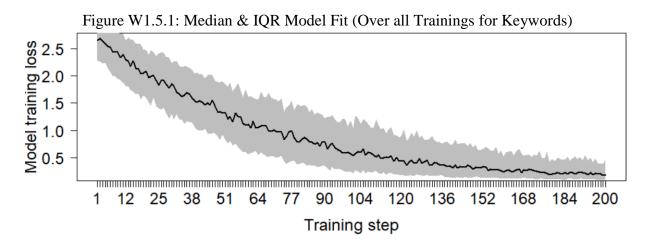
1.5 Validation of Method Fine-Tuning Process

For our experiments, we fine-tune our model for 200 training steps for each keyword, generating 100 pieces of content at each 20^{th} training step which resulted in 1,000 generated texts per focal keyword, of which our method then selected the best scoring pieces of content using the proposed quality score metric. Similar to the approach taken by Liu and Toubia (2018), based on prior literature and on several test runs, we set the hyper-parameters top_k = 40, and temperature = 0.7 (which effectively regulates the randomness in GPT-2's sampling process and output content). Next, we show that fine-tuning for 200 training steps is sufficient and examine factors that determine at which training step our proposed method selects the most optimal content.

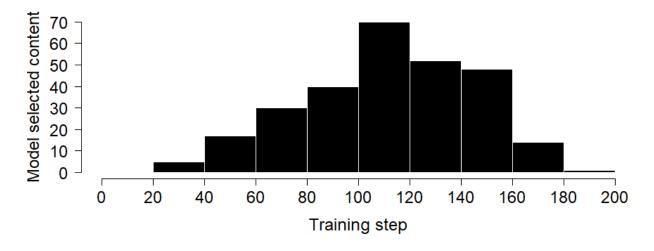
Figure W1.5.1 illustrates the increasing capability of the model to accurately predict words given prior word sequences over the 200 model training steps using the median (black line) and IQR (grey area) of the Loss measure (Radford et al. 2018) over all keyword trainings for the experiments presented in the manuscript. While model fit is consistently improving, Figure W1.5.2 shows that the most optimal content on the basis of the quality score commonly comes from mid training steps (between 60 and 160), while an extremely low and an extremely high amount of training steps entail a lower probability to produce the optimal content. Thus, using 200 training steps for fine-tuning is sufficient.

Using a robust regression (robust against violations of classic data assumptions of regression, see Maechler et al. 2020) for the training steps generating the "best" texts with highest overall quality scores on the quality score components, we observe in Table W1.5 that the content uniqueness among the top 10 ranked websites is the most important determinant for at which training step the most optimal content is generated. That means that when the top 10 ranked

websites are more unique compared to each other (i.e., the top ranked websites on which we fine-tune do not make use of many common phrases) our method selects content from a later training phase (B=117.88, t=4.47, p<.000). This may arise because the risk to pick up the repetitive language patterns is lower, and additional fine-tuning steps are needed because the top search results contain more unique phrases. Interestingly, the regression model explains just ~11% of the variance in the data (Adj.R²=.1084), meaning that the probabilistic fine-tuning and text generation processes of the GPT-2 model has a considerable impact on at which training step the most optimal content is generated.



Median of model training loss for all model trainings;
IQR of model training loss for all model trainings
Figure W1.5.2: Quantity of Model Selected Most Optimal Content vs. Training Step



Quantity of mean top model selected content (for each keyword, we extracted the top scoring generated content and calculated the mean training step from which these came from)

Table W1.5: Quality Score Factors Determining the Training Step for Optimal Content Selection

Robust Regression ¹				
Independent Variables	В	Std. Error	t	p
Intercept Topic (s_a) + Keywords (s_k) of Top 10 Uniqueness (s_d) of Top 10	54.79 4.82 117.88	26.56 6.92 26.37	2.06 0.69 4.47	.039* .486 <.000**
Readability similarity (s_r) + Naturality similarity (s_n) of Top 10	-31.07	9.59	-3.24	.001**

Adjusted R² of regression model: .1084

¹Dependent variable: Model training step at which most optimal content was selected based on quality score; statistical significance codes: *0.05 level, **0.01 level; because of strong pairwise correlations, we combined s_a and s_k as well as s_r and s_n into one variable by adding them up.

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