### **Customer Churn Analysis - Summary Report**

#### 1. Data Loading & Exploration

- Dataset loaded using pandas
- Used head(), info(), describe(), isnull().sum()
- Columns like customerID, gender, tenure, MonthlyCharges, Churn reviewed

#### 2. Data Cleaning

- Converted TotalCharges to numeric
- Handled missing values using median
- Dropped unnecessary columns like customerID

#### 3. Data Visualization

- Pie charts for churn distribution
- Histograms, countplots, boxplots
- Relationships between churn and features like Contract, PaymentMethod, etc.
- 10+ visualizations using seaborn and matplotlib

#### 4. Feature Engineering

- Encoded categorical features using pd.get\_dummies()
- Created train-test split using train\_test\_split

#### 5. Model Training

- Trained models: Logistic Regression, Random Forest, XGBoost, SVM
- Accuracy scores printed before each classification report

#### 6. Model Evaluation

- ROC curve, Precision-Recall curve
- Model accuracy comparison bar plot
- GridSearchCV for hyperparameter tuning

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- SHAP analysis for model explainability

## 7. Report Generation

- Final accuracy summary
- Report written to .txt and .pdf
- Model saved as .pkl using joblib