

Says

What have we heard them say?  
What can we magine them saying?

Thinks

What are their wants, needs, hopes,  
and dreams? What other thoughts  
might influence their behavior?

THEY SAID ABOUT SALESFORCE CUSTOMER 360.IT WAS LAUNCHED IN SAN FRANCISCO AT JUNE 8,2022.

THEY SAYS FULLY ABOUT, WHAT IS SALESFORCE ASSOCIATE AND WHAT WE DO IN THE PROJECT.

WE IMAGINE THAT IT WAS VERY USEFULL TO US.

TRAILHEAD IS A SALESFORCE'S FREE ONLINE LEARNING PLATFORM.IT WAS LAUNCHED IN 2014.

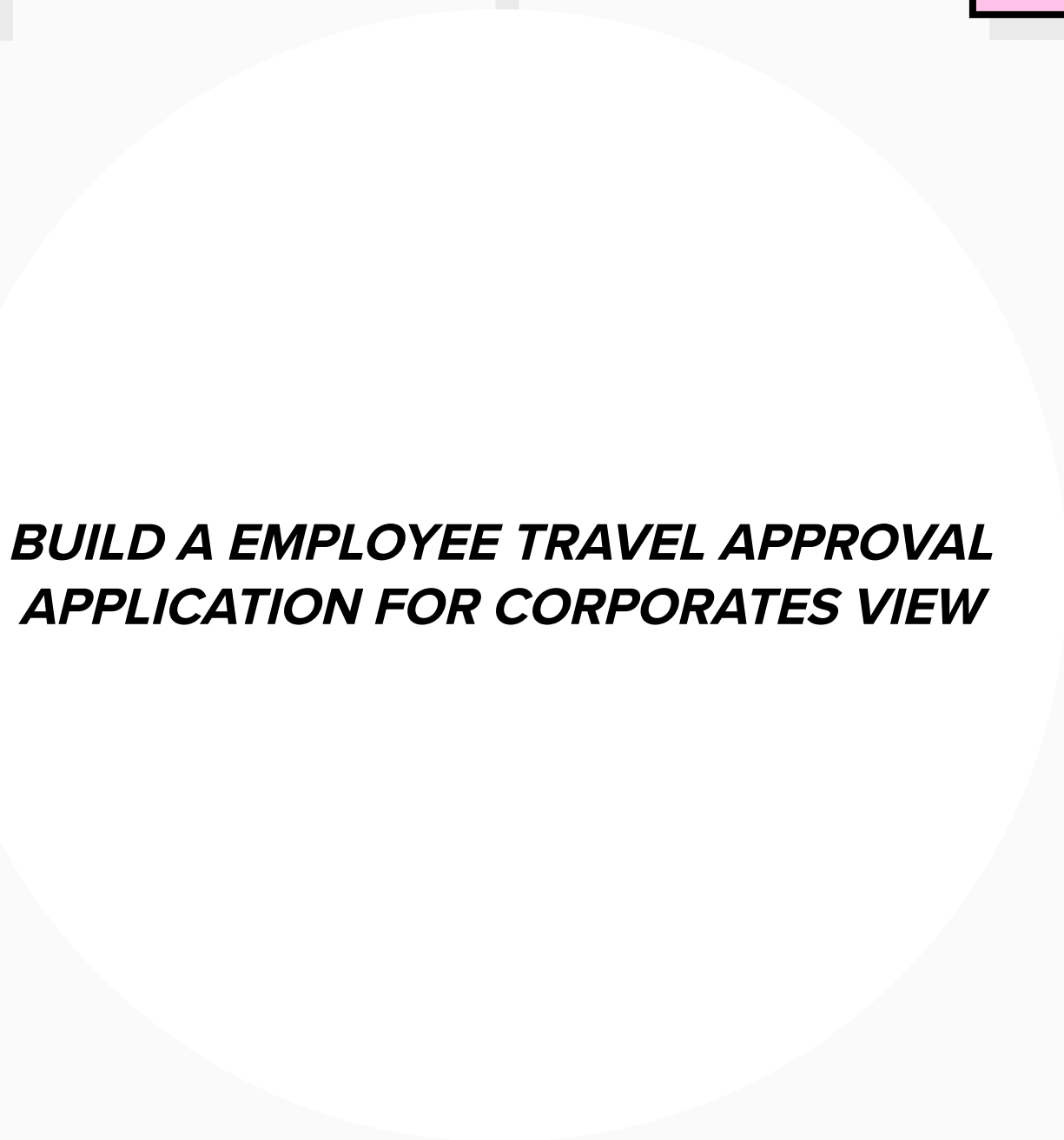
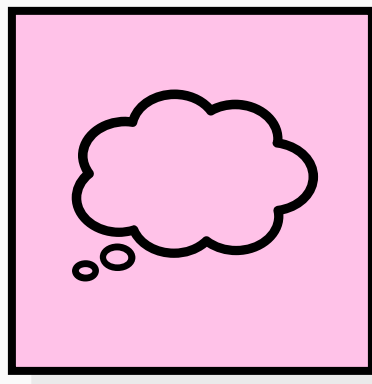


WE WANT TO BECOME A SALESFORCE DEVELOPER.

OUR'S HOPES IS WE ARE QUICK LEARNERS.SO WE BECOME A EXPERT'S IN SALESFORCE FIELD.

OUR THOUGHT IS ABOUT,IF WE COMPLETE THE SALESFORCE COURSE.AND ENTER INTO THE JOB,HOW MUCH WE EARN THE SALARY.

FORTUNATELY,FOR SALESFORCE USERS,THEY HAVE ACCESS TO CAMPAIGN INFLUENCE.

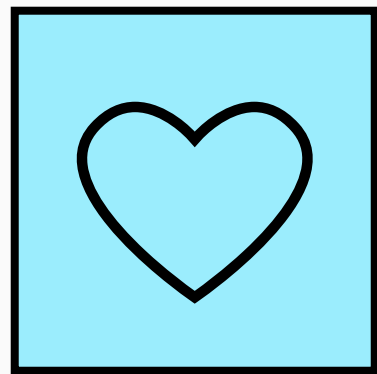


THEIR BEHAVIOUR IS SO GOOD

OUR IMAGINATION IS THEY WANT TO COMPLETE THEIR SALESFORCE PROJECT COMPLETELY IN THE GIVEN SCHEDULE.

WE OBSERVED THAT THIS PROJECT TUNE OUR CAREER BETTER.

BE CONCRETE AND DESCRIBE THE BEHAVIOUR AS CLEARLY AS POSSIBLE.



OUR FEARS IS FULLY ABOUT,AFTER SALESFORCE.WHAT WE CAN DO IN THE LIFE...!

NOT A SINGLE INCIDENT OF FRUSTRATIONS OCCURED.

AS A LEADER,YOU NEED TO MANAGE YOUR OWN ANXIETY BEFORE YOU CAN LEAD OTHERS THROUGH THEIR.

MIGHT THINK ANXIETY DOESN'T HAVE A REAL IMPACT,BUT THAT COULDN'T BE FURTHER FROM THE TRUTH.

Does

What behavior have we observed?  
What can we imagine them doing?

Feels

What are their fears, frustrations, and  
anxieties? What other feelings might  
influence their behavior?