

What are the largest hurdles for long-term success and largest liability for social media platforms? <u>Trust and Safety Issues</u>

A micro-blogging platform with expiring posts can help reduce trust and safety issues that are common on most social media platforms in several ways:

- Reduces the amount of personal information available online: By having posts
 automatically expire, users are less likely to share sensitive personal information that
 could be used for identity theft or other malicious purposes.
- Decreases the potential for cyberbullying and harassment: With ephemeral content, there is less of a chance for negative or harmful posts to be saved and shared, reducing the potential for bullying and harassment.
- Improves the overall user experience: By allowing users to focus on the present moment, rather than worrying about the long-term impact of their posts, the platform can provide a more positive and enjoyable experience for users.
- Increases the sense of community: By focusing on the present, the platform's users are
 more likely to engage in conversations and build relationships, rather than just passively
 scrolling through old content.
- Increases trust and safety: With less personal information and harmful content available, users will feel more secure in using the platform and be more likely to trust the platform with their personal information.

In summary, a micro-blogging platform with expiring posts can:

- · reduce trust and safety issues by limiting the amount of personal information online,
- decreasing the potential for cyberbullying and harassment,
- and improving the overall user experience.

Additionally, it will increase sense of community and increase trust and safety among users.

What is the hardest challenge for micro-blogging platforms? **Monetizing their platform** for long terms sustainability and a strong exit strategy.

A micro-blogging platform with expiring posts can be great for monetization in several ways:

- Increases user engagement: With expiring posts, users are more likely to be active and engaged on the platform, as they have a sense of urgency to view and interact with content before it disappears. This increased engagement can lead to more opportunities for monetization, such as through advertising or sponsored content.
- Encourages user-generated content: By limiting the lifespan of posts, the platform can
 create an environment where users are more likely to create and share new content,
 rather than just scrolling through old posts. This user-generated content can be
 monetized through advertising or sponsored content.
- Creates a sense of exclusivity: Expiring posts can create a sense of exclusivity and scarcity, making users more likely to engage with the platform and view sponsored content.
- Enhances the platform's ability to target ads: An ephemeral platform can enhance the
 platform's ability to target ads, as the platform can gather data on users' interests,
 preferences, and conversations that are currently relevant. This allows for more effective
 and relevant targeting of ads, which can increase the value of the platform for
 advertisers.
- Provides opportunities for in-platform transactions: An ephemeral platform allows for the
 platform to enable in-platform transactions, such as purchasing access to certain content
 or exclusive feature, which can be monetized.

In summary, a micro-blogging platform with expiring posts can be great for monetization as it:

- increases user engagement,
- · encourages user-generated content,
- creates a sense of exclusivity.
- enhances the platform's ability to target ads,
- and provides opportunities for in-platform transactions.

All of these features can increase the value of the platform for advertisers and lead to more revenue opportunities.

How is Cruddur different from to existing competitors:

- Snapchat has ephemeral features but is focused on being private 1-to-1 or group chat. Snapchat lost trust with users because their private conversations turned out to not be ephemeral. Cruddur is focused on being a public-facing micro blogging platform similar to Twitter
- Twitter is a micro-blogging platform but ephemeral posts have to be implemented through third-party applications and it not how Twitter is used. Twitter had Twitter Stories but removed the feature since it was a bolted on feature as opposed to the whole platform being ephemeral-first.
- Instagram is a platform focused around photo-sharing and while they do have Instagram Stories, an ephemeral feature for posts to expire, its not the primary way of interacting on the platform.

Cruddur will succeed by being a **true ephemeral-first** micro-blogging platform.