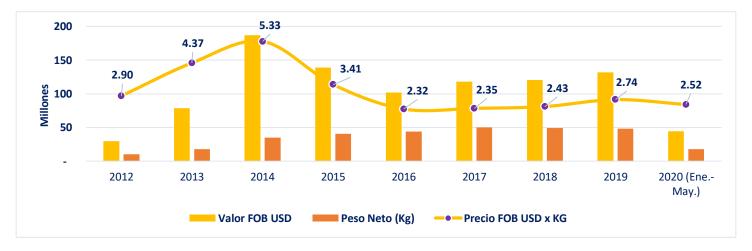
Reporte: ExportacionesProducto: QuinuaFuente: SUNATFecha:Partida: 1008509000Descripción de partida: - - Las demásProcesado por: Azatrade. info23/06/2020

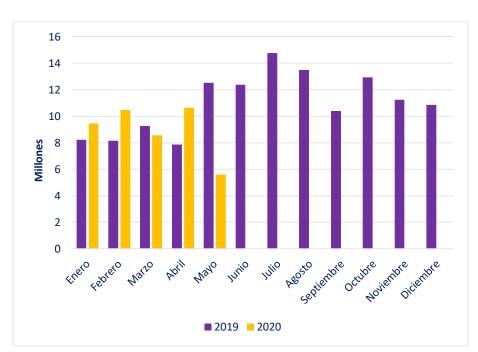
1. INDICADORES ANUALES.

| Indicadores | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 (Ene May.) |
|-------------------------|-------|-------|--------|--------|--------|--------|--------|--------|--------------------|
| FOB USD (millones) | 29.70 | 78.60 | 186.70 | 139.08 | 102.20 | 118.20 | 120.30 | 132.00 | 44.70 |
| Peso Neto (millones Kg) | 10.20 | 18.01 | 35.01 | 40.70 | 44.09 | 50.30 | 49.50 | 48.13 | 17.70 |
| Precio FOB USD x KG | 2.90 | 4.37 | 5.33 | 3.41 | 2.32 | 2.35 | 2.43 | 2.74 | 2.52 |
| Cantidad de Empresas | 87 | 115 | 201 | 204 | 190 | 178 | 171 | 154 | 83 |
| Cantidad de Mercados | 36 | 40 | 56 | 64 | 68 | 70 | 73 | 77 | 64 |

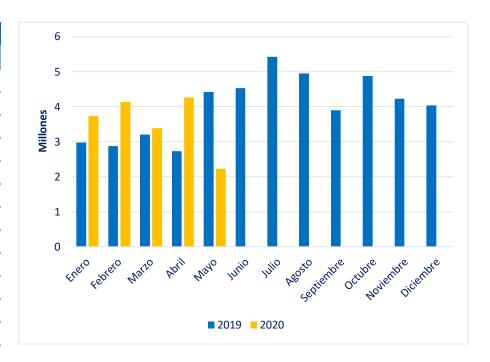


2. INDICADORES MENSUALES

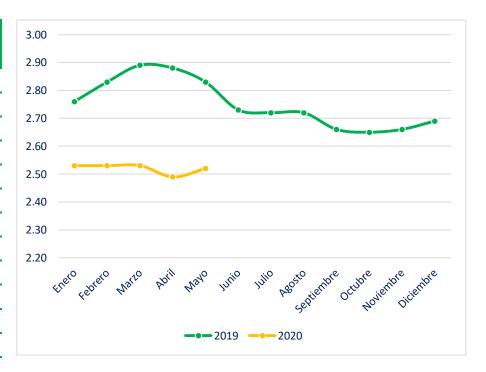
| | FOB USD | |
|------------|------------|------------|
| Año | 2019 | 2020 |
| Enero | 8,223,529 | 9,456,926 |
| Febrero | 8,143,067 | 10,458,399 |
| Marzo | 9,265,214 | 8,567,208 |
| Abril | 7,850,417 | 10,639,695 |
| Mayo | 12,507,471 | 5,599,630 |
| Junio | 12,369,021 | 0 |
| Julio | 14,764,376 | 0 |
| Agosto | 13,473,839 | 0 |
| Septiembre | 10,388,110 | 0 |
| Octubre | 12,932,629 | 0 |
| Noviembre | 11,229,486 | 0 |
| Diciembre | 10,860,698 | 0 |
| | | |



| PESO NETO (Kg.) | | | | | |
|-----------------|-----------|-----------|--|--|--|
| Año | 2019 | 2020 | | | |
| Enero | 2,974,927 | 3,735,415 | | | |
| Febrero | 2,872,745 | 4,138,436 | | | |
| Marzo | 3,206,050 | 3,385,308 | | | |
| Abril | 2,725,309 | 4,266,111 | | | |
| Mayo | 4,416,425 | 2,223,860 | | | |
| Junio | 4,525,581 | 0 | | | |
| Julio | 5,423,866 | 0 | | | |
| Agosto | 4,946,885 | 0 | | | |
| Septiembre | 3,898,705 | 0 | | | |
| Octubre | 4,878,380 | 0 | | | |
| Noviembre | 4,227,726 | 0 | | | |
| Diciembre | 4,037,657 | 0 | | | |



| Precio FOB USD x Kg. | | | | |
|----------------------|------|------|--|--|
| Año | 2019 | 2020 | | |
| Enero | 2.76 | 2.53 | | |
| Febrero | 2.83 | 2.53 | | |
| Marzo | 2.89 | 2.53 | | |
| Abril | 2.88 | 2.49 | | |
| Mayo | 2.83 | 2.52 | | |
| Junio | 2.73 | 0 | | |
| Julio | 2.72 | 0 | | |
| Agosto | 2.72 | 0 | | |
| Septiembre | 2.66 | 0 | | |
| Octubre | 2.65 | 0 | | |
| Noviembre | 2.66 | 0 | | |
| Diciembre | 2.69 | 0 | | |



3. MERCADOS DE DESTINO

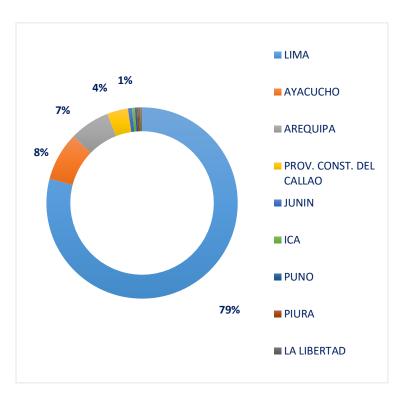
| PAISES | | FOB US | FOB USD | | (Kg.) | Precio FOB USD x Kg. | |
|--------|------------------------|------------|---------|------------|---------|----------------------|--|
| | | (EneMay.) | Part. % | (EneMay.) | Part. % | (EneMay.) | |
| | TOTAL | 44,721,858 | 100% | 17,749,129 | 100% | - | |
| 1 | Estados Unidos | 13,864,063 | 31% | 4,955,926 | 28% | 2.90 | |
| 2 | Canadá | 5,513,413 | 12% | 2,024,561 | 11% | 2.64 | |
| 3 | Italia | 3,219,682 | 7% | 1,314,506 | 7% | 2.74 | |
| 4 | Países Bajos (Holanda) | 2,551,829 | 6% | 1,027,760 | 6% | 2.09 | |
| 5 | Reino Unido | 2,167,836 | 5% | 985,152 | 6% | 2.20 | |
| 6 | Francia | 2,078,265 | 5% | 861,669 | 5% | 2.24 | |
| 7 | Chile | 1,364,989 | 3% | 636,680 | 4% | 2.24 | |
| 8 | España | 1,342,103 | 3% | 531,621 | 3% | 13.50 | |
| 9 | Taiwán | 1,093,409 | 2% | 425,460 | 2% | 5.50 | |
| 10 | Federación Rusa | 1,079,169 | 2% | 523,975 | 3% | 2.05 | |
| | Otros | 10,447,100 | 23% | 4,461,819 | 25% | - | |

4. EMPRESAS EXPORTADORAS

| | | FOB | PESO NETO | | |
|----|--|------------|-----------|------------|------------|
| N° | Empresa Exportadora | EneMay. | Part. % | EneMay. | Part. % |
| | Total | 44,721,858 | 100% | 17,749,129 | 100% |
| 1 | ALISUR S.A.C. | 7,377,848 | 16% | 3,269,840 | 18% |
| 2 | COLOREXA SOCIEDAD ANONIMA CERRADA | 3,443,245 | 8% | 1,325,230 | 7% |
| 3 | GLOBENATURAL INTERNACIONAL S.A. | 3,102,830 | 7% | 1,191,386 | 7% |
| 4 | APLEX TRADING SOCIEDAD ANONIMA CERRADA A | 2,272,176 | 5% | 1,092,828 | 6% |
| 5 | AGRO FERGI S.A.C. | 2,234,263 | 5% | 957,330 | 5% |
| 6 | OLAM ANDINA PERU S.A.C. | 2,211,414 | 5% | 722,427 | 4% |
| 7 | SOLUCIONES AVANZADAS EN AGRONEGOCIOS - | 1,999,680 | 4% | 838,017 | 5% |
| 8 | INTERLOOM S.A.C. | 1,771,105 | 4% | 741,833 | 4% |
| 9 | NATURKOST PERU S.A.C. | 1,742,374 | 4% | 662,696 | 4% |
| 10 | PRODUCTOS ORGANICOS DE LOS ANDES S.A. | 1,652,911 | 4% | 436,808 | 2% |
| | OTROS | 16,914,012 | 38% | 6,510,733 | 37% |

5. DEPARTAMENTOS.

| | FOB USE |) | |
|----|----------------------------|------------|------------|
| N° | Departamentos | EneMay. | Part. % |
| | TOTAL | 44,721,858 | 100% |
| 1 | LIMA | 35,362,993 | 79% |
| 2 | AYACUCHO | 3,682,063 | 8% |
| 3 | AREQUIPA | 3,035,470 | 7% |
| 4 | PROV. CONST. DEL CALLAO | 1,580,102 | 4% |
| 5 | JUNIN | 299,126 | 1% |
| 6 | ICA | 215,413 | 0% |
| 7 | PUNO | 158,109 | 0% |
| 8 | PIURA | 131,311 | 0% |
| 9 | LA LIBERTAD | 114,288 | 0% |
| 10 | APURIMAC | 71,751 | 0% |
| 11 | LAMBAYEQUE | 51,991 | 0% |
| 12 | TACNA | 19,241 | 0% |



6. ADUANAS

| N° | Aduanas | (EneMay.) |
|----|---------------------|---------------|
| 1 | MARITIMA DEL CALLAO | 44,534,751.43 |
| 2 | TACNA | 98,264.05 |
| 3 | PAITA | 65,665.00 |
| 4 | AEREA DEL CALLAO | 23,177.48 |

