MSc Data Mining

Topic 04: Regression

Part 01: Overview

Dr Bernard Butler and Dr Kieran Murphy

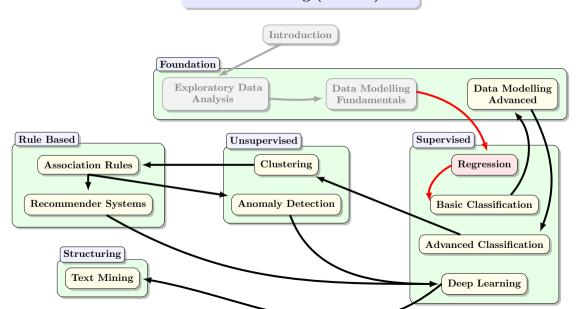
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Spring Semester, 2023

Outline

- $\bullet \;\;$ Regression as a means of minimising sum of the squared errors
- Regression assumptions what they mean, how they can be used for validation and model building
- Case studies from Advertising, Diamond sales, Credit Balance prediction

Data Mining (Week 4)



Overview — Summary

- 1. Introduction
- 2. Linear regression assumptions
- 3. Reviewing regression result
- 4. Case Study 1: Generated
- 5. Case Study 2: Diamond
- 6. Case Study 3: Advertising
- 7. Case Study 4: Credit Balance
- 8. Diagnostics and Plots how to fix problems
- 9. Resource

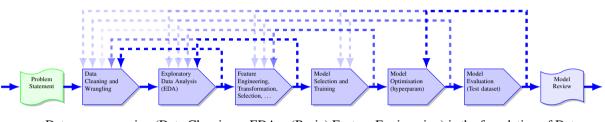
This Week's Aim

This week's aim is to give an overview of linear regression: fitting linear models to data, to predict a numeric value.

- High level view of regression: where it came from, what it attempts to do.
- Examine some extensions to the simplest case of linear regression.
- Consider how to check that the regression was successful, and make some improvements if necessary
- To provide context we will use the following datasets:
 - Generated data (various)
 - Diamond dataset: predicting diamond prices given their weights
 - Advertising dataset: predicting widgets sold based on spending in different advertising channels
 - Credit dataset: predicting credit balance using income, status, etc.

If you need to predict a categorical value (such as whether a passenger survived the sinking of the Titanic), that is classification, not regression.

Data Mining Workflow: where Regression Modelling fits



- Data pre-precessing (Data Cleaning + EDA + (Basic) Feature Engineering) is the foundation of Data Mining.
- Train-test split, feature engineering and reducing errors (covered by Kieran last week) play key roles in Regression.
- Data Models are needed for prediction: learning from training data, so that predictions can be made on new data.
- Regression models have common characteristics and assumptions we consider them today.
- Regression is the process of building, improving, validating and visualising such models.

But first - where did the term come from?

"Regression to the Mean"

- Sir Francis Galton (1822-1911): polymath, genius, eugenicist
- Found that children of tall parents "regressed" towards average height of population
 - Let δh be the height difference between their parents and the general population.
 - Then the height difference of the children versus their peers is predicted to be $\frac{2}{3}\delta h$.
 - So: the height of children can be predicted using a simple formula (mathematical expression).
- Techniques used, and underlying statistics, were applicable to other problems, so the name stuck.
- Regression has been expanded to handle larger and more complex data.
- Galton "fitted" the formula by eye, but Legendre and Gauss previously (early 1800s) invented *least* squares for predicting orbits in astronomy.
- Used to require hours of tedious calculation, but not any more!

Simple Linear Regression: Background

- With small data sets, calculations can be done by hand, but they are tedious and error-prone.
- The goal is simple: Given a (training) set of (x, y) data where y is assumed to have a linear relationship with x
 - Find the line that is the "best fit" to that data
 - Use the specification of that line to *predict* y for the (test) x values
- Note that the "linear relationship" of y upon x is just one of the underlying assumptions
- In practice, the data does not have an exact linear relationship, but it should be "close enough"—but what does that mean?
- In terms of Week 3's ML models taxonomy: regression is geometric and parametric
- In terms of Week 3's Components of a Machine Learning Problem
 - Representation is based on (fitting) hyperplanes to point clouds
 - Evaluation is based on a MSE metric, with assumption checks to help identify the best model family
 - Optimization is one-step (no search needed) because we have a constraint on the errors we allow
- Hyperparameter tuning: which features to include (e.g., polynomial terms).

Definition 1

Given two vectors **a** and **b**, each with *n* elements, the *linear combination* (c) of **a** and **b** is

$$c \equiv a_1b_1 + a_2b_2 + \ldots + a_nb_n = \sum_{i=1}^n a_ib_i \equiv |\mathbf{a}||\mathbf{b}|\cos(\mathbf{a},\mathbf{b})$$

- The linear combination of 2 vectors is a scalar, which can be seen as "mixing" two vectors.
- Matrix-vector multiplication $A\mathbf{x}$ can be seen as the linear combination of each row in the matrix A with the (column) vector \mathbf{x} .
- Matrix-matrix multiplication *AB* can be seen as the linear combination of each row in the matrix *A* with each column in the matrix *B*.
- Two vectors **a** and **b** can have a scalar product that is zero even if neither |a| nor |b| is zero, but only if $\cos(\mathbf{a}, \mathbf{b}) = 0$, i.e., the **a** and **b** vectors are perpendicular to each other.
- Linear combinations are used for prediction from linear (regression) models.

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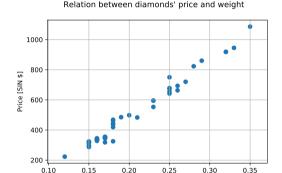
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Motivating example: Diamond data

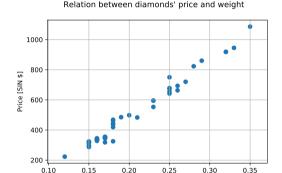


Weight [carat]

Diamond Prices by Weight

- Given the data on the left, can we use it to predict the price of a diamond that weighs 0.22 carat?
- NB we have not seen a diamond with that weight before in the data
- Can you think of at least 3 other factors that might affect the price?
- Various(!) some examples: clarity, cut, provenance, part of a set, ...

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- Given data $\{x_i, y_i\}$ where i = 2, 3, ..., n and β_0, β_1 as the (unknown, but to be determined) *intercept* and *slope* of the regression line for this data.
- For n = 2 points with $x_2 \neq x_1$, this can be solved uniquely for β_0, β_1 , using techniques you learnt for your Junior/Inter Cert.
- For n > 2 collinear points, just pick any two points on the line and solve as before.
- Otherwise you need a more general formulation using matrices, and can use linear algebra to solve for β_0 , β_1 .
- General equation is $y_i = \beta_0 + \beta_1 x_i + \epsilon_i = \hat{y}_i + \epsilon_i$ (data = model + error), where \hat{y} is the predicted y for these values of β_0, β_1 .
 - Matrix form is $y = X\beta$. Remember matrix-vector multiplication: inner product of i^{th} row of X times the vector $\beta = 1 \times \beta_0 + r_1 \times \beta_1 = \hat{r}_1$.
- However, we don't know β yet, nor do we know \hat{y}_i , so we use y_i as an estimate of \hat{y}_i and solve for all data in the training set.
- So: our task is to solve the *overdetermined* (number of rows exceeds the number of columns) system of equations $\mathbf{v} = X\beta$ for β

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Simple Linear Regression: Normal Equations

$$\mathbf{y} \approx X\beta$$

$$\mathbf{y} = X\beta + \epsilon$$

$$X^{\mathsf{T}}\mathbf{y} = X^{\mathsf{T}}X\beta + X^{\mathsf{T}}\epsilon$$

$$X^{\mathsf{T}}\mathbf{y} = X^{\mathsf{T}}X\beta$$

because we require $X^T \epsilon \equiv 0$ for a least-squares fit*. Swapping sides, we have

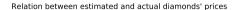
$$(X^{\mathsf{T}}X)\beta = X^{\mathsf{T}}\mathbf{y}$$
$$(X^{\mathsf{T}}X)^{-1}(X^{\mathsf{T}}X)\beta = (X^{\mathsf{T}}X)^{-1}X^{\mathsf{T}}\mathbf{y}$$

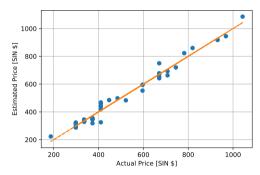
which is equivalent to the Normal equations

$$\beta = (X^{\mathsf{T}}X)^{-1}X^{\mathsf{T}}\mathbf{y} \tag{1}$$

Note that everything on the right is a set of operations on the training data.

Simple Linear Regression: Balanced Errors





What makes this look like a good fit? The fitted line passes through the data centroid and errors pass are balanced - cf. see-saw

- More generally: a weighted sum of the errors should be 0.
- Weights should depend on the features.
- The $X^{\mathsf{T}} \epsilon = 0$ criterion works well, so we apply it.

Simple Linear Regression: Implementation

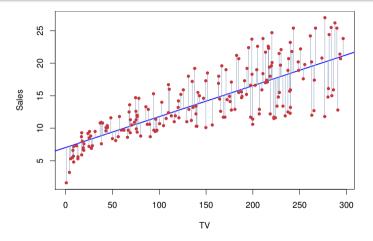
When implemented in software, the Normal equations are not used directly: better (in the sense of being faster and more numerically accurate!) algorithms are used instead, but the results are equivalent in exact arithmetic (remember: digital computers perform finite-precision arithmetic and so cannot be exact).

One option is to use statsmodels: consistent with R (separate model specification), excellent diagnostics as standard

Another option is to use sklearn: consistent with other sklearn algorithms, more controls

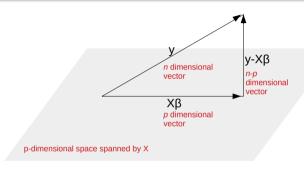
Remember: after *learning* the β parameters, it is then possible to predict \hat{y} for "new" x values, using separate *prediction* function calls.

SLR: Residual Plot for the model

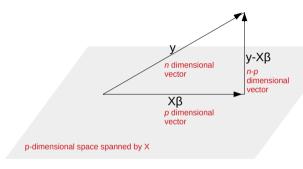


Source: ISLR, Fig 3.1: Advertising data with the model "Sales $\sim TV$ ".

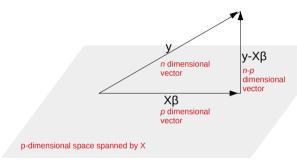
Note the vertical distance between the red dots (data points) y and the corresponding \hat{y} on the regression line, which is termed the *error* ϵ .



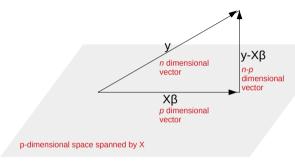
- The X matrix spans the $p \times p$ space represented by the grey plane.
- But y has n > p dimensions and so is represented by a point that lies outside the grey plane.
- When y is projected onto the nearest point in the X space
 - The projected point is ŷ.
 The residuals (errors) ε are v − Xβ ≡ v − ŷ.



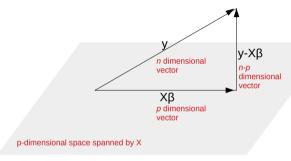
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OLS and Linear Regression

Definition 3 (BLUE)

According to the Gauss-Markov theorem, *Ordinary Least Squares* (OLS), which uses the Normal equations to minimise the sum of the squares of the errors ($\|\epsilon\|_2 \equiv \sqrt{e_1^2 + e_2^2 + e_3^2 + \ldots + e_n^2}$), is the *Best, Linear, Unbiased, Estimator* of that model that can be derived from the training data, provided some reasonably loose assumptions hold.

When we discuss Bias, Variance and Irreducible Error, it is clear that low bias is not enough. OLS might be BLUE but that does not guarantee low variance, because overfitting can still be a problem.

In practice, the assumptions required for OLS to be appropriate can be stated in terms of properties of the residual vector ϵ .

In the rest of this lecture, we will generalise from Simple to Multiple Linear Regression, where $\beta = (\beta_0, \beta_1, \beta_2, \dots, \beta_p)$ and $2 \le p \le n$, so instead of fitting lines, we fit (hyper)planes to data.

Definition 4 (Linear Regression Assumptions)

- The underlying relationship between the predictors and the response is linear in the regression parameters β .
- ① The residual errors ϵ are drawn from a (multivariate) Normal distribution $N(\mu, \sigma^2)$ where $\mu = 0$
- **③** The predictors are not pairwise collinear, i.e., each pair of predictors β_{j_1} and β_{j_2} (associated with columns $X(:,j_1)$ and $X(:,j_2)$) have low correlation (equivalently, the inner product of $X(:,j_1)$ and $X(:,j_2)$ is far from zero).
- There is no auto-correlation in v.
- The errors are *homoscedastic* (i.e., $Var(\epsilon)$ is constant over the range of **x** or **y**).

- Because these assumptions depend both on the data and on the model fitted to that data, it is meaningless to say that "Data set A does not satisfy the linear regression assumptions", because this observation might not apply to all formulations of all models applied to that data.
- Consequently, these assumptions can be used constructively, when model building, or as checks,

Definition 4 (Linear Regression Assumptions)

- The underlying relationship between the predictors and the response is linear in the regression parameters β .
- **②** The residual errors ϵ are drawn from a (multivariate) Normal distribution $N(\mu, \sigma^2)$ where $\mu = \mathbf{0}$.
- **②** The predictors are not pairwise collinear, i.e., each pair of predictors β_{j_1} and β_{j_2} (associated with columns $X(:,j_1)$ and $X(:,j_2)$) have low correlation (equivalently, the inner product of $X(:,j_1)$ and $X(:,j_2)$ is far from zero).
- There is no auto-correlation in y.
- **1** The errors are *homoscedastic* (i.e., $Var(\epsilon)$ is constant over the range of x or y).

- Because these assumptions depend both on the data and on the model fitted to that data, it is meaningless to say that "Data set A does not satisfy the linear regression assumptions", because this observation might not apply to all formulations of all models applied to that data
- Consequently, these assumptions can be used constructively, when model building, or as checks,

Definition 4 (Linear Regression Assumptions)

- The underlying relationship between the predictors and the response is linear in the regression parameters β .
- **3** The residual errors ϵ are drawn from a (multivariate) Normal distribution $N(\mu, \sigma^2)$ where $\mu = 0$.
- The predictors are not pairwise collinear, i.e., each pair of predictors β_{j_1} and β_{j_2} (associated with columns $X(:,j_1)$ and $X(:,j_2)$) have low correlation (equivalently, the inner product of $X(:,j_1)$ and $X(:,j_2)$ is far from zero).
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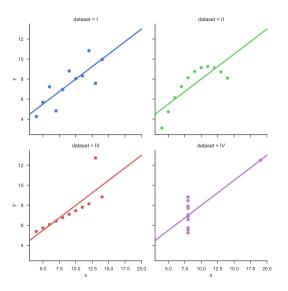
Definition 4 (Linear Regression Assumptions)

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 - The errors are *homoscedastic* (i.e., $Var(\epsilon)$ is constant over the range of x or y).

Remarks

- Because these assumptions depend both on the data and on the model fitted to that data, it is meaningless to say that "Data set A does not satisfy the linear regression assumptions", because this observation might not apply to all formulations of all models applied to that data.
- Consequently, these assumptions can be used constructively, when model building, or as checks, when validating models.

Anscombe's quartet (1973)



Francis Anscombe devised 4 data sets to show different forms of misalignment between data and models. Sets I,II,III share the same *x* values. All 4 sets share approximately the same descriptive statistics (mean and variance), but little else is common to all 4!

Only I appears suited as it stands. The other data sets require some work, particularly IV.

What do you think needs to be done for each data set?

Common Cost Functions in Regression Models

Remember: for *least squares* regression, we are trying to minimise a loss function based on the error ϵ .

Measure	Definition	Purpose
Mean square error (MSE)	$\frac{(p_1 - a_1)^2 + \dots + (p_m - a_m)^2}{m}$	Mathematically tractable but places greater emphasise on observations with large error
Root mean square error (RMSE)	$\sqrt{\frac{(p_1-a_1)^2+\cdots+(p_m-a_m)^2}{m}}$	Has same units as data
Mean absolute error (RMAE)	$\frac{ p_1-a_1 +\cdots+ p_m-a_m }{m}$	Does not overemphasise observa- tions with large error (like MSE)
Relative square error (RSE)	$\frac{(p_1 - a_1)^2 + \dots + (p_m - a_m)^2}{(p_1 - \bar{a})^2 + \dots + (p_m - \bar{a})^2}$	Relative metric compares the
Root Relative square error (RRSE)	$\sqrt{\frac{(p_1 - a_1)^2 + \dots + (p_m - a_m)^2}{(p_1 - \bar{a})^2 + \dots + (p_m - \bar{a})^2}}$	error in the predictions with errors in the simplest model possible (a model just always pre-
Relative absolute error (RAE)	$\frac{ p_1-a_1 +\cdots+ p_m-a_m }{ p_1-\bar{a} +\cdots+ p_m-\bar{a} }$	dicting the average value of y)

where a_j is the actual value, p_j is the predicted value, m is the number of observations, and \bar{a} represents the mean of the a_i .

Choices of Vector norms

Definition 5 (Manhattan norm)

 $\ell_1(\ldots) = \|\ldots\|_1$ is the *Manhattan* norm (length) of a vector. Let $\mathbf{x} = (x_1, x_2, \ldots, x_m)$. Then $\ell_1(\ldots) = \|\ldots\|_1 = |x_1| + |x_2| + \ldots + |x_m|$ is the *Manhattan* distance of \mathbf{x} from the origin. Think of having to *walk* from one junction in Manhattan to another, the distance is the difference in the Street numbers plus the difference in the Avenue numbers.

Definition 6 (Euclidean norm)

 $\ell_2(\ldots) = \|\ldots\|_2$ is the *Euclidean* norm (length) of a vector. Let $\mathbf{x} = (x_1, x_2, \ldots, x_m)$. Then $\ell_2(\ldots) = \|\ldots\|_2 = \sqrt{x_1^2 + x_2^2 + \ldots + x_m^2}$ is the *Euclidean* distance of \mathbf{x} from the origin. Think of being able to *fly* over all the buildings using the shortest route (think: Pythagoras theorem!) from one junction in Manhattan to another.

The Euclidean norm is very common, but the Manhattan norm is gaining popularity, because it is robust to outliers and computers are becoming powerful enough to handle it. However we generally use the Euclidean norm in this module.

Sidebar: Distance Measures for numeric data

Definition 7 (Minkowski – norm)

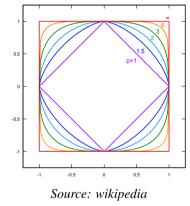
For a real number $1 \le p < \infty$, the p-norm of x is defined by

$$\|\mathbf{x}\|_p \equiv (|x_1|^p + |x_2|^p + \ldots + |x_n|^p)^{\frac{1}{p}}.$$

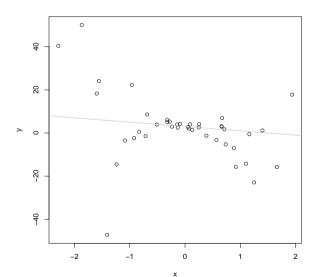
The limiting case of $p = \infty$ is defined as

$$\|\mathbf{x}\|_{\infty} \equiv \max\{|x_1|,|x_2|,\ldots,|x_n|\}.$$

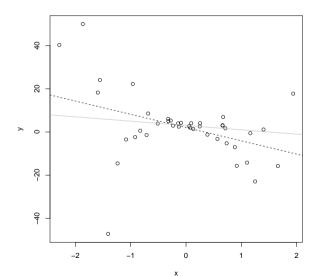
See the visualisation of the "unit balls" alongside, for $p = 1, 1.5, 2, 3, 6, \infty$.



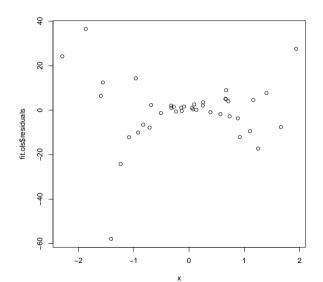
The most common norms are when $p = 1, 2, \text{ or}, \infty$. Choice of p depends on the application scenario. Can you think of when you would use each?



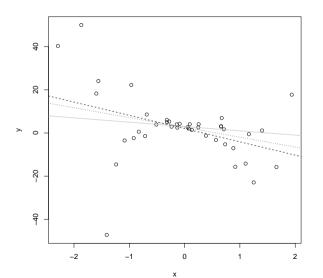
I generated 41 x, y points based on y = 3 - 2x, but with added errors that increase away from x = 0. The plot shows the line with $\beta = (3, -2)$ in grey.



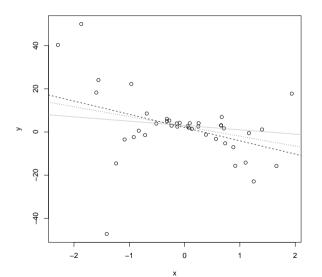
In this plot I added the OLS fit as a dashed line. Note that the parameters of the fit are quite different: $\beta_{OLS} \approx (2, -6)$, equivalent to y = 2 - 6x.



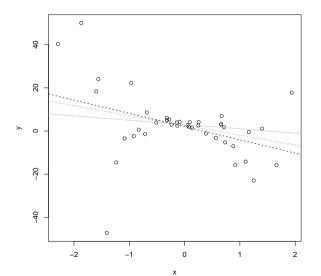
This plot shows how the OLS residuals ϵ_{OLS} increase rapidly away from 0, as expected (since this was how the data was generated).



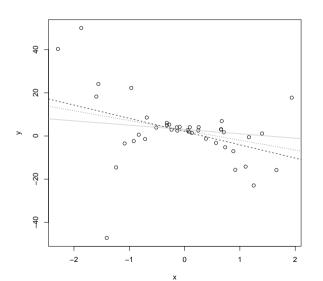
- By inspecting the previous residual plot I estimated a weighting function so that the residuals would be "more constant". When this was used to scale the residuals, the resulting Weighted Least Squares estimates were $\beta \approx (2.6, -4.5)$ (shown as a dotted line) and hence closer to the "true" $\beta = (3, -2)$.
- So we were only partially successful at stripping away the noise and recovering the original line.
- Can you see a problem with finding the weights?
- Iteratively Reweighted Least Squares has been proposed to optimise regression



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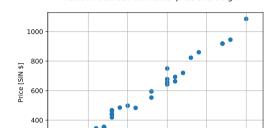


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Case Study 2: Diamonds - Check relationship



0.20

0.25

Weight [carat]

0.30

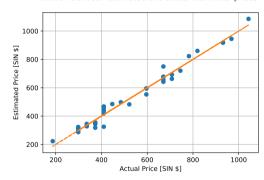
0.35

200

0.15

Relation between diamonds' price and weight





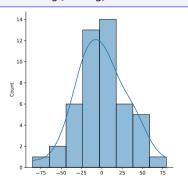
Clearly there is a linear relationship between a diamond's weight (in carats) and its price (in Singapore dollars, as here). So that is one assumption satisfied!

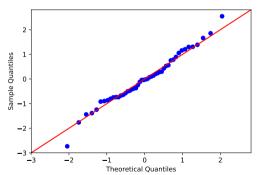
Sometimes the dependent variable has a linear dependence on a feature that is a function of an attribute (column). Example functions include log, exp, sqrt, polynomial, etc. Even if the function is nonlinear in the attribute (e.g., the polynomials used in Kieran's model building example), that does not matter, as long as the model is linear in the regression parameters β .

Case Study 2: Diamonds - Check residual distribution

```
import seaborn as sns
resFig = "res/residHist.pdf"
sns_plot = sns.displot(x = residuals, kde=True)
sns_plot.savefig(resFig)
```

Q-Q plot to verify the residuals distribution
resFig = "res/residualsqq.pdf"
fig = sm.qqplot(residuals, fit=True, line = '45')
fig.savefig(resFig)





Both diagnostic plots indicate the residuals are reasonably close to Normal distribution centred on 0. The qqplot is perhaps more informative. Looking good so far!

Is the standardised residual distribution heavy-tailed or light-tailed relative to the Normal distribution? Any other features?

Dep	. Variable	e:			pric	е		R-squ	ared:	0.978
			OL	.S	Adj.	0.978				
	Method	ı:	L	eas	t Square	es		F-sta	tistic:	2070.
	Date	e:					Prob	(F-stat	istic):	6.75e-40
	Time	e:					Log	-Likelil	nood:	-233.20
No. Obs	ervations	s:			4	8			AIC:	470.4
Df I	Residuals	3:			4	16			BIC:	474.1
	Df Mode	l:				1				
Covaria	ınce Type	:		r	onrobu	st				
							- 11	••		
	CO	ef	std	err		t	P> t	ĮO.	.025	0.975]
const	-259.625	9	17.3	319	-14.99	1	0.000	-294	.487	-224.765
carats	3721.024	19	81.7	786	45.49	7	0.000	3556	.398	3885.651
Oı	mnibus:	0.	739		Ourbin-\	Na	tson:	1.994		
Prob(On	nnibus):	0.	691	Jaı	que-Be	era	(JB):	0.181		
	Skew:	0.	056		P	rob	(JB):	0.913		
к	urtosis:	3.	280		Co	nd	l. No.	18.5		

simpleModel.summary()

- How much of the variability of the data is explained by the model?
- What is the probability that such data arose if price does not increase with weight?
- What scores indicate that the distribution of the residuals is Normal?
- How could you compare this model with another from the same family?
- Which metric measures whether there is autocorrelation in y?
- Which metric measures overall feature-feature correlation?

De	p. Variable	e:		price		R-squ	ared:	0.978
	l:	OLS			. R-squ	0.978		
	Method:			Squares		F-stat	istic:	2070.
	Date	e :			Prob	(F-stati	stic):	6.75e-40
	Time	: :			Log	-Likelih	ood:	-233.20
No. Ob	servations	s:		48			AIC:	470.4
Df	Residuals	s:		46			BIC:	474.1
	Df Mode	l:		1				
Covari	ance Type	:	n	onrobust				
	co	ef std	err	t	P> t	[0.	025	0.975]
const	-259.625	59 17.	319	-14.991	0.000	-294.	487	-224.765
carats	3721.024	19 81.	786	45.497	0.000	3556.	398	3885.651
C	mnibus:	0.739	D	urbin-Wa	tson:	1.994		
Prob(O	mnibus):	0.691	Jar	que-Bera	(JB):	0.181		
	Skew:	0.056		Prob	o(JB):	0.913		

Cond No.

Kurtosis: 3 280

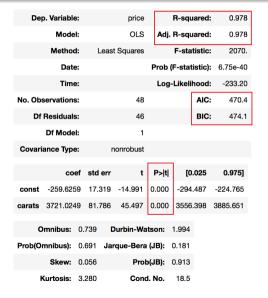
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Dep. Variable:		price		R-squared	l: 0.978								
Model:		OLS	Adj.	0.978									
Method:	Leas	t Squares		2070.									
Date:			Prob	(F-statistic)	: 6.75e-40								
Time:			Log	-Likelihood	-233.20								
No. Observations:		48		AIC	470.4								
Df Residuals:		46		віс	474.1								
Df Model:		1											
Covariance Type:	ı	nonrobust											
coef	std err	t	P> t	[0.025	0.975]								
const -259.6259	17.319	-14.991	0.000	-294.487	-224.765								
carats 3721.0249	81.786	45.497	0.000	3556.398	3885.651								
Omnibus: 0	Omnibus: 0.739 Durbin-Watson: 1.994												
Prob(Omnibus):).691 Ja	rque-Bera	(JB):	0.181									
Skew: 0	0.056	Prol	b(JB):	0.913									
Kurtosis: 3	3.280	Cond	d. No.	18.5									

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Mode	el:	OLS	Adj.	R-squared:	0.978
Metho	d: Leas	t Squares		F-statistic:	2070.
Dat	e:		Prob	(F-statistic):	6.75e-40
Tim	e:		Log	-Likelihood:	-233.20
No. Observation	s:	48		AIC:	470.4
Df Residual	s:	46		BIC:	474.1
Df Mode	d:	1			
Covariance Typ	e: r	nonrobust			
co	ef std err	t	P> t	[0.025	0.975]
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Omnibus:	0.739	Ourbin-Wa	tson:	1.994	
Prob(Omnibus):	0.691 Ja	rque-Bera	(JB):	0.181	
Skew:	0.056	Prol	o(JB):	0.913	
Kurtosis:	3.280	Cond	l. No.	18.5	

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Dep	o. Variable	e:		price	•	R-square	ed:	0.978
	Mode	l:	OLS			j. R-square	ed:	0.978
	Method	i:	Lea	st Square:	6	F-statist	tic:	2070.
	Date	:			Prob	(F-statisti	ic):	6.75e-40
	Time	:			Log	g-Likelihoo	od:	-233.20
No. Obs	servations	s:		48	3	A	IC:	470.4
Df	Residuals	s:		46	6	В	IC:	474.1
	Df Mode	l:			ı			
Covari	ance Type	:		nonrobus	t			
	co	ef	std erı		t P> t	[0.02	5	0.975]
const	-259.625	9	17.319	-14.991	0.000	-294.48	7	-224.765
carats	3721.024	19	81.786	45.497	0.000	3556.39	8 3	3885.651
0	mnibus:	0.7	39	Durbin-W	atson:	1.994		
Prob(O	mnibus):	0.6	91 J a	arque-Bei	a (JB):	0.181		
	Skew:	0.0	56	Pro	ob(JB):	0.913		
H	Curtosis:	3.2	80	Cor	nd. No.	18.5		

simpleModel.summary()

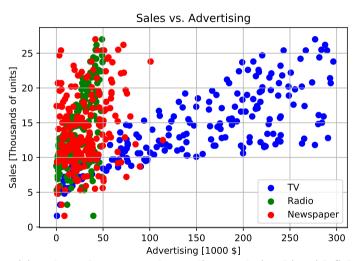
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Case Study 3: Advertising: Data and Hypotheses

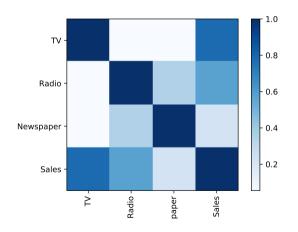
	TV	Radio	Newspaper	Sales
1	230.1	37.8	69.2	22.1
2	44.5	39.3	45.1	10.4
3	17.2	45.9	69.3	9.3
4	151.5	41.3	58.5	18.5
5	180.8	10.8	58.4	12.9

In this data set, the sales figure captures ihow many thousands of widgets of a particular type was sold in a year. Newspaper, Radio and TV represent the annual spend per widget type on the associated advertising channel. The hypothesis is that spend on advertising is a good predictor of sales performance. Since marketing budgets are limited, where should the adverts be placed for maximum sales?

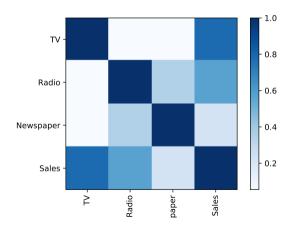
Case Study 3: Advertising: Looking at the data



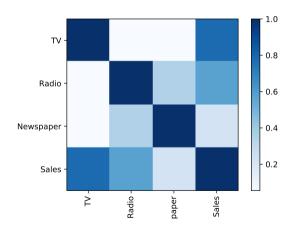
Which of the advertising channels appear to have a linear relationship with Sales?



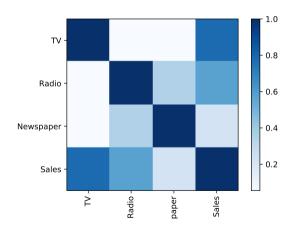
- Correlation matrix can indicate which attributes should participate in the model as predictors.
- A good predictor should have a hig correlation with the target (Sales in this case) and should have low correlation with other candidate predictors.
- What are expected to be good predictors for this data?
 - Sales (the target) is placed in the last row (or column).
 - TV > Radio > Newspaper, with moderate correlation between Radi and Newspaper.



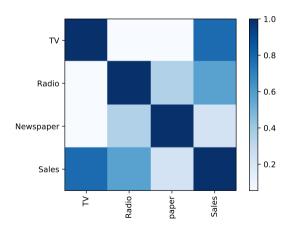
- Correlation matrix can indicate which attributes should participate in the model as predictors.
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Sidebar: specifying models

The statsmodels way

- The dataframe contains the observed variables
- The model is specified separately
- Easier to change the model when experimenting

The sklearn way

- The dataframe contains the (computed) features
- The model is defined implicitly
- Standard interface across all sklearn
- statsmodels models are expressed like "Sales ~ TV * Radio + poly(Newspaper,2)". This notation
 came from the applied statistics community.
- In words: "Sales depends on TV spending, Radio spending, the interaction between TV and Radio spending, Newspaper spending and Newspaper spending squared (5 features from 3 measured attributes)."
- statsmodels offers its own plotting (like seaborn but not as good). Its model summary is very convenient.
- sklearn exposes more of the details (e.g., choice of algorithm and configuration parameters).
- Both statsmodels and sklearn use the same libraries (scipy, numpy, etc.) underneath.

Case Study 3: Advertising: Model Building ("stats" way)

- Start from a "full model" and prune, versus from an "empty model" and add
- We choose the latter, as it is often easier to avoid overfitting

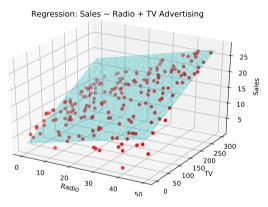
Example 8 (Forward Selection for Advertising Data)

Define: regression model score: (adjusted) \mathbb{R}^2 (or MSE or similar metric) for a given model.

- Fit "Sales \sim Newspaper", "Sales \sim Radio", "Sales \sim TV" and calculate their R^2 values.
- ② Choose the best (largest R^2) single-term model ("Sales ~ TV" in this case) with $R^2 = 0.61$.
- Fit "Sales \sim TV + Newspaper" and "Sales \sim TV + Radio" and choose the best by R^2 score, which is "Sales \sim TV + Radio" with $R^2 = 0.9$, which is significantly better.
- Fit "Sales \sim TV + Radio + Newspaper". Its R^2 score is also 0.9, so we favour the existing simpler two-term model (Occam's Razor: other things being equal, choose the simplest model.).

So our preferred model is "Sales $\sim TV + Radio$ " with adjusted $R^2 = 0.9$.

Case Study 3: Advertising: Viewing the Model



Since this two-term model ignores the contribution of the newspaper channel, the Newspaper spend as a contribution to Sales is just another component of the unmodelled (and apparently random) contribution to Sales.

However, the result is a model where every term is highly significant and the model "explains" 90% of the variance of the data, which is high for an observational study. Why? Can we do better?

Case Study 3: Advertising: Interactions; Interpretation

- Trying powers of the Radio and TV greater than 1 did not offer much more.
- However, by adding the TV,Radio interaction so that the model became "Sales ~ TV + Radio + TV:Radio" or equivalently "Sales ~ TV * Radio", R² increased to 0.97 from 0.9, which is a significant improvement.
- All β terms have t—statistic significance of approximately 0.001 which is extremely significant.
- $\beta_0 = 6.75$, $\beta_{TV} = 0.019$, $\beta_{Radio} = 0.029$ and $\beta_{TV:Radio} = 0.001$, indicating that there is a favourable relationship between TV and Radio advertising ($\beta_{TV:Radio} > 0$), and that additional spending on Radio results in more Sales than the same spending on TV ($\beta_{Radio} > \beta_{TV}$).
- Spending on Newspaper advertising should be discontinued as its contribution to Sales is insignificant (indistinguishable from random noise).

Case Study 4: Credit balances - overview

Introducing

- the sklearn approach to regression (we used statsmodels with the Diamonds and Advertising data)
- non-numeric explanatory variables like gender and ethnicity
- more advanced regression modelling, e.g., handling correlated variables

Case Study 4: Credit balances - introduction

	Income	Limit	Rating	Cards	Age	Education	Gender	Student	Married	Ethnicity	Balance
1	14.891	3606	283	2	34	11	Male	No	Yes	Caucasian	333
2	106.025	6645	483	3	82	15	Female	Yes	Yes	Asian	903
3	104.593	7075	514	4	71	11	Male	No	No	Asian	580
4	148.924	9504	681	3	36	11	Female	No	No	Asian	964
5	55.882	4897	357	2	68	16	Male	No	Yes	Caucasian	331

- Note the presence of some categorical attributes (*Gender*, *Student*, *Married*, *Ethnicity*).
- These can participate in linear regression models to predict a numeric response, but must be coded first.
 - For example, Gender can become an indicator (0,1)-valued variable of the form IsFemale.
 - Ethnicity has 3 levels and is replaced by 3-1=2 indicator variables.

A single categorical feature with n levels becomes n-1 (0,1)-coded "dummy" features.

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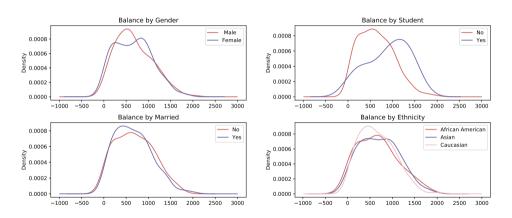
Case Study 4: Credit balances - Removing Data

- the purpose of the analysis is to predict credit balances.
- Basic exploratory data techniques (histograms) soon indicated that there were 2 cohorts
 - 1 those who do not use their cards and/or clear their balance each month
 - 2 those who use their cards and have nonzero balances
- Removing data relating to the first cohort meant that the remaining data looked more cohesive and also made linear regression easier
- Take-away: look for inconsistent subsets in the data, remove them if possible

Case Study 4: Credit balances - Removing correlated attribute

- Correlations between predictors are relatively high, but that between "Limit" and "Rating" is 1
- Generally, customers with a high rating are allowed to have high credit limits
- Conversely, customers will not be allowed high credit limits unless they have a high credit rating
- "Limit" was removed from the data used for analysis
- Take-away: remove all but 1 of correlated attributes from a set of such attributes, because they increase the standard error (hence variance) and make the solver's job much more difficult (larger condition number)

Case Study 4: Credit balances - Contribution of Categorical Variables



Which of these categorical attributes has a significant effect on Balance?

Case Study 4: Credit balances - Model building

- Using forward selection as before, the best model was found to be "Balance \sim poly(Income,2) + Rating + Age + Student + Income:Rating"
- Could also use Backward Elimination to prune from a complex model
- For this data, high correlations between features can cause difficulties we need techniques to handle this

Difficulties caused by correlated features

The Problem : Several features are highly correlated, so the solver has difficulty assigning an importance independently to each.

How it shows up: The condition score is large and several model coefficients take large values with opposite signs. Sometimes the solver gives up.

Solution options:

- Remove selected features from the model (simple, does not always work and requires care)
- Use *regularisation*, to "penalise" large model coefficients (solve a related problem with a different loss function)
- Use *dimensionality reduction* (linear PCA) to derive an uncorrelated subset of the features with least loss in explanatory power (principal components can be opaque)

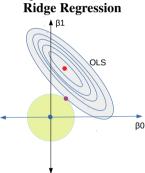
Regularisation introduction

Add regularisation constraints to make the model work: $\min_{\beta} \|\epsilon\|_2^2 + \lambda p(\beta)$

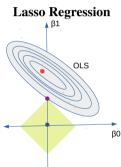
- Options are
 - **1** Ridge Regression where the penalty term takes the form $p(\beta) = ||\beta||_2$
 - ② Lasso where the penalty term takes the form $p(\beta) = \|\beta\|_1$
- Regularisation has a metaparameter λ the challenge is to choose a suitable value
 - if too large: tries less to match the data, increases the bias.
 - if too small: tries too hard to match the data so $\beta \to \infty$ and increases the variance

Ridge vs Lasso Regression

Because lasso regression favours the "corners" in parameter space, it tends to set some parameter values to 0 (essentially dropping the associated features). This has the added benefit of making the model smaller and easier to interpret.



Intersection point has $\beta_0 \neq 0$ and $\beta_1 \neq 0$ so both features are needed.



Intersection point has $\beta_0 = 0$ so its feature is no longer needed.

Case Study 4: Credit balances - Regularisation - Searching for λ

- Choose a set of candidate λ values
- **②** For each candidate λ , use K-fold cross-validation (see Kieran's notes) on data subsets to estimate the prediction error for the regularised fit with that λ
- **1** Choose the λ for which the expected error is least
- Now fit all the training data again with this choice of λ

Note that lasso (but not ridge) regression can set particular β_j to 0 (effectively removing them from the model), so it operates more like backwards elimination in terms of creating a more frugal model having fewer terms.

Ridge regression downweights certain terms but does not set them to zero. However, it can be more performant.

Diagnostic plots, statistics and worked examples

See notebooks accompanying this weeks lecture notes.

Review and summary

- Linear regression is one of the classic machine learning techniques.
- Compared to other techniques, statistics have more to offer, but ML objective (minimise prediction error on test set) is still as important!
- It has two phases, of which the first (learning from the training set) is generally the most challenging.
- It has many variants, so is quite flexible, but flexibility can be abused!
- Careful validation and model building is essential for success it is an extension of the exploratory work done earlier in the process.
- In machine learning, prediction error is the main focus, but you need to be aware of other considerations such as
 - model parsimony (keep model as small/simple as possible!): faster at both training and evaluation time
 - the bias-variance dilemma: avoid overfitting and underfitting remember, your model needs to generalise well from the training to the test set
 - omodel interpretability: some models are easier to understand because the terms in the model represent concepts from the domain the data is from

Some Additional Resources

- Book: Introduction to Statistical Learning with R (2013) by James, Gareth and Witten, Daniela and Hastie, Trevor and Tibshirani, Robert.
 - I strongly recommend that you read Chapter 3 of the book, as it is very well written and available online for free.
- Kaggle notebooks relating to the datasets addressed this week. There are many, but searching Kaggle should provide nice examples of data mining in action.