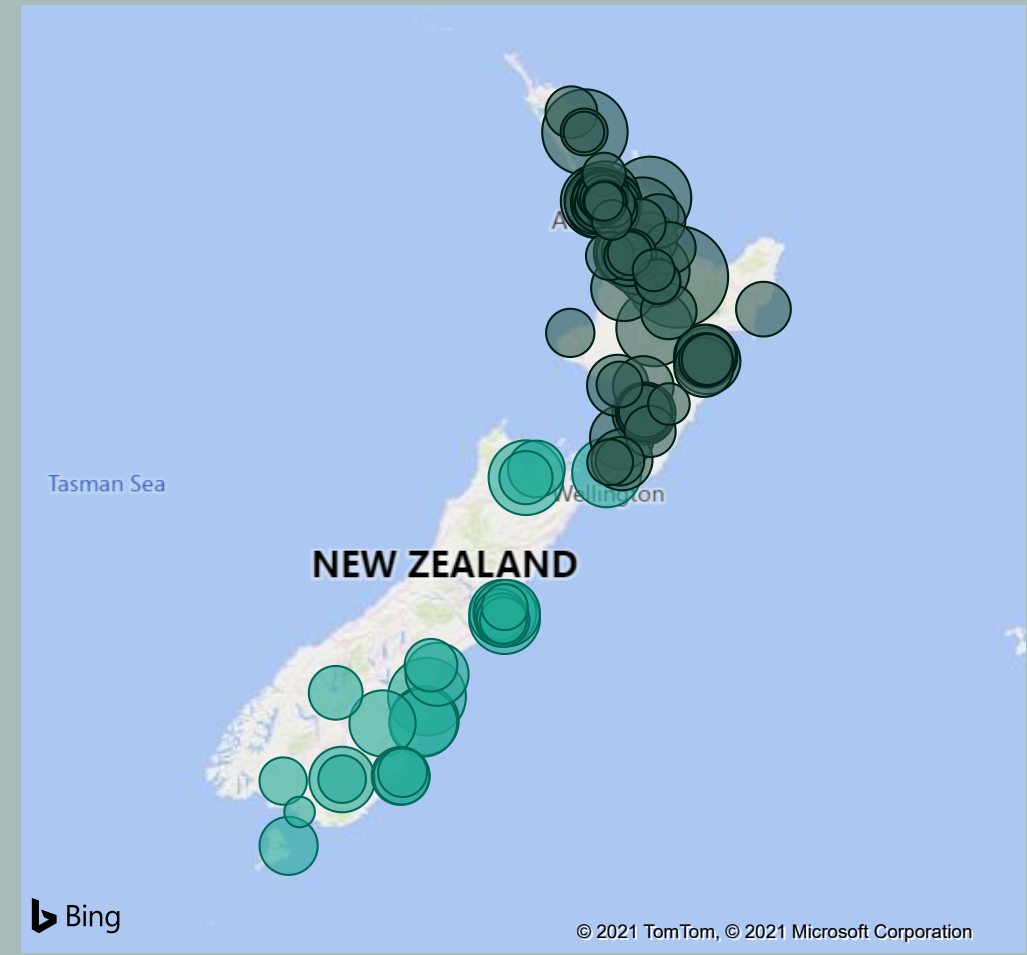


SALES SUMMARY

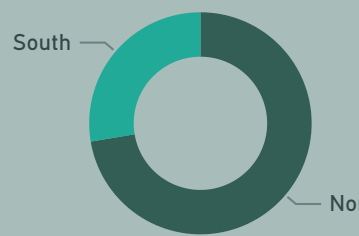


2017	2018	2019	Q1	Q2	Q3	Q4
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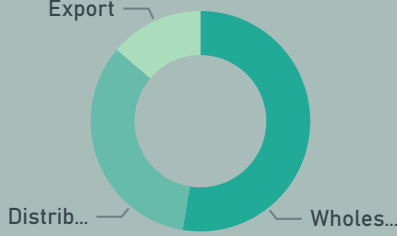
Total Sales



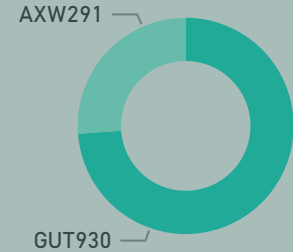
Profits by NZ Island



Profits by Channel



Total Profits by Warehouse...



\$25.91M

Total Sales

\$9.63M

Total Profits

\$16.28M

Total Costs

11K

Total Items

1,320

Total Transactions

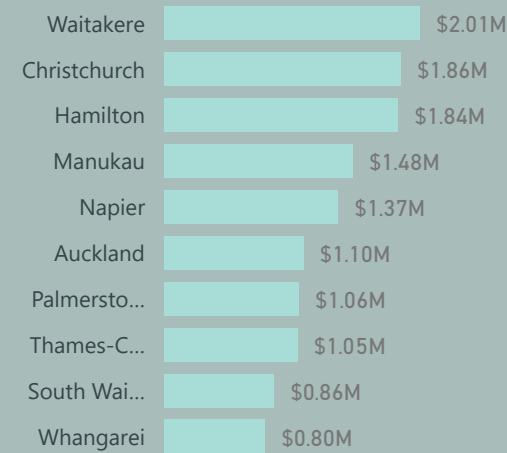
1.1%

% Change to LY

\$40M

Sales Year to Date

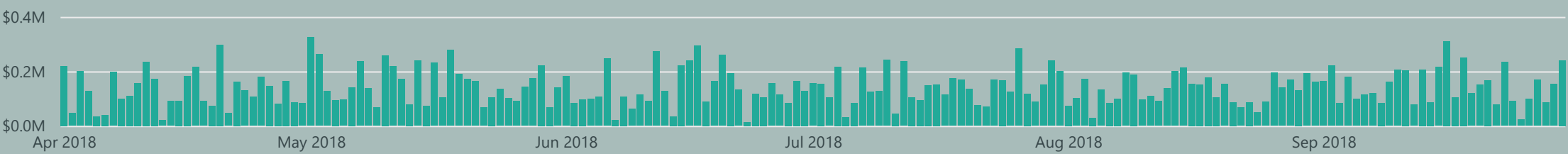
Total Sales by City



Total Sales by Product Name



Total Sales by Date



CUSTOMER ANALYSIS



2017

2018

2019

Q1

Q2

Q3

Q4

Customer Names

Search

☐ 21st Ltd

☐ 3LAB, Ltd

☐ Amylin Group

☐ Apollo Ltd

☐ Apotheca, Ltd

☒ Ascend Ltd

☐ AuroMedics Corp

☒ Avon Corp

☐ Bare

☒ Burt's Corp

☐ Capweld

☒ Dharma Ltd

☒ E. Ltd

☒ Ei

☒ Elorac, Corp

☒ Eminence Corp

☐ ETUDE Ltd

☐ Exact-Rx, Corp

☐ Fenwal, Corp

☐ Linde

☐ Llorens Ltd

☐ Medline

☐ Medsep Group

☐ Mylan Corp

☐ New Ltd

☐ Nikonovum Corp

☐ Nipro

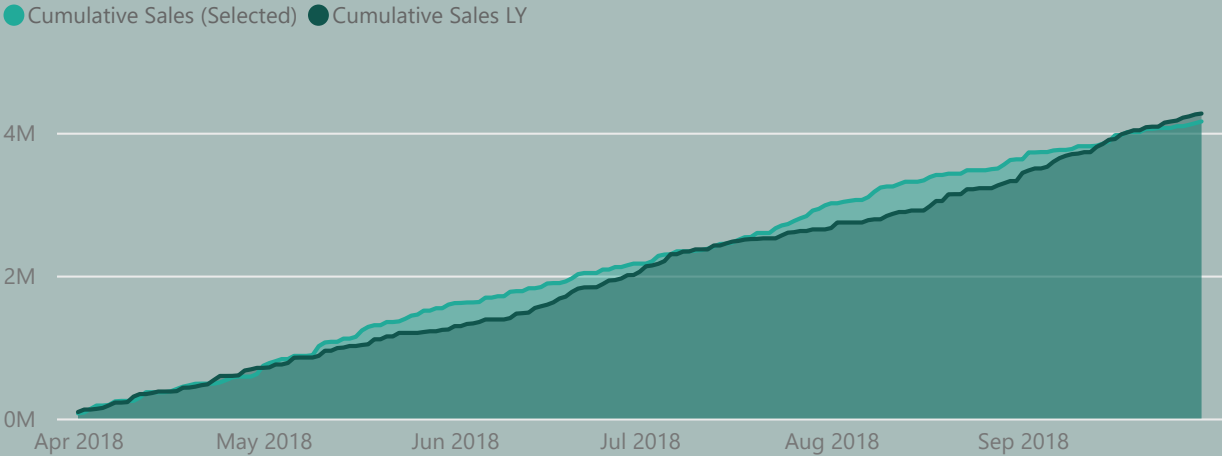
☐ O.E. Ltd

☐ Ohio

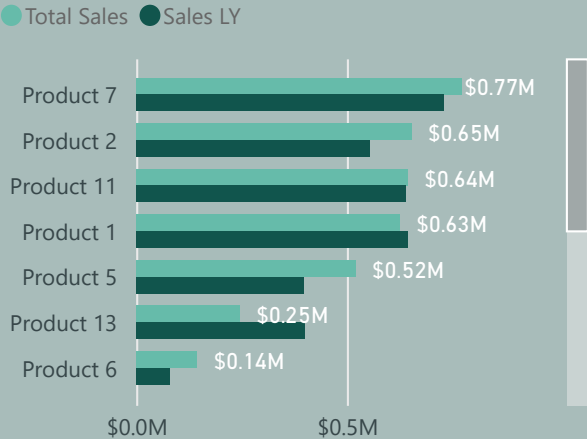
☐ OHTA'S Corp

☐ Ole Group

Cumulative Sales this Year vs Last Year

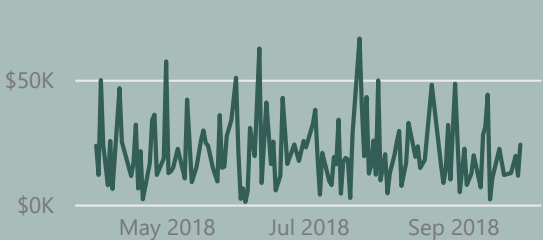


Total Sales by Product

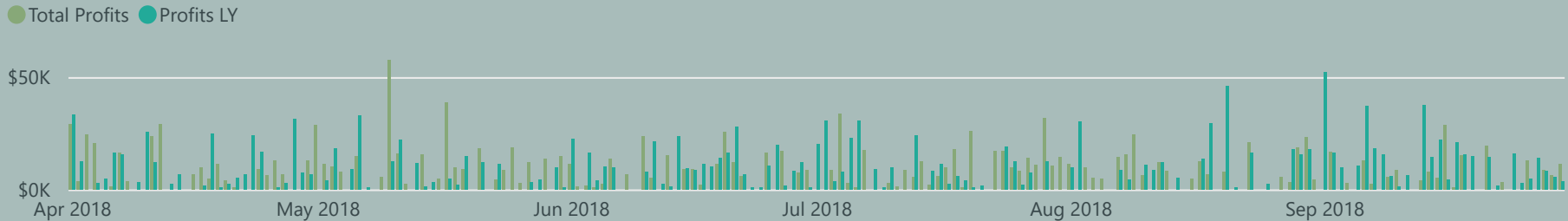


OrderNumber	City	Product Name	OrderDate	Total Sales	Profit Margin
SO - 0001050	Waitomo	Product 2	7/24/2018	\$38,927.00	44%
SO - 0001057	Hauraki	Product 7	9/10/2018	\$26,692.80	15%
SO - 0001095	Hamilton	Product 2	5/25/2018	\$6,800.50	55%
SO - 0001107	South Waikato	Product 11	4/26/2018	\$35,999.10	36%
SO - 0001125	Palmerston North	Product 1	8/4/2018	\$1,447.20	28%
SO - 0001136	Manukau	Product 2	5/11/2018	\$31,396.20	28%
SO - 0001155				\$2,346.50	28%
Total				\$4,156,680.00	35%

Avg Sales per Customer



Total Profits per Day this Year vs Last Year



\$23.96K

Last Sale Amount

9/30/2018

Last Sales Date

\$4.16M

Total Sales

\$4.27M

Sales LY

\$1.46M

Total Profits

\$1.60M

Profits LY

PRODUCT SALES



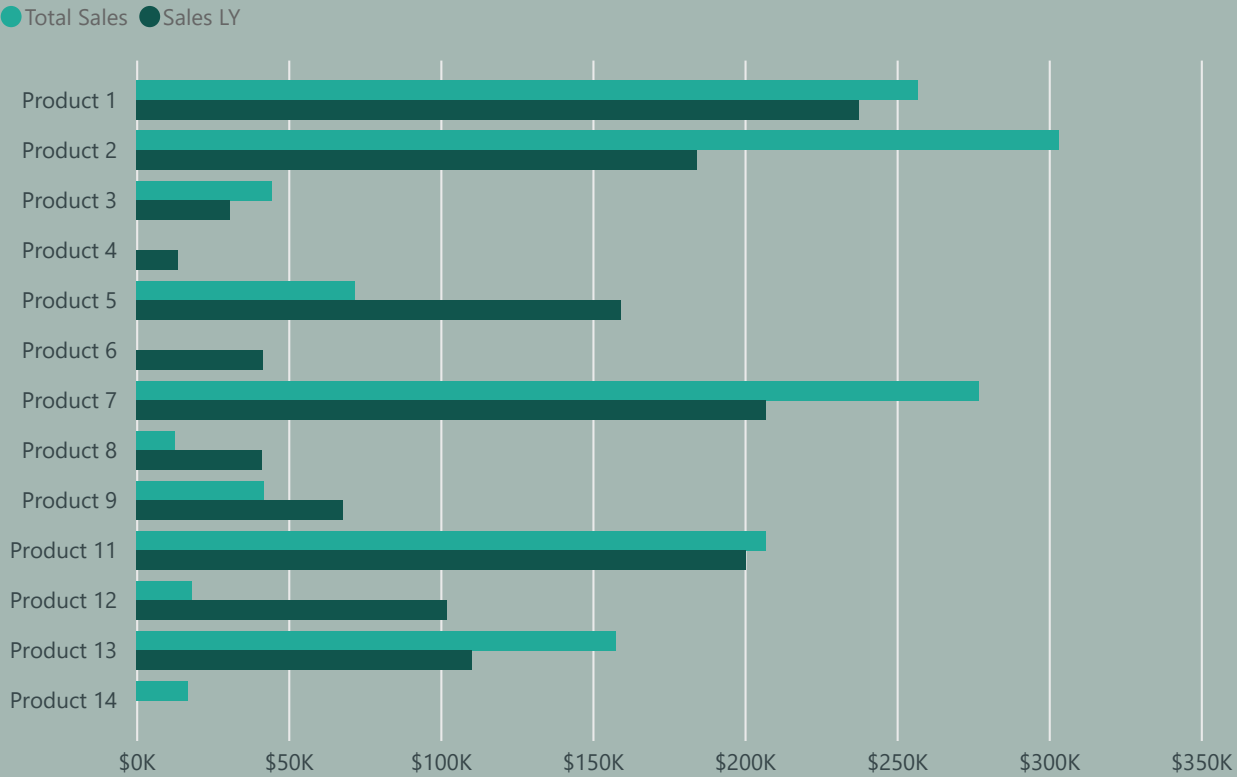
- 201720182019
- Q1Q2Q3Q4

Customer Names

Search

- ☐ 21st Ltd
- ☐ 3LAB, Ltd
- ☐ Amylin Group
- ☐ Apollo Ltd
- ☐ Apotheca, Ltd
- ☐ Ascend Ltd
- ☐ AuroMedics Corp
- ☐ Avon Corp
- ☐ Bare
- ☐ Burt's Corp
- ☒ Capweld
- ☒ Dharma Ltd
- ☒ E. Ltd
- ☐ Ei
- ☐ Elorac, Corp
- ☐ Eminence Corp
- ☐ ETUDE Ltd
- ☐ Exact-Rx, Corp
- ☐ Fenwal, Corp
- ☐ Linde
- ☐ Llorens Ltd
- ☐ Medline
- ☐ Medsep Group
- ☐ Mylan Corp
- ☐ New Ltd
- ☐ Niconovum Corp
- ☐ Nipro
- ☐ O.E. Ltd
- ☐ Ohio
- ☐ OHTA'S Corp
- ☐ Ole Group

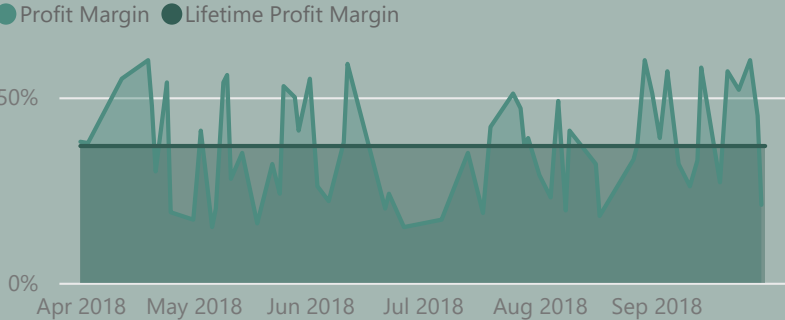
Sales this Year vs Same Period Last Year per Product



Total Transactions by Product



Profit Margin vs Lifetime Profit Margin %



City	Suburb	Total Sales	Profit Margin	Last Sales Date
Auckland	Freemans Bay	\$12,575.90	39%	6/3/2018
Auckland	Grafton	\$9,112.00	35%	5/14/2018
Auckland	Hillsborough	\$21,949.20	37%	9/29/2018
Auckland	Sandringham	\$42,156.40	56%	5/10/2018
Central Otago	Ranfurly	\$41,004.00	43%	9/10/2018
Christchurch	Barrington	\$56,950.00	20%	8/8/2018
Christchurch	Cashmere	\$19,463.50	15%	6/26/2018
Christchurch	Redwood	\$31,088.00	17%	5/1/2018
Clutha	Tapanui	\$32,883.60	45%	8/1/2018

\$1,408,085.40

Total Sales

\$1,395,723.90

Sales LY

-0.9%

% Change to LY

\$2,202,598.20

Sales Year to Date

\$2,003,949.90

Sales Year to Date LY

-9.0%

% Change to LYTD

\$8,937,384.60

Lifetime Sales

3,293,448.05

Lifetime Profits

37%

Lifetime Profit Margin

449

Lifetime Transactions

28

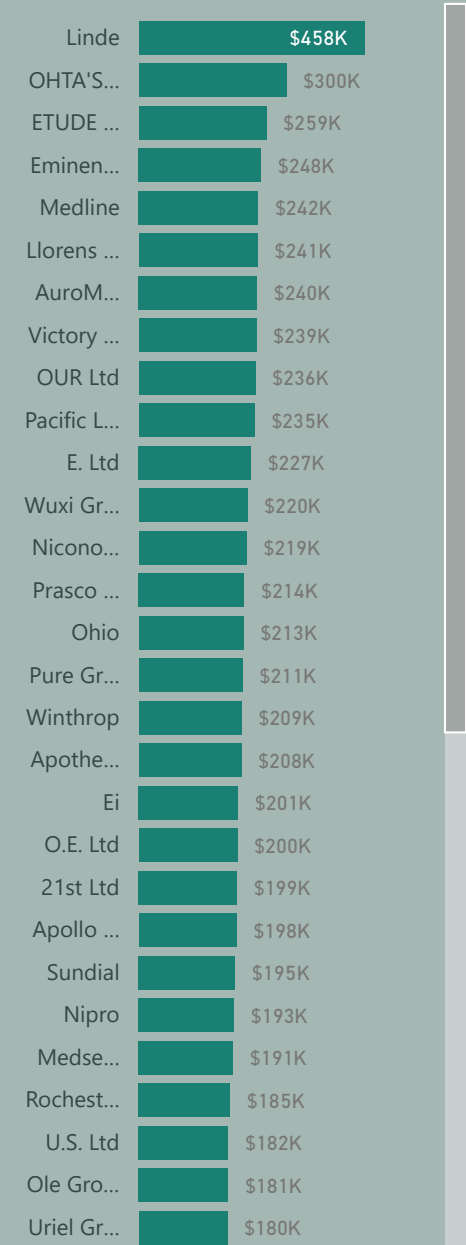
Total Countries w/Sal...

MARGIN ANALYSIS



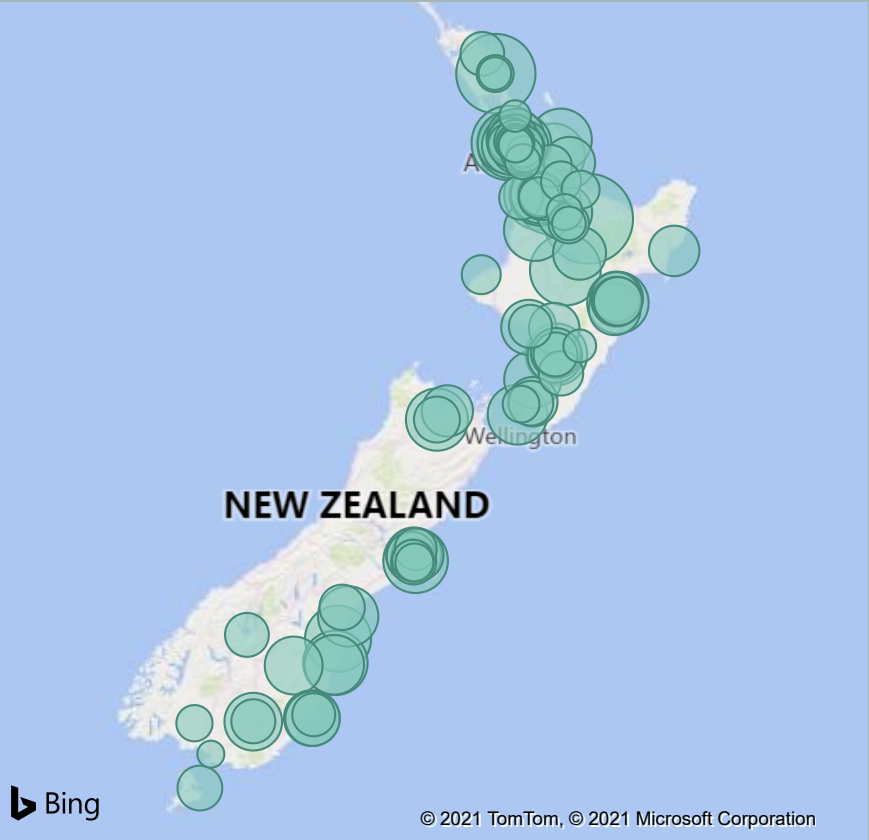
2017	2018	2019	Q1	Q2	Q3	Q4
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Total Profits by Customer



City	Total Profits	Product Name	Total Profits
Waitakere	\$811,717.60	Product 2	\$1,670,722.52
Hamilton	\$722,192.60	Product 7	\$1,606,166.34
Christchurch	\$666,035.14	Product 1	\$1,576,956.35
Manukau	\$553,877.07	Product 5	\$1,111,832.64
Napier	\$517,367.17	Product 11	\$978,718.18
Palmerston North	\$415,983.10	Product 9	\$665,978.19
Auckland	\$415,625.79	Product 13	\$588,017.59
Total	\$9,632,639.71	Product 10	\$287,106.52
		Total	\$9,632,639.71

Total Sales by Suburb



Total Sales and Profit Margin by Product



OrderDate	Customer Names	Product Name	City	Suburb
8/23/2018	Wuxi Group	Product 1	Central Otago	Ranfurly
4/18/2018	Wuxi Group	Product 1	Southland	Nightcaps
4/10/2018	Wuxi Group	Product 1	Waitakere	New Lynn
4/26/2018	Wuxi Group	Product 1	Waitomo	Te Kuiti
8/10/2018	Wuxi Group	Product 2	Nelson	Atawhai
9/19/2018	Wuxi Group	Product 2	North Shore	Birkdale
8/30/2018	Wuxi Group	Product 2	Waimate	Waimate
7/26/2018	Wuxi Group	Product 5	Christchurch	Parklands
8/8/2018	Wuxi Group	Product 5	Waitakere	Henderson
4/28/2018	Wuxi Group	Product 7	Auckland	Hillsborough
Total				