

SHAWN FOX

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Full Stack web developer, skill set leaning towards programming due to innate problem solving skills. Background in sales gives a unique perspective to development not just for the end user but also for the team that must sell the customer on the product. Earned a certificate in Full Stack Web Development from the University of North Carolina at Charlotte. Reliable in all aspects, particularly at delivery of functionality.

TECHNICAL SKILLS

Languages: JavaScript ES6+, CSS3, HTML5, SQL, NoSQL

Applications: GitHub, MySQL, MongoDB, Heroku

Tools: Node, Bootstrap, Handlebars, React, Express, SocketIO

PROJECTS

Bane of Olympus | <https://github.com/SFoxGit/bane-of-olympus> | <https://baneofolympus.herokuapp.com/>

- **Summary:** Turn based text RPG, including account creation, character creation, battle vs random enemy, upon loss character deletion, and upon win update score displayed on leaderboard.
- **Role:** Project Manager, Programming, & Backend
- **Tools:** HTML, CSS, JavaScript, Bulma, SQL, MySql

Ghastly Grin | <https://github.com/SFoxGit/Ghastly-Grin> | <https://ghastlygrin.herokuapp.com/>

- **Summary:** Multiplayer React based card game using Cards Against Humanity's base set. Connect users through an express backend and MySQL database to manage a unique deck for their game.
- **Role:** Project Manager, Programming, & Full backend
- **Tools:** HTML, CSS, JavaScript, jQuery, API

MechDog TechBlogs | https://github.com/SFoxGit/MechDog_TechBlog | <https://blooming-island-18457.herokuapp.com/>

- **Summary:** Fully functioning blog site, with login, post, comment, edit, and delete functions.
- **Role:** Sole author
- **Tools:** HTML, JavaScript, CSS, Handlebars, SQL, MySQL

EXPERIENCE

Ahern Rentals, Charlotte, NC

2020-2020

Account Representative

- Ensured customer satisfaction of product
- Leveraged expertise in product catalog to provide the right equipment for customer's needs
- Cultivated over one hundred accounts
- Analyzed and evaluated customer data for entire Charlotte branch

South Main Kitchen & Tavern, Mount Holly, NC

2018-2020

Manager

- Fostered a team of fifty
- Ensured customer satisfaction

- Streamlined scheduling
- Audited Inventory
- Recruited new staff

Future Oak Records Co., Catskill, NY

2015-2018

Sales & Operations Consultant

- Optimized production and logistics to increase profit margins and product turn around
- Composed sales proposals for prospective customers
- Compiled financial analysis for owner
- Negotiated new deals ensuring customer satisfaction and company profit

Ultrerra Drilling Technologies, Pittsburgh, PA

2011-2015

Applications Specialist in Engineering

- Oversaw one quarter of regional accounts as direct point of contact
- Assessed new product margin review nationwide
- Presented product launches, sales proposals, and performance reports to professional community in various venues and audience
- Collaborated in national marketing campaigns, national trainings, sales objectives, and national margin reviews
- Coordinated design team to produce all products optimized for our specific applications in six states
- Consulted with and trained customers on best practices in their application to optimize product performance; saving customers in excess of \$1,000,000 per well
- Conducted field visits to high-priority customers to secure business agreements
- Frequented national enterprise accounts in Houston and Oklahoma City
- Supervised and recruited a staff of 9, selling in excess of \$10 million annually

EDUCATION

Certificate in Full Stack Web Development: University of North Carolina at Charlotte, Charlotte, NC
A 12-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Node Js, MySQL, MongoDB, Express, Handelbars.js & ReactJS.

University at Buffalo: Buffalo, NY

Earned 30 credits towards a Bachelor of Business Administration

University of Delaware: Newark, DE

Earned 30 credits towards a Bachelor of Business Administration