

# Shakil Ahammed

## Data Analyst

### Summary

I am experienced in collecting, cleaning, and analyzing large datasets using modern tools. I also possess over 2 years of expertise in extracting meaningful insight and have made valuable contributions to developing reports and dashboards for visualizing key performance indicators. I am also proficient in data analysis and visualization, enabling effective uncovering of patterns and trends to drive informed decision-making processes.

### Work History

- Conducted statistical analysis on over 20 datasets and over 500 tree samples related to tree growth, health, and biodiversity, contributing to a comprehensive understanding of forest ecosystems.
- Gained experience using statistical software (e.g., Python, R, SQL, Excel, Power BI, etc.) for data analysis and visualization.
- Developed predictive models with an accuracy rate exceeding 70% to assess the impact of climate change on tree species distribution, significantly contributing to conservation efforts.
- Created interactive visualizations using Power BI, Python, and R to present findings to the research supervisor and forest officials, enhancing communication of research results.

### Education

Bachelor of Science: Forestry and Environmental Science  
*Shahjalal University of Science and Technology Sylhet, Bangladesh*

### Certifications From IBM Cognitive Class

- Data Analysis with Python
- Machine Learning with Python
- R for Data Science
- SQL and Relational Databases
- Data Visualization with R
- Data Visualization with Python

### Projects

**Superstore Sales Analysis by Python:** The goal of this project is to analyze the data and identify insights that can help the company improve its business performance. I conduct 5 hypothesis tests for this project. Insights:

- **Product Focus:** Identified technology products as the most profitable category; recommended development and promotion to enhance profit margins.
- **Regional Analysis:** Analyzed sales data revealing the East region as the highest performer; proposed targeted marketing strategies to further capitalize on this region.
- **Seasonal Sales Strategy:** Implemented same day shipping options, resulting in lower return rates and increased weekday profits. Recommended maximizing sales during peak months

### Contact

#### Address

Pabna 6220, Bangladesh

#### Phone

+8801863548222

+8801521753358

#### E-mail

analystshakil@gmail.com

#### LinkedIn

[linkedin.com/shakil-ahammed](https://www.linkedin.com/shakil-ahammed)

### Skills

- Python
- R
- Machine Learning
- SQL
- Power BI
- Excel
- MySQL
- PostgreSQL
- Data Visualization
- Statistical Analysis
- Analytical Thinking
- Problem Solving
- Adaptability

### Portfolio

*Github:*

[github.com/SHAKIL-The-Analyst](https://github.com/SHAKIL-The-Analyst)

*Google Drive:*

[drive.google.com/drive](https://drive.google.com/drive)

### Language

- English
- Bengali
- Hindi

- (November and December) through increased inventory, targeted campaigns, and promotional offers.
- **Portfolio Optimization:** Suggested reducing lower-margin products to streamline the product portfolio and enhance overall profitability.
  - **Central Region Targeting:** Proposed increased focus on the central region, with evaluations of other regions to identify growth opportunities.
  - **Year-Round Sales Maintenance:** Introduced strategies for maintaining sales during off-peak months, including the launch of new products and ongoing promotions or discounts.
  - **Logistics Improvement:** Advocated for more same-day shipping options by optimizing inventory management and supply chain processes.
  - **Weekend Promotions:** Developed targeted weekend-only promotions and special events to attract weekend shoppers.
  - **Recommended focusing on popular product categories among weekend shoppers, such as home entertainment and outdoor products.**

**Breast Cancer Prediction Machine Learning Project Using Logistic Regression:** We have analyzed breast cancer data using a logistic regression model, and the results are promising. The trained model can be used for analyzing individual hospital cells, integrated into a doctor-facing application for making predictions, and potentially linked to a tissue analysis machine for automated diagnosis. By leveraging Python's minimalist API, this approach has the potential to save lives significantly.

**Vrinda Store Sales Analysis Using Excel:** This project aims to analyze the data and uncover insights that can assist the company in enhancing its business performance. Findings:

- **Sales and Orders:** March recorded the highest sales, while November had the lowest.
- **Gender:** Women placed 64.05% of orders, exceeding men's 35.95%.
- **Order Status:** Most orders were delivered, followed by returns, cancellations, and refunds.
- **Top Ordering States:** Maharashtra had the highest orders, followed by Karnataka and Uttar Pradesh.
- **Channels:** Amazon had the highest order count, followed by Myntra and Flipkart.
- **Age Group:** Women dominated orders across all age groups.
- **Channel Distribution:** Amazon consistently led in order percentage, followed by Myntra and Flipkart.

**Recommendation:**

- Improve customer satisfaction in top-ordering states and target female customers due to their higher order placement.
- Allocate resources based on channel contributions.
- Promote innovation, provide training, and encourage data-driven decision-making.

**Credit Card Financial Dashboard Using Power BI:** I created an interactive dashboard by pulling transaction and customer data from an SQL database into Power BI. This allowed for real-time insights.

I also improved the data processing and analysis to keep track of important performance metrics and trends. Additionally, I shared actionable insights with stakeholders based on the dashboard findings to help with decision-making.

**Northwind Traders Sales Analysis by SQL:** Analyze and interpret the sales data of Northwind Traders. The project uses SQL to query and manage large datasets, providing a comprehensive view of sales patterns, customer behavior, and inventory management. The analysis aims to identify key trends, performance metrics, and potential areas for optimization.