



# RFM Customer Segmentation

\$1,829,576.59

Total Revenue

32154

Number of Customers

74.65

Avg. Email Conversion Rate

Year

2020

2021

2022

## Total Revenue



## Number of Customers

Potential Loyalist

17.34K

About To Sleep

At Risk

Hibernating

5.54K

3.46K

2.98K

Lost

Champions

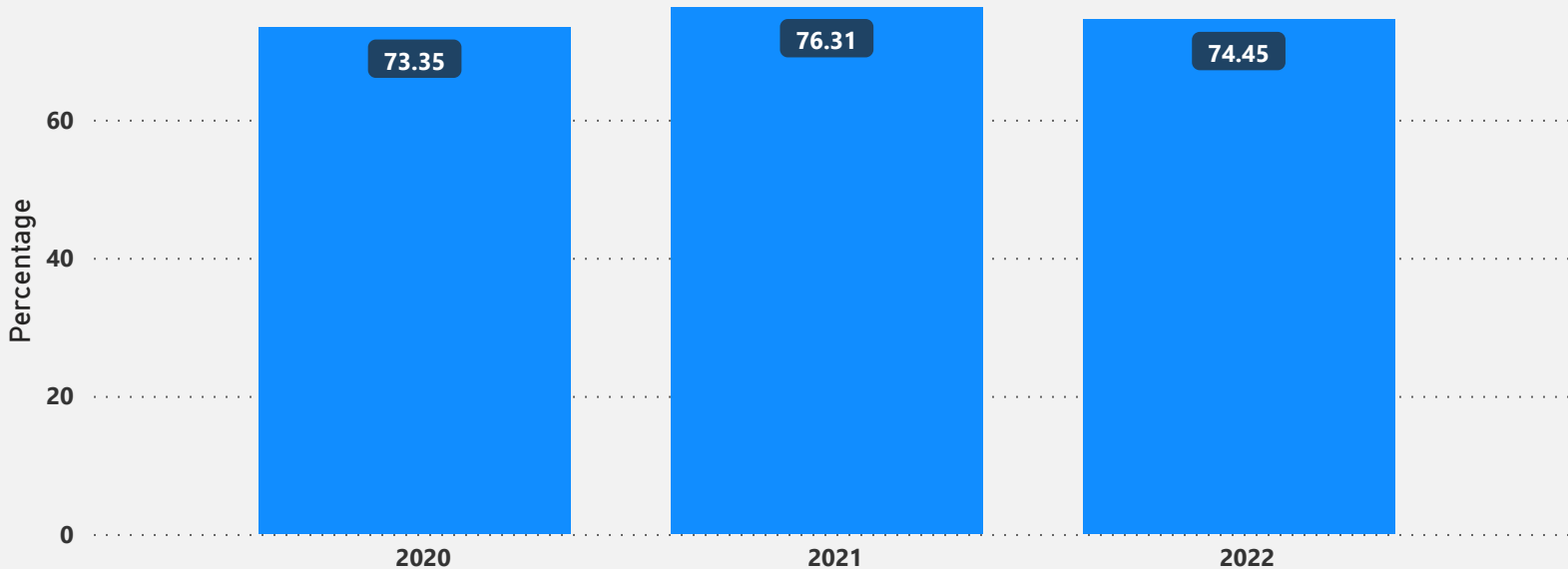
Loyal C...

3.91K

2.76K

1.52K

## Avg. Email Conversion Rate



 Select or drag fields to populate this visual

