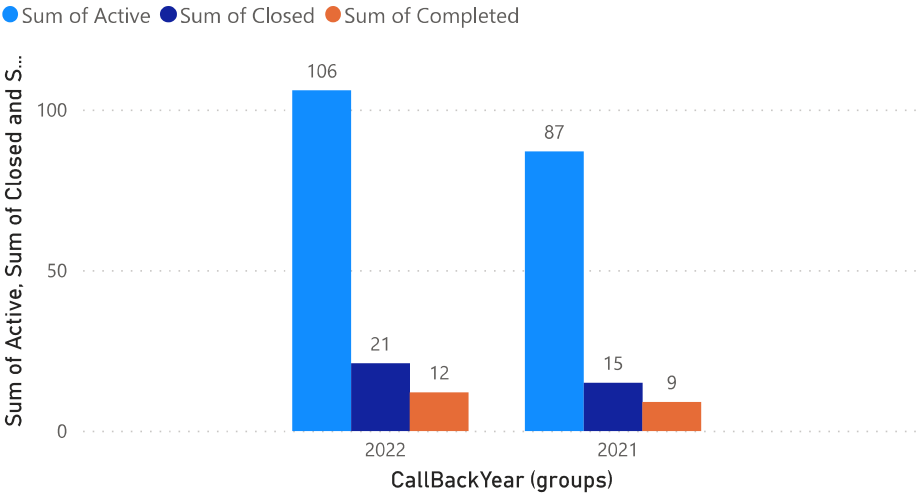
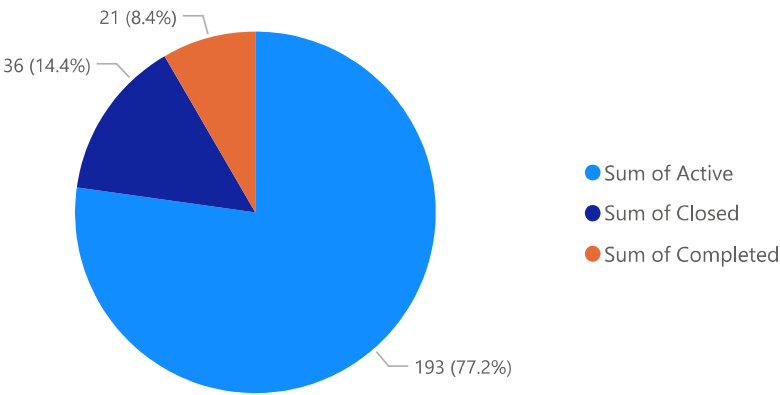


Sum of Active, Sum of Closed and Sum of Completed by CallBackYear (groups)



Sum of Active, Sum of Closed and Sum of Completed

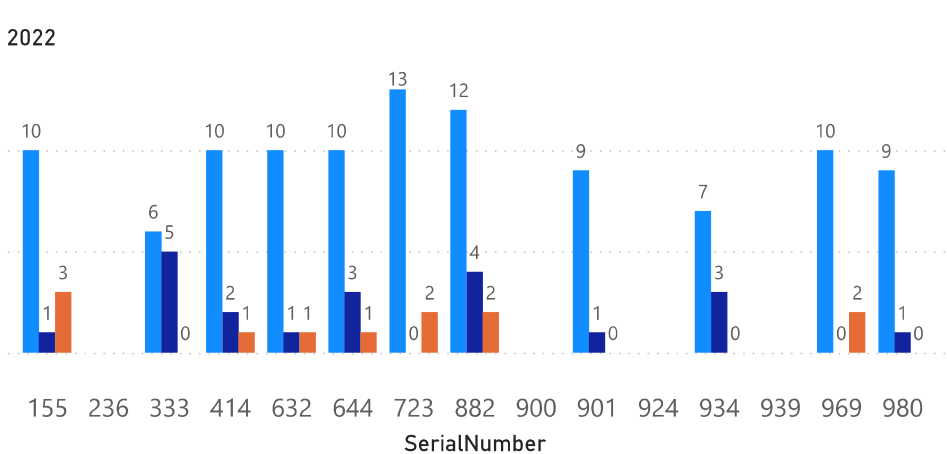
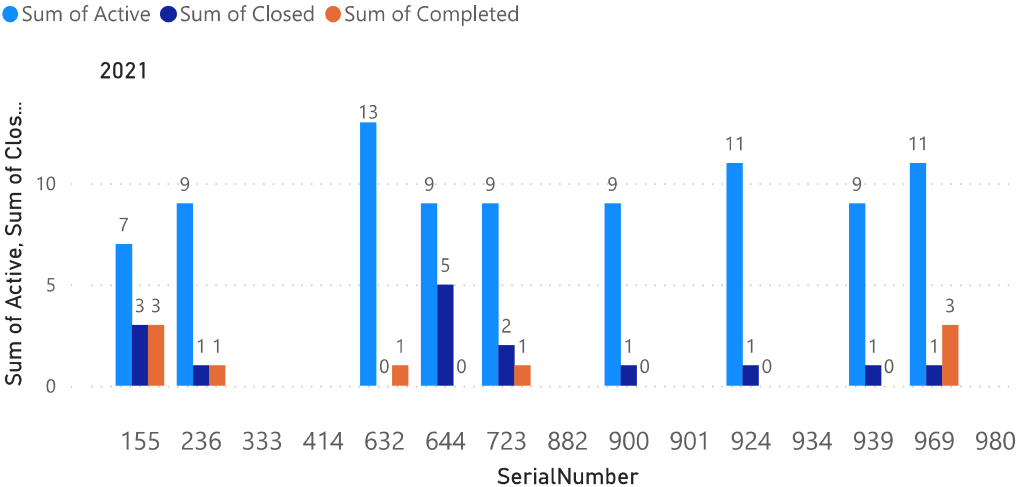


Sum of Active and total Sum of Closed are positively correlated with each other.

2022 accounted for 54.92% of Sum of Active.

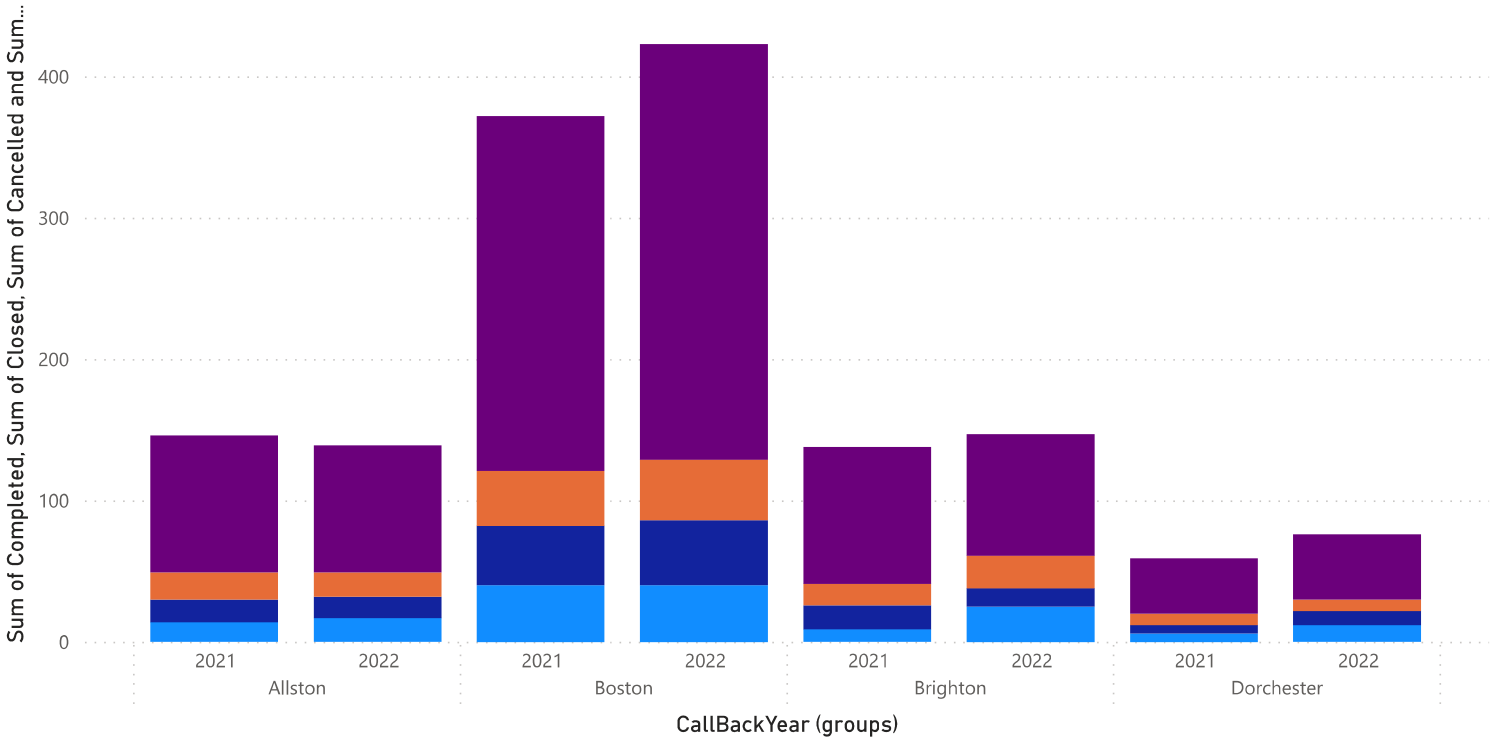
2021 had 87 Sum of Active, 15 Sum of Closed, and 9 Sum of Completed. 2022 had 106 Sum of Active, 21 Sum of Closed, and 12 Sum of Completed.

Sum of Active, Sum of Closed and Sum of Completed by SerialNumber and CallBackYear (groups)



Sum of Completed, Sum of Closed, Sum of Cancelled and Sum of Active by RouteName and CallBackYear (groups)

Sum of Completed Sum of Closed Sum of Cancelled Sum of Active



Total Sum of Completed was higher for 2022 (94) than 2021 (69).

Sum of Completed and total Sum of Closed are positively correlated with each other.

Average Sum of Completed was higher for 2022 (23.50) than 2021 (17.25).

RouteName	2021				2022			
	Sum of Active	Sum of Cancelled	Sum of Closed	Sum of Completed	Sum of Active	Sum of Cancelled	Sum of Closed	Sum of Completed
Allston	97	19	16	14	90	17	15	17
Boston	251	39	42	40	294	43	46	40
Brighton	97	15	17	9	86	23	13	25
Dorchester	39	8	6	6	46	8	10	12
Total	484	81	81	69	516	91	84	94

Total Sum of Active was higher for 2022 (260) than 2021 (211).

Sum of Active and total Sum of Cancelled are positively correlated with each other.

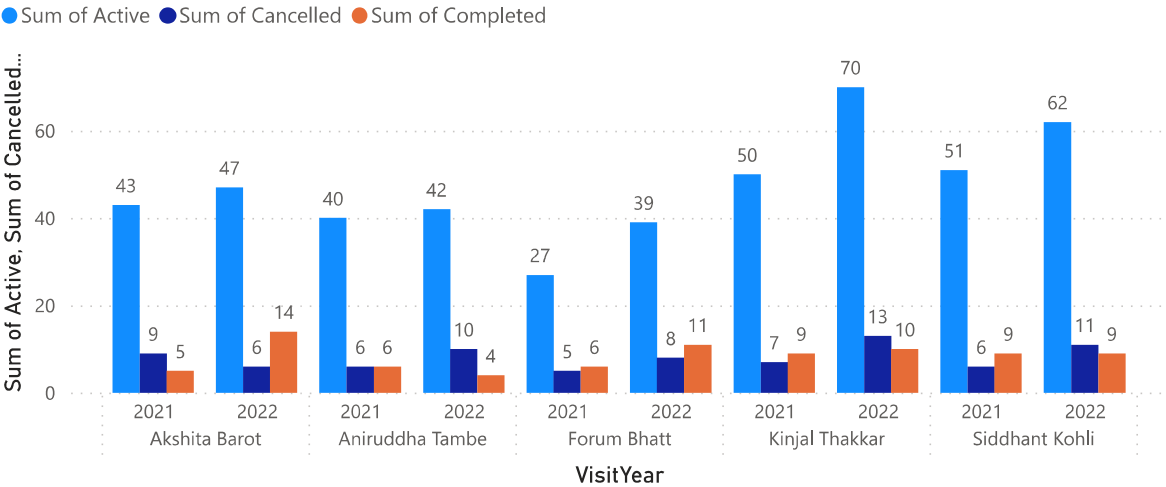
Kinjal Thakkar in VisitYear 2022 made up 14.86% of Sum of Active.

Average Sum of Active was higher for 2022 (52) than 2021 (42.20).

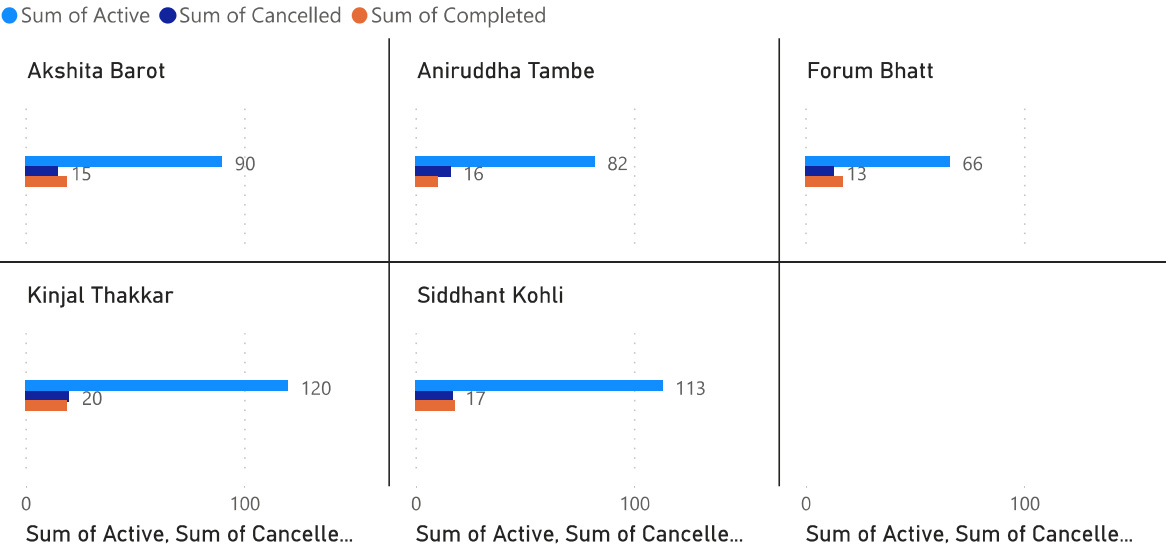
VisitYear	Sum of Active	Sum of Cancelled	Sum of Completed
2021	211	33	35
2022	260	48	48
Total	471	81	83

PersonName	VisitYear	Sum of Active	Sum of Cancelled	Sum of Completed
Akshita Barot	2021	43	9	5
Akshita Barot	2022	47	6	14
Aniruddha Tambe	2021	40	6	6
Aniruddha Tambe	2022	42	10	4
Forum Bhatt	2021	27	5	6
Forum Bhatt	2022	39	8	11
Kinjal Thakkar	2021	50	7	9
Kinjal Thakkar	2022	70	13	10
Siddhant Kohli	2021	51	6	9
Siddhant Kohli	2022	62	11	9
Total		471	81	83

Sum of Active, Sum of Cancelled and Sum of Completed by PersonName and VisitYear



Sum of Active, Sum of Cancelled and Sum of Completed by PersonName

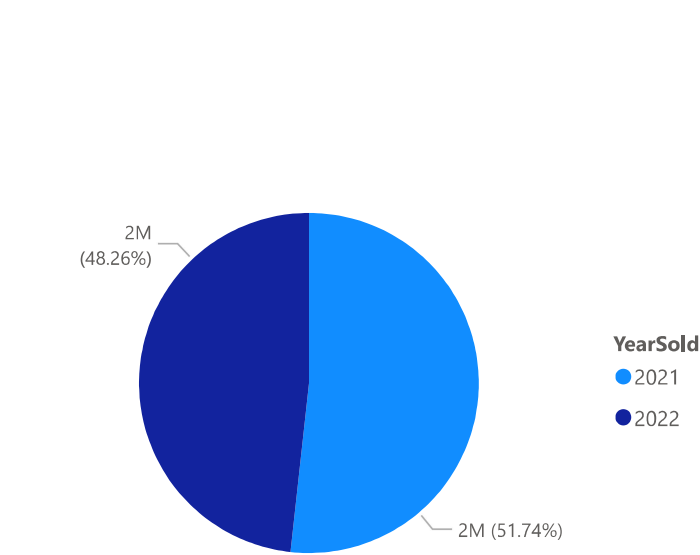


CompanyName	ProductsSold	Sum of TotalSalesPerCustomerPerYear	YearSold	SalesRepresentative
Otis US: Northwest	BL250,DW300,ES555,HR800,LR500,MR400,MV999,SC420,SL190	928273	2022	Robert Tate
Otis US: Northwest	BL250,DW300,ES555,HR800,LR500,MV999,SC420,SE899,SL190	762259	2022	Kate Tyler
Otis US: Northwest	BL250,ES555,HR800,LR500,MR400,MV999,SC420,SE899,SL190	956501	2021	Kate Tyler
Otis US: Northwest	BL250,ES555,LR500,MR400,SC420,SE899,SL190	856138	2021	Robert Tate
Total		3503171		

Sum of TotalSalesPerCustomerPerYear for [Robert Tate \(1784411\)](#) was higher than [Kate Tyler \(1718760\)](#).

[Robert Tate](#) accounted for [50.94%](#) of Sum of TotalSalesPerCustomerPerYear.

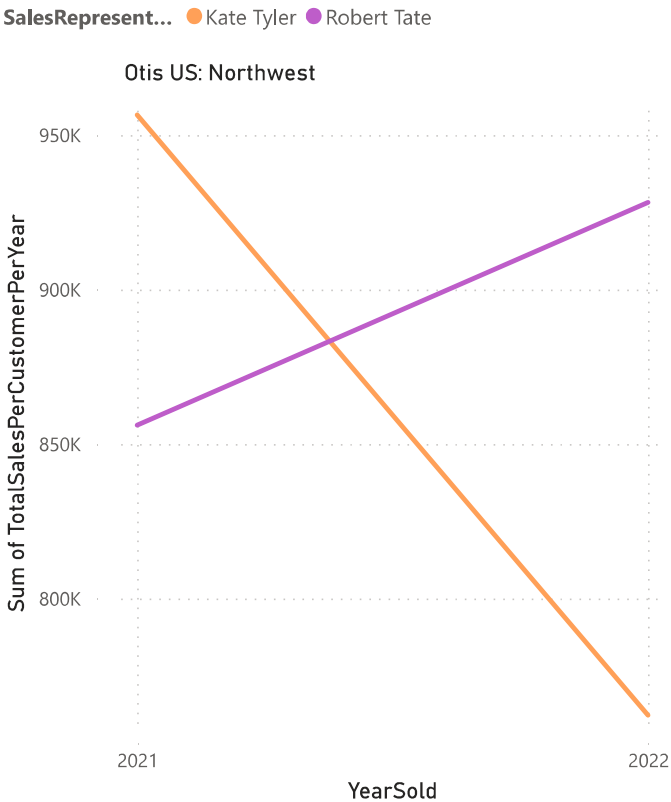
Sum of TotalSalesPerCustomerPerYear by YearSold



Sum of TotalSalesPerCustomerPerYear for [2021 \(1812639\)](#) was higher than [2022 \(1690532\)](#).

[2021](#) accounted for [51.74%](#) of Sum of TotalSalesPerCustomerPerYear.

Sum of TotalSalesPerCustomerPerYear by YearSold, SalesRepresentative and CompanyName



Sum of TotalSalesPerCustomerPerYear by SalesRepresentative, ProductsSold, ...

