Variable: Exportaciones Partida: 0901119000 Producto: Café

Descripción de partida: Los demás...

Fuente: SUNAT Procesado por: www.azatrade.info Fecha:

09/12/2019 05:35 p.m.

1. Evolución de indicadores anuales

Valores	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019 NOV
Millones FOB USD	363.10	643.45	582.86	887.11	1,593.72	1,021.95	698.69	746.90	598.47	759.58	709.24	678.33	518.02
Miles Toneladas	144.92	224.26	197.19	229.63	295.58	266.11	238.70	184.93	181.01	240.61	245.88	260.02	192.07
PRECIO FOB USD X KG	2.51	2.87	2.96	3.86	5.39	3.84	2.93	4.04	3.31	3.16	2.88	2.61	2.70
CANTIDAD DE MERCADOS	40	42	45	49	42	45	41	44	42	49	45	50	51
CANTIDAD DE EMPRESAS	77	95	108	111	117	132	126	144	151	163	167	187	194



## 2. Evolución de indicadores mensuales

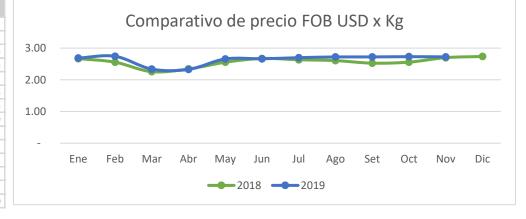
Millones FOB USD								
Mes	2018	2019						
Ene	41.46	42.12						
Feb	24.13	18.56						
Mar	10.15	7.77						
Abr	7.42	8.16						
May	16.66	12.97						
Jun	36.24	27.37						
Jul	56.60	63.96						
Ago	90.70	81.29						
Set	99.03	102.15						
Oct	123.43	88.15						
Nov	95.93	64.31						
Dic	76.57	1.22						
Total	678.33	518.02						



Miles de TN								
Mes	2018	2019						
Ene	15.54	15.68						
Feb	9.44	6.77						
Mar	4.50	3.32						
Abr	3.17	3.51						
May	6.52	4.88						
Jun	13.56	10.27						
Jul	21.49	23.70						
Ago	34.80	29.87						
Set	39.21	37.53						
Oct	48.26	32.29						
Nov	35.54	23.61						
Dic	27.98	0.65						
Total	260.02	192.07						

				Cor	npara	ativo	de p	eso				
60.00												
40.00												
20.00												
	Ene	Feb	Mar	Abr	May	Jun	Jul	Ago	Set	Oct	Nov	Dic
					<b>2</b> 0	018 🔳 2	2019					

PRECIO FOB USD X KG								
Mes	2018	2019						
Ene	2.67	2.69						
Feb	2.56	2.74						
Mar	2.26	2.34						
Abr	2.34	2.33						
May	2.55	2.66						
Jun	2.67	2.66						
Jul	2.63	2.70						
Ago	2.61	2.72						
Set	2.53	2.72						
Oct	2.56	2.73						
Nov	2.70	2.72						
Dic	2.74							
Total	2.61	2.70						



### 3. Mercados de destino

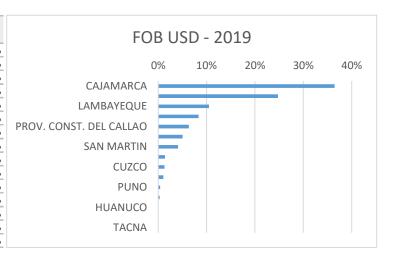
UNITED STATES 182.14 180.69 147.43 27% -18% 58.86 63.54 51.17 3.09 2.84 2.88 GERMANY 167.54 154.66 118.58 23% -23% 54.46 57.50 42.91 3.08 2.69 2.76 BELGIUM 71.21 78.77 49.65 12% -37% 22.54 29.01 18.00 3.16 2.72 2.76 SWEDEN 44.72 40.20 30.00 6% -25% 14.13 14.26 10.79 3.16 2.82 2.78 COLOMBIA 18.54 32.16 13.90 5% -57% 16.25 23.25 10.07 1.14 13.88 1.38 COLOMBIA 18.54 32.16 13.90 5% -57% 16.25 23.25 10.07 1.14 13.88 1.38 COLOMBIA 37.39 34.27 26.63 5% -22% 11.38 11.69 9.14 3.28 2.93 2.91 17.14 17.14 17.15 17.57 17.72 3% 1% 4.07 6.90 6.76 3.14 2.55 2.62 COLOMBIA 18.54 32.10 15.17 3% 11.38 11.69 0.60 6.76 3.14 2.55 2.62 COLOMBIA 18.74 17.01 15.17 3% 11.38 11.69 0.60 6.76 3.14 2.55 2.62 COLOMBIA 18.74 17.01 15.17 3% 11.38 11.69 0.60 6.76 3.14 2.55 2.62 COLOMBIA 18.74 17.01 15.17 3% 11.38 11.69 0.60 6.76 3.14 2.55 2.62 COLOMBIA 18.74 17.01 15.17 3% 11.38 11.69 0.68 9.09 6.01 3.27 2.94 3.06 COLOMBIA 18.74 17.01 15.17 3% 11.38 11.69 0.68 9.09 6.01 3.27 2.94 3.06 COLOMBIA 18.74 17.01 15.17 3% 11.38 11.69 0.68 9.09 6.01 3.27 2.94 3.06 COLOMBIA 18.74 17.01 15.17 17.01 17.0			MILLO	NES DE F	OB USD		MILES DE TONELADAS			PRECIO FOB USD X KG			TENDENCIA
UNITED STATES 182.14 180.69 147.43 27% -18% 58.86 63.54 51.17 3.09 2.84 2.88 GERMANY 167.54 154.66 118.58 23% -23% 54.46 57.50 42.91 3.08 2.69 2.76 BELGIUM 71.21 78.77 49.65 12% -37% 22.54 29.01 18.00 3.16 2.72 2.76 SWEDEN 44.72 40.20 30.00 6% -25% 14.13 14.26 10.79 3.16 2.82 2.78 COLOMBIA 18.54 32.16 13.90 5% -57% 16.25 23.25 10.07 1.14 13.88 1.38 COLOMBIA 18.54 32.16 13.90 5% -57% 16.25 23.25 10.07 1.14 13.88 1.38 COLOMBIA 37.39 34.27 26.63 5% -22% 11.38 11.69 3.91 43.28 2.93 2.91 17.14 17.14 17.15 17.15 17.57 17.72 3% 1% 4.07 6.90 6.76 3.14 2.55 2.62 COLOMBIA 18.54 32.10 15.17 3% 11% 4.07 6.90 6.76 3.14 2.55 2.62 COLOMBIA 18.75 17.72 3% 1% 4.07 6.90 6.76 3.14 2.55 2.62 COLOMBIA 18.75 17.73 13.14 13.8 13.8 COLOMBIA 37.39 34.77 26.63 5% -22% 11.38 11.69 0.60 6.76 3.14 2.55 2.62 COLOMBIA 18.75 17.75 17.72 3% 11% 4.07 6.90 6.76 3.14 2.55 2.62 COLOMBIA 18.75 17.00 13.11 14.36 2% 9% 5.70 4.81 4.82 3.10 2.75 2.94 3.06 COLOMBIA 18.75 17.70 13.21 14.36 2% 9% 5.70 4.81 4.82 3.10 2.75 2.98 JAPAN 9.69 13.54 10.97 2% -19% 30.05 4.94 4.17 3.18 2.74 2.63 COLOMBIA 18.75 17.75 17.75 17.75 2.75 2.75 2.75 2.75 2.75 2.75 2.75	MERCADO	2017	2018	2019	Part.% 18	Var. % 18/17	2017	2018	2019	2017	2018	2019	TENDENCIA
GERMANY 167.54 154.46 118.58 23% -23% 54.46 57.50 42.91 3.08 2.69 2.76 BELGIUM 71.21 78.77 49.65 12% -37% 22.54 29.01 18.00 3.16 2.82 2.78   SWEDEN 44.72 40.20 30.00 6% -25% 11.413 14.26 10.79 3.16 2.82 2.78   COLOMBIA 18.54 32.16 13.90 5% -57% 16.25 23.25 10.07 1.14 1.38 1.38   CANADA 37.39 34.27 26.63 5% -22% 11.38 11.69 9.14 3.28 2.93 2.91   ITALY 27.35 22.37 17.16 3% -23% 10.23 8.90 6.90 2.67 2.51 2.49   FRANCE 12.75 17.72 3% 1% 4.07 6.90 6.76 3.14 2.55 2.62   KOREA, REPUBLIC OF 30.40 17.10 15.17 3% -11% 10.56 7.32 6.45 2.88 2.34 2.35   UNITED KINGDOM 22.43 26.72 18.39 4% -31% 6.86 9.09 6.01 3.27 2.94 3.06   NETHERLANDS 17.70 13.21 14.36 2% 9% 5.70 4.81 4.82 3.10 2.75 2.98   IAPAN 9.69 13.54 10.97 2% -19% 3.05 4.94 4.17 3.18 2.74 2.63   GREECE 6.46 4.84 4.24 1% -12% 22.83 2.00 1.74 2.90 2.42 2.44   SPAIN 6.34 3.89 4.19 1% 8% 2.89 1.60 1.67 2.53 1.96 1.60   AUSTRAILA 5.91 5.95 4.53 1% -24% 1.70 1.70 1.51 3.47 3.50 2.99   RUSIAN FEDERATION 4.08 2.48 3.46 0% 40% 1.40 0.99 1.35 2.91 2.59 2.56   MEXICO 9.72 3.67 3.10 1% -16% 5.44 1.59 1.33 1.78 2.32 2.33   IRELAND 2.00 1.85 2.28 0% 23% 0.61 0.55 0.74 3.30 3.15 3.08   NORWAY 1.78 2.16 2.19 0% 1.76 0.51 0.55 0.64 3.43 3.76 3.81   DENMARK 3.43 2.82 1.44 0% 4.99 1.33 1.23 0.59 2.58 2.99 2.45   DENMINGAL 0.87 0.54 0.86 0.86 0.86 0.86 0.80 0.30 0.30 0.32 2.80 2.82 2.66   ISRAEL 0.83 0.86 0.86 0.86 0.86 0.80 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.19 3.05 3.03 2.99   SWITZERLAND 0.60 0.51 0.56 0.8 8% 0.20 0.17 0.1	Total	709.24	678.33	518.02	100%	-24%	245.88	260.02	192.07	2.88	2.61	2.70	-
BELGIUM 71.21 78.77 49.65 12% -37% 22.54 29.01 18.00 3.16 2.72 2.76   SWEDEN 44.72 40.20 30.00 6% -25% 14.13 14.26 10.79 3.16 2.82 2.78   COLOMBIA 18.54 32.16 13.90 5% -57% 16.25 22.5 10.07 1.14 1.38 1.38   CANADA 37.39 34.27 26.63 5% -22% 11.38 11.69 9.14 3.28 2.93 2.91   ITALY 27.35 22.37 17.16 3% -23% 10.23 8.90 6.90 2.67 2.51 2.49   FRANCE 12.75 17.57 17.72 3% 1% 40.7 6.90 6.76 3.14 2.55 2.62   KOREA, REPUBLIC OF 30.40 17.10 15.17 3% -11% 10.56 7.32 6.45 2.88 2.34 2.35   UNITED KINGDOM 22.43 26.72 18.39 4% -31% 6.86 9.99 6.01 3.27 2.94 3.06   NETHERLANDS 17.70 13.21 14.36 2% 9% 5.70 4.81 4.82 3.10 2.75 2.98   JAPAN 9.69 13.54 10.97 2% -19% 3.05 4.94 4.17 3.18 2.74 2.63   GREECE 6.46 4.84 4.24 1% -12% 2.23 2.00 1.74 2.90 2.42 2.44   SPAIN 6.34 3.89 4.19 1% 8% 2.89 1.60 1.69 2.19 2.39 2.48   DOMINICAN REPUBLIC 13.04 8.43 2.68 1% -68% 5.16 4.29 1.67 2.53 1.96 1.60   AUSTRALIA 5.91 5.95 4.53 1% -24% 1.70 1.70 1.51 3.47 3.50 2.99   RUSSIAN FEDERATION 4.08 2.48 3.46 0% 40% 40% 1.40 0.99 1.35 2.91 2.91 2.33   IRELAND 2.00 1.85 2.28 0% 23% 0.61 0.59 0.74 3.30 3.15 3.08   NORWAY 1.78 2.16 2.19 0% 13% 0.59 1.33 1.78 2.32 2.33   IRELAND 1.97 2.62 2.24 0% -14% 0.48 0.70 0.59 4.13 3.76 3.81   DENMANK 3.43 2.82 1.44 0% 4.9% 1.33 1.23 0.59 2.58 2.29 2.45   DORINICAL 0.83 0.34 0.76 0.86 0% 5.9% 0.31 0.22 0.37 2.83 2.51 2.35   DENMANK 3.43 2.82 1.44 0% 4.9% 1.33 1.23 0.59 2.58 2.29 2.45   DORININGAN EPUBLIC 0.83 0.86 0.86 0% 0% 0.30 0.30 0.32 2.80 2.82 2.66   ISRAEL 0.83 0.31 0.76 0.86 0% 5.9% 0.31 0.22 0.37 2.83 2.51 2.35   DENMANK 3.43 2.82 1.44 0% 4.9% 1.33 1.23 0.59 2.58 2.29 2.45   DORINICAL 0.83 0.31 0.76 0.86 0% 5.9% 0.31 0.22 0.37 0.83 2.51 2.35   DENMANK 3.43 0.56 0.86 0% 0% 0.30 0.30 0.32 2.80 2.82 2.66   ISRAEL 0.83 0.31 0.76 0.86 0% 5.9% 0.31 0.22 0.37 0.83 2.51 2.35   DENMANK 0.55 0.20 0.68 0% 0.9% 0.30 0.30 0.32 2.80 2.85 2.66   ISRAEL 0.83 0.31 0.76 0.86 0% 0.9% 0.30 0.30 0.32 2.80 2.85 3.03 2.39   SWITZERLAND 0.00 0.51 0.56 0% 30% 0.22 0.13 0.18 1.13 1.61 1.46   MALAYSIA 0.99 1.03 0.40 0.06 0.61 0.90 0.90 1.	UNITED STATES	182.14	180.69	147.43	27%	-18%	58.86	63.54	51.17	3.09	2.84	2.88	-
SWEDEN 44.72 40.20 30.00 6% -25% 14.13 14.26 10.79 3.16 2.82 2.78  COLOMBIA 18.54 32.16 13.90 5% -57% 16.25 23.25 10.07 1.14 1.38 1.38  CANADA 37.39 34.27 26.63 5% -22% 11.38 11.69 9.14 3.28 2.93 2.91  ITALY 27.35 22.37 17.16 3% -23% 10.23 8.90 6.90 2.67 2.51 2.49  FRANCE 12.75 17.57 17.72 3% 1% 4.07 6.90 6.76 3.14 2.55 2.62  KOREA, REPUBLIC OF 30.40 17.10 15.17 3% -11% 10.56 7.32 6.45 2.88 2.34 2.35  UNITED KINGDOM 22.43 26.72 18.39 4% -31% 6.86 9.09 6.01 3.27 2.94 3.06  NETHERLANDS 17.70 13.21 14.36 2% 9% 5.70 4.81 4.82 3.10 2.75 2.98  JAPAN 9.69 13.54 10.97 2% -19% 3.05 4.94 4.17 3.18 2.74 2.63  GREECE 6.46 4.84 4.24 1% -12% 2.23 2.00 17.4 2.90 2.42 2.44  SPAIN 6.34 3.89 4.19 1% 8% 2.89 1.62 1.69 2.19 2.39 2.48  DOMINICAN REPUBLIC 13.04 8.43 2.68 1% 6.8% 5.16 4.29 1.67 2.53 1.96 1.60  AUSTRALIA 5.91 5.95 4.53 1% -24% 1.70 1.70 1.51 1.34 7.35 2.99  RUSSIAN FEDERATION 4.08 2.48 3.46 0% 40% 1.40 0.99 1.35 2.91 2.50 2.56  MEXICO 9.72 3.67 3.10 1% -16% 5.44 1.59 1.33 1.78 2.32 2.33  RIELAND 2.00 1.85 2.28 0% 23% 0.61 0.59 0.74 3.30 3.15 3.08  NORWAY 1.78 2.16 2.19 0% 1% 0.51 0.63 0.64 3.45 3.46 3.43  NEW ZEALAND 1.97 2.62 2.24 0% -14% 0.48 0.70 0.59 4.13 3.76 3.81  DENIMARK 3.43 2.82 1.44 0% -49% 1.33 1.23 0.59 2.58 2.29 2.45  PORTUGAL 0.87 0.54 0.86 0% 0% 0.30 0.30 0.32 2.80 2.82 2.66  ISRAEL 0.83 0.31 0.76 0% 14% 0.27 0.12 0.29 3.06 2.69 2.68  POLAND 1.56 0.20 0.68 0% 0% 0.30 0.30 0.32 2.80 2.82 2.66  ISRAEL 0.83 0.31 0.76 0% 14% 0.75 0.75 0.72 0.19 3.05 3.03 2.92  ECUADOR 0.24 0.20 0.26 0% 30% 0.22 0.13 0.18 1.13 1.61 1.46  MALAYSIA 0.90 1.03 0.40 0% 661 0.60 0.01 0.17 1.37 1.63 2.35  PANAMA 0.58 1.25 0.45 0% 666 0.66 0.19 0.17 3.04 2.13 2.62	GERMANY	167.54	154.46	118.58	23%	-23%	54.46	57.50	42.91	3.08	2.69	2.76	•
COLOMBIA  18.54  32.16  13.90  5%  -57%  16.25  23.25  10.07  1.14  1.38  1.38  1.38  CANADA  37.39  34.27  26.63  5%  -22%  11.38  11.69  9.14  3.28  2.93  2.91  ITALY  27.35  22.37  17.16  3%  -23%  10.23  8.90  6.90  2.67  2.51  2.49  FRANCE  12.75  17.57  17.72  3%  1%  4.07  6.90  6.76  3.14  2.55  2.62  KOREA, REPUBLIC OF  30.40  17.10  15.17  3%  -11%  10.56  7.32  6.45  2.88  2.34  2.35  UNITED KINGDOM  22.43  26.72  18.39  4%  -31%  6.86  9.09  6.01  3.27  2.94  3.06  NETHERIANDS  17.70  13.21  14.36  2%  9%  5.70  4.81  4.82  3.10  2.75  2.98  JAPAN  9.69  13.54  10.97  2%  -19%  3.05  4.94  4.17  3.18  2.74  2.63  GREECE  6.46  4.84  4.24  1%  -12%  2.23  2.00  1.74  2.90  2.42  2.44  SPAIN  6.34  3.89  4.19  1%  8%  2.89  1.62  1.69  2.19  2.39  2.48  DOMINICAN REPUBLIC  13.04  8.43  2.68  1%  -68%  5.16  4.29  1.67  1.57  1.70  1.51  3.47  3.50  2.99  RUSSIAN FEDERATION  4.08  2.48  3.46  0%  40%  1.40  0.99  1.35  1.79  1.35  2.99  RUSSIAN FEDERATION  4.08  2.48  3.46  0%  40%  1.40  0.99  1.35  1.79  1.35  2.99  RUSSIAN FEDERATION  4.08  2.48  3.46  0%  40%  1.40  0.99  1.35  2.91  2.50  2.56  MEKICO  9.72  3.67  3.10  1%  -16%  5.44  1.59  1.33  1.78  2.32  2.33  .00  1.74  2.90  2.42  2.44  -100  2.59  2.79  2.79  2.8	BELGIUM	71.21	78.77	49.65	12%	-37%	22.54	29.01	18.00	3.16	2.72	2.76	
CANADA  37.39  34.27  26.63  5%  -22%  11.38  11.69  9.14  3.28  2.93  2.91  ITALY  27.35  22.37  17.16  3%  -33%  10.23  8.90  6.90  2.67  2.51  2.49  FRANCE  12.75  17.72  3%  11.81  10.23  8.90  6.90  2.67  2.51  2.49  FRANCE  ROREA, REPUBLIC OF  30.40  17.10  15.17  3%  -11%  10.56  7.32  6.45  2.88  2.34  2.35  2.31  2.31  UNITED KINGDOM  22.43  26.72  18.39  4%  -31%  6.86  9.09  6.01  3.27  2.94  3.06  NETHERLANDS  17.70  13.21  14.36  2%  9%  5.70  4.81  4.82  3.10  2.75  2.98  JAPAN  9.69  13.54  10.97  2%  -19%  3.05  4.94  4.17  3.18  2.74  2.63  GREECE  6.46  4.84  4.24  1%  -12%  2.23  2.00  1.74  2.90  2.42  2.44  SPAIN  6.34  3.89  4.19  1%  8%  2.89  1.62  1.69  2.19  2.39  2.48  DOMINICAN REPUBLIC  13.04  8.43  2.68  1%  -68%  5.16  4.29  1.67  2.53  1.96  1.60  AUSTRALIA  5.91  5.95  4.53  1%  -24%  1.70  1.70  1.51  3.47  3.50  2.99  RUSSIAN FEDERATION  4.08  2.00  1.85  2.28  0.00  1.74  0.99  1.35  2.91  2.55  0.88  NORWAY  1.78  2.16  2.19  0.%  1.78  2.10  1.78  2.10  1.78  2.33  0.61  1.78  2.33  0.79  2.45  1.78  0.79  1.78  1.78  1.38  1.23  2.33  INELAND  1.97  2.62  2.24  0.87  1.44  0.89  1.40  0.48  0.70  0.59  0.74  3.30  3.15  3.08  NORWAY  1.78  2.16  2.19  0.86  0.86  0.96  0.97  0.10  1.85  2.28  0.98  0.98  0.10  1.79  1.80  1.8	SWEDEN	44.72	40.20	30.00	6%	-25%	14.13	14.26	10.79	3.16	2.82	2.78	•
ITALY	COLOMBIA	18.54	32.16	13.90	5%	-57%	16.25	23.25	10.07	1.14	1.38	1.38	
FRANCE 12.75 17.57 17.72 3% 1% 4.07 6.90 6.76 3.14 2.55 2.62   KOREA, REPUBLIC OF 30.40 17.10 15.17 3% -11% 10.56 7.32 6.45 2.88 2.34 2.35   UNITED KINGDOM 22.43 26.72 18.39 4% -31% 6.86 9.09 6.01 3.27 2.94 3.06   NETHERIANDS 17.70 13.21 14.36 2% 9% 5.70 4.81 4.82 3.10 2.75 2.98   JAPAN 9.69 13.54 10.97 2% -19% 3.05 4.94 4.17 3.18 2.74 2.63   GREECE 6.46 4.84 4.24 1% -12% 2.23 2.00 1.74 2.90 2.42 2.44   SPAIN 6.34 3.89 4.19 1% 8% 2.89 1.62 1.69 2.19 2.39 2.48   DOMINICAN REPUBLIC 13.04 8.43 2.68 1% -68% 5.16 4.29 1.67 2.53 1.96 1.60   AUSTRALIA 5.91 5.95 4.53 1% -22% 1.70 1.70 1.51 3.47 3.50 2.99   RUSSIAN FEDERATION 4.08 2.48 3.46 0% 40% 1.40 0.99 1.35 2.91 2.50 2.56   MEXICO 9.72 3.67 3.10 1% -16% 5.44 1.59 1.33 1.78 2.32 2.33   IRELAND 2.00 1.85 2.28 0% 23% 0.61 0.59 0.74 3.30 3.15 3.08   NORWAY 1.78 2.16 2.19 0% 1% 0.51 0.59 0.74 3.30 3.15 3.08   NORWAY 1.78 2.16 2.19 0% 1% 0.51 0.59 0.64 3.45 3.46 3.43   NEW ZEALAND 1.97 2.62 2.24 0% -14% 0.48 0.70 0.59 4.13 3.76 3.81   DENMARK 3.43 2.82 1.44 0% 4.9% 1.33 1.23 0.59 2.58 2.29 2.45   PORTUGAL 0.87 0.54 0.86 0% 59% 0.31 0.22 0.37 2.83 2.51 2.35   CHILE 0.83 0.86 0.86 0% 0% 0.30 0.30 0.32 2.80 2.82 2.66   ISRAEL 0.83 0.31 0.76 0% 14% 0.70 0.70 0.28 2.85 3.03 2.39   SWITZERLAND 0.60 0.51 0.56 0% 8% 0.20 0.17 0.19 3.05 3.03 2.99   ECUADOR 0.24 0.20 0.26 0% 30% 0.22 0.17 0.19 3.05 3.03 2.99   ECUADOR 0.24 0.20 0.26 0% 30% 0.22 0.17 0.19 3.05 2.35   PANAMA 0.58 1.25 0.45 0% 66 66 0.19 0.19 0.59 0.17 3.04 2.13 2.62	CANADA	37.39	34.27	26.63	5%	-22%	11.38	11.69	9.14	3.28	2.93	2.91	•
KOREA, REPUBLIC OF         30.40         17.10         15.17         3%         -11%         10.56         7.32         6.45         2.88         2.34         2.35           UNITED KINGDOM         22.43         26.72         18.39         4%         -31%         6.86         9.09         6.01         3.27         2.94         3.06           NETHERLANDS         17.70         13.21         14.36         2%         9%         5.70         4.81         4.82         3.10         2.75         2.98           JAPAN         9.69         13.54         10.97         2%         -19%         3.05         4.94         4.17         3.18         2.74         2.63           GREECE         6.46         4.84         4.24         1%         -12%         2.23         2.00         1.74         2.90         2.42         2.44           SPAIN         6.34         3.89         4.19         1%         8%         2.89         1.62         1.69         2.19         2.39         2.48           DOMINICAN REPUBLIC         13.04         8.43         2.68         1%         -68%         5.16         4.29         1.67         2.53         1.96         1.60 <t< td=""><td>ITALY</td><td>27.35</td><td>22.37</td><td>17.16</td><td>3%</td><td>-23%</td><td>10.23</td><td>8.90</td><td>6.90</td><td>2.67</td><td>2.51</td><td>2.49</td><td>•</td></t<>	ITALY	27.35	22.37	17.16	3%	-23%	10.23	8.90	6.90	2.67	2.51	2.49	•
UNITED KINGDOM  22.43  26.72  18.39  4%  -31%  6.86  9.09  6.01  3.27  2.94  3.06  NETHERLANDS  17.70  13.21  14.36  2%  9%  5.70  4.81  4.82  3.10  2.75  2.98  JAPAN  9.69  13.54  10.97  2%  -19%  3.05  4.94  4.17  3.18  2.74  2.63  GREECE  6.46  4.84  4.24  1%  -12%  2.23  2.00  1.74  2.90  2.42  2.44  SPAIN  6.34  3.89  4.19  1%  88  2.89  1.62  1.69  2.19  2.39  2.48  DOMINICAN REPUBLIC  13.04  8.43  2.68  1%  -68%  5.16  4.29  1.67  2.53  1.96  1.60  AUSTRALIA  5.91  5.95  4.53  1%  -24%  1.70  1.70  1.70  1.51  3.47  3.50  2.99  RUSSIAN FEDERATION  4.08  2.48  3.46  0%  40%  1.40  0.99  1.35  2.91  2.50  2.56  MEXICO  9.72  3.67  3.10  1%  -16%  5.44  1.59  1.33  1.78  2.32  2.33  IRELAND  2.00  1.85  2.28  0%  2.38  0.61  0.59  0.74  3.30  3.15  3.08  NORWAY  1.78  2.16  2.19  0%  1%  0.51  0.63  0.64  3.45  3.46  3.43  NEW ZEALAND  1.97  2.62  2.24  0%  -14%  0.48  0.70  0.59  1.33  1.23  0.59  2.88  2.29  2.45  PORTUGAL  0.87  0.86  0%  59%  0.31  0.22  0.37  2.83  2.81  2.85  2.90  2.85  3.03  2.99  2.48  DENMARK  3.43  0.85  0.86  0%  0%  0.30  0.30  0.30  0.32  2.80  2.82  2.66  1SRAEL  0.83  0.81  0.76  0%  8%  0.20  0.17  0.19  3.05  5.96  1.13  1.13  1.61  1.46  MALAYSIA  0.99  1.03  0.40  0%  -64%  0.19  0.59  0.17  3.04  2.13  2.62	FRANCE	12.75	17.57	17.72	3%	1%	4.07	6.90	6.76	3.14	2.55	2.62	•
NETHERLANDS 17.70 13.21 14.36 2% 9% 5.70 4.81 4.82 3.10 2.75 2.98  JAPAN 9.69 13.54 10.97 2% -19% 3.05 4.94 4.17 3.18 2.74 2.63  GREECE 6.46 4.84 4.24 1% -12% 2.23 2.00 1.74 2.90 2.42 2.44  SPAIN 6.34 3.89 4.19 1% 8% 2.89 1.62 1.69 2.19 2.39 2.48  DOMINICAN REPUBLIC 13.04 8.43 2.68 1% 6-88% 5.16 4.29 1.67 2.53 1.96 1.60  AUSTRALIA 5.91 5.95 4.53 1% -24% 1.70 1.70 1.51 3.47 3.50 2.99  RUSSIAN FEDERATION 4.08 2.48 3.46 0% 40% 1.40 0.99 1.35 2.91 2.50 2.56  MEXICO 9.72 3.67 3.10 1% -16% 5.44 1.59 1.33 1.78 2.32 2.33  IRELAND 2.00 1.85 2.28 0% 23% 0.61 0.59 0.74 3.30 3.15 3.08  NORWAY 1.78 2.16 2.19 0% 1% 0.51 0.63 0.64 3.45 3.46 3.43  NEW ZEALAND 1.97 2.62 2.24 0% -14% 0.48 0.70 0.59 4.13 3.76 3.81  DENMARK 3.43 2.82 1.44 0% -49% 1.33 1.23 0.59 2.58 2.29 2.45  PORTUGAL 0.87 0.54 0.86 0% 59% 0.31 0.22 0.37 2.83 2.51 2.35  CHILE 0.83 0.86 0.86 0% 0% 0.30 0.30 0.32 2.80 2.82 2.66  ISRAEL 0.83 0.31 0.76 0% 145% 0.27 0.12 0.29 3.06 2.69 2.68  POLAND 1.56 0.20 0.68 0% 23% 0.55 0.07 0.28 2.85 3.03 2.39  ECUADOR 0.24 0.20 0.26 0% 30% 0.22 0.17 0.19 3.05 3.03 2.92  ECUADOR 0.24 0.20 0.26 0% 30% 0.22 0.17 0.19 3.05 3.03 2.92  ECUADOR 0.24 0.20 0.26 0% 30% 0.22 0.17 0.19 3.05 3.03 2.92  ECUADOR 0.24 0.20 0.26 0% 30% 0.22 0.17 0.19 3.05 3.03 2.35  PANAMA 0.58 1.25 0.45 0% 6-64% 0.19 0.59 0.17 3.04 2.13 2.62	KOREA, REPUBLIC OF	30.40	17.10	15.17	3%	-11%	10.56	7.32	6.45	2.88	2.34	2.35	•
JAPAN   9.69   13.54   10.97   2%   -19%   3.05   4.94   4.17   3.18   2.74   2.63	UNITED KINGDOM	22.43	26.72	18.39	4%	-31%	6.86	9.09	6.01	3.27	2.94	3.06	
GREECE         6.46         4.84         4.24         1%         -12%         2.23         2.00         1.74         2.90         2.42         2.44           SPAIN         6.34         3.89         4.19         1%         8%         2.89         1.62         1.69         2.19         2.39         2.48           DOMINICAN REPUBLIC         13.04         8.43         2.68         1%         -68%         5.16         4.29         1.67         2.53         1.96         1.60           AUSTRALIA         5.91         5.95         4.53         1%         -24%         1.70         1.70         1.51         3.47         3.50         2.99           RUSSIAN FEDERATION         4.08         2.48         3.46         0%         40%         1.40         0.99         1.35         2.91         2.50         2.56           MEXICO         9.72         3.67         3.10         1%         -16%         5.44         1.59         1.33         1.78         2.32         2.33           NORWAY         1.78         2.16         2.19         0%         1%         0.51         0.63         0.64         3.45         3.46         3.43           NEW ZEALAND	NETHERLANDS	17.70	13.21	14.36	2%	9%	5.70	4.81	4.82	3.10	2.75	2.98	
SPAIN         6.34         3.89         4.19         1%         8%         2.89         1.62         1.69         2.19         2.39         2.48           DOMINICAN REPUBLIC         13.04         8.43         2.68         1%         -68%         5.16         4.29         1.67         2.53         1.96         1.60           AUSTRALIA         5.91         5.95         4.53         1%         -24%         1.70         1.70         1.51         3.47         3.50         2.99           RUSSIAN FEDERATION         4.08         2.48         3.46         0%         40%         1.40         0.99         1.35         2.91         2.50         2.56           MEXICO         9.72         3.67         3.10         1%         -16%         5.44         1.59         1.33         1.78         2.32         2.33           IRELAND         2.00         1.85         2.28         0%         23%         0.61         0.59         0.74         3.30         3.15         3.08           NORWAY         1.78         2.16         2.19         0%         1%         0.51         0.63         0.64         3.45         3.46         3.43           NEW ZEALAND	JAPAN	9.69	13.54	10.97	2%	-19%	3.05	4.94	4.17	3.18	2.74	2.63	
DOMINICAN REPUBLIC         13.04         8.43         2.68         1%         -68%         5.16         4.29         1.67         2.53         1.96         1.60           AUSTRALIA         5.91         5.95         4.53         1%         -24%         1.70         1.70         1.51         3.47         3.50         2.99           RUSSIAN FEDERATION         4.08         2.48         3.46         0%         40%         1.40         0.99         1.35         2.91         2.50         2.56           MEXICO         9.72         3.67         3.10         1%         -16%         5.44         1.59         1.33         1.78         2.32         2.33           IRELAND         2.00         1.85         2.28         0%         23%         0.61         0.59         0.74         3.30         3.15         3.08           NORWAY         1.78         2.16         2.19         0%         1½         0.51         0.63         0.64         3.45         3.46         3.43           NEW ZEALAND         1.97         2.62         2.24         0%         -14%         0.48         0.70         0.59         4.13         3.76         3.81           DENMARK	GREECE	6.46	4.84	4.24	1%	-12%	2.23	2.00	1.74	2.90	2.42	2.44	•
AUSTRALIA 5.91 5.95 4.53 1% -24% 1.70 1.70 1.51 3.47 3.50 2.99  RUSSIAN FEDERATION 4.08 2.48 3.46 0% 40% 1.40 0.99 1.35 2.91 2.50 2.56  MEXICO 9.72 3.67 3.10 1% -16% 5.44 1.59 1.33 1.78 2.32 2.33  IRELAND 2.00 1.85 2.28 0% 23% 0.61 0.59 0.74 3.30 3.15 3.08  NORWAY 1.78 2.16 2.19 0% 1% 0.51 0.63 0.64 3.45 3.46 3.43  NEW ZEALAND 1.97 2.62 2.24 0% -14% 0.48 0.70 0.59 4.13 3.76 3.81  DENMARK 3.43 2.82 1.44 0% -49% 1.33 1.23 0.59 2.58 2.29 2.45  PORTUGAL 0.87 0.54 0.86 0% 59% 0.31 0.22 0.37 2.83 2.51 2.35  CHILE 0.83 0.86 0.86 0.86 0% 0% 0.30 0.30 0.32 2.80 2.82 2.66  ISRAEL 0.83 0.31 0.76 0% 145% 0.27 0.12 0.29 3.06 2.69 2.68  POLAND 1.56 0.20 0.68 0% 238% 0.55 0.07 0.28 2.85 3.03 2.39  SWITZERLAND 0.54 0.26 0.66 0.66 0.63 0.17 0.19 3.05 3.03 2.92  ECUADOR 0.24 0.20 0.26 0% 30% 0.22 0.13 0.18 1.13 1.61 1.46  MALAYSIA 0.90 1.03 0.40 0% -61% 0.66 0.63 0.17 1.37 1.63 2.35  PANAMA 0.58 1.25 0.45 0% -64% 0.19 0.59 0.17 3.04 2.13 2.62	SPAIN	6.34	3.89	4.19	1%	8%	2.89	1.62	1.69	2.19	2.39	2.48	
RUSSIAN FEDERATION	DOMINICAN REPUBLIC	13.04	8.43	2.68	1%	-68%	5.16	4.29	1.67	2.53	1.96	1.60	•
MEXICO         9.72         3.67         3.10         1%         -16%         5.44         1.59         1.33         1.78         2.32         2.33           IRELAND         2.00         1.85         2.28         0%         23%         0.61         0.59         0.74         3.30         3.15         3.08           NORWAY         1.78         2.16         2.19         0%         1%         0.51         0.63         0.64         3.45         3.46         3.43           NEW ZEALAND         1.97         2.62         2.24         0%         -14%         0.48         0.70         0.59         4.13         3.76         3.81           DENMARK         3.43         2.82         1.44         0%         -49%         1.33         1.23         0.59         2.58         2.29         2.45           PORTUGAL         0.87         0.54         0.86         0%         59%         0.31         0.22         0.37         2.83         2.51         2.35           CHILE         0.83         0.86         0.86         0%         0%         0.30         0.30         0.32         2.80         2.82         2.66           ISRAEL         0.83	AUSTRALIA	5.91	5.95	4.53	1%	-24%	1.70	1.70	1.51	3.47	3.50	2.99	
IRELAND   2.00   1.85   2.28   0%   23%   0.61   0.59   0.74   3.30   3.15   3.08     NORWAY   1.78   2.16   2.19   0%   1%   0.51   0.63   0.64   3.45   3.46   3.43     NEW ZEALAND   1.97   2.62   2.24   0%   -14%   0.48   0.70   0.59   4.13   3.76   3.81     DENMARK   3.43   2.82   1.44   0%   -49%   1.33   1.23   0.59   2.58   2.29   2.45     PORTUGAL   0.87   0.54   0.86   0%   59%   0.31   0.22   0.37   2.83   2.51   2.35     CHILE   0.83   0.86   0.86   0%   0%   0.30   0.30   0.32   2.80   2.82   2.66     ISRAEL   0.83   0.31   0.76   0%   145%   0.27   0.12   0.29   3.06   2.69   2.68     POLAND   1.56   0.20   0.68   0%   238%   0.55   0.07   0.28   2.85   3.03   2.39     SWITZERLAND   0.60   0.51   0.56   0%   8%   0.20   0.17   0.19   3.05   3.03   2.92     ECUADOR   0.24   0.20   0.26   0%   30%   0.22   0.13   0.18   1.13   1.61   1.46     MALAYSIA   0.90   1.03   0.40   0%   -61%   0.66   0.63   0.17   1.37   1.63   2.35     PANAMA   0.58   1.25   0.45   0%   -64%   0.19   0.59   0.17   3.04   2.13   2.62	RUSSIAN FEDERATION	4.08	2.48	3.46	0%	40%	1.40	0.99	1.35	2.91	2.50	2.56	•
NORWAY 1.78 2.16 2.19 0% 1% 0.51 0.63 0.64 3.45 3.46 3.43  NEW ZEALAND 1.97 2.62 2.24 0% -14% 0.48 0.70 0.59 4.13 3.76 3.81  DENMARK 3.43 2.82 1.44 0% -49% 1.33 1.23 0.59 2.58 2.29 2.45  PORTUGAL 0.87 0.54 0.86 0% 59% 0.31 0.22 0.37 2.83 2.51 2.35  CHILE 0.83 0.86 0.86 0% 0% 0% 0.30 0.30 0.32 2.80 2.82 2.66  ISRAEL 0.83 0.31 0.76 0% 145% 0.27 0.12 0.29 3.06 2.69 2.68  POLAND 1.56 0.20 0.68 0% 238% 0.55 0.07 0.28 2.85 3.03 2.39  SWITZERLAND 0.60 0.51 0.56 0% 8% 0.20 0.17 0.19 3.05 3.03 2.92  ECUADOR 0.24 0.20 0.26 0% 30% 0.22 0.13 0.18 1.13 1.61 1.46  MALAYSIA 0.90 1.03 0.40 0% -61% 0.66 0.63 0.17 1.37 1.63 2.35  PANAMA 0.58 1.25 0.45 0% -64% 0.19 0.59 0.17 3.04 2.13 2.62	MEXICO	9.72	3.67	3.10	1%	-16%	5.44	1.59	1.33	1.78	2.32	2.33	•
NEW ZEALAND         1.97         2.62         2.24         0%         -14%         0.48         0.70         0.59         4.13         3.76         3.81           DENMARK         3.43         2.82         1.44         0%         -49%         1.33         1.23         0.59         2.58         2.29         2.45           PORTUGAL         0.87         0.54         0.86         0%         59%         0.31         0.22         0.37         2.83         2.51         2.35           CHILE         0.83         0.86         0.86         0%         0%         0.30         0.30         0.32         2.80         2.82         2.66           ISRAEL         0.83         0.31         0.76         0%         145%         0.27         0.12         0.29         3.06         2.69         2.68           POLAND         1.56         0.20         0.68         0%         238%         0.55         0.07         0.28         2.85         3.03         2.39           SWITZERLAND         0.60         0.51         0.56         0%         8%         0.20         0.17         0.19         3.05         3.03         2.92           ECUADOR         0.24	IRELAND	2.00	1.85	2.28	0%	23%	0.61	0.59	0.74	3.30	3.15	3.08	
DENMARK         3.43         2.82         1.44         0%         -49%         1.33         1.23         0.59         2.58         2.29         2.45           PORTUGAL         0.87         0.54         0.86         0%         59%         0.31         0.22         0.37         2.83         2.51         2.35           CHILE         0.83         0.86         0.86         0%         0%         0.30         0.30         0.32         2.80         2.82         2.66           ISRAEL         0.83         0.31         0.76         0%         145%         0.27         0.12         0.29         3.06         2.69         2.68           POLAND         1.56         0.20         0.68         0%         238%         0.55         0.07         0.28         2.85         3.03         2.39           SWITZERLAND         0.60         0.51         0.56         0%         8%         0.20         0.17         0.19         3.05         3.03         2.92           ECUADOR         0.24         0.20         0.26         0%         30%         0.22         0.13         0.18         1.13         1.61         1.46           MALAYSIA         0.90	NORWAY	1.78	2.16	2.19	0%	1%	0.51	0.63	0.64	3.45	3.46	3.43	•
PORTUGAL         0.87         0.54         0.86         0%         59%         0.31         0.22         0.37         2.83         2.51         2.35           CHILE         0.83         0.86         0.86         0%         0%         0.30         0.30         0.32         2.80         2.82         2.66           ISRAEL         0.83         0.31         0.76         0%         145%         0.27         0.12         0.29         3.06         2.69         2.68           POLAND         1.56         0.20         0.68         0%         238%         0.55         0.07         0.28         2.85         3.03         2.39           SWITZERLAND         0.60         0.51         0.56         0%         8%         0.20         0.17         0.19         3.05         3.03         2.92           ECUADOR         0.24         0.20         0.26         0%         30%         0.22         0.13         0.18         1.13         1.61         1.46           MALAYSIA         0.90         1.03         0.40         0%         -61%         0.66         0.63         0.17         1.37         1.63         2.35           PANAMA         0.58	NEW ZEALAND	1.97	2.62	2.24	0%	-14%	0.48	0.70	0.59	4.13	3.76	3.81	
CHILE         0.83         0.86         0.86         0%         0%         0.30         0.30         0.32         2.80         2.82         2.66           ISRAEL         0.83         0.31         0.76         0%         145%         0.27         0.12         0.29         3.06         2.69         2.68           POLAND         1.56         0.20         0.68         0%         238%         0.55         0.07         0.28         2.85         3.03         2.39           SWITZERLAND         0.60         0.51         0.56         0%         8%         0.20         0.17         0.19         3.05         3.03         2.92           ECUADOR         0.24         0.20         0.26         0%         30%         0.22         0.13         0.18         1.13         1.61         1.46           MALAYSIA         0.90         1.03         0.40         0%         -61%         0.66         0.63         0.17         1.37         1.63         2.35           PANAMA         0.58         1.25         0.45         0%         -64%         0.19         0.59         0.17         3.04         2.13         2.62	DENMARK	3.43	2.82	1.44	0%	-49%	1.33	1.23	0.59	2.58	2.29	2.45	-
ISRAEL         0.83         0.31         0.76         0%         145%         0.27         0.12         0.29         3.06         2.69         2.68           POLAND         1.56         0.20         0.68         0%         238%         0.55         0.07         0.28         2.85         3.03         2.39           SWITZERLAND         0.60         0.51         0.56         0%         8%         0.20         0.17         0.19         3.05         3.03         2.92           ECUADOR         0.24         0.20         0.26         0%         30%         0.22         0.13         0.18         1.13         1.61         1.46           MALAYSIA         0.90         1.03         0.40         0%         -61%         0.66         0.63         0.17         1.37         1.63         2.35           PANAMA         0.58         1.25         0.45         0%         -64%         0.19         0.59         0.17         3.04         2.13         2.62	PORTUGAL	0.87	0.54	0.86	0%	59%	0.31	0.22	0.37	2.83	2.51	2.35	
POLAND         1.56         0.20         0.68         0%         238%         0.55         0.07         0.28         2.85         3.03         2.39           SWITZERLAND         0.60         0.51         0.56         0%         8%         0.20         0.17         0.19         3.05         3.03         2.92           ECUADOR         0.24         0.20         0.26         0%         30%         0.22         0.13         0.18         1.13         1.61         1.46           MALAYSIA         0.90         1.03         0.40         0%         -61%         0.66         0.63         0.17         1.37         1.63         2.35           PANAMA         0.58         1.25         0.45         0%         -64%         0.19         0.59         0.17         3.04         2.13         2.62	CHILE	0.83	0.86	0.86	0%	0%	0.30	0.30	0.32	2.80	2.82	2.66	
SWITZERLAND       0.60       0.51       0.56       0%       8%       0.20       0.17       0.19       3.05       3.03       2.92         ECUADOR       0.24       0.20       0.26       0%       30%       0.22       0.13       0.18       1.13       1.61       1.46         MALAYSIA       0.90       1.03       0.40       0%       -61%       0.66       0.63       0.17       1.37       1.63       2.35         PANAMA       0.58       1.25       0.45       0%       -64%       0.19       0.59       0.17       3.04       2.13       2.62	ISRAEL	0.83	0.31	0.76	0%	145%	0.27	0.12	0.29	3.06	2.69	2.68	
ECUADOR       0.24       0.20       0.26       0%       30%       0.22       0.13       0.18       1.13       1.61       1.46         MALAYSIA       0.90       1.03       0.40       0%       -61%       0.66       0.63       0.17       1.37       1.63       2.35         PANAMA       0.58       1.25       0.45       0%       -64%       0.19       0.59       0.17       3.04       2.13       2.62	POLAND	1.56	0.20	0.68	0%	238%	0.55	0.07	0.28	2.85	3.03	2.39	
MALAYSIA 0.90 1.03 0.40 0% -61% 0.66 0.63 0.17 1.37 1.63 2.35  PANAMA 0.58 1.25 0.45 0% -64% 0.19 0.59 0.17 3.04 2.13 2.62	SWITZERLAND	0.60	0.51	0.56	0%	8%	0.20	0.17	0.19	3.05	3.03	2.92	
PANAMA 0.58 1.25 0.45 0% -64% 0.19 0.59 0.17 3.04 2.13 2.62	ECUADOR	0.24	0.20	0.26	0%	30%	0.22	0.13	0.18	1.13	1.61	1.46	
	MALAYSIA	0.90	1.03	0.40	0%	-61%	0.66	0.63	0.17	1.37	1.63	2.35	
OTROS 6.26 3.65 2.89 1% -21% 3.35 1.25 1.05 1.87 2.93 2.75	PANAMA	0.58	1.25	0.45	0%	-64%	0.19	0.59	0.17	3.04	2.13	2.62	
	OTROS	6.26	3.65	2.89	1%	-21%	3.35	1.25	1.05	1.87	2.93	2.75	•

## 4. Empresas exportadoras

		MILLON	IES DE FOE	USD	MILES DE TONELADAS			TENDENCIA	
EMPRESA	2017	2018	2019	Part.% 18	Var. % 18/17	2017	2018	2019	TENDENCIA
Total	709.24	678.33	518.02	100%	-4%	245.88	260.02	192.07	•
PERALES HUANCARUNA S.A.C.	121.43	122.57	74.86	18%	1%	43.68	49.94	29.37	•
OLAM AGRO PER <sub>C</sub> S.A.C.	94.33	82.82	57.28	12%	-12%	33.49	33.48	22.12	•
COMPAÐIA INTERNACIONAL DEL CAFE SOCIEDAD ANONI	58.17	55.71	37.33	8%	-4%	21.10	22.11	14.61	•
PROCESADORA DEL SUR S.A.	60.39	50.87	42.12	7%	-16%	18.70	17.48	14.79	•
COOPERATIVA DE SERVICIOS MULTIPLES CENFROCAFE PI	30.18	37.28	26.27	5%	24%	10.14	13.03	9.15	
COMERCIO & CIA S.A	31.97	29.82	4.41	4%	-7%	10.67	11.78	1.87	•
H.V.C.EXPORTACIONES SAC	31.09	27.29	25.98	4%	-12%	11.36	10.19	9.59	•
LOUIS DREYFUS COMPANY PERU S.R.L.	17.45	16.61	13.23	2%	-5%	6.42	6.98	5.75	•
COOPERATIVA DE SERVICIOS MULTIPLES SOL&CAFE LTD/	14.03	12.34	10.30	2%	-12%	3.63	3.59	2.96	
COOPERATIVA AGRARIA NORANDINO LTDACOOP.NOR/	18.42	11.98	13.05	2%	-35%	4.97	3.42	4.27	•
PRONATUR S.A.C	7.88	11.62	12.22	2%	47%	2.65	4.05	3.88	•
CAFETALERA AMAZONICA S.A.C.	33.53	10.25	1.12	2%	-69%	11.28	3.34	0.34	•
EXPORTADORA ROMEX S.A.	14.25	9.17	10.37	1%	-36%	5.09	3.80	4.37	
COOPERATIVA AGRARIA CAFETALERA ALTO MAYO	6.29	8.80	9.84	1%	40%	1.95	3.25	3.54	•
EXPORT IMPORT AYLEN E.I.R.L.	5.71	7.87	3.79	1%	38%	6.14	6.21	2.89	-
KAFFEE PERU G1 SOCIEDAD ANONIMA CERRADA	2.48	6.90	2.97	1%	179%	0.83	2.64	1.30	
NEGRISA S.A.C.	7.07	6.75	6.84	1%	-5%	2.29	2.59	2.64	
CAFE MONTEVERDE EIRL	5.06	6.74	6.22	1%	33%	1.37	2.16	1.92	•
MULTINEGOCIOS R&R E.I.R.L	0.79	6.65	2.92	1%	746%	0.87	5.25	2.20	•
RAINFOREST TRADING S.A.C.	2.30	6.29	6.34	1%	173%	0.68	1.95	2.04	•
COOPERATIVA AGRARIA ECOLOGICA CAFETALERA DE LO	5.64	6.04	4.93	1%	7%	1.61	1.92	1.52	
COOPERATIVA AGRARIA CAFETALERA "LA PROSPERIDAD"	6.30	6.02	5.52	1%	-4%	1.91	1.90	1.74	•
FINCA CHURUPAMPA PERU S.A.C.	3.92	4.86	3.84	1%	24%	1.14	1.45	1.09	•
COOPERATIVA AGRARIA CAFETALERA ACPC PICHANAKI	4.34	4.34	3.74	1%	0%	1.24	1.46	1.16	
COOPERATIVA AGRARIA RODRIGUEZ DE MENDOZA	4.08	4.34	4.86	1%	6%	1.29	1.33	1.41	•
COOPERATIVA AGRARIA DE SERVICIOS MULTIPLES SELVA	4.13	4.05	3.26	1%	-2%	1.17	1.33	1.05	•
EXPOIMP BEVIPERU EIRL	2.23	4.01	1.26	1%	79%	2.42	4.05	0.91	
COOPERATIVA AGROECOLËGICA INDUSTRIAL JUAN SANT	3.89	3.86	4.45	1%	-1%	1.17	1.34	1.79	
COOPERATIVA AGRARIA CAFETALERA SOSTENIBLE VALLE	4.67	3.80	3.38	1%	-19%	1.35	1.22	1.03	
COFFEE GREEN S.R.L.	4.96	3.57	2.24	1%	-28%	3.33	2.01	1.52	•
OTRAS	102.25	105.09	113.08	15%	3%	31.93	34.76	39.23	•

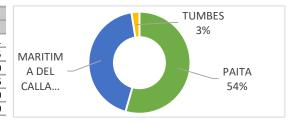
5. Departamentos

3. Departamentos				
Departamentos	Var.% 18/17	Var.% 18/12	Par.%18	Par.%19
CAJAMARCA	30%	10%	37%	36%
LIMA	-16%	-1%	24%	25%
LAMBAYEQUE	-11%	-7%	12%	11%
JUNIN	-21%	-10%	6%	8%
PROV. CONST. DEL CALLAO	27%	-10%	9%	6%
AMAZONAS	2%	77%	5%	5%
SAN MARTIN	-51%	-21%	2%	4%
PIURA	-57%	58%	2%	1%
CUZCO	-19%	-19%	1%	1%
PASCO	-15%	64%	1%	1%
PUNO	-26%	65%	0%	0%
APURIMAC	-8%	103%	0%	0%
HUANUCO	33%	-20%	0%	0%
AREQUIPA	-100%	2059%	0%	0%
TACNA	494%	82%	0%	0%



#### 6. Aduanas

011100							
Aduanas	N	<b>ILLONES</b>	DE FOB U	MILES DE TONELADAS			
	2017	2018	2019	PART.%	2017	2018	2019
Total	709.2	678.3	518.0	100%	245.9	260.0	192.1
PAITA	368.7	368.2	281.9	54%	124.1	135.9	103.5
MARITIMA DEL CALLAO	322.4	282.5	223.0	43%	105.7	103.2	79.0
TUMBES	18.0	27.5	13.1	3%	16.0	20.9	9.6
AEREA Y POSTAL EX-IAAC	0.1	0.1	0.1	0%	0.0	0.0	0.0
TACNA	0.0	-	0.0	0%	0.0	-	0.0



# 7. Estimaciones (proyecciones)

Optimista

Millon	es FOB USD		Est.	Var. %	
Mes	2018	2019			
Ene	41.46	42.12		2%	
Feb	24.13	18.56		-23%	
Mar	10.15	7.77		-23%	
Abr	7.42	8.16		10%	
May	16.66	12.97		-22%	
Jun	36.24	27.37		-24%	
Jul	56.60	63.96		13%	
Ago	90.70	81.29		-10%	
Set	99.03	102.15		3%	
Oct	123.43	88.15		-29%	
Nov*	95.93	86.00	86	-10%	Promedio mensua
Dic*	76.57	69.00	69	-10%	Promedio mensua
Total	678.33	607.48		-10%	

#### Pesimista

Millo	nes FOE	Est.	Var. %	
Mes	2018	2019		
Ene	41.46	42.12		2%
Feb	24.13	18.56		-23%
Mar	10.15	7.77		-23%
Abr	7.42	8.16		10%
May	16.66	12.97		-22%
Jun	36.24	27.37		-24%
Jul	56.60	63.96		13%
Ago	90.70	81.29		-10%
Set	99.03	102.15		3%
Oct	123.43	88.15		-29%
Nov	95.93	64.30		-33%
Dic*	76.57	67.00	67	-12%
Total	678.33	583.78		-14%

Promedio mensual

<sup>\*</sup>datos proyectados