SI 201 Project 1 checkpoint

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Dataset: Sample Superstore (Kaggle) - CSV file

File path (planned): data/sample_superstore.csv

Columns I Will Use

- Region (text) geographic region of the order
- Category (text) high-level product category
- Sub-Category (text) specific product subcategory
- Sales (numeric) dollar amount of the sale
- Profit (numeric) dollar profit from the sale
- Order Date (date) used for month/year grouping if needed

Calculations I Will Perform (solo = 2 total)

1. Region Profitability Summary

- For each Region, compute:
 - o total_sales (sum of Sales)
 - total_profit (SUM Of Profit)
 - o profit_margin = total_profit / total_sales
- Uses: Region , Sales , Profit
- Output to: results/region_profitability.csv

2. Top Subcategories by Average Order Value (AOV) in Each Region

• For each Region , compute the average Sales per Sub-Category .

SI 201 Project 1 checkpoint

• Return the **top 5 subcategories** per region by AOV (break ties alphabetically).

• Uses: Region , Sub-Category , Sales

• Output to: results/top_subcats_by_region.csv

Collaborators: No collaborators

Function Decomposition Diagram:

SI 201 Project 1 checkpoint



Runs the entire program and calls all functions in sequence.

INPUT: None
OUTPUT: None

load_csv(path)

Reads the Sample Superstore dataset and transforms it into a list of dictionaries.

INPUT: path (string)

OUTPUT: rows (list of dictionaries)
Note: Each dictionary includes Region,
Category, Sub-Category, Sales, Profit,

and Order Date.

clean_records(rows)

Cleans and validates data — removes invalid rows, trims text, and converts numeric fields.

INPUT: rows (list of dictionaries)
OUTPUT: clean_rows (list of
dictionaries)

calc_region_profitabil ity(rows)

Groups data by region and calculates total sales, total profit, and profit margin.

INPUT: rows (list of dictionaries)
OUTPUT: region_table (list of dictionaries)

calc_top_subcats_by_region(rows, k=5)

Computes average sales per subcategory within each region and returns the top 5.

INPUT: rows (list of dictionaries), k (integer)
OUTPUT: top_table (list of dictionaries)

write_csv(data, path)

Writes a results table (region summary or top subcategories) to a CSV file.

INPUT: data (list of dictionaries), path (string)
OUTPUT: None (saves file to disk)

SI 201 Project 1 checkpoint 3