

Adventure Works



1255

Orders

\$22M

Revenue

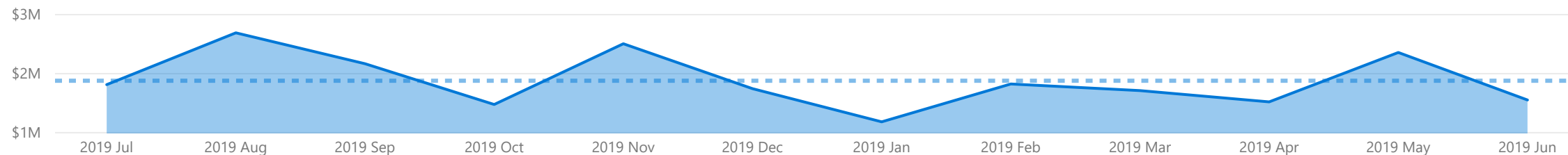
28K

Items Sold

Fiscal Year

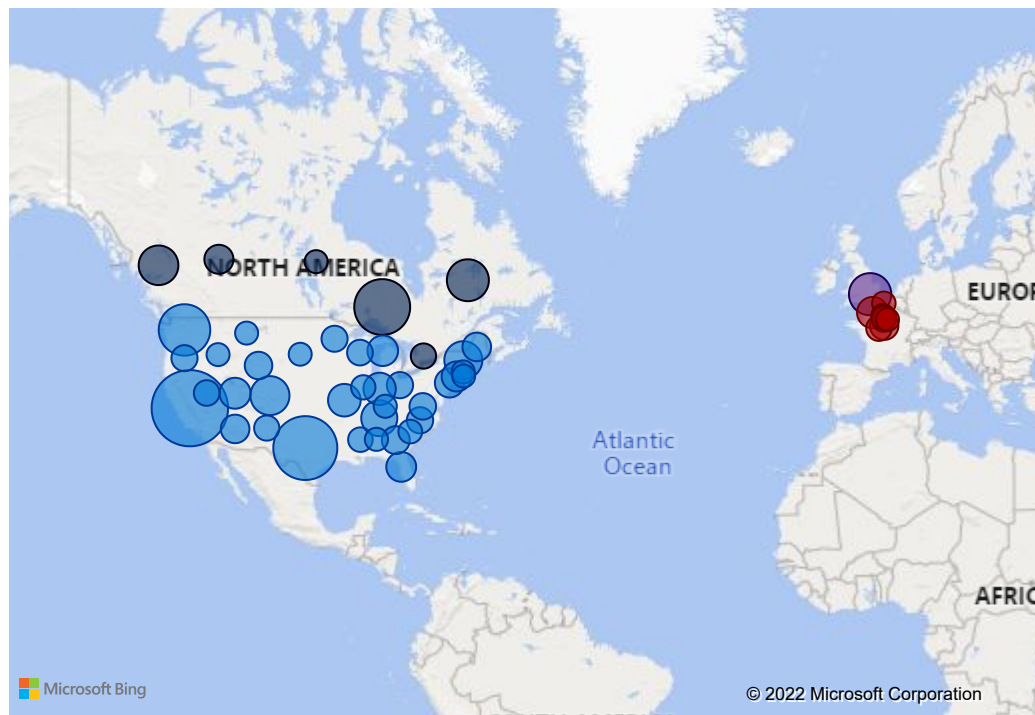
- 2018
- 2019
- 2020
- 2021

Revenue by Fiscal Year and Fiscal Month



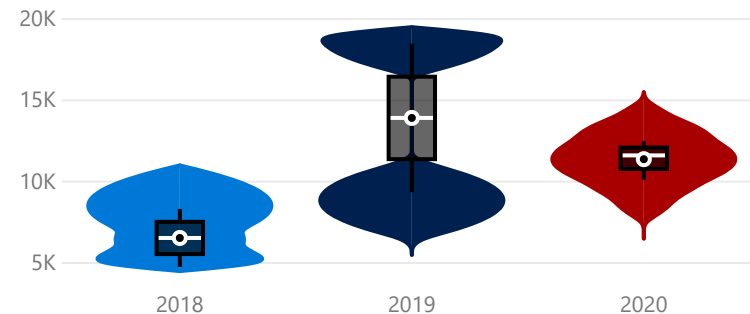
Revenue by Region and Country

Country ● Canada ● France ● United Kingdom ● United States



Items Sold by Sub Category and Fiscal Year

Fiscal Year ◆ 2018 ◆ 2019 ◆ 2020 ■ Median Value □ Mean Value

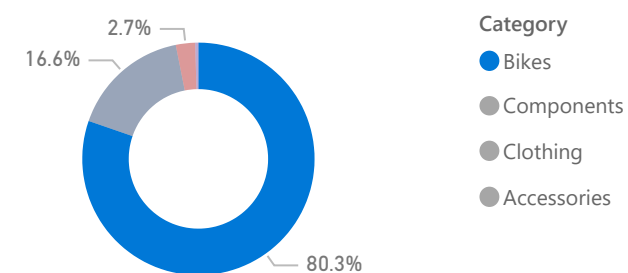


Revenue by Country



Fiscal Month	2018	2019	2020	Total
Jul	\$453,231	\$1,801,923	\$1,924,859	\$4,180,013
Aug	\$1,413,251	\$2,679,915	\$3,108,068	\$7,201,234
Sep	\$1,054,994	\$2,156,439	\$2,907,885	\$6,119,319
Oct	\$777,394	\$1,465,789	\$1,875,634	\$4,118,817
Nov	\$2,152,855	\$2,494,827	\$2,809,322	\$7,457,004
Dec	\$1,543,612	\$1,733,905	\$2,853,777	\$6,131,294
Jan	\$687,177	\$1,171,707	\$1,459,525	\$3,318,410
Feb	\$1,642,607	\$1,813,220	\$2,200,288	\$5,656,115
Mar	\$1,547,704	\$1,701,037	\$2,589,939	\$5,838,680
Apr	\$813,846	\$1,509,879	\$1,792,240	\$4,115,965
May	\$2,082,723	\$2,346,776	\$2,659,336	\$7,088,834
Total	\$15,018,514	\$22,417,361	\$28,896,995	\$66,332,870

Revenue by Category

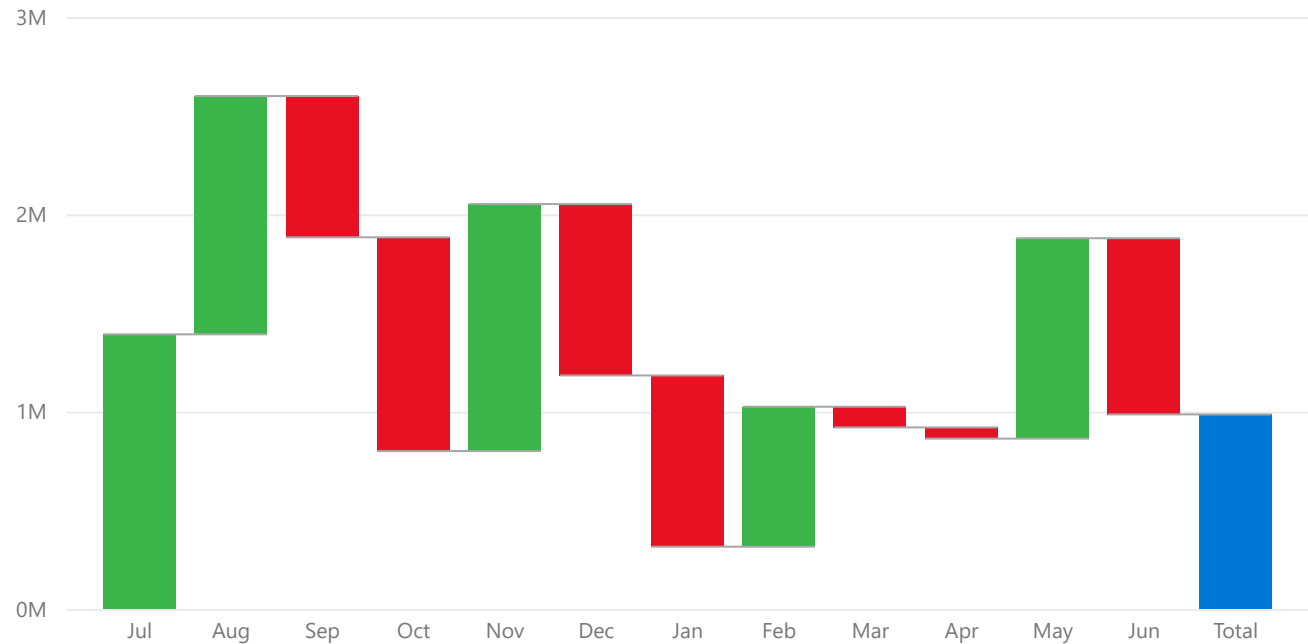


Fiscal Year

- 2018
- 2019
- 2020
- 2021

MoM Change by Fiscal Month

Increase Decrease Total



Fiscal Month	Revenue	Revenue Previous Month	MoM % Change
Sep	\$2,885,348	\$3,601,179	-19.9%
Dec	\$2,185,205	\$3,053,806	-28.4%
Oct	\$1,802,147	\$2,885,348	-37.5%
Jun	\$1,987,864	\$2,880,743	-31.0%
Aug	\$3,601,179	\$2,393,680	50.4%
Jan	\$1,317,536	\$2,185,205	-39.7%
Mar	\$1,922,001	\$2,026,787	-5.2%
Apr	\$1,865,271	\$1,922,001	-3.0%
May	\$2,880,743	\$1,865,271	54.4%
Nov	\$3,053,806	\$1,802,147	69.5%
Feb	\$2,026,787	\$1,317,536	53.8%
Jul	\$2,393,680	\$1,001,805	138.9%

1255

Orders

\$28M

Revenue

79K

Items Sold

Fiscal Year

<input type="checkbox"/>	2	Staff Name	Revenue	Quota	Quota Var
<input checked="" type="checkbox"/>	2	Amy Alberts	\$212,852	500000	-287,147.51
<input type="checkbox"/>	2	David Campbell	\$1,139,526	1500000	-360,474.47
<input type="checkbox"/>	2	Garrett Vargas	\$1,225,462	2000000	-774,538.20
		Jae Pak	\$4,386,452	3500000	886,452.44
		Jillian Carson	\$4,138,833	3000000	1,138,833.35
		José Saraiva	\$1,233,382	2000000	-766,618.16
		Linda Mitchell	\$3,855,506	5000000	-1,144,494.35
		Lynn Tsoflias		1250000	-1,250,000.00
		Michael Blythe	\$3,928,240	3000000	928,239.55
		Pamela Ansman-Wolfe	\$746,061	2000000	-1,253,938.57
		Rachel Valdez		2000000	-2,000,000.00
		Ranjit Varkey Chudukatil	\$1,388,267	3000000	-1,611,733.49
		Shu Ito	\$2,374,719	2000000	374,718.93
		Stephen Jiang	\$345,907	2000000	-1,654,093.37
		Syed Abbas		500000	-500,000.00
		Tete Mensa-Annan	\$735,981	3000000	-2,264,019.12
		Tsvi Reiter	\$2,210,382	2500000	-289,618.33
		Total	\$27,921,569	38750000	-10,828,431.30

Revenue and Quota

