Altiq Hardwares

What IF - Analysis

Cuurent Discount %	
Pre Invoice	23.4%
Post invoice	33.8%

Input Discount %	
Pre Inoice	20.0%
Post imvoice	30.0%

Line Items	Curent Scnario	What-if Scenario
Gross sales	$ 7.37B	$ 7.37B
pre_invoice amnt	$ 1.73B	$ 1.47B
Net invoice sales	$ 5.64B	$ 5.90B
Post Invoice deduction	$ 1.91B	$ 1.77B
Net Sales	$ 3.74B	$ 4.13B
Freight_cost	$ 0.10B	$ 0.10B
Manufacturing_cost	$ 2.20B	$ 2.13B
Other_cost	$ 0.02B	$ 0.02B
COGS	$ 2.31B	$ 2.25B
Operational Expense	$ 1.95B	$ 1.70B
Overall Expense	$ 4.26B	$ 3.95B
Net Profit	⬇ -$ 522.43M	⬆ $ 175.30M

Diffrence in Discount %	
Pre Inoice	3.4%
Post imvoice	3.8%

Cuurent COGS %	
Freight	2.4%
Manufacturing cost	51.6%
Other cost	0.4%
Total COGS	54.3%

Input COGS %	
Freight	2.4%
Manufacturing cost	50.0%
Other cost	0.4%
Totral COGS	52.8%

Diffrence in COGS %	
Freight	0.0%
Manufacturing cost	1.6%
Other cost	0.0%
Totral COGS	1.5%

Current OpEx %
45.7%

Input OpEx %
40.0%

Diffrence in OpEx %
5.7%

COGS = COST Of Goods

OpEx = Operational Expense

Values are in Millions and Billions

The values in Current % are with respect to Overall Expense as % of expense contribution Except Pre & post Invoice Discounts

Color Codes	
	Current Scenario Metrics
	User Input
	Showing the % diffrence of Current % vs Scenario %