

# SEN122A – Choice Behaviour Modelling

## Formula Cheat Sheet

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### RUM-MNL

Observed utility associated with alternative  $i$ :

$$V_i = f(\beta, \mathbf{x}_i)$$

Observed utility associated with alternative  $i$  under the assumption that utility is linear and additive:

$$\begin{aligned} V_i &= \sum_{m=1}^M \beta_m x_{im} \\ &= \beta_1 x_{i1} + \beta_2 x_{i2} + \dots + \beta_M x_{iM} \end{aligned}$$

Total utility associated with alternative  $i$ :

$$U_i = V_i + \varepsilon_i$$

Condition for alternative  $i$  to be chosen:

$$U_i > U_j \quad \forall j \in C$$

Probability for alternative  $i$  to be chosen:

$$P_i = \text{prob}(V_i + \varepsilon_i > V_j + \varepsilon_j, \forall j \neq i)$$

MNL choice probability formula:

If  $\varepsilon_i \sim$  i.i.d. Extreme Value Type I, with variance  $\pi^2/6$ :

$$P_i = \frac{\exp(V_i)}{\sum_{j=1}^J \exp(V_j)}$$

where  $J$  denotes the number of alternatives in the choice set.

### The likelihood function

The likelihood of  $N$  observations given  $\beta$ :

$$L(\beta) = \prod_{n=1}^N \prod_{i \in C_n} P(i|\beta)^{y_{ni}}$$

where  $y_{ni} = 1$  if  $i$  is chosen by individual  $n$ , and 0 otherwise.

**Null-likelihood:**

$$L_0 = \prod_{n=1}^N \left( \frac{1}{J_n} \right)$$

**Log-likelihood:**

$$\ln(L(\beta)) = \sum_{n=1}^N \sum_{i \in C_n} y_{ni} \cdot \ln P_n(i|\beta)$$

**Null log-likelihood:**

$$\ln(L_0) = \sum_{n=1}^N \ln \left( \frac{1}{J_n} \right)$$

**McFadden's  $\rho^2$ :**

$$\rho^2 = 1 - \frac{LL(\hat{\beta})}{LL_0}$$

**Likelihood Ratio Statistic:**

$$LR = -2 \cdot (LL_A - LL_B)$$

Determines if model  $B$ 's better fit (compared to model  $A$ ) is due to chance.

**t-ratio for parameter  $\hat{\beta}$  vs. value  $\beta_0$ :**

$$t = \frac{\hat{\beta} - \beta_0}{\text{se}(\hat{\beta})}$$

For the special case that we test against zero:

$$t = \frac{\hat{\beta}}{\text{se}(\hat{\beta})}$$

**95% confidence interval:**

$$\hat{\beta} \pm 1.96 \times \text{se}(\hat{\beta})$$

**Economic appraisal with RUM-MNL**

**Willingness to Pay (WTP) for a one-unit improvement in attribute  $x_k$ :**

$$WTP_k = -\frac{\frac{\partial V}{\partial x_k}}{\frac{\partial V}{\partial x_c}}$$

where  $c$  is the cost attribute.

If utility is linear and additive:

$$WTP_k = -\frac{\beta_k}{\beta_c}$$

**Value of Travel Time (VTT):**

$$VTTS = -\frac{\beta_{tt}}{\beta_{tc}}$$

**Expected maximum utility derived from a choice set by decision-maker  $n$ :**

$$\mathbb{E}[\max U_n] = \ln\left(\sum_{i \in C_n} e^{V_{in}}\right) + \gamma$$

where  $\gamma$  is the Euler-Mascheroni constant (0.5772)

This term is also known as the LogSum (LS).

**Change in Consumer Surplus (CS) due to policy from the  $SQ$  to  $New$ :**

$$\begin{aligned}\Delta CS &= \frac{-1}{\beta_c} [LS_{SQ} - LS_{New}] \\ \Delta CS &= \frac{-1}{\beta_c} \left[ \ln\left(\sum_{i \in C_n} \exp(V_i^{SQ})\right) - \ln\left(\sum_{i \in C_n} \exp(V_i^{New})\right) \right]\end{aligned}$$

## Mixed Logit model

### Choice probability with random error term

Choice probability of alternative  $i$  in the presence of a random error term  $v$  with pdf  $f(v)$ :

$$P_i(\beta, \sigma) = \int_v [P_i | v] f(v|\sigma) dv$$

### Simulated choice probability

Simulated choice probability of alternative  $i$  in the presence of  $v$ , where  $r = 1, \dots, R$  denote draws from  $f(v)$ :

$$\check{P}_i = \frac{1}{R} \sum_{r=1}^R [P_i | v^{(r)}]$$

### Drawing from a Normal distribution

Draws  $\theta \sim \mathcal{N}(\mu, \sigma)$  are generated by rescaling standard Normal draws  $\eta \sim \mathcal{N}(0, 1)$ :

$$\theta = \mu + \eta \sigma$$

### Drawing from a LogNormal distribution

Draws  $\tau \sim \text{LogNormal}(\mu, \sigma)$  are generated by exponentiating Normal draws  $\theta = \mu + \eta \sigma$ , where  $\eta \sim \mathcal{N}(0, 1)$ :

$$\tau = \exp(\theta) = \exp(\mu + \eta \sigma)$$

## Drawing from a LogUniform distribution

Draws  $\tau \sim \text{LogUniform}(a, b)$  are generated by exponentiating Uniform draws  $U \sim \text{Uniform}(0, 1)$ :

$$\tau = e^{a+U(b-a)}$$

## Panel Mixed Logit choice probability

Panel Mixed Logit probability that a decision-maker  $n$  chooses alternative  $i$  in  $T$  consecutive choice situations, in the presence of taste heterogeneity:

$$P_{ni}(\beta, \sigma) = \int_{\beta_n} \left[ \prod_{t=1}^T P_{ni}^t \mid \beta_n \right] f(\beta_n \mid \sigma) d\beta_n$$