Portfolio https://stephanpfolio.netlify.app/

### **EDUCATION**

County College of Morris, Randolph, NJ

Associates received Winter 2018

Montclair State University, Montclair, NJ

Major: Psychology

Bachelor of Arts received Summer 2020

### **WORK EXPERIENCE**

### Varemar Digital Marketing

# July 2021-November 2021

- Engage clients to assess digital marketing solutions
- Explore and expand advertisement means of increasing traffic/revenue (namely through websites, google, and blogs)
- Maintain good rapport with leads
- Strategize ways to improve online presence

# **US Standard** - Account Executive

# November 2021-January 2022

- Supply businesses and consumers with relevant supplies and devices
- Create order sheets for all merchants

# **Bank of America** - Financial Analyst

#### March 2022-Present

- Assist all clients with financial business and provide product knowledge
- Analyzing business and client data through Salesforce
- Finance client accounts
- Communicate effectively with a team to generate consumer growth and retention

#### SKILLS

- Javascript (1+ year experience)
- HTML (1+ year experience)
- Web Development
- API's & JSON
- Salesforce
- SQL
- Data Entry
- Analytical Problem Solving
- Organization and Communication
- Critical Thinking Skills
- Cooperative