

InTouch L.L.C. Business Plan



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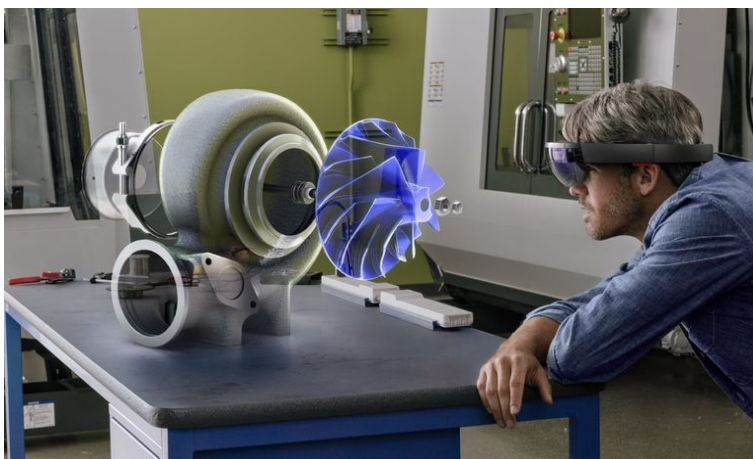
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Executive Summary

Augmented reality, commonly called AR, is a technological advancement that allows individuals to overlay virtual animations into the real world using an optical viewing aid to augment the user's vision of their surroundings. Though hardware and entertainment software is blossoming, this cutting edge technology has yet to penetrate the eager and profitable industry of higher education. Augmented Education by InTouch L.L.C. provides a platform for harnessing this new technology to enhance the traditional education experience with an effective and engaging new medium. By orienting itself at instructors and students, Augmented Education is a cloud hosted service that opens up multiple channels of revenue and sets in place an infrastructure and a connection through which numerous value-added services can be provided at the user's pleasure.

To demonstrate the Augmented Education service, think back to the last time you were in class learning about a 3D design, Calculus graph, or physics problem. No instructor had a choice other than to present 3D content on a 2D chalkboard or projector. Imagine next year you sit in a South Dakota School of Mines and Technology classroom where the instructor asks you to use your phone or a headset to view their presentation. What was once a QR code in the presentation is now a 3D shape appearing in the environment with you. Using your hands, you may bring it closer, manipulate it, turn it around, and perhaps flip through a sequence of animations using your fingertips.



Architecture and civil engineering students often design structures and buildings with 3D design software. With this platform, a student or instructor need only to upload their file to the Augmented Education website before they are able to use an augmented reality headset to scale their design to real world size and step through it, viewing it from the inside or placing it next to a campus building for scale. As collaboration grows, these students may soon be able to use this platform to virtually inspect the architecture of famous buildings from around the world.

The first area Augmented Education is going to hit is the South Dakota School of Mines and Technology which has already purchased a one-year license for Augmented Education. This also is where Augmented Education is currently being tested for results in student engagement, retention, and conceptual clarity. Augmented Education intends to spread to textbook companies and other STEM programs around the Midwest by partnering in sales with the 3D modeling software companies that are

most widely used in the STEM community. STEM programs are an excellent starting point to find early adopters like SD Mines due to their intrinsic need to stay at the forefront of technology and innovation.

Augmented Education will offer different tiers of licensing with increasing cloud storage and value-add services for each, with a basic license starting around \$7,000 for one terabyte private storage and five terabytes downstream bandwidth, DDoS protection, and load balancing.

Growth Opportunity for Augmented Education is large with interest already being expressed from industry clients looking to leverage the platform for 3D advertising, architecture design, and pre-construction modeling. InTouch L.L.C. is looking to raise \$175,400 in capital to fund this project. The start-up capital will be used for platform development, salaries, and marketing.

Business Description

InTouch L.L.C. pursues the mission of developing augmented reality and virtual reality (known together as “mixed reality”) solutions for education and enterprise. Hardware and entertainment software for this technology have matured over the past decade while innovators have, until now, overlooked the opportunity to leverage this same technology for applications such as classroom education, 3D advertising, architecture design, and pre-construction modeling, and more.

As a business comprised of South Dakota School of Mines and Technology students, InTouch L.L.C. was able to identify fundamental flaws in core aspects of the STEM education as it is currently provided. Namely in aspects of bringing pencil and paper concepts forth to the real world. The various STEM departments utilize advanced 3D modeling software tools to achieve this goal but the concept is still lost as the 3D visualizations are presented on a 2D computer screen. The purpose of our service is to enhance the value of these modeling softwares and provide a higher quality education by giving students the ability to view these visualizations in a true 3D environment, allowing students to fully perceive depth and scale through object manipulation features, such as movement and animation.

Our goal is to create a software platform to take diagrams created with existing modeling softwares that are widely used in the STEM fields and make true 3D visualizations possible through Augmented Reality viewing devices such as the Microsoft Hololens, Meta 2, and Mira Prism. We intend to license this product to colleges and universities with STEM courses to aid in education, starting with South Dakota School of Mines and Technology as a beta testing user. Having this esteemed STEM university utilize this service and provide feedback early in the lifecycle will enable us to adapt and make necessary changes for the success of our service to other universities.

Market Summary and Opportunity

The primary target market for our educational augmented reality application is post-secondary schools in the United States. The U.S. Census Bureau has released that in the 2015-2016 academic year there were 4,147 of these institutions operating.

Market Size

In the 2014-15 academic year, these institutions saw a total revenue of \$567 billion. In the same year, there is a recorded \$536 billion in expenses. In public schools, 20% of these expenditures went towards student services and academic support. In private nonprofit schools, 30% was spent on student services and support. In private for-profit schools, 63% of expenses were in this same sector. This is the area where we expect to see our revenue.

The remaining net profit for the post-secondary schools sits at \$31 billion. Knowing the weighted percentage of school spending on student services and support sits at approximately 35%, we can assume to see the cap of available funds to be re-invested in technologies like ours to be at around \$10.85 billion.

South Dakota's Share

In South Dakota there are currently 22 active post-secondary institutions. Using a broad estimate approach, South Dakota then has a 0.5 percent share of the U.S. cap of \$10.85 billion, leaving these schools with about \$57 million to be invested into student support and educational assistance.

Product Value

This platform serves to aid in the learning experience and helps students capture understanding in their respective fields with visual aids that can be moved and manipulated in 3D space, where financial or physical constraints may otherwise limit learning and engagement. Examples include architectural models, mechanical models, anatomical models, and even mathematical plots. The increase in student success with visual aids results in more successful alumni in industry. Students better prepared for employment will require less monetary investment in regard to training and may be preferred by choice employers. For the school this means more potential donations from alumni, as well as statistics for the marketing of the school leading to more future students.

Competition

Augmented reality for education is saturated with small applications for primary and secondary education. Beyond that, the only identifiable competitor to this platform is Augment. Augment advertises a number of similar features and may be competition moving forward. Four marketable features set Augmented Education ahead of this competition:

- Augment does not emphasize post-secondary education but instead focuses on marketing with special limited educational subscriptions available. Augmented Education is the only platform to cater exclusively to the academic market.
- Augmented Education focuses on wearable technology. The current market focus is on the easier-to-achieve mobile phone application that limits users to interacting with objects on a phone or tablet screen rather than directly with the projected object in 3D space.

- Augmented education is designed to be an API ecosystem that connects data and various applications to aid in cross-platform, cross-program work for mass collaboration.
- This is the first AR design platform to target an online social space. This allows the platform to serve as a collaborative tool within educational institutions and between them, promoting and supporting the learning experience while still allowing for models to be kept private as needed.

Business Team

Ownership

Savoy Schuler is an intellectual founder.

Brady Shimp is an intellectual founder.

Dr. Jeff McGough is an intellectual founder.

Daniel Hodgin was offered membership interest in return for labor and his experience in building and selling custom software for enterprise.

Jared Johnson was offered membership interest in return for labor and his expertise in software development tools, programming languages, software, and hardware.

Management

Chief Executive Officer – Savoy Schuler

Mr. Schuler is graduating with a B.S. in Computer Science and Minor in Mathematics in May of 2018. Mr. Schuler is equipped with one year of experience in cybersecurity from Littelfuse Incorporated, one year of experience in operating system programming from Raven Industries, and two year's of staff management experience from Liv Hospitality. Mr. Schuler's former leadership experience and effective communication skills with people of varying degrees of authority and technical background led him to be the key choice of the Chief Executive Officer position.

In the Chief Executive Officer role, Mr. Schuler is responsible for unifying the company vision, directing cooperative efforts amongst the other chief officers, approving internal projects, selecting external contracts, managing finances, ensuring legal security, and acquiring assets.

Chief Operations Officer – Brady Shimp

Mr. Shimp is graduating with a B.S. in Computer Science in May of 2018 and has two years of work experience at Innovative Systems. During his time at Innovative Systems, Mr. Shimp has gained experience in programming front end UI development, mobile and desktop applications, backend server

development in both Windows and Unix/Linux systems, project leadership, and timeline development and management. Coinciding with his personality, Mr. Shimp's organizational lifestyle and systematic approach to solving problems makes him an excellent match for the Chief Operations Officer role.

In the Chief Operations Officer role, Mr. Shimp is responsible for systems administration, maintaining product vision, developing timelines, managing development, delegating tasks, and keeping project development on track.

Chief Business Officer – Daniel Hodgin

Mr. Hodgin is graduating with a B.S. in Computer Science in May of 2018 and has formerly worked at Omnitech Incorporated, a custom software solutions provider in Sioux Falls, SD. In his role at Omnitech Incorporated, Mr. Hodgin was involved in the lifecycle of custom software from customer acquisition and requirements gathering to delivery and maintenance. Mr. Hodgin's intrinsic interest in business and customer insight in the field of custom software highlighted his candidacy for the Chief Business Officer role.

In the Chief Business Officer role, Mr. Hodgin is responsible for customer acquisition, leading client meetings, gathering customer requirements, user experience testing, and leading communication with customers. In customer acquisition efforts, Mr. Hodgin is also responsible for public relations, advertising, marketing, and company brand image.

Chief Technology Officer – Jared Johnson

Mr. Johnson is graduating with a B.S. in Computer Science in May of 2018 and has two years of work experience at CHR Solutions. From professional experience and personal endeavors, Mr. Johnson is equipped with a diverse knowledge of programming tools, development software, and computer hardware. Mr. Johnson possesses an uncommon knowledge of backend and low level development practices that make him a valuable resource for selecting the right tools for architecting software systems.

In the Chief Technology Officer role, Mr. Johnson is responsible for understanding the technical necessities of each project, selecting the most advantageous development tools, and architecting software solutions.

Advisors

Business Advisor – Dr. Jeff McGough

Dr. McGough holds a Ph.D. in Mathematics from the University of Utah. Dr. McGough taught mathematics at the University of Nevada Reno for four years before moving to the South Dakota School of Mines and Technology to instruct courses in computer science and mathematics for nineteen years. InTouch L.L.C. is Dr. McGough's third entrepreneurial venture and for which he acts as an advisor on matters of business.

Business Plan Advisor – Todd Gagne

Mr. Gagne has over 17 years of experience in the software and services industry covering a broad range of roles including consulting, product management, and program management as well as presidency of two start-up companies. At Concur Technologies, Mr. Gagne was responsible for managing development teams that delivered a number of large-scale domestic and international releases targeted at the Fortune 1000 market. Prior to Concur, Mr. Gagne worked at Microsoft and was responsible for the navigational system of the AutoPC, a first-generation voice-activated car stereo with integrated cell phone and navigational functionality. Mr. Gagne is a result-oriented executive with a proven track record of building concepts in companies. Mr. Gagne is a graduate of South Dakota School of Mines and Technology. At InTouch L.L.C., Mr. Gagne advises on matters of product vision, product growth strategy, business growth strategy, and product vision refinement.

Business Growth Strategy Advisor – Tamera Nelson

Mrs. Nelson's background includes extensive experience in global manufacturing and construction, including over 20 years at Caterpillar, Inc. Mrs. Nelson has been selected by senior management to lead critical assignments across the U.S. and global locales. In these roles, Mrs. Nelson directed manufacturing, supply chain, and product design for a large mining facility in Australia, managing 700+ personnel in a 24/5 environment. Mrs. Nelson concurrently led a multimillion dollar building project to build a large OEM greenfield facility in Thailand, the first of its kind in the country. Mrs. Nelson is known for her ability to ensure consistently high outcomes by building strong infrastructures and engaged, collaborative teams, and creating performance-driven cultures. With InTouch L.L.C., Mrs. Nelson advises on matters of company and product scalability and growth in addition to developing connections with quality business service providers.

Compensation and Staff Plan

At the present, management (Mr. Schuler, Mr. Shimp, Mr. Hodgin, Mr. Johnson) is pursuing custom software contract work to financially support the development and success of the Augmented Education service. During this period, compensation of management has been limited to 15% of contract revenue with 60% of contract revenue being directed toward project budgeting for Augmented Education.

During the development phase, the budget will emphasis supporting labor for development and making proper withholdings to support Augment Education's hardware needs for the first year.

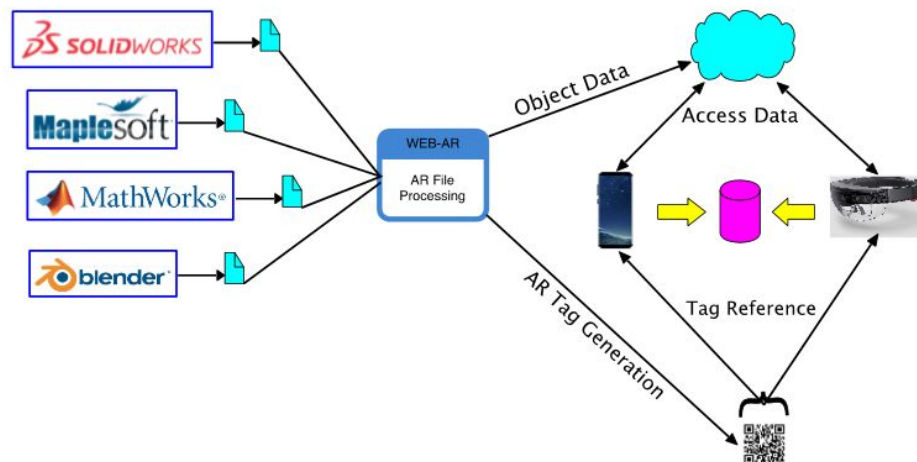
Before product delivery, the budget will be permanently redirected toward acquiring sales and advertising staff and supporting efforts to successfully market the product while maintaining allowances for product maintenance and feature development in response to customer feedback.

Should financial success allow for fixed salaries, two software engineers will be employed from the management staff at \$40,000/year and three sales and advertising staff will be employed at \$32,000/year.

Product

Description

Augmented Education is platform allowing content made by educators with common 3D design programs to be cloud host, converted, and made on-demand available to augmented reality viewing devices and mobile phones through QR codes that may be embedded in textbooks, presentations, and other media to enhance the traditional classroom experience. Once a 3D design has been accessed via QR code and loaded, the student may take the visualization anywhere and manipulate it as needed.



Product Vision

Long term product evolution is visualized in the following phases. The product will be delivered to end users upon completion of the first phase. The licensing model will allow the following two phases to commence with user feedback and active revenue streams.

- Phase One - current development - QR code and multi-platform visualization.
- Phase Two - social platform to share models and collaboration both within universities and across other educational institutions.
- Phase Three - full blown platform with API ecosystem that connects all sorts of data from various applications to visualize and collaborate.

Phase One Features

- Users may use the website interface to upload files from 3D design programs commonly used in STEM education.
- Upon upload files will be converted in a ubiquitous file format available for AR rendering.
- The user will be returned a QR code that may be embedded in textbooks, homeworks handouts, PowerPoint presentations, emails, etc.
- When an AR headset or mobile phone is used to view the QR code, the device will locate and render the associated file in augmented reality for the user.
- Certain devices will allow the user motion control abilities to interact with the renderings so that they may be moved, scaled, rotated, animated, or “flipped through” in steps.
- Cloud hosting will make the user’s files available anywhere at any time.
- The web interface will allow for the management of files (add, delete, update, download).
- Web interface privacy settings will allow designs to be private, public, or accessible only by a “group” such as an institution.

Intellectual Property

Patent application for elements of process pending.

Value

A/B testing targeting student engagement, retention, and conceptual clarity will be conducted in classrooms at the South Dakota School of Mines and Technology. Tests will be performed for several semesters wherein one section of a course taught by a given professor will be able to utilize our technology in the classroom as a learning aid and the other will not.

The time required for an engineer to be trained in the transition between student and working professional averages in the range of 1-2 years. A result of the goal of enhancing the traditional educational experience with this service is to eliminate a large portion of the training required for students to make the transition to professionals in their fields. The test results will be able to support the claim that this service will reduce the amount of time is required to successfully make this transition. With the average entry level engineering salary at about \$70,500, meaning up to \$141,000 or more in training expenses per entry level hire, Augmented Education aims to cut this need in half by providing students with a more immersive approach to learning and mastering concepts of design and structure. This is envisioned through noting that, should the new in-classroom experience create more effective learning, more topics and depth will be able to be taught per course.

Value Testimonials

“Education is an industry based on entertainment. You *can* learn everything about Calculus from a 1960’s textbook. The information is the same today as it was then, but new textbooks are sold because

they are printed in color and with better pictures. Students use Youtube tutorials to learn math because it is effective. The reason people pay for classes with instructors is because we balance presenting information with entertaining the student's interest in it. Augment reality in education is that next step in creating a more engaging and entertaining learning environment.” - Dr. Jeff McGough, Computer Science and Mathematics Professor at SDSMT and founder of InTouch L.L.C.

“As an industrial engineering instructor, I run labs where students build bridges and motors using Lego bricks. I do it because it's interactive and helps communicate some of the early concepts. If I could have system where students could instead see the components of these structures in an animated 3D environment that they could interact with, I would implement it immediately.” - Dr. Adam Piper, Industrial Engineer Professor at SDSMT

Marketing and Sales

Initial Market Penetration

The first customer of this service is South Dakota School of Mines and Technology, which will receive a beta version of the service in April 2018. The South Dakota School of Mines and Technology's early use and testing of the service will allow us to receive customer testimonial and feedback to improve our service before the initial release. Sales will be finalized through direct online purchases, similar to setting up an account for a paid service.

As InTouch L.L.C. is a small operation in the Black Hills, the initial challenge will be discovery. Discovery is a challenge that brings with it a second challenge of finding a successful sales strategy. To overcome this, initial sales have been prioritized and strategized with the following plan:

1. Partner with 3D modeling software vendors

Vendors such as Maplesoft, Solidworks, and Blender are widely used in the STEM community and already have sales staff and existing customer relationships with nearly the exact same target audience as Augmented Education. Our initial sales objective is to partner with at least one of these vendors and negotiate a deal with their sales team to offer our service as a bundle with their existing products and services. These companies will keep a percentage of each sale as a form of commission in return for selling our service which provides added value to their product or service.

2. ‘Cold call’ sales strategy

In the event that we are unsuccessful in partnering with other service providers for initial sales, our next most favorable strategy will be a traditional ‘cold call’ system. We will market the testimonial from the South Dakota School of Mines and Technology to other area schools with STEM programs to build a reputation. This strategy is initially less favorable than creating partnerships because it requires redirecting time away from development and management tasks and coerces it to learning the navigation process of selling to universities.

3. Hiring a sales and marketing team

Pending the failure of both previous strategies, we would need to hire a team for sales and marketing. This is the least favorable option without any form of cash injection as it require significant pay cuts for the owners, management, and developers.

Placing Value in Customers

We know that as a business, without customers, we can't survive. One of the things we believe is missing from most business models today is the personal interaction between the business and the client. For that reason, our customer relationships and their satisfaction with our services is first and foremost. Our top priority is to maintain a good standing, Mid-west style relationship with our customers. Therefore, we believe that all meetings, communication, and interactions are a top priority and we believe that communication is best handled with the highest degree of personal interaction possible. We intend to handle all client interactions in the following order of preference:

1. **Face-to-face:** We want our customers to feel that we value them. That experience is hard achieved through back and forth instant messaging communication of any variety.
2. **Video conference:** Physical meetings aren't always an option due to scheduling constraints and distance. If we aren't able to physically meet our clients, we would like to at least communicate through a video conference to allow them to put a face to the voice they are talking to.
3. **Phone call:** Used if video hardware is not available to the client.
4. **Email:** Last resort of communication. Emails are the most convenient for all parties but they are the least involved and the least personal form of communication.

By maintaining quality and personal communication, accepting feedback, genuinely expressing care and interest in developing needs, and striving for long-standing good customer relationships, we believe that we will be able to attain a high customer satisfaction rate as well as improve our services to better suit the needs of those using them.

Strategy for Growth

Once legitimized and profitable, our top priority is to have a sales and marketing staff that is able to navigate sales to IT departments, university leaders, and etc. A sales staff may enable us to earn the share of sales previously forfeit to partner companies. The increased profits made possible by a designated sales team will then enable us to grow our staff in South Dakota and continue to expand our service a wider variety of consumers and industries.

Sources & Uses of Funds Statement

Sources of Funds: (where you will get the money to fund your project)

Equity (money or assets owners/investors will provide)

Cash Injection	<u>\$175,400</u>	
Total Equity Contribution	<u>\$175,400</u>	100%

Debt (borrowed money)

Total Debt Contribution	<u>\$0</u>	0%
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Total Sources of Funds \$175,400

Uses of Funds: (what you'll use the above funds for)

Fixed Assets:

Organizational Expense	<u>\$200</u>	
Total Long Term Assets	<u>\$200</u>	

Working Capital (Cash)	<u>\$175,000</u>
Supplies	<u>\$200</u>

Total Uses of Funds \$175,400

Critical Assumptions

InTouch LLC


11/9/2017

Projections were calculated based on revenue and expense figures provided by the client

Loans were calculated based on project estimates provided by the client and a subject to revision after client consults with lender.

One loan of **\$0** amortized at **0.00%** for **0** years Lender

Equity **\$175,400**

Client Name:	InTouch LLC	The South Dakota Small Business Development Center has prepared these	
FINANCIAL STATEMENT:	Pro Forma Income Statement	financial projections from information communicated by the Client.	
Date Prepared	11/9/2017	We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.	

Year 1	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	TOTALS	
REVENUE	\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$20,000	\$30,000	\$30,000	\$120,000	100.0%
COST OF GOODS SOLD	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
GROSS PROFIT	\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$20,000	\$30,000	\$30,000	\$120,000	100.0%
EXPENSES:														
Owner's Salary	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$105,000	87.5%
Owner Payroll Taxes 15.30%	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$16,065	13.4%
Fixed Employee Wages	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$30,000	25.0%
Fixed Payroll Taxes 10.35%	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$3,105	2.6%
Outside Services	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$2,832	2.4%
Supplies	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600	0.5%
Ad/Promotion	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,000	5.0%
Car/Travel	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	1.0%
Acct & Legal	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	1.0%
Telephone	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600	0.5%
Insurance	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600	0.5%
Miscellaneous	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600	0.5%
Contract Labor	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Depreciation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Amortization	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$13	0.0%
TOTAL EXPENSES	\$13,985	\$13,985	\$13,985	\$13,985	\$13,985	\$13,985	\$13,985	\$13,985	\$13,985	\$13,985	\$13,985	\$13,985	\$167,815	139.8%
NET PROFIT BEFORE TAX	(\$13,985)	(\$13,985)	(\$13,985)	(\$13,985)	(\$13,985)	(\$3,985)	(\$3,985)	(\$3,985)	(\$3,985)	\$6,015	\$16,015	\$16,015	(\$47,815)	-39.8%
INCOME TAX 0.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
NET INCOME	(\$13,985)	(\$13,985)	(\$13,985)	(\$13,985)	(\$13,985)	(\$3,985)	(\$3,985)	(\$3,985)	(\$3,985)	\$6,015	\$16,015	\$16,015	(\$47,815)	-39.8%

PROFIT CENTERS														
Revenue	\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$20,000	\$30,000	\$30,000	\$120,000	100%
TOTAL	\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$20,000	\$30,000	\$30,000	\$120,000	100%

Client Name:		InTouch LLC		The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client.										
FINANCIAL STATEMENT:		Pro Forma Cash Flow		We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.										
Date Prepared		11/9/2017												
BUDGET MONTH	Year 1	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	TOTAL
CASH INFLOW														
Cash Sales		\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$20,000	\$30,000	\$30,000	\$120,000
Collection from Credit		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH RECEIVED		\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$20,000	\$30,000	\$30,000	\$120,000
CASH PAID OUT														
Cost of Goods Sold		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Owner's Salary		\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$8,750	\$105,000
Owner Payroll Taxes		\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$1,339	\$16,065
Fixed Employee Wages		\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$2,500	\$30,000
Fixed Payroll Taxes		\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$259	\$3,105
Outside Services		\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$236	\$2,832
Supplies		\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600
Ad/Promotion		\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$6,000
Car/Travel		\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200
Acct & Legal		\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200
Telephone		\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600
Insurance		\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600
Miscellaneous		\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$50	\$600
Contract Labor		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal		\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$167,802
Income Taxes		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH PAID		\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$13,984	\$167,802
CHANGE IN CASH		(\$13,984)	(\$13,984)	(\$13,984)	(\$13,984)	(\$13,984)	(\$3,984)	(\$3,984)	(\$3,984)	(\$3,984)	\$6,017	\$16,017	\$16,017	(\$47,802)
Beginning Balance		\$175,000	\$161,017	\$147,033	\$133,050	\$119,066	\$105,083	\$101,099	\$97,116	\$93,132	\$89,149	\$95,165	\$111,182	\$127,198
Ending Balance		\$161,017	\$147,033	\$133,050	\$119,066	\$105,083	\$101,099	\$97,116	\$93,132	\$89,149	\$95,165	\$111,182	\$127,198	

Client Name:		InTouch LLC			The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client.									
FINANCIAL STATEMENT:		Pro Forma Balance Sheets			We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.									
Date Prepared		11/9/2017												
Year 1		Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19
Cash		\$175,000	\$161,017	\$147,033	\$133,050	\$119,066	\$105,083	\$101,099	\$97,116	\$93,132	\$89,149	\$95,165	\$111,182	\$127,198
Other		\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200
Current Assets		\$175,200	\$161,217	\$147,233	\$133,250	\$119,266	\$105,283	\$101,299	\$97,316	\$93,332	\$89,349	\$95,365	\$111,382	\$127,398
Net Fixed Assets		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Intangibles		\$200	\$199	\$198	\$197	\$196	\$194	\$193	\$192	\$191	\$190	\$189	\$188	\$187
TOTAL ASSETS		\$175,400	\$161,415	\$147,431	\$133,446	\$119,462	\$105,477	\$101,492	\$97,508	\$93,523	\$89,539	\$95,554	\$111,569	\$127,585
Taxes Payable		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Current Liabilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Liabilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Common Stock		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add'l Equity Injections		\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400
Retained Earnings		\$0	(\$13,985)	(\$27,969)	(\$41,954)	(\$55,938)	(\$69,923)	(\$73,908)	(\$77,892)	(\$81,877)	(\$85,862)	(\$79,846)	(\$63,831)	(\$47,815)
Total Owner's Equity		\$175,400	\$161,415	\$147,431	\$133,446	\$119,462	\$105,477	\$101,492	\$97,508	\$93,523	\$89,539	\$95,554	\$111,569	\$127,585
TOT LIA & NET WORTH		\$175,400	\$161,415	\$147,431	\$133,446	\$119,462	\$105,477	\$101,492	\$97,508	\$93,523	\$89,539	\$95,554	\$111,569	\$127,585
CHECK		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Client Name:		InTouch LLC				The South Dakota Small Business Development Center has prepared these											
FINANCIAL STATEMENT:		Pro Forma Income Statement				financial projections from information communicated by the Client.											
Date Prepared		11/9/2017				We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.											
Year 2		May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	TOTALS			
REVENUE		\$35,000	\$40,000	\$45,000	\$50,000	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$75,000	\$75,000	\$75,000	\$720,000	100.0%		
COST OF GOODS SOLD		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%		
GROSS PROFIT		\$35,000	\$40,000	\$45,000	\$50,000	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$75,000	\$75,000	\$75,000	\$720,000	100.0%		
EXPENSES:		5.0% Expense Growth															
Owner's Salary		\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$110,250	15.3%		
Owner Payroll Taxes 15.30%		\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$16,868	2.3%		
Fixed Employee Wages		\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$36,000	5.0%		
Fixed Payroll Taxes 10.35%		\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$3,726	0.5%		
Outside Services		\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$2,974	0.4%		
Supplies		\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$630	0.1%		
Ad/Promotion		\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$6,300	0.9%		
Car/Travel		\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$1,260	0.2%		
Acct & Legal		\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$1,260	0.2%		
Telephone		\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$630	0.1%		
Insurance		\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$630	0.1%		
Miscellaneous		\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$630	0.1%		
Contract Labor		\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$36,000	5.0%		
Depreciation		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%		
Amortization		\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$13	0.0%		
TOTAL EXPENSES		\$18,098	\$18,098	\$18,098	\$18,098	\$18,098	\$18,098	\$18,098	\$18,098	\$18,098	\$18,098	\$18,098	\$18,098	\$217,171	30.2%		
NET PROFIT BEFORE TAX		\$16,902	\$21,902	\$26,902	\$31,902	\$36,902	\$41,902	\$46,902	\$51,902	\$56,902	\$56,902	\$56,902	\$56,902	\$502,829	69.8%		
INCOME TAX 0.0%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%		
NET INCOME		\$16,902	\$21,902	\$26,902	\$31,902	\$36,902	\$41,902	\$46,902	\$51,902	\$56,902	\$56,902	\$56,902	\$56,902	\$502,829	69.8%		
PROFIT CENTERS																	
Revenue		\$35,000	\$40,000	\$45,000	\$50,000	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$75,000	\$75,000	\$75,000	\$720,000	100%		
TOTAL		\$35,000	\$40,000	\$45,000	\$50,000	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$75,000	\$75,000	\$75,000	\$720,000	100%		

Client Name:		InTouch LLC			The South Dakota Small Business Development Center has prepared these									
FINANCIAL STATEMENT:		Pro Forma Cash Flow			financial projections from information communicated by the Client.									
Date Prepared		11/9/2017			We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.									
BUDGET MONTH	Year 2	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	TOTAL
CASH INFLOW														
Cash Sales		\$35,000	\$40,000	\$45,000	\$50,000	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$75,000	\$75,000	\$75,000	\$720,000
Collection from Credit		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH RECEIVED		\$35,000	\$40,000	\$45,000	\$50,000	\$55,000	\$60,000	\$65,000	\$70,000	\$75,000	\$75,000	\$75,000	\$75,000	\$720,000
CASH PAID OUT														
Cost of Goods Sold		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Owner's Salary		\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$9,188	\$110,250
Owner Payroll Taxes		\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$1,406	\$16,868
Fixed Employee Wages		\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$36,000
Fixed Payroll Taxes		\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$311	\$3,726
Outside Services		\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$248	\$2,974
Supplies		\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$630
Ad/Promotion		\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$525	\$6,300
Car/Travel		\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$1,260
Acct & Legal		\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$105	\$1,260
Telephone		\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$630
Insurance		\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$630
Miscellaneous		\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$53	\$630
Contract Labor		\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$36,000
Depreciation		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal		\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$217,158
Income Taxes		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH PAID		\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$18,096	\$217,158
CHANGE IN CASH		\$16,904	\$21,904	\$26,904	\$31,904	\$36,904	\$41,904	\$46,904	\$51,904	\$56,904	\$56,904	\$56,904	\$56,904	\$502,842
Beginning Balance		\$127,198	\$144,102	\$166,005	\$192,909	\$224,812	\$261,716	\$303,619	\$350,523	\$402,426	\$459,330	\$516,233	\$573,137	
Ending Balance		\$144,102	\$166,005	\$192,909	\$224,812	\$261,716	\$303,619	\$350,523	\$402,426	\$459,330	\$516,233	\$573,137	\$630,040	

Client Name: FINANCIAL STATEMENT: Date Prepared		InTouch LLC Pro Forma Balance Sheets 11/9/2017		The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client. We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.									
Year 2		May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20
Cash		\$144,102	\$166,005	\$192,909	\$224,812	\$261,716	\$303,619	\$350,523	\$402,426	\$459,330	\$516,233	\$573,137	\$630,040
Other		\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200
Current Assets		\$144,302	\$166,205	\$193,109	\$225,012	\$261,916	\$303,819	\$350,723	\$402,626	\$459,530	\$516,433	\$573,337	\$630,240
Net Fixed Assets		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Intangibles		\$186	\$184	\$183	\$182	\$181	\$180	\$179	\$178	\$177	\$176	\$174	\$173
TOTAL ASSETS		\$144,487	\$166,389	\$193,292	\$225,194	\$262,097	\$303,999	\$350,901	\$402,804	\$459,706	\$516,609	\$573,511	\$630,413
Taxes Payable		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Current Liabilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Liabilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Common Stock		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add'l Equity Injections		\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400
Retained Earnings		(\$30,913)	(\$9,011)	\$17,892	\$49,794	\$86,697	\$128,599	\$175,501	\$227,404	\$284,306	\$341,209	\$398,111	\$455,013
Total Owner's Equity		\$144,487	\$166,389	\$193,292	\$225,194	\$262,097	\$303,999	\$350,901	\$402,804	\$459,706	\$516,609	\$573,511	\$630,413
TOT LIA & NET WORTH		\$144,487	\$166,389	\$193,292	\$225,194	\$262,097	\$303,999	\$350,901	\$402,804	\$459,706	\$516,609	\$573,511	\$630,413
CHECK		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Client Name:	InTouch LLC	The South Dakota Small Business Development Center has prepared these
FINANCIAL STATEMENT:	Pro Forma Income Statement	financial projections from information communicated by the Client.
Date Prepared	11/9/2017	We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.

Year 3	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	TOTALS	
REVENUE	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$960,000	100.0%
COST OF GOODS SOLD	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
GROSS PROFIT	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$960,000	100.0%
EXPENSES:	5.0% Expense Growth													
Owner's Salary	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$115,763	12.1%
Owner Payroll Taxes 15.30%	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$17,712	1.8%
Fixed Employee Wages	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$48,000	5.0%
Fixed Payroll Taxes 10.35%	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$4,968	0.5%
Outside Services	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$3,122	0.3%
Supplies	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$662	0.1%
Ad/Promotion	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$6,615	0.7%
Car/Travel	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$1,323	0.1%
Acct & Legal	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$1,323	0.1%
Telephone	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$662	0.1%
Insurance	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$662	0.1%
Miscellaneous	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$662	0.1%
Contract Labor	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$37,800	3.9%
Depreciation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Amortization	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$13	0.0%
TOTAL EXPENSES	\$19,940	\$19,940	\$19,940	\$19,940	\$19,940	\$19,940	\$19,940	\$19,940	\$19,940	\$19,940	\$19,940	\$19,940	\$239,285	24.9%
NET PROFIT BEFORE TAX	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$720,715	75.1%
INCOME TAX 0.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
NET INCOME	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$60,060	\$720,715	75.1%

PROFIT CENTERS														
Revenue	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$960,000	100%
TOTAL	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$960,000	100%

Client Name:		InTouch LLC			The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client.										
FINANCIAL STATEMENT:		Pro Forma Cash Flow			We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.										
Date Prepared		11/9/2017													
BUDGET MONTH		Year 3	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	Totals
CASH INFLOW															
Cash Sales			\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$960,000
Collection from Credit			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH RECEIVED			\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$80,000	\$960,000
CASH PAID OUT															
Cost of Goods Sold			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Owner's Salary			\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$9,647	\$115,763
Owner Payroll Taxes			\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$1,476	\$17,712
Fixed Employee Wages			\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$48,000
Fixed Payroll Taxes			\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$414	\$4,968
Outside Services			\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$260	\$3,122
Supplies			\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$662
Ad/Promotion			\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$551	\$6,615
Car/Travel			\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$1,323
Acct & Legal			\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$110	\$1,323
Telephone			\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$662
Insurance			\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$662
Miscellaneous			\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$662
Contract Labor			\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$3,150	\$37,800
Depreciation			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Amortization			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal			\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$239,271
Income Taxes			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH PAID			\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$19,939	\$239,271
CHANGE IN CASH			\$60,061	\$60,061	\$60,061	\$60,061	\$60,061	\$60,061	\$60,061	\$60,061	\$60,061	\$60,061	\$60,061	\$60,061	\$720,729
Beginning Balance			\$630,040	\$690,101	\$750,162	\$810,222	\$870,283	\$930,344	\$990,404	\$1,050,465	\$1,110,526	\$1,170,587	\$1,230,647	\$1,290,708	
Ending Balance			\$690,101	\$750,162	\$810,222	\$870,283	\$930,344	\$990,404	\$1,050,465	\$1,110,526	\$1,170,587	\$1,230,647	\$1,290,708	\$1,350,769	

Client Name:		InTouch LLC				The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client. We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.							
FINANCIAL STATEMENT:		Pro Forma Balance Sheets											
Date Prepared		11/9/2017											
Year 3		May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21
Cash		\$690,101	\$750,162	\$810,222	\$870,283	\$930,344	\$990,404	\$1,050,465	\$1,110,526	\$1,170,587	\$1,230,647	\$1,290,708	\$1,350,769
Other		\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200
Current Assets		\$690,301	\$750,362	\$810,422	\$870,483	\$930,544	\$990,604	\$1,050,665	\$1,110,726	\$1,170,787	\$1,230,847	\$1,290,908	\$1,350,969
Net Fixed Assets		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Intangibles		\$172	\$171	\$170	\$169	\$168	\$167	\$166	\$164	\$163	\$162	\$161	\$160
TOTAL ASSETS		\$690,473	\$750,533	\$810,592	\$870,652	\$930,711	\$990,771	\$1,050,831	\$1,110,890	\$1,170,950	\$1,231,010	\$1,291,069	\$1,351,129
Taxes Payable		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Current Liabilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Liabilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Common Stock		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add'l Equity Injections		\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400
Retained Earnings		\$515,073	\$575,133	\$635,192	\$695,252	\$755,311	\$815,371	\$875,431	\$935,490	\$995,550	\$1,055,610	\$1,115,669	\$1,175,729
Total Owner's Equity		\$690,473	\$750,533	\$810,592	\$870,652	\$930,711	\$990,771	\$1,050,831	\$1,110,890	\$1,170,950	\$1,231,010	\$1,291,069	\$1,351,129
TOT LIA & NET WORTH		\$690,473	\$750,533	\$810,592	\$870,652	\$930,711	\$990,771	\$1,050,831	\$1,110,890	\$1,170,950	\$1,231,010	\$1,291,069	\$1,351,129
CHECK		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Client Name: FINANCIAL STATEMENT: Date Prepared	InTouch LLC Pro Forma Income Statement 11/9/2017	The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client. We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.
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Year 4	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	TOTALS	
REVENUE	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$1,080,000	100.0%
COST OF GOODS SOLD	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
GROSS PROFIT	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$1,080,000	100.0%
EXPENSES:	5.0% Expense Growth													
Owner's Salary	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$121,551	11.3%
Owner Payroll Taxes 15.30%	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$18,597	1.7%
Fixed Employee Wages	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$60,000	5.6%
Fixed Payroll Taxes 10.35%	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$6,210	0.6%
Outside Services	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$3,278	0.3%
Supplies	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$695	0.1%
Ad/Promotion	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$6,946	0.6%
Car/Travel	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$1,389	0.1%
Acct & Legal	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$1,389	0.1%
Telephone	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$695	0.1%
Insurance	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$695	0.1%
Miscellaneous	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$695	0.1%
Contract Labor	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$39,690	3.7%
Depreciation	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Amortization	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$13	0.0%
TOTAL EXPENSES	\$21,820	\$21,820	\$21,820	\$21,820	\$21,820	\$21,820	\$21,820	\$21,820	\$21,820	\$21,820	\$21,820	\$21,820	\$261,842	24.2%
NET PROFIT BEFORE TAX	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$818,158	75.8%
INCOME TAX 0.0%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
NET INCOME	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$68,180	\$818,158	75.8%

PROFIT CENTERS														
Revenue	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$1,080,000	100%
TOTAL	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$1,080,000	100%

Client Name:		InTouch LLC		The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client. We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.										
FINANCIAL STATEMENT:		Pro Forma Cash Flow												
Date Prepared		11/9/2017												
BUDGET MONTH	Year 4	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	TOTAL
CASH INFLOW														
Cash Sales		\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$1,080,000
Collection from Credit		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH RECEIVED		\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$90,000	\$1,080,000
CASH PAID OUT														
Cost of Goods Sold		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Owner's Salary		\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$10,129	\$121,551
Owner Payroll Taxes		\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$18,597
Fixed Employee Wages		\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$60,000
Fixed Payroll Taxes		\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$518	\$6,210
Outside Services		\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$273	\$3,278
Supplies		\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$695
Ad/Promotion		\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$579	\$6,946
Car/Travel		\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$1,389
Acct & Legal		\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$116	\$1,389
Telephone		\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$695
Insurance		\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$695
Miscellaneous		\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$58	\$695
Contract Labor		\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$3,308	\$39,690
Depreciation		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Amortization		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal		\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$261,829
Income Taxes		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH PAID		\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$21,819	\$261,829
CHANGE IN CASH		\$68,181	\$68,181	\$68,181	\$68,181	\$68,181	\$68,181	\$68,181	\$68,181	\$68,181	\$68,181	\$68,181	\$68,181	\$818,171
Beginning Balance		\$1,350,769	\$1,418,950	\$1,487,131	\$1,555,312	\$1,623,493	\$1,691,673	\$1,759,854	\$1,828,035	\$1,896,216	\$1,964,397	\$2,032,578	\$2,100,759	
Ending Balance		\$1,418,950	\$1,487,131	\$1,555,312	\$1,623,493	\$1,691,673	\$1,759,854	\$1,828,035	\$1,896,216	\$1,964,397	\$2,032,578	\$2,100,759	\$2,168,940	

Client Name: FINANCIAL STATEMENT: Date Prepared	InTouch LLC Pro Forma Balance Sheets 11/9/2017		The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client. We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.									
Year 4	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22
Cash	\$1,418,950	\$1,487,131	\$1,555,312	\$1,623,493	\$1,691,673	\$1,759,854	\$1,828,035	\$1,896,216	\$1,964,397	\$2,032,578	\$2,100,759	\$2,168,940
Other	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200
Current Assets	\$1,419,150	\$1,487,331	\$1,555,512	\$1,623,693	\$1,691,873	\$1,760,054	\$1,828,235	\$1,896,416	\$1,964,597	\$2,032,778	\$2,100,959	\$2,169,140
Net Fixed Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Intangibles	\$159	\$158	\$157	\$156	\$154	\$153	\$152	\$151	\$150	\$149	\$148	\$147
TOTAL ASSETS	\$1,419,309	\$1,487,488	\$1,555,668	\$1,623,848	\$1,692,028	\$1,760,208	\$1,828,388	\$1,896,567	\$1,964,747	\$2,032,927	\$2,101,107	\$2,169,287
Taxes Payable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Current Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Common Stock	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add'l Equity Injections	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400
Retained Earnings	\$1,243,909	\$1,312,088	\$1,380,268	\$1,448,448	\$1,516,628	\$1,584,808	\$1,652,988	\$1,721,167	\$1,789,347	\$1,857,527	\$1,925,707	\$1,993,887
Total Owner's Equity	\$1,419,309	\$1,487,488	\$1,555,668	\$1,623,848	\$1,692,028	\$1,760,208	\$1,828,388	\$1,896,567	\$1,964,747	\$2,032,927	\$2,101,107	\$2,169,287
TOT LIA & NET WORTH	\$1,419,309	\$1,487,488	\$1,555,668	\$1,623,848	\$1,692,028	\$1,760,208	\$1,828,388	\$1,896,567	\$1,964,747	\$2,032,927	\$2,101,107	\$2,169,287
CHECK	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Client Name: FINANCIAL STATEMENT: Date Prepared		InTouch LLC Pro Forma Income Statement 11/9/2017		The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client. We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.											
Year 5		May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	TOTALS	
REVENUE		\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$1,200,000	100.0%
COST OF GOODS SOLD		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
GROSS PROFIT		\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$1,200,000	100.0%
EXPENSES:		5.0% Expense Growth													
Owner's Salary		\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$127,628	10.6%
Owner Payroll Taxes	15.30%	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$19,527	1.6%
Fixed Employee Wages		\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$63,000	5.3%
Fixed Payroll Taxes	10.35%	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$6,521	0.5%
Outside Services		\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$3,442	0.3%
Supplies		\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$729	0.1%
Ad/Promotion		\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$7,293	0.6%
Car/Travel		\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$1,459	0.1%
Acct & Legal		\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$1,459	0.1%
Telephone		\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$729	0.1%
Insurance		\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$729	0.1%
Miscellaneous		\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$729	0.1%
Contract Labor		\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$41,675	3.5%
Depreciation		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
Amortization		\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$1	\$13	0.0%
TOTAL EXPENSES		\$22,911	\$22,911	\$22,911	\$22,911	\$22,911	\$22,911	\$22,911	\$22,911	\$22,911	\$22,911	\$22,911	\$22,911	\$274,933	22.9%
NET PROFIT BEFORE TAX		\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$925,067	77.1%
INCOME TAX		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.0%
NET INCOME		\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$77,089	\$925,067	77.1%
PROFIT CENTERS															
Revenue		\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$1,200,000	100%
TOTAL		\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$1,200,000	100%

Client Name:		InTouch LLC												The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client. We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.	
FINANCIAL STATEMENT:		Pro Forma Cash Flow													
Date Prepared		11/9/2017													
BUDGET MONTH		Year 5	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	TOTAL
CASH INFLOW															
Cash Sales			\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$1,200,000
Collection from Credit			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH RECEIVED			\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$100,000	\$1,200,000
CASH PAID OUT															
Cost of Goods Sold			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Owner's Salary			\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$10,636	\$127,628
Owner Payroll Taxes			\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$1,627	\$19,527
Fixed Employee Wages			\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$5,250	\$63,000
Fixed Payroll Taxes			\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$543	\$6,521
Outside Services			\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$287	\$3,442
Supplies			\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$729
Ad/Promotion			\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$608	\$7,293
Car/Travel			\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$1,459
Acct & Legal			\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$122	\$1,459
Telephone			\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$729
Insurance			\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$729
Miscellaneous			\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$61	\$729
Contract Labor			\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$3,473	\$41,675
Depreciation			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Amortization			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal			\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$274,920
Income Taxes			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL CASH PAID			\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$22,910	\$274,920
CHANGE IN CASH			\$77,090	\$77,090	\$77,090	\$77,090	\$77,090	\$77,090	\$77,090	\$77,090	\$77,090	\$77,090	\$77,090	\$77,090	\$925,080
Beginning Balance			\$2,168,940	\$2,246,030	\$2,323,120	\$2,400,210	\$2,477,300	\$2,554,390	\$2,631,480	\$2,708,570	\$2,785,660	\$2,862,750	\$2,939,840	\$3,016,930	
Ending Balance			\$2,246,030	\$2,323,120	\$2,400,210	\$2,477,300	\$2,554,390	\$2,631,480	\$2,708,570	\$2,785,660	\$2,862,750	\$2,939,840	\$3,016,930	\$3,094,020	

Client Name:		InTouch LLC			The South Dakota Small Business Development Center has prepared these								
FINANCIAL STATEMENT:		Pro Forma Balance Sheets			financial projections from information communicated by the Client.								
Date Prepared		11/9/2017			We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.								
Year 5		May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23
Cash		\$2,246,030	\$2,323,120	\$2,400,210	\$2,477,300	\$2,554,390	\$2,631,480	\$2,708,570	\$2,785,660	\$2,862,750	\$2,939,840	\$3,016,930	\$3,094,020
Other		\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200	\$200
Current Assets		\$2,246,230	\$2,323,320	\$2,400,410	\$2,477,500	\$2,554,590	\$2,631,680	\$2,708,770	\$2,785,860	\$2,862,950	\$2,940,040	\$3,017,130	\$3,094,220
Net Fixed Assets		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Intangibles		\$146	\$144	\$143	\$142	\$141	\$140	\$139	\$138	\$137	\$136	\$134	\$133
TOTAL ASSETS		\$2,246,376	\$2,323,465	\$2,400,553	\$2,477,642	\$2,554,731	\$2,631,820	\$2,708,909	\$2,785,998	\$2,863,087	\$2,940,176	\$3,017,264	\$3,094,353
Taxes Payable		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Current Liabilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Liabilities		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Common Stock		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Add'l Equity Injections		\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400	\$175,400
Retained Earnings		\$2,070,976	\$2,148,065	\$2,225,153	\$2,302,242	\$2,379,331	\$2,456,420	\$2,533,509	\$2,610,598	\$2,687,687	\$2,764,776	\$2,841,864	\$2,918,953
Total Owner's Equity		\$2,246,376	\$2,323,465	\$2,400,553	\$2,477,642	\$2,554,731	\$2,631,820	\$2,708,909	\$2,785,998	\$2,863,087	\$2,940,176	\$3,017,264	\$3,094,353
TOT LIA & NET WORTH		\$2,246,376	\$2,323,465	\$2,400,553	\$2,477,642	\$2,554,731	\$2,631,820	\$2,708,909	\$2,785,998	\$2,863,087	\$2,940,176	\$3,017,264	\$3,094,353
CHECK		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Client Name:	InTouch LLC	The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client. We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.			
FINANCIAL STATEMENT:	Depreciation & Amortization Schedule				
Date Prepared	11/9/2017				

Organizational Expense		\$200	15	S/L	\$13
Total Amortization					\$13
Total Annual Depreciation and Amortization Expense (Year 1)					\$13

BREAK-EVEN ANALYSIS - YEAR 1		The South Dakota Small Business Development Center has prepared these financial projections from information communicated by the Client. We are not licensed by the state of South Dakota to practice Public Accounting and can therefore give no opinion or assurance on the statements.			
GROSS SALES	\$120,000				
COST OF GOODS	\$0				
GROSS MARGIN	\$120,000				
ITEMS	FIXED EXPENSES	VARIABLE EXPENSES			
Owner's Salary	\$105,000				
Owner Payroll Taxes	\$16,065				
Fixed Employee Wages	\$30,000				
Fixed Payroll Taxes	\$3,105				
Outside Services	\$2,832				
Supplies	\$600				
Ad/Promotion	\$6,000				
Car/Travel	\$1,200				
Acct & Legal	\$1,200				
Telephone	\$600				
Insurance	\$600				
Miscellaneous	\$600				
Contract Labor	\$0				
Depreciation	\$0				
Amortization	\$13				
Principal Pmt	\$0		Break Even Point in Cash Flow (Year 2): \$217,158		
Interest	\$0		Break Even Point in Cash Flow (Year 3): \$239,271		
Int-Line of Credit	\$0		Break Even Point in Cash Flow (Year 4): \$261,829		
TOTALS	\$167,815	\$0	Break Even Point in Cash Flow (Year 5): \$274,920		
		VOLUME PROFIT RATIO AFTER BREAK-EVEN			
BREAK-EVEN POINT		% OF PROJECTED SALES	SALES %	GROSS SALES VOLUME	PROFIT
BASED ON EXPENSES	\$167,815	140%	50.0%	\$60,000	(\$107,815)
			66.7%	\$80,000	(\$87,815)
			75.0%	\$90,000	(\$77,815)
			125.0%	\$150,000	(\$17,815)
BASED ON CASH FLOW	\$167,802	140%	150.0%	\$180,000	\$12,185
			200.0%	\$240,000	\$72,185

Debt Coverage Ratio Analysis	Projected Year 1	Projected Year 2	Projected Year 3	Projected Year 4	Projected Year 5
Net Profit Before Taxes	(\$47,815)	\$502,829	\$720,715	\$818,158	\$925,067
+ Depreciation	\$0	\$0	\$0	\$0	\$0
+ Amortization	\$13	\$13	\$13	\$13	\$13
+ Interest	\$0	\$0	\$0	\$0	\$0
- Increase in Permanent Working Capital	\$0	\$0	\$0	\$0	\$0
- New Capital Expenditures (Net of New Loans Injected)	\$0	\$0	\$0	\$0	\$0
= Total Cash Flow Available for D/S	(\$47,802)	\$502,842	\$720,729	\$818,171	\$925,080
/ Total Debt Service	\$0	\$0	\$0	\$0	\$0
= Debt Coverage Ratio					

Client Name:		InTouch LLC					
FINANCIAL STATEMENT:		Comparison Ratios					
Date Prepared		11/9/2017					
SIC/NAICS Code:		0					
		Industry Average	Year 1	Year 2	Year 3	Year 4	Year 5
	Net Sales:		\$120,000	\$720,000	\$960,000	\$1,080,000	\$1,200,000
	Total Assets:		\$127,585	\$630,413	\$1,351,129	\$2,169,287	\$3,094,353
Assets:	Cash & Equivalents	0.0%	99.7%	99.9%	100.0%	100.0%	100.0%
	Accounts Receivable	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Inventory	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Other Current	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%
	Total Current Assets	0.0%	99.9%	100.0%	100.0%	100.0%	100.0%
	Net Fixed Assets	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Intangibles	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%
	Other Non-Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Liabilities:	Notes Payable-Short Term	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	CPLTD	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Accounts Payable	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Income Taxes Payable	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Other Current Liabilities	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Total Current Liabilities	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Long Term Debt	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Deffered Taxes	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Other Non-Current Liabilities	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Net Worth	0.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Total Liabilities & Net Worth	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Income Data:	Net Sales	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Gross Profit	0.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Operating Expenses	0.0%	139.8%	30.2%	24.9%	24.2%	22.9%
	Operating Profit	0.0%	-39.8%	69.8%	75.1%	75.8%	77.1%
	All Other Expenses	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	Profit Before Taxes	0.0%	-39.8%	69.8%	75.1%	75.8%	77.1%
Ratios:			Year 1	Year 2	Year 3	Year 4	Year 5
	Current Ratio	0.0	0.0	0.0	0.0	0.0	0.0
	Quick Ratio	0.0	0.0	0.0	0.0	0.0	0.0
	Sales/Receivables	0.0 0	0.0 0	0.0 0	0.0 0	0.0 0	0.0 0
	COGS/Inventory	0.0 0	0.0 0	0.0 0	0.0 0	0.0 0	0.0 0
	COGS/Payables	0.0 0	0.0 0	0.0 0	0.0 0	0.0 0	0.0 0
	Sales/Working Capital	0.0	0.9	1.1	0.7	0.5	0.4
	EBIT/Interest	0.0	0.0	0.0	0.0	0.0	0.0
	Net Profit+Depr., Dep., Amort/ CPLTD	0.0	0.0	0.0	0.0	0.0	0.0
	Fixed/Worth	0.0	0.0	0.0	0.0	0.0	0.0
	Debt/Worth	0.0	0.0	0.0	0.0	0.0	0.0
	% Profit Before Taxes / Tangible Net Worth	0.0%	-37.5%	79.8%	53.3%	37.7%	29.9%
	% Profit Before Taxes / Total Assets	0.0%	-37.5%	79.8%	53.3%	37.7%	29.9%
	Sales/Net Fixed Assets	0.0	0.0	0.0	0.0	0.0	0.0
	Sales/Total Assets	0.0	0.9	1.1	0.7	0.5	0.4
	% Depr., Dep., Amort/Sales	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	% Compensation/Sales	0.0%	87.5%	15.3%	12.1%	11.3%	10.6%