

SHAWN FOX

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Full Stack web developer skill set leaning towards backend development due to innate problem solving skills. Background in sales gives a unique perspective to development not just for the end user but also for the team that must sell the customer on the product. Earned a certificate in Full Stack Web Development from the University of North Carolina at Charlotte. Reliable in all aspects, particularly at delivery of functionality.

TECHNICAL SKILLS

Languages: JavaScript ES6+, CSS3, HTML5

Applications: GitHub

Tools: Node, Bootstrap

PROJECTS

Weather Search via API | [Repository](#) | [Deployed Version](#)

- **Summary:** Webapp that fetches api weather data, and stores searches to local
- **Role:** Sole author
- **Tools:** HTML, CSS, JavaScript, jQuery, API, Bootstrap

Restaurants-Near-Me | [Repository](#) | [Deployed Version](#)

- **Summary:** User inputs zip code, webapp through api fetch gives random restaurant with full menu, or stay home option full recipe. And a place to save reviews to local storage.
- **Role:** Full backend
- **Tools:** JavaScript, jQuery

Daily Planner | [Repository](#) | [Deployed Version](#)

- **Summary:** Make existing HTML and CSS into a functioning day planner with local storage
- **Role:** Sole author
- **Tools:** HTML, jQuery

EXPERIENCE

Ahern Rentals

2020-2020

Account Representative

- Ensure customer satisfaction of product
- Use expertise in product catalog to provide the right equipment for customer's needs
- Manage over one hundred accounts
- Data analysis for Charlotte branch

South Main Kitchen & Tavern**2018-2020****Manager**

- Lead a team of about fifty
- Ensure customer satisfaction
- Scheduling
- Inventory management
- Hiring

Future Oak Records Co., Catskill, NY**2015-2018****Sales & Operations Consultant**

- Optimize production and logistics to increase profit margins and product turn around
- Present sales proposals to prospective customers
- Provide financial analysis to owner
- Negotiate new deals ensuring customer satisfaction and company profit

Ultrerra Drilling Technologies, Pittsburgh, PA**2011-2015****Applications Specialist in Engineering**

- Account representative for one quarter of regional accounts
- Facilitated new product margin review nationwide
- Presented product launches, sales proposals, and performance reports to professional community in various venues and audience
- Collaborated in national marketing campaigns, national trainings, sales objectives, and national margin reviews
- Cooperatively partnered with design team to produce all products optimized for our specific applications in six states
- Provided consultation with and trained customers on best practice and application to optimize product performance; saving customers in excess of \$1,000,000 per well
- Conducted field visits to high-priority customers to secure business agreements
- Made national account visits to enterprise accounts in Houston and Oklahoma City
- Recruited and managed a staff of 9 selling in excess of \$10 million annually

Education**Certificate, Full Stack Web Development** - University of North Carolina at Charlotte